

Planning and Sharing for Regional Growth

PHASE I REPORT OF THE REGIONAL ECONOMIC REVENUE STUDY

RERS AD HOC COMMITTEE MEMBERS:

Chairman: Mayor William A. Currin, Hudson
Mayor Bruce Akers, Pepper Pike
Tom Bier, Cleveland State University
Shara Davis, Lorain County Community College
Laura Koballa, Team NEO
Mayor Michael Lyons, Village of Richfield
Martin Moleski, The Impact Group
Myron Orfield, Ameregis Group
Charlie Post, Cleveland State University
Don Polyak, The Impact Group
Kerry Smith, The Impact Group
Jim Trakas, Excellence Solutions of Ohio

RERS ADVISORY COMMITTEE MEMBERS:

Mayor William Healy, Canton
Mayor Frank Jackson, Cleveland
Mayor Don Plusquellic, Akron
Mayor Jay Williams, Youngstown
Richard Adair, Richland County Planning Commission
Mayor David Anderson, Willoughby
Commissioner Dan Bing, Columbiana County
Mayor Matthew Brett, South Russell
Mayor Dennis Clough, Westlake
Planning Commissioner Albert Dispenza, Ashtabula County
Mayor Karen Fritschel, Stow
Executive Director John Getchey, Eastgate Council of Governments
Mayor David Gillock, North Ridgeville
Mayor Bill Grace, Elyria
Mayor Chris Grimm, Tallmadge
Commissioner Steve Hambley, Medina County
Councilman Rick Hawksley, Kent
Commissioner Chuck Keiper, Portage County
Commissioner Peter Lawson Jones, Cuyahoga County
Trustee Neil Lynch, Lorain Township
Trustee Jim Nelson, Bath Township
Commissioner Ann Obrecht, Wayne County
Mayor Michael O'Brien, Warren
Trustee Frank Pakish, Lorain Township
Mayor John Piskura, Sheffield Lake
Mayor Beryl Rothschild, University Heights
Mayor Robert Shiner, Mentor
Superintendent Jeanne Sternad, Garfield Heights City Schools
Mayor Glenn Stewart, Ashland
Mayor Deborah Sutherland, Bay Village
Economic Dev. Dir. Chris Warren, Cleveland
Commissioner Tom Wheaton, Carroll County
Commissioner Scott Wiggam, Wayne County
City Manager Bob Zienkowski, Brunswick

REGIONAL ECONOMIC REVENUE STUDY



HOW THE REGIONAL ECONOMIC REVENUE STUDY (RERS) GOT STARTED

In the spring of 2006, the membership of the Northeast Ohio Mayors & City Managers Association (NEOM&CMA) unanimously approved the six agenda goals for the organization. Goal number four included "...improved understanding of the concept of regionalism..." Building upon this goal, a small committee of mayors began plans to better educate and inform their members of regionalism models in other regions of the country, how they operate, and the success they had experienced.

NORTHEAST OHIO, AS A REGION, MUST COMPETE IN A GLOBAL MARKETPLACE

For too long, communities in our region, large and small, have competed with one another, let alone the rest of the world, for economic growth, new employers and jobs, and maximum use of resources. This results in an inefficient and competitive environment, where services are duplicated and valuable resources and funds are diminished. Other regions in the nation have proven models of success, and it is critical Northeast Ohio actively pursue some type of regional cooperation to compete on a national and international level.



The Regional Economic Revenue Study (RERS) is an initiative to explore region-wide planning and revenue sharing strategies to enhance economic competitiveness within the 16 county region. The study is intended to identify action that can be taken among governments to help foster business growth and development, enhance government collaboration and efficiency, stimulate regional land use and infrastructure planning and improve equity in the distribution of fiscal resources.



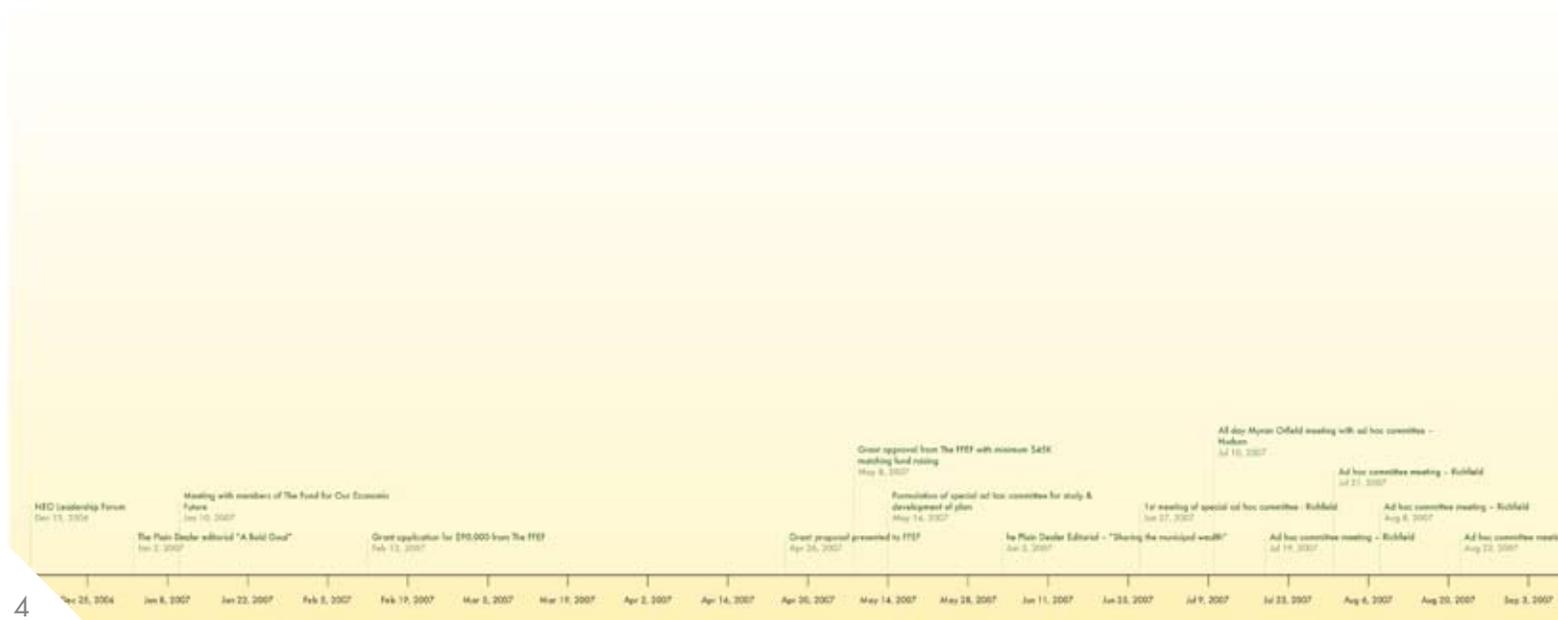
The goal of the RERS is to identify a cooperative, collaborative, non-partisan recommendation to establish a region-wide planning and revenue sharing program for Northeast Ohio. Building off the primary objectives identified by Voices & Choices and the Advance Northeast Ohio Action Plan, there is a need to establish realistic and workable solutions for the region's long-term benefit.

The research is jointly funded by members of the Northeast Ohio Mayors and City Managers Association (NEOM&CMA) and the Fund for Our Economic Future (FFEF), a multi-year collaboration of more than 80 philanthropic organizations formed to advance a common and highly-focused regional economic development agenda that can lead to long-term economic transformation for the region.

PHASE I REPORT



INDEX



IN OCTOBER 2007,
THE FIRST IN-PERSON
MEETING OF THE 16-
COUNTY ADVISORY
COMMITTEE MET
TO PROVIDE INPUT
AND FEEDBACK ON
THE STUDY'S GOALS,
TIMELINES AND THE
ROLE OF THE ADVISORS
GOING FORWARD.

In December 2006, the NEOM&CMA hosted the NEO Leadership Forum on regionalism, featuring keynote speaker Myron Orfield. On Jan. 2, 2007, *The Plain Dealer* printed an editorial entitled “A Bold Goal”, citing the ambitious idea of pursuing regional revenue sharing and cooperation in Northeast Ohio. The steering committee continued their efforts with increased attention from leaders across Northeast Ohio.

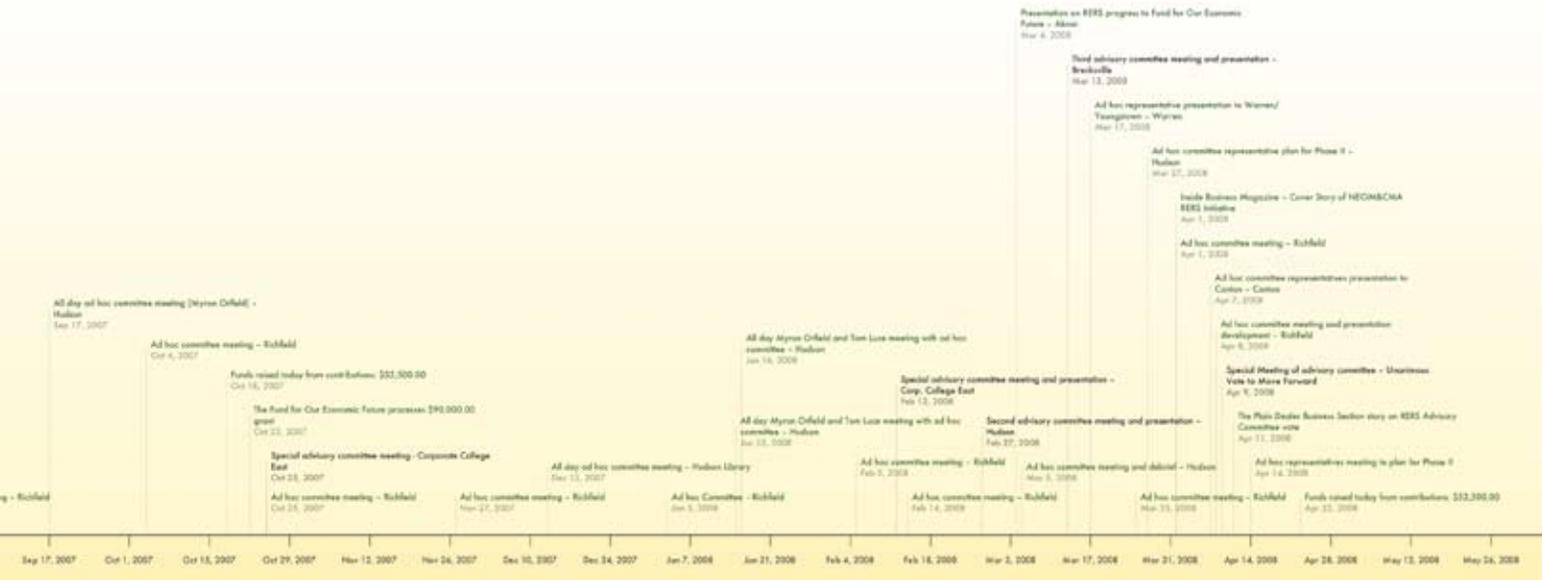
In the spring of 2007, the FFEF awarded a \$90,000 matching grant to support the Phase I study on regional economic revenue sharing. Through the spring and summer of 2007, the mayors formed an ad hoc steering committee, formed an advisory committee with representatives from 16 counties and raised more than \$60,000 from 35 communities across the region. Academic research began to identify specific regionalism models across the county and determine best practices for a program in Northeast Ohio.

In October 2007, the first in-person meeting of the 16-county advisory committee met to provide input and feedback on the study’s goals, timelines and the role of the advisors going forward.

RERS Approach and deliverables

Phase I of the RERS was strategically focused to accomplish five specific deliverables:

- 1) **Stakeholder Input** - Assemble a 16-county advisory committee for input and feedback
- 2) **Data Gathering** - To gather data and review examples of revenue-sharing models in different regions of the country
- 3) **Analysis** - To examine regional revenue-sharing models across the nation and establish an “issues log” of key obstacles or items that must be addressed to implement a program
- 4) **Development of Alternatives** - Develop economic models for a system here in Northeast Ohio and model the effects had the program been in place the last 10 years
- 5) **Study Production** – Produce a final report on analysis, findings, modeling and recommendations to proceed to implementation



MANY REGIONS
THROUGHOUT THE
UNITED STATES
WERE STUDIED AND
RESEARCHED FOR THEIR
EXISTING REGIONAL
PROGRAMS.

Markets Researched

While many forms of revenue sharing exist across the U.S., the RERS research team selected three programs for further examination. The Twin Cities Fiscal Disparity Program, the Allegheny Regional Asset District and the Montgomery County ED/GE Program were selected taking the following criteria into account:

- Original impetus of revenue sharing programs and alignment with strategic priorities of the Advance Northeast Ohio Economic Action Plan
- Regional or geographic scope of programs
- Varied sources of tax revenues and distribution formulas to provide Northeast Ohio with different revenue sharing options
- Uniqueness of Ohio in relation to other states in which revenue sharing is occurring

Twin Cities Fiscal Disparity Program: Minneapolis/St. Paul, Minnesota

- Most comprehensive, in operation since 1971
- Program embraces seven counties and many taxing jurisdictions
- Contributions to the revenue pool is based on growth in property and income taxes
- Program is credited with creating equality, reducing competition for tax bases and supporting regional land use planning (Orfield 1999)

Allegheny Regional Asset District: Pittsburgh, Pennsylvania Region

- Promotes economic development and improvement in equity across political jurisdictions with specific attention to core cities
- Funded by an additional 1 percent county sales tax
- Tax revenues are divided three ways: 50 percent support regional cultural and recreational assets, 25 percent goes to county government and 25 percent are shared with municipal governments

Montgomery County ED/GE Program: Dayton, Ohio Region

- Program has two components: an economic development component in which 70 percent of the funds are distributed through a grant process back to participating communities and a government equity fund, which uses more sophisticated formulas to distribute funds and ensure greater equity among jurisdictions
- Funded by a 0.5% increase in the county sales tax to a total of 6.5%

REGIONAL ECONOMIC REVENUE STUDY



WHAT WE LEARNED DURING OUR RESEARCH

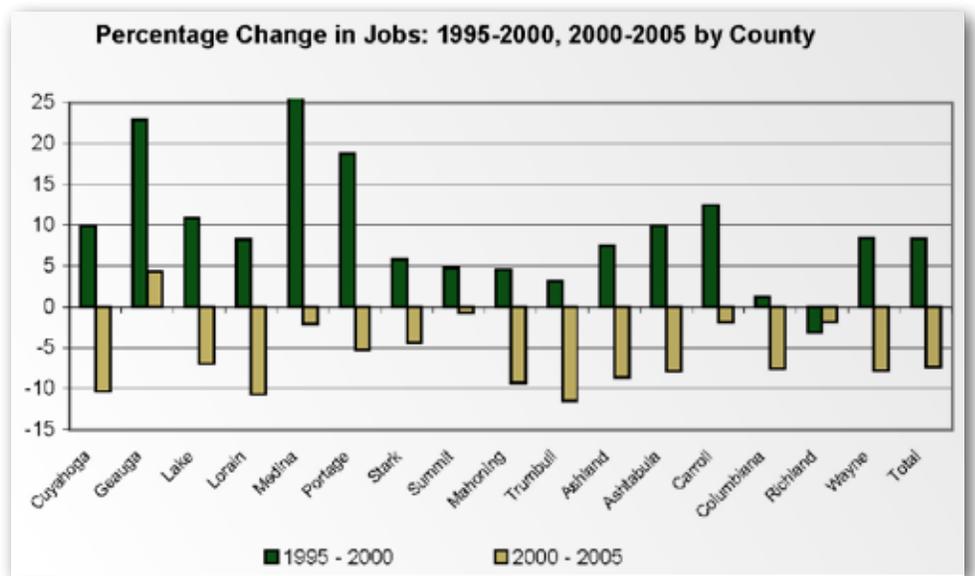
"EFFECTS OF
UNBALANCED GROWTH
HARM ENTIRE REGIONS,
NOT JUST INDIVIDUAL
LOW-TAX BASE
COMMUNITIES."

*-Northeast Ohio Metropatterns,
Amergis, Myron Orfield and Tom
Luce, 2008.*

Our current system supports a "go-it-alone, winner-take-all" mentality and an unhealthy competition between municipalities for job creation. Revenue sharing reduces this mentality and changes the region's outlook of economic development. If Northeast Ohio is to be successful, we must view economic development as a regional focus to bring new jobs from outside the region, state and nation.

While the purpose of the study was to examine revenue sharing for bolstering economic development in Northeast Ohio, our research shows that land use planning has been the foundation to successful regional programs. Regional planning has been shown to save infrastructure dollars, increase and create high-quality jobs, retain and attract skilled workers, increase household income and ensure communities keep their local identity.

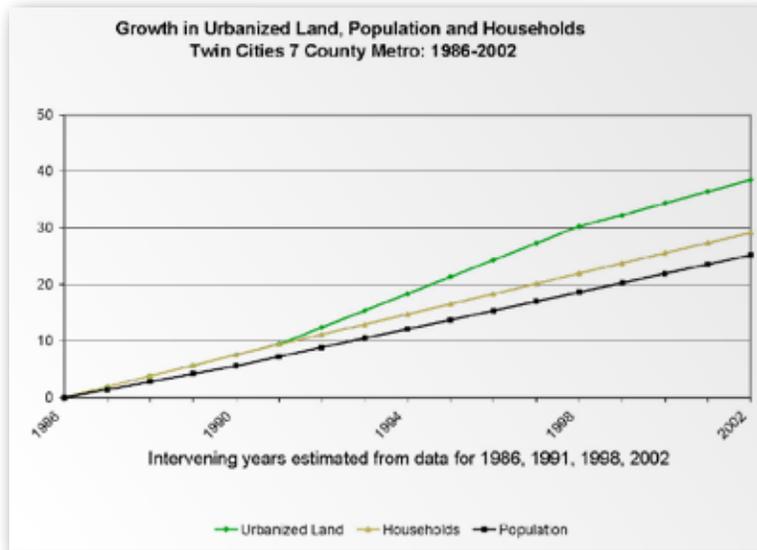
Northeast Ohio is losing jobs.



PHASE I REPORT

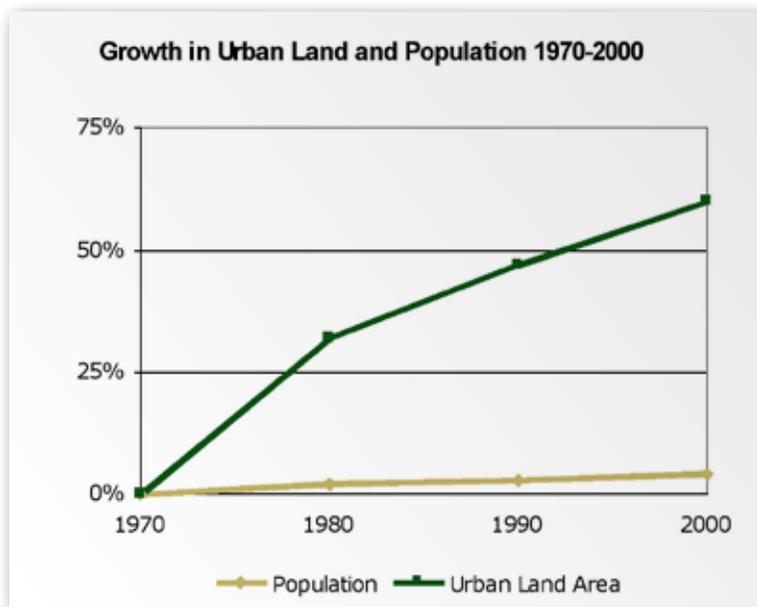


How do we know it works?



AS JUST ONE EXAMPLE,
THE TWIN CITIES
URBANIZED LESS LAND
WHILE INCREASING
THEIR POPULATION
WITH REGION-WIDE
PLANNING.

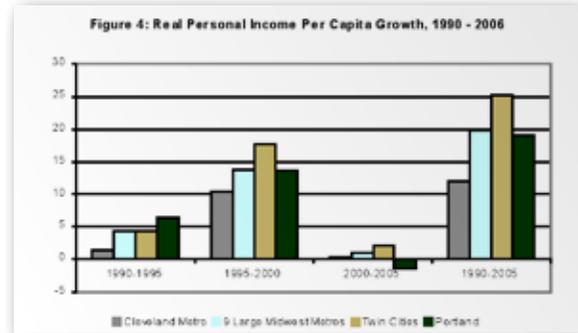
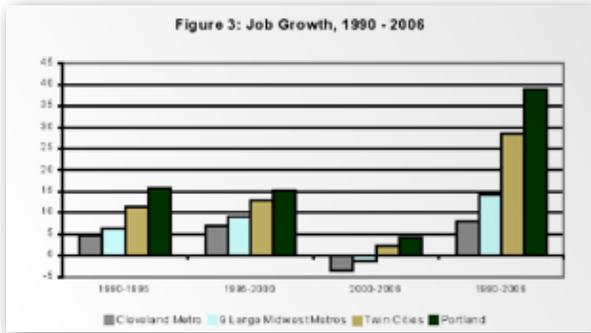
Northeast Ohio is doing the opposite.



REGIONAL ECONOMIC REVENUE STUDY



Northeast Ohio is not as competitive as other midwest regions.



Northeast Ohio's real person income growth and job growth from 1990-2005 was significantly lower than the other nine large Midwest Metropolitan areas. A regional approach could ensure Northeast Ohio saves infrastructure dollars, increases the number of high quality jobs, preserves and attracts high-quality workers, increases household income and retain communities' local identities.

WHAT IS REVENUE SHARING?

In simplest form, revenue sharing takes some portion of revenues from tax bases in a predetermined set of communities and places the funds into a pool. The funds are then distributed back to the participating communities based on a formula determined by tax experts, which would yield the most equitable results.

As such, revenue sharing is **not a look back**. Everything a community currently has or levies upon its taxpayers is kept by the taxing jurisdiction. The revenue pool is established **whereby a percentage of all new commercial and industrial(C&I) and income tax growth** in the region is collected and disbursed back to the participating communities. Therefore, unlike the current "go-it-alone, winner-take-all mentality," all communities benefit when and industry or business locates, or is created, anywhere within the 16-county Northeast Ohio region.

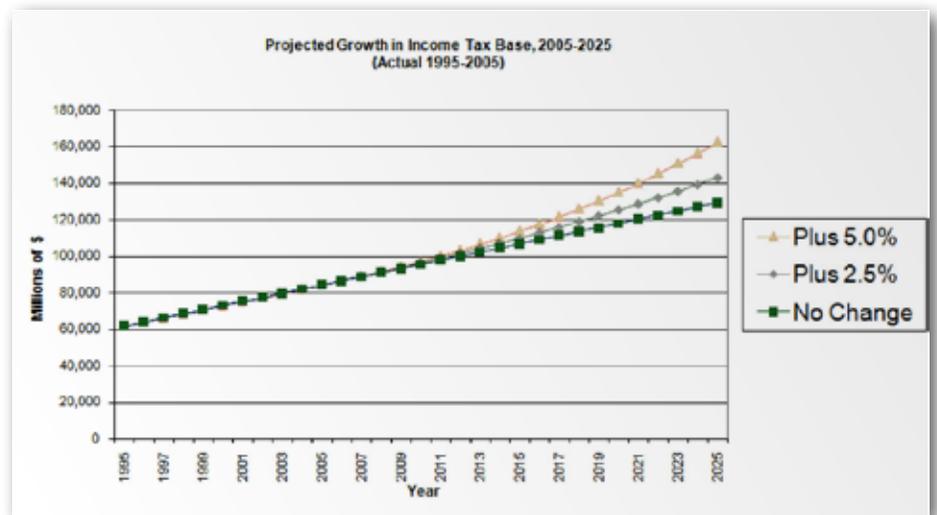
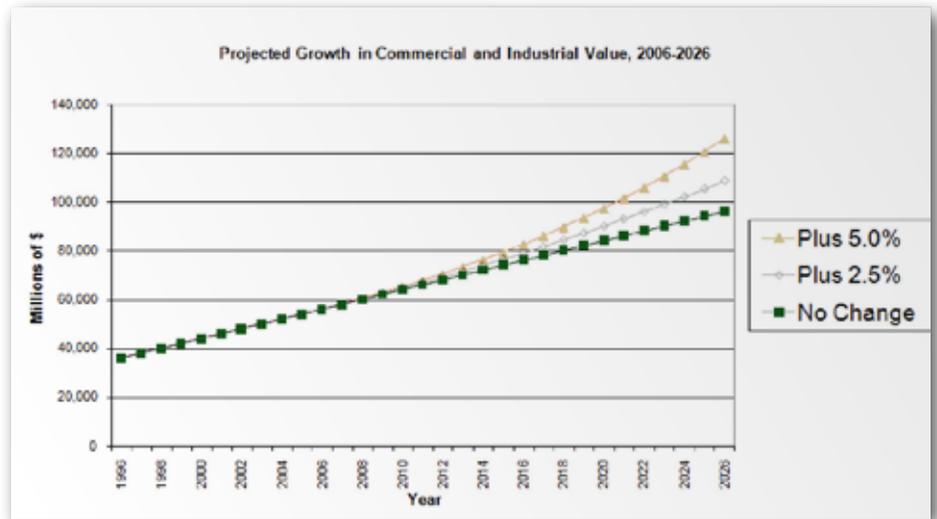
PHASE I REPORT



LOOKING FORWARD

It is impossible to predict the increase in tax value Northeast Ohio would experience by implementing a tax revenue and land use planning program. We do know, however, that we cannot continue on the path we are currently on. Action must be taken... and it must be taken now. The following graphs show how even conservative growth can significantly impact our region.

"WE CANNOT CONTINUE ON THE PATH WE ARE CURRENTLY ON. ACTION MUST BE TAKEN... AND IT MUST BE TAKEN NOW."



REGIONAL ECONOMIC REVENUE STUDY



WHAT IS REGIONAL LAND USE PLANNING?

Regional land use planning is a collaborative and comprehensive effort to plan our region in respect to infrastructure costs, reinvestment in areas where infrastructure already exists and establish optimal areas for commercial and industrial, retail, and residential and suburban growth. Furthermore, regional land use planning ensures we protect our open green space and preserve our natural resources more efficiently.

Regional land use planning is yet another common reason communities enter into revenue sharing agreements. Because townships have limited C&I property tax capacity, they are mainly net recipients of shared revenue growth. However, townships will not participate in income tax sharing, where there is no authority to impose an income tax.

By accepting the revenue sharing funds, the townships have an incentive to adhere to the regional planning efforts such as:

- Diminished motivation to compete against cities for tax base-creating jobs
- Preservation of local identity, rural charm and open and green space

NEXT STEPS

Analysis and discussion revealed that implementation of any regional approach will be evolutionary and incremental. Furthermore, no other regional model can just be overlaid in Northeast Ohio. **Our approach will be unique and tailored specifically to our region.**

Throughout Phase I of the RERS, the ad hoc committee sought the advice and suggestions of the advisory committee on many issues relating to revenue sharing and land use planning. As with any study, additional questions arose from our discussions and will need to be further addressed in Phase II.

School Funding:

Many questions arose from our discussion with advisory committee members, none more so than the issue of school funding. First and foremost, this approach will NOT affect the dollars of current school levies. Schools continue to receive the funds they receive today because the revenue sharing is based solely off future economic growth. However, it does affect the tax capacity for future levies, and because this issue is so important, the study will further investigate this issue in Phase II.

Local Zoning:

This approach would ensure that local communities retain their zoning rights, however, how local communities coordinate their planning with a region-wide plan will be determined in Phase II

State Collaboration:

At this point, we anticipate state-enabling legislation will be needed to advance coordinated local planning and revenue sharing.

PHASE I REPORT



“DIO ERAESSE QUATISL
DELENT LA CONSEQUIS
AMET LORPERI USCIDUNT
DELIT LORER ADIONSED
ERCIL UTPAT.”

JEDD/Abatements:

With respect to both C&I property tax and income tax, it is unclear how existing JEDD agreements and abatements will be addressed. There will be more analysis of the variation in municipal income tax rates and the local impact of a sharing program. The study will consult with tax and legal experts in Phase II to address these issues.

Managing Land Use Planning

There is no single, region-wide authority that oversees public transportation, highway expansion, water, sewer, air quality, etc. Possible candidates to manage land use planning include MPOs and other intergovernmental organizations. The MPOs in the region have the responsibility for different public planning, under the direction of the communities they serve, so it is likely they will be called upon to cooperate and collaborate in regional planning. Other land use professionals within the region will be asked provide their guidance and expertise throughout Phase II.

Revenue Sharing Formula

The revenue will be collected from the growth in value of C&I property tax base and income tax base and managed by the existing tax authorities. Currently, the formula states that 40 percent of the growth in C&I tax base is shared and 20 percent of the growth of the income tax base is shared. The pooled revenues are then redistributed back to the communities based on the number of households and age of the housing within the recipient jurisdictions.

There will be more scrutiny and refinement of the distribution formula to ensure that it is equitable and the final formula will be refined in consultation with tax experts during Phase II.

REGIONAL ECONOMIC REVENUE STUDY



WHAT IS THE STRATEGIC DIRECTION MOVING FORWARD?

Phase I research and economic modeling provided the foundation for specific steps to actualizing and implementing a region-wide planning and revenue sharing program for Northeast Ohio.

The study ad hoc committee members collected all data, modeling, feedback and advisory committee direction throughout the study development. This information, in turn, was compiled into four specific action areas in order to move forward with implementation of a revenue sharing program. Timeframes and estimated budgets are included in this Phase II proposal.

Action Steps include:

1) NEOM&CMA request the boards of the current regional metropolitan planning organizations (MPOs) to assign to their directors the task of preparing a report on how to establish a planning process that coordinates the 16-county region.

- The planning report will address the following goals:
- Advance the region's economic competitiveness
- Enhance the economic stability of all jurisdictions in the region
- Minimize the cost of infrastructure and energy
- Minimize the loss of farmland, open space and natural resources
- Minimize environmental degradation
- Determine how to establish a regional database for land use planning and for monitoring development patterns, land use change and tax base change

2) NEOM&CMA request the boards of sewer and water districts within the region to assign the following tasks to their directors:

Jointly prepare a report on how to establish a single, integrated system that provides water and sewer services within the region and addresses the following goal:

Minimize the cost of providing water and sewer services while maintaining and expanding systems as needed to support economic development

3) NEOM&CMA request the governor and lieutenant governor to:

Provide policy and financial incentives to implement previously mentioned tasks

Reconfigure the boundaries of state department districts to conform with the boundary of the Northeast Ohio planning

PHASE I REPORT



“DIO ERAESSE QUATISL
DELENT LA CONSEQUIS
AMET LORPERI USCIDUNT
DELIT LORER ADIONSED
ERCIL UTPAT.”

4)NEOM&CMA establish a Phase II Steering Committee to address and pursue the following:

Tax Sharing:

- Review and confirm methodology with tax experts and county officials
- Further investigate and develop details and equity for revenue sharing of commercial and industrial property tax and income tax
- Investigate the impact of property tax sharing on schools and school funding
- Establish finite details of revenue sharing
- Investigate and resolve JEDD and tax abatement agreements

State Enabling Legislation

- Plan and undertake the implementation process, including promulgation of state enabling legislation, as required

Communications

- Communicate the rationale and status of the RERS initiative to relevant state officials and officials in the metropolitan regions of the state
- Communicate that revenue sharing is not independent of land use planning

Land Use Planning

- Establish finite details of region-wide land use planning

Fundraising

- Secure resources for Phase II through fundraising and grants

Engagement Mobilization

- Expand participation to involve key stakeholders and organizations impacted by regional planning and revenue sharing (business groups, community organizations, regional organizations, local and state elected and appointed officials, religious leaders, school leaders and the media)

REGIONAL ECONOMIC REVENUE STUDY



PHASE I REPORT



9:25 PM
09/02/13
Accrual Basis

RERS II
Profit & Loss
January through December 2009

	<u>Jan - Dec 09</u>
Income	
Revenue	347,571.00
Total Income	<u>347,571.00</u>
Expense	
Communications	
Event Management	6,260.00
Graphic Design	3,193.75
Internal Communications	110,006.25
Media Relations	2,000.00
Web/Online Publicity	16,223.00
Total Communications	<u>137,683.00</u>
Engagement Material	
Other	687.50
Printing	1,011.70
Web/Online Hard Costs	611.00
Total Engagement Material	<u>2,310.20</u>
Engagement/Mobilization	
IGPR	33,010.00
LCCC	63,751.99
Meetings/Logistics	3,046.90
Total Engagement/Mobilization	<u>99,808.89</u>
Fundraising/Finance	
Consulting Fees	10,777.25
Total Fundraising/Finance	<u>10,777.25</u>
Mileage/Travel/Admin	
Mileage	787.89
Other	209.94
Total Mileage/Travel/Admin	<u>997.83</u>
Planning Team	
Cleveland State	20,000.00
Consulting Fees	319.57
Escalys	15,000.00
Total Planning Team	<u>35,319.57</u>
Total Expense	<u>286,896.74</u>
Net Income	<u><u>60,674.26</u></u>

9:25 PM
09/02/13
Accrual Basis

RERS II
Profit & Loss
January through December 2010

	<u>Jan - Dec 10</u>
Income	
Revenue	178,800.00
Total Income	<u>178,800.00</u>
Expense	
Communications	
Event Management	5,854.50
Graphic Design	149.00
Internal Communications	20,683.30
Media Relations	1,747.50
Web/Online Publicity	4,268.00
Total Communications	<u>32,702.30</u>
Engagement/Mobilization	
IGPR	15,215.00
LCCC	7,692.95
Total Engagement/Mobilization	<u>22,907.95</u>
Fundraising/Finance	
Consulting Fees	26,291.18
Total Fundraising/Finance	<u>26,291.18</u>
Legal	
Legal Fees	15,000.00
Total Legal	<u>15,000.00</u>
Planning Team	
Cleveland State	73,437.50
Consulting Fees	5,250.00
Escalys	15,000.00
Other	275.00
Total Planning Team	<u>93,962.50</u>
State Advocacy Team	
Other	3,665.00
Total State Advocacy Team	<u>3,665.00</u>
Tax Sharing	
IGPR	2,250.00
Total Tax Sharing	<u>2,250.00</u>
Total Expense	<u>196,778.93</u>
Net Income	<u><u>-17,978.93</u></u>

9:27 PM
09/02/13
Accrual Basis

RERS II
Profit & Loss
January through December 2011

	<u>Jan - Dec 11</u>
Income	0.00
Expense	
Fundraising/Finance	
Consulting Fees	<u>3,200.00</u>
Total Fundraising/Finance	3,200.00
Mileage/Travel/Admin	
Mileage	165.00
Other	<u>550.40</u>
Total Mileage/Travel/Admin	<u>715.40</u>
Total Expense	<u>3,915.40</u>
Net Income	<u><u>-3,915.40</u></u>

9:28 PM
09/02/13
Accrual Basis

RERS II
Profit & Loss
January through December 2012

	<u>Jan - Dec 12</u>
Income	0.00
Expense	
Engagement/Mobilization	
Consultant Fees	10,000.00
Meetings/Logistics	<u>958.91</u>
Total Engagement/Mobilization	10,958.91
Legal	
Legal Fees	<u>10,000.00</u>
Total Legal	<u>10,000.00</u>
Total Expense	<u>20,958.91</u>
Net Income	<u><u>-20,958.91</u></u>

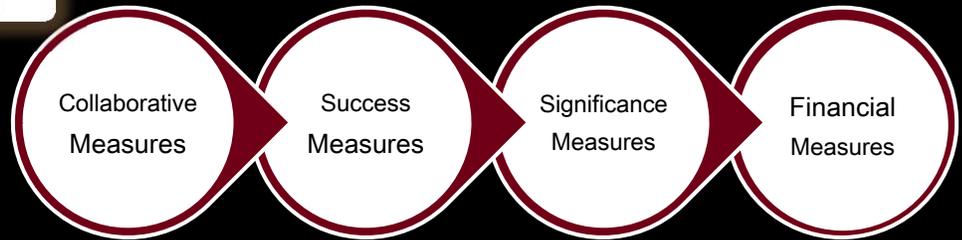
9:29 PM
09/02/13
Accrual Basis

RERS II
Profit & Loss
January 1 through September 2, 2013

	<u>Jan 1 - Sep 2, 13</u>
Income	0.00
Expense	
Planning Team	
Cleveland State	<u>4,990.00</u>
Total Planning Team	<u>4,990.00</u>
Total Expense	<u>4,990.00</u>
Net Income	<u><u>-4,990.00</u></u>



Ohio
Local Government
 Innovation Fund



Round 7: Application Form

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

LGIF: Applicant Profile

Lead Agency	
Project Name	
Type of Request	
Request Amount	
JobsOhio Region	
Political Subdivision Type <small>Choose one that best describes your organization</small>	
Project Type	
Project Approach	



**Development
 Services Agency**

Website: http://development.ohio.gov/cs/cs_localgovfund.htm

E-mail: LGIF@development.ohio.gov

Phone: 614 | 995 2292

Lead Applicant		Round 7	
Project Name		Type of Request	

Instructions

- Make sure to answer each question appropriately in the space provided, not exceeding the space allowed by the answer box.
- Examples of completed applications are available on the LGIF website, found here:
http://development.ohio.gov/cs/cs_localgovfund.htm

Lead Agency			
Mailing Address:	Name:		
	Street Address:		
	City:		
	Zip:		
In what county is the lead agency located?			
<table border="1" style="width: 100%;"> <tr> <td style="width: 50%;">Ohio House District:</td> <td style="width: 50%;">Ohio Senate District:</td> </tr> </table>		Ohio House District:	Ohio Senate District:
Ohio House District:	Ohio Senate District:		

Section 1
Contacts

Project Contact		
Please provide information about the individual who should be contacted regarding this application.		
Mailing Address:	Name:	Title:
	Street Address:	
	City:	
	Zip:	
Email Address:	Phone Number:	

Fiscal Agency:		
Please provide information for the entity and individual serving as the fiscal agent for the project.		
Mailing Address:	Fiscal Agency:	
	Fiscal Officer:	Title:
	Street Address:	
	City:	
	Zip:	
Email Address:	Phone Number:	

Population		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
Does the applicant (or collaborative partner) represent a county with a population of fewer than 235,000 residents?	Yes	No
	List Entity	

Single Applicant		
Is your organization applying as a single entity?	Yes	No

Lead Applicant		Round 7	
Project Name		Type of Request	

Collaborative Partners

Does the proposal include collaborative partners?	Yes	No
---	-----	----

Applicants applying with collaborative partners are required to show proof of the partnership with a signed partnership agreement and a resolution of support from each of the partner's governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. These documents must be received by the end of the cure period in order for each entity to count as a collaborative partner for the purposes of this application.

Nature of the Partnership

As agreed upon in the signed partnership agreement, please identify the nature of the partnership with an explanation of how the lead agency and collaborative partners will work together on the proposed project.

Section 2
Collaborative Partners

Lead Applicant		Round 7
		Type of Request

List of Partners

Please use the following space to list each collaborative partner who is participating in the project and is providing BOTH a resolution of support for the Local Government Innovation Fund application and has signed the partnership agreement.

Collaborative Partner # 1	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 2	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 3	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 4	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 5	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 6	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Section 2 Collaborative Partners

Lead Applicant		Round 7	
Project Name		Type of Request	

Collaborative Partner # 7	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 8	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 9	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 10	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 11	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 12	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 13	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Section 2 Collaborative Partners

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Information

Provide a general description of the project, including a description of the final work product derived from the grant study or loan implementation project. This information may be used for council briefings, program and marketing materials.

Section 3

Project Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Information		
Has this project been submitted for consideration in previous LGIF rounds?	Yes	No
If yes, in which round(s)?		
What was the project name?		
What entity was the lead applicant?		

Past Success		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction or a merger (5 points).		
Applicant demonstrates Past Success	Yes	No

Section 3
Project Information

Scalable		
Provide a summary of how the applicant's proposal can be scaled for the inclusion of other entities (5 points).		
Applicant demonstrates a Scalable project	Yes	No

Lead Applicant		Round 7	
		Type of Request	

Replicable		
Provide a summary of how the applicant's proposal can be replicated by other entities. A replicable project should include a component that another entity could use as a tool to implement a similar project (5 points).		
Applicant demonstrates a Replicable project	Yes	No

Section 3
Project Information

Probability of Success		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting an implementation loan should provide a summary of the probability of savings from the loan request (5 points).		
Applicant demonstrates Probability of Success	Yes	No

Lead Applicant		Round 7	
Project Name		Type of Request	

Performance Audit/Cost Benchmarking		
<p>If the project is the result of recommendations from a prior performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code, or is informed by a previous cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit findings or cost benchmarking study results (5 points).</p>		
Prior Performance Audit or Cost Benchmarking	Yes	No

Section 3
Project Information

Economic Impact		
<p>Provide a summary of how the proposal will promote a business environment through a private sector partner (5 points) and/or provide for community attraction (3 points).</p>		
Applicant demonstrates Economic Impact	Yes	No

Lead Applicant			
		Type of Request	

Response to Economic Demand		
Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current and future expected service level needs (5 points).		
Applicant demonstrates Response to Economic Demand	Yes	No

Section 3
Project Information

Budget Information

General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget details may be provided in the budget narrative.

Project Budget:

- The Project Budget should detail expenses related to the grant or loan project.
- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Total Sources must equal Total Uses. Include staff time and other in-kind matches in the Total Uses section of the budget.

Program Budget

- Use the Program Budget to outline the costs associated with the implementation of the program in your community.
- Six years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual) and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain changes in expenses and revenues, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

Return on Investment:

- A Return on Investment (ROI) calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in Program Budget sections of the application. The ROI should be calculated over a three-year period. Use the space designated for narrative to justify this calculation, using references when appropriate.

For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years of prior financial documents related to the financial health of the lead applicant (balance sheet, income statement and a statement of cash flows).

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Budget

Use this space to outline all sources of funds and the uses of those funds. Both sections should include all funds related to the project, including in-kind match contributions. Use the project budget narrative on the next page to justify the project budget. Indicate the line items for which the grant will be used.

Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input type="text"/>

In-Kind Match (List Sources Below):

Source:	<input type="text"/>
Source:	<input type="text"/>
Source:	<input type="text"/>

Total Match:

Total Sources:

Uses of Funds

	Amount	Revenue Source
Consultant Fees:	<input type="text"/>	<input type="text"/>
Legal Fees:	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>

Total Uses:

Local Match Percentage:

* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) * 100 (10% match required)
 10-39.99% (1 point) 40-69.99% (3 points) 70% or greater (5 points)

Section 4
Financial Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Budget Narrative: Use this space to justify any expenses that are not self-explanatory.

Section 4
Financial Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training & Professional Development			
Insurance			
Travel			
Capital & Equipment Expenses			
Supplies, Printing, Copying & Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants & Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
TOTAL REVENUES			

Lead Applicant		Round 7	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training & Professional Development			
Insurance			
Travel			
Capital & Equipment Expenses			
Supplies, Printing, Copying & Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants & Earned Revenue			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>State Government</i>			
<i>Federal Government</i>			
*Other - _____			
*Other - _____			
*Other - _____			
<i>Membership Income</i>			
<i>Program Service Fees</i>			
<i>Investment Income</i>			
TOTAL REVENUES			

Lead Applicant		Round 7
Project Name		Type of Request

Program Budget

Use this space to justify your program budget and/or explain any assumptions used for the budget projections. These projections should be based on research, case studies or industry standards and include a thoughtful justification.

Section 4: Financial Information Scoring

(5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.

(3 points) Applicant provided complete and accurate budget information for at least three fiscal years.

(1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

Lead Applicant		Round 7	
Project Name		Type of Request	

Return On Investment

Return on Investment (ROI) is a performance measure used to evaluate the efficiency of an investment. To derive the expected ROI, divide the net gains of the project by the net costs (for a three-year period). For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning or management study)--unless the results of this study will lead to direct savings without additional implementation costs.

Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for your project. Check the box of the formula that you are using to determine your ROI. These numbers should refer to savings/revenues illustrated in projected program budgets, and should reflect a three-year period.

Do you expect cost savings from efficiency from your project?

Use this formula:
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of your project/program?

Use this formula:
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of your project/program?

Use this formula:
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect some combination of savings, cost avoidance or increased revenue as a result of your project/program? (Total Gains combines \$ Saved, Costs Avoided and New Revenue)

Use this formula:
$$\frac{\text{Total Gains}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = _____ * 100 =

Expected Return on Investment is:

Less than 25% (5 points) 25%-75% (10 points) Greater than 75% (15 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or lgif@development.ohio.gov

Section 4
Financial Information

Lead Applicant		Round 7	

Return on Investment Justification Narrative: In the space below, describe the nature of the expected ROI calculation providing justification for the numbers presented in the ROI calculation. This calculation should be based on the savings, cost avoidance or increased revenues shown in the program budgets on the preceding pages. Use references when appropriate to justify assumptions used for cost projections.

Section 4
Financial Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Magnitude of Project

If the project has an expected ROI of 74.99 percent or less, complete the following calculation. Projects with a Magnitude Factor of 50 or above score (5 points.)

$$\frac{\text{ROI}\%}{1000} \times \text{Savings Amt} = \text{Magnitude Factor}$$

Project has a Magnitude Factor of 50 or above Yes No

Cost Savings

This project will decrease specific line items in the existing budget. The specific line items should be evidenced by an expected decrease in specific line items for the next three years. In the space below please list the specific line item in the Program Budget section and the total dollar amount saved in the next three years (5 points).

Applicant demonstrates Cost Savings Yes No

Core Services

Does the project affect core services in your community? Explain how this project meets the basic needs of your community by providing services for which the lead applicant is primarily responsible (5 points).

Project affects Core Services of the Lead Applicant Yes No

Section 4
Financial Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Loan Repayment Structure

Please outline your preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts and an alternative funding source (in lieu of collateral). Applicants will have two years to complete their project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity or other collateral (i.e. emergency, rainy day or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
--	---

Lead Applicant		Round 7	
Project Name		Type of Request	

Scoring Overview

Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Self Score
Population	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
Participating Entities	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support.	5		

Section 2: Success Measures

Past Success	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
Scalable	Applicant's proposal can be scaled for the inclusion of other entities.	5		
Replicable	Applicant's proposal can be replicated by other local governments.	5		
Probability of Success	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

Section 3: Significance Measures

Performance Audit Implementation/Cost Benchmarking	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
Economic Impact	Applicant demonstrates the project will promote a business environment and will provide for community attraction.	5		
Response to Economic Demand	The project responds to current substantial changes in economic demand for local or regional government services.	5		

Section 4: Financial Measures

Financial Information	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three-year period following the project.	5		
Local Match	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
Expected Return	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue or cost avoidance) an expected return. The return must be derived from the applicant's cost basis.	15		
Magnitude Factor	Applicant demonstrates a magnitude factor of 50 or above, based on the ROI percentage and the dollar amount of project gains estimated in the ROI calculation.	5		
Cost Savings	Applicant demonstrates specific line items in the current budget that will decrease as a result of this project.	5		
Core Services	Applicant demonstrates that the project affects core services provided in their community.	5		
Repayment Structure (Loan Only)	Applicant demonstrates a viable repayment source to support loan award.	5		

Total Points				
---------------------	--	--	--	--



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" **Regional Economic Development Alliance** for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 9th day of September, 2013

Signed: Bill Goncy

Affiliation: Village of Boston Heights Mayor

Address: 45 East Boston Mills Road

Boston Heights, OH 44236

E-mail: mayorgoncy@windstream.net

Phone: 330-650-4111, ext. 5



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" **Regional Economic Development Alliance** for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 7th day of September, 2013

A handwritten signature in blue ink, appearing to read "Al Bollas", is written over a horizontal line.

Mayor Al Bollas, City of New Franklin

5611 Manchester Road, New Franklin, Ohio 44319

E-mail: Mayor@newfranklin.org

330-882-4324



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" **Regional Economic Development Alliance** for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this __8__ day of __September__, __2013

Signed: __William J. Robertson_____

Affiliation: __Mayor = City of Rittman _____

Address: __30 N. Main St._____

____Rittman, Ohio 44270__(C,S,Z)

E-mail: __wrobertson@rittman.com_____

Phone: __330-285-3883_____



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" **Regional Economic Development Alliance** for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 7 day of September, 2013

Signed: [Signature]

Affiliation: City of Warrensville Hts

Address: 4301 Warrensville Center Road

Warrensville Hts, Ohio 44128 (C,S,Z)

E-mail: mayor@cityofwarrensville.com

Phone: 216-587-6500



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" **Regional Economic Development Alliance** for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 8TH day of September, 2013

Signed: David G. Kline

Affiliation: Mayor City of Tallmadge

Address: 46 North Ave.

Tallmadge, Ohio 44278 (C,S,Z)

E-mail: DKline@TALLMADGE-Ohio.org

Phone: 330-633-0857



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" *Regional Economic Development Alliance* for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 09 day of Sept, 2013

Signed: Katherine A Procop

Affiliation: Mayor - City of Twinsburg

Address: 10075 Ravenna Rd

Twinsburg, OH 44087 (C.S.Z)

E-mail: KPROCOB@TWINSBURG.OH.US

Phone: 330/963-6207



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" **Regional Economic Development Alliance** for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 8 day of SEPTEMBER 2013

Signed: Maile S. Guder

Affiliation: City of Beachwood

Address: 25325 Fairmount Blvd.

Beachwood, OH 44122 (C.S.Z)

E-mail: mayor@beachwoodohio.com

Phone: 216.292.1901



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" **Regional Economic Development Alliance** for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 9th day of September, 2013

Signed: Kathy U. Mulcah

Affiliation: Mayor, Orange Village

Address: 4600 Lander Road

Orange Village, Ohio (S.Z) 44022

E-mail: KathyUm@aol.com

Phone: 440.498-4400



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" **Regional Economic Development Alliance** for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 9th day of September, 2013

Signed: Susan Drew

Affiliation: City of Stow

Address: 37160 Darrow Rd.

Stow, OH 44224 (C,S,Z)

E-mail: sdrew@stow.oh.us

Phone: 330/684-2800



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" *Regional Economic Development Alliance* for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 9 day of SEPTEMBER, 2013

Mayor Ted Andrzejewski
35150 Lakeshore Blvd.
Eastlake, OH 44095
teda@eastlakeohio.com
440/951-1416 ext.102

Signed: Ted Andrzejewski

Affiliation: Mayor / Eastlake

Address: 35150 Lakeshore Blvd
Eastlake Ohio 44095 (C.S.Z)

E-mail: TEDA@EASTLAKEOHIO.COM

Phone: 440-951-1416 EXT 102



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" **Regional Economic Development Alliance** for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 9th day of September, 2013

Signed: Georgine Welo

Affiliation: City of South Euclid

Address: 1349 South Green Rd.

South Euclid, OH 44121 (C,S,Z)

E-mail: mayor@seuclid.com

Phone: 216-691-4221



Memorandum of Interest

WHEREAS, the Regional Prosperity Initiative (RPI) recognizes the importance and benefit of regional cooperation among Northeastern Ohio (NEO) municipalities in order to enhance the cost efficient operation of local governance and promote effective collaborative economic development; and,

WHEREAS, to help achieve economic prosperity throughout the region the RPI endeavors to establish conditions for regional economic vitality through coordinated/collaborative regional economic development planning and enhanced conditions for appropriate municipal shared services and resources; and,

WHEREAS, the RPI believes that an "opt-in" Regional Economic Development Alliance will accelerate economic development throughout NEO via a collaborative rather than a competitive environment; this "win-win" environment will also foster regional cooperation in planning and enhancing shared services programs within the NEO region.

NOW, THEREFORE, I desire to be recognized as a person of interest and an advocate and supporter of the Regional Prosperity Initiative's efforts to develop an "opt-in" *Regional Economic Development Alliance* for Northeast Ohio and encourage all parties/persons of interest to join me.

I have hereunto set my hand on this 24th day of July, 2013

Signed: William A. Currin

Affiliation: Mayor, City of Hudson

Address: 115 Executive Pkwy, suite 400

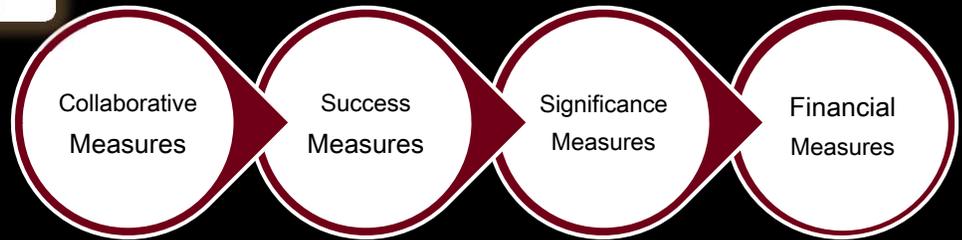
Hudson, OH 44236 (C,S,Z)

E-mail: wacurrin@Hudson.OH.US

Phone: 330-554-3529



Ohio
Local Government
 Innovation Fund



Round 7: Application Form

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

LGIF: Applicant Profile

Lead Agency	
Project Name	
Type of Request	
Request Amount	
JobsOhio Region	
Political Subdivision Type <small>Choose one that best describes your organization</small>	
Project Type	
Project Approach	



**Development
 Services Agency**

Website: http://development.ohio.gov/cs/cs_localgovfund.htm

E-mail: LGIF@development.ohio.gov

Phone: 614 | 995 2292

Lead Applicant		Round 7	
Project Name		Type of Request	

Instructions

- Make sure to answer each question appropriately in the space provided, not exceeding the space allowed by the answer box.
- Examples of completed applications are available on the LGIF website, found here:
http://development.ohio.gov/cs/cs_localgovfund.htm

Lead Agency			
Mailing Address:	Name:		
	Street Address:		
	City:		
	Zip:		
In what county is the lead agency located?			
<table border="1" style="width: 100%;"> <tr> <td style="width: 50%;">Ohio House District:</td> <td style="width: 50%;">Ohio Senate District:</td> </tr> </table>		Ohio House District:	Ohio Senate District:
Ohio House District:	Ohio Senate District:		

Section 1
Contacts

Project Contact		
Please provide information about the individual who should be contacted regarding this application.		
Mailing Address:	Name:	Title:
	Street Address:	
	City:	
	Zip:	
Email Address:	Phone Number:	

Fiscal Agency:		
Please provide information for the entity and individual serving as the fiscal agent for the project.		
Mailing Address:	Fiscal Agency:	
	Fiscal Officer:	Title:
	Street Address:	
	City:	
	Zip:	
Email Address:	Phone Number:	

Population		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
Does the applicant (or collaborative partner) represent a county with a population of fewer than 235,000 residents?	Yes	No
	List Entity	

Single Applicant		
Is your organization applying as a single entity?	Yes	No

Lead Applicant		Round 7	
Project Name		Type of Request	

Collaborative Partners

Does the proposal include collaborative partners?	Yes	No
---	-----	----

Applicants applying with collaborative partners are required to show proof of the partnership with a signed partnership agreement and a resolution of support from each of the partner's governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. These documents must be received by the end of the cure period in order for each entity to count as a collaborative partner for the purposes of this application.

Nature of the Partnership

As agreed upon in the signed partnership agreement, please identify the nature of the partnership with an explanation of how the lead agency and collaborative partners will work together on the proposed project.

Section 2
Collaborative Partners

Lead Applicant		Round 7	
		Type of Request	

List of Partners

Please use the following space to list each collaborative partner who is participating in the project and is providing BOTH a resolution of support for the Local Government Innovation Fund application and has signed the partnership agreement.

Collaborative Partner # 1	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 2	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 3	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 4	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 5	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 6	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Section 2 Collaborative Partners

Lead Applicant		Round 7	
Project Name		Type of Request	

Collaborative Partner # 7	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 8	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 9	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 10	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 11	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 12	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 13	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Section 2 Collaborative Partners

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Information

Provide a general description of the project, including a description of the final work product derived from the grant study or loan implementation project. This information may be used for council briefings, program and marketing materials.

Section 3

Project Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Information		
Has this project been submitted for consideration in previous LGIF rounds?	Yes	No
If yes, in which round(s)?		
What was the project name?		
What entity was the lead applicant?		

Past Success		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction or a merger (5 points).		
Applicant demonstrates Past Success	Yes	No

Section 3
Project Information

Scalable		
Provide a summary of how the applicant's proposal can be scaled for the inclusion of other entities (5 points).		
Applicant demonstrates a Scalable project	Yes	No

Lead Applicant		Round 7	
		Type of Request	

Replicable		
Provide a summary of how the applicant's proposal can be replicated by other entities. A replicable project should include a component that another entity could use as a tool to implement a similar project (5 points).		
Applicant demonstrates a Replicable project	Yes	No

 Section 3
Project Information

Probability of Success		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting an implementation loan should provide a summary of the probability of savings from the loan request (5 points).		
Applicant demonstrates Probability of Success	Yes	No

Lead Applicant		Round 7	
Project Name		Type of Request	

Performance Audit/Cost Benchmarking		
<p>If the project is the result of recommendations from a prior performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code, or is informed by a previous cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit findings or cost benchmarking study results (5 points).</p>		
Prior Performance Audit or Cost Benchmarking	Yes	No

Section 3
Project Information

Economic Impact		
<p>Provide a summary of how the proposal will promote a business environment through a private sector partner (5 points) and/or provide for community attraction (3 points).</p>		
Applicant demonstrates Economic Impact	Yes	No

Lead Applicant			
		Type of Request	

Response to Economic Demand		
Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current and future expected service level needs (5 points).		
Applicant demonstrates Response to Economic Demand	Yes	No

Section 3
Project Information

Budget Information

General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget details may be provided in the budget narrative.

Project Budget:

- The Project Budget should detail expenses related to the grant or loan project.
- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Total Sources must equal Total Uses. Include staff time and other in-kind matches in the Total Uses section of the budget.

Program Budget

- Use the Program Budget to outline the costs associated with the implementation of the program in your community.
- Six years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual) and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain changes in expenses and revenues, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

Return on Investment:

- A Return on Investment (ROI) calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in Program Budget sections of the application. The ROI should be calculated over a three-year period. Use the space designated for narrative to justify this calculation, using references when appropriate.

For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years of prior financial documents related to the financial health of the lead applicant (balance sheet, income statement and a statement of cash flows).

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Budget

Use this space to outline all sources of funds and the uses of those funds. Both sections should include all funds related to the project, including in-kind match contributions. Use the project budget narrative on the next page to justify the project budget. Indicate the line items for which the grant will be used.

Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input type="text"/>

In-Kind Match (List Sources Below):

Source:	<input type="text"/>
Source:	<input type="text"/>
Source:	<input type="text"/>

Total Match:

Total Sources:

Uses of Funds

	Amount	Revenue Source
Consultant Fees:	<input type="text"/>	<input type="text"/>
Legal Fees:	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>

Total Uses:

Local Match Percentage:

* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) * 100 (10% match required)
 10-39.99% (1 point) 40-69.99% (3 points) 70% or greater (5 points)

Section 4
Financial Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Budget Narrative: Use this space to justify any expenses that are not self-explanatory.

Section 4
Financial Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training & Professional Development			
Insurance			
Travel			
Capital & Equipment Expenses			
Supplies, Printing, Copying & Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants & Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
TOTAL REVENUES			

Lead Applicant		Round 7	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training & Professional Development			
Insurance			
Travel			
Capital & Equipment Expenses			
Supplies, Printing, Copying & Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants & Earned Revenue			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>State Government</i>			
<i>Federal Government</i>			
*Other - _____			
*Other - _____			
*Other - _____			
<i>Membership Income</i>			
<i>Program Service Fees</i>			
<i>Investment Income</i>			
TOTAL REVENUES			

Lead Applicant		Round 7
Project Name		Type of Request

Program Budget

Use this space to justify your program budget and/or explain any assumptions used for the budget projections. These projections should be based on research, case studies or industry standards and include a thoughtful justification.

Section 4: Financial Information Scoring

(5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.

(3 points) Applicant provided complete and accurate budget information for at least three fiscal years.

(1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

Lead Applicant		Round 7	
Project Name		Type of Request	

Return On Investment

Return on Investment (ROI) is a performance measure used to evaluate the efficiency of an investment. To derive the expected ROI, divide the net gains of the project by the net costs (for a three-year period). For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning or management study)--unless the results of this study will lead to direct savings without additional implementation costs.

Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for your project. Check the box of the formula that you are using to determine your ROI. These numbers should refer to savings/revenues illustrated in projected program budgets, and should reflect a three-year period.

Do you expect cost savings from efficiency from your project?

Use this formula:
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of your project/program?

Use this formula:
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of your project/program?

Use this formula:
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect some combination of savings, cost avoidance or increased revenue as a result of your project/program? (Total Gains combines \$ Saved, Costs Avoided and New Revenue)

Use this formula:
$$\frac{\text{Total Gains}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = _____ * 100 =

Expected Return on Investment is:

Less than 25% (5 points) 25%-75% (10 points) Greater than 75% (15 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or lgif@development.ohio.gov

Section 4
Financial Information

Lead Applicant		Round 7	

Return on Investment Justification Narrative: In the space below, describe the nature of the expected ROI calculation providing justification for the numbers presented in the ROI calculation. This calculation should be based on the savings, cost avoidance or increased revenues shown in the program budgets on the preceding pages. Use references when appropriate to justify assumptions used for cost projections.

Section 4
Financial Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Magnitude of Project

If the project has an expected ROI of 74.99 percent or less, complete the following calculation. Projects with a Magnitude Factor of 50 or above score (5 points.)

$$\frac{\text{ROI\%}}{1000} \times \text{Savings Amt} = \text{Magnitude Factor}$$

Project has a Magnitude Factor of 50 or above Yes No

Cost Savings

This project will decrease specific line items in the existing budget. The specific line items should be evidenced by an expected decrease in specific line items for the next three years. In the space below please list the specific line item in the Program Budget section and the total dollar amount saved in the next three years (5 points).

Applicant demonstrates Cost Savings Yes No

Core Services

Does the project affect core services in your community? Explain how this project meets the basic needs of your community by providing services for which the lead applicant is primarily responsible (5 points).

Project affects Core Services of the Lead Applicant Yes No

Section 4
Financial Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Loan Repayment Structure

Please outline your preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts and an alternative funding source (in lieu of collateral). Applicants will have two years to complete their project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity or other collateral (i.e. emergency, rainy day or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
--	---

Lead Applicant		Round 7	
Project Name		Type of Request	

Scoring Overview

Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Self Score
Population	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
Participating Entities	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support.	5		

Section 2: Success Measures

Past Success	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
Scalable	Applicant's proposal can be scaled for the inclusion of other entities.	5		
Replicable	Applicant's proposal can be replicated by other local governments.	5		
Probability of Success	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

Section 3: Significance Measures

Performance Audit Implementation/Cost Benchmarking	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
Economic Impact	Applicant demonstrates the project will promote a business environment and will provide for community attraction.	5		
Response to Economic Demand	The project responds to current substantial changes in economic demand for local or regional government services.	5		

Section 4: Financial Measures

Financial Information	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three-year period following the project.	5		
Local Match	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
Expected Return	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue or cost avoidance) an expected return. The return must be derived from the applicant's cost basis.	15		
Magnitude Factor	Applicant demonstrates a magnitude factor of 50 or above, based on the ROI percentage and the dollar amount of project gains estimated in the ROI calculation.	5		
Cost Savings	Applicant demonstrates specific line items in the current budget that will decrease as a result of this project.	5		
Core Services	Applicant demonstrates that the project affects core services provided in their community.	5		
Repayment Structure (Loan Only)	Applicant demonstrates a viable repayment source to support loan award.	5		

Total Points				
---------------------	--	--	--	--

Bent, Nicole

From: Don Polyak <DPolyak@igpr.com>
Sent: Monday, November 04, 2013 10:35 AM
To: DSA Igif
Cc: Sternad, Jeanne
Subject: cure - south euclid - regional economic development alliance
Attachments: RPI Round 7 Application-revised.pdf; RPI Financials.pdf; phase1report_v1.pdf
Categories: Cure Documents

Local Government Innovation Fund Completeness Review

Issues for Response

1. Request

1.1 Describe the final work product

The final work product is twofold. The first product would be the establishment of the Regional Economic Development Alliance. The second would be to increase awareness of the concept of the Alliance in communities interested in joining or replicating the Alliance. The Alliance would build communication and trust between member communities which would foster shared services, planning, and ultimately, a resource gain sharing component. Resolutions of Support from member communities would be provided and a plan for implementation, a newsletter and a website will be developed.

1.2. As the RPI is in existence, why is a feasibility study needed?

The purpose of the study is not to examine the feasibility of the RPI, but to study the feasibility of the Regional Economic Development Alliance with local communities. It is important to note that RPI is not an organization, but rather an initiative, which is powered by community leaders who volunteer their time in order to further the concepts of shared land use planning, services and eventual resource gain sharing.

1.3 The application makes reference to “proposed enabling legislation under the ORC 5775.01 5755.04.” Is this currently being considered by the General Assembly?

While it is not currently being considered by the Assembly, conversations with a number of legislators have been held and the legislation language is prepared. We anticipate that the legislation will be delivered to Legislative Services the first week of November 2013.

If the legislation is not enacted, how will it impact the feasibility study proposed and the project that is proposed?

Since the legislation is enabling, if not enacted, it could complicate the process of the development of the Alliance, but would not render it impossible. It would not affect the feasibility study.

1.4 Provide information about the creation and organizational structure of RPI.

The RPI is not an organization; it is, rather, an initiative driven by local community leaders who have made a commitment to the concepts of shared planning, shared services and eventual resource gain sharing. The work done by the RPI is highly dependent upon volunteer hours of community leaders and consultants. Since it is not an organization, it has no staff. The RPI is loosely structured with Mayor William Currin of Hudson serving as President, Tom Tyrell as Vice President and Dr. Jeanne Sternad as Secretary. An all-volunteer committee system is in place to pursue the goals of RPI.

In 2006, the Northeast Ohio Mayors and City Managers Association, after considerable discussion about the need for more intense collaboration among the communities of Northeast Ohio,

commissioned the Regional Economic Revenue Study to examine the structure of local government, identify local revenues in Northeast Ohio and determine the applicability of examples from other regions of the country. The results of this study prompted the launch of the Regional Prosperity Initiative, which had as its goals land use planning and a resource gain sharing component. To accomplish these ends, a pilot group of ten communities would form the Northeast Ohio Regional Development Alliance.

1.5 If this proposal is approved, will South Euclid’s participation in the Circle Heights Economic Development District be compromised?

No. The Regional Economic Development Alliance and Circle Heights Economic Development District are two separate entities.

2.0 Project Budget: See attached page 13.

3.0 Program Budget: See attached page 16.

4.0 Return on Investment

Since 2006, Dr. Thomas Bier has served as a consultant to RPI. Dr. Bier is a senior fellow in the Maxine Goodman Levin College of Urban Affairs, Cleveland State University. From 1982 to 2003 he served as director of the college’s Center for Housing Research and Policy. Prior to that he was a senior planner for the Northeast Ohio Areawide Coordinating Agency (NOACA). His research work has focused on regional housing dynamics, population movement, and the effects of government policies on cities. He has a Ph.D. from Case Western Reserve University.

Part of Dr. Bier’s work with RPI included creating models to show the positive financial effects of collaboration of local communities. While RPI and the Regional Economic Development Alliance do not lend themselves to the ROI calculations, Dr. Bier’s reports clearly outline the economic growth expected as a result of increased community collaboration. (See attached Phase 1 Report for ROI projections.)

5.0 Resolutions of Support

One of the goals of the project is to establish the Regional Economic Development Alliance with ten communities in Northeast Ohio. While the mayors of each of the interested cities have signed off as collaborative partners, it is unlikely that city councils will provide resolutions of support until the goals of communicating with and educating councils about the benefits of participating in the Alliance are complete.

6.0 Partnership agreements

Team Northeast Ohio (Team NEO) has served as the fiscal agent for RPI since its inception. Team NEO will continue to provide this service as a part of its commitment to the Initiative.

7.0 Total number of validated partners.

8.0 N/A

9.0 Tallmadge and Twinsburg under 20,000 population.

RPI is made up of many communities that vary widely in population, from small townships to major cities. One of the most exciting aspects of the initiative is the positive results that occur when governmental agencies of all sizes collaborate to plan land use and share services.