



City of Columbus

Legislation Report

Office of City Clerk
90 West Broad Street
Columbus OH 43215-9015
columbuscitycouncil.org

File Number: 2898-2013

Emergency

File ID: 2898-2013

Type: Ordinance

Status: Council Office for
Signature

Version: 1

***Committee:** Development Committee

File Name: Local Government Innovative Grant Application:
MOU

File Created: 11/26/2013

Final Action:

Auditor Cert #:

Auditor: When assigned an Auditor Certificate Number I, the City Auditor, hereby certify that there is in the treasury, or anticipate to come into the treasury, and not appropriated for any other purpose, the amount of money specified hereon, to pay the within Ordinance.

Contact Name/No.: Diann Johnson 645-8650

Floor Action (Clerk's Office Only)

Mayor's Action

Council Action

Mayor

Date

Date Passed/ Adopted

President of Council

Veto

Date

City Clerk

Title:

To authorize the Director of Development to enter into a Memorandum of Understanding with the City of Obetz and the City of Groveport for the purpose of completing the Local Government Innovative Grant Application; and to declare an emergency.

Sponsors:

Attachments:

Approval History

Version	Date	Approver	Action
1	11/27/2013	Steven Schoeny	Approved
1	11/27/2013	ATTORNEY APPROVER	Approved
Notes	jsg		
1	11/29/2013	Steven Schoeny	Approved
1	12/02/2013	ATTORNEY APPROVER	Approved
Notes	jsg		

History of Legislative File

Ver.	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
1	Columbus City Council	12/02/2013	Approved				Pass

EBOCO: Following review and approval, when required, the Equal Business Opportunity Commission Office certifies compliance with Title 39 as of date listed.

City Attorney: Following review and approval, when required, this ordinance has been reviewed by the City Attorney's Office as to its form and legality only.

Explanation

Background: This legislation authorizes the Director of Development to enter into a Memorandum of Understanding with the City of Obetz and the City of Groveport. The parties plan to complete an application for a Local Government Innovative Grant. The Memorandum of Understanding is needed to facilitate and implement the goals of the grant application. The City of Columbus will be the lead application for the Local Government Innovative Grant. The parties to the Local Government Innovative Grant application have agreed to do the following:

1. Develop, build and operate, in conjunction with private parties, a fiber optic system utilizing and connecting existing fiber optics owned by the three cities.
2. Enhance the economic development of the three communities and create sufficient revenue to sustain the collaboration and the operation of the proposed fiber system.
3. To aggregate demand for telecommunications services, and when possible, support each other's data and information technology needs utilizing the proposed fiber system for that purpose.
4. Upon approval of Columbus City Council, cooperate in the creation of a mutually agreed-upon entity or series of contractual commitments to each other to perform the actions indicated in numbers 1 through 3.

This legislation is presented as an emergency measure in order to meet the grant application deadline.

Fiscal Impact: There is no fiscal impact for this legislation.

Title

To authorize the Director of Development to enter into a Memorandum of Understanding with the City of Obetz and the City of Groveport for the purpose of completing the Local Government Innovative Grant Application; and to declare an emergency.

Body

WHEREAS, the City of Columbus, City of Obetz and the City of Groveport desires to jointly complete an

application for a Local Government Innovation Grant; and

WHEREAS, the City of Columbus will be the lead applicant for the Local Government Innovation Grant Application; and

WHEREAS, the parties intend to expand the proposed fiber optic system to other Southern Franklin County communities and districts, if feasible and mutually agreed upon; and

WHEREAS, the Memorandum of Understanding is not intended to be a legally binding document; and

WHEREAS, the Memorandum of Understanding is a document which outlines how the parties intend to collaborate if the grant is awarded; and

WHEREAS, an emergency exists in the usual daily operation of the Department of Development, in that it is immediately necessary to enter into the Memorandum of Understanding with the City of Obetz and the City of Groveport for the purpose of the completing the Local Government Innovative Grant Application in order to meet the grant application deadline, thereby preserving the public health, peace, property, safety and welfare;

Now, Therefore,

BE IT ORDAINED BY THE COUNCIL OF THE CITY OF COLUMBUS:

Section 1. That the Development Director is hereby authorized to enter a Memorandum of Understanding with the City of Obetz and the City of Groveport for the purpose of completing the Local Government Innovation Grant and for the purpose of outlining how the parties intent collaborate should the Local Government Innovation Grant be awarded to the parties.

Section 2. That the Development Director be and hereby is authorized and directed to present the negotiated MOU to Columbus City Council for approval prior to entering into said MOU with the City of Obetz and the City of Groveport.

Section 3. That the approval of Columbus City Council shall be required prior to the creation of any mutually agreed-upon entity or series of contractual commitments to perform the actions indicated in the preamble hereto, which is hereby made a part hereof.

Section 4. That for the reasons stated in the preamble hereto, which is hereby made a part hereof, this ordinance is hereby declared to be an emergency measure and shall take effect and be in force from and after passage and approval by the Mayor, or ten days after passage if the Mayor neither approves nor vetoes the same.

MEMORANDUM OF UNDERSTANDING

WHEREAS, the City of Columbus, City of Obetz, and City of Groveport (the "Parties") have filed an application for a Local Government Innovative Grant; and

WHEREAS, the parties have entered into this Memorandum of Understanding for the purpose of facilitating and implementing the goals of the grant application.

NOW THEREFORE, the parties to the Local Government Innovative Grant application have agreed to collaborate to do the following:

1. Develop, build and operate, in conjunction with private partners, a fiber optic system utilizing and connecting existing fiber optics owned by the three cities.
2. Enhance the economic development of the three communities and to create sufficient revenue to sustain the collaboration and the operation of the proposed fiber system.
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4. To cooperate in the creation of a mutually agreed-upon entity, for example a new council of governments; a 501(c)(3) corporation; an existing council of government; a port authority; or to create a series of contractual commitments to each other to perform the actions set forth in the above paragraphs.
5. The lead applicant is the City of Columbus.
6. This collaboration will be enhanced and informed by the results of the LGIF grant award.
7. The parties intend to expand the proposed fiber optic system to other Southern Franklin County communities and districts, if feasible and mutually agreed upon.

Nothing in this Memorandum of Understanding is intended to be legally binding. This document is an outline of how the parties intend to collaborate should the LGIF grant be awarded.

This Memorandum of Understanding may be executed in counterpart originals.

By: 
City of Columbus

Print Name: Steven R. Schoeny

Its: Development Director

Date: 10-25-13

By: _____
City of Obetz
Print Name: _____

Date: _____

Its: _____

By: _____
City of Groveport
Print Name: _____

Date: _____

Its: _____

STEVEN R. SCHOENY
Director

THE CITY OF
COLUMBUS
MICHAEL B. COLEMAN, MAYOR

DEPARTMENT OF
DEVELOPMENT

November 22, 2013

Office of the Director
50 West Gay Street
Columbus, OH 43215-9040
(614) 645.7795
(614) 645.6295 [FAX]

Code Enforcement Division
757 Carolyn Ave.
Columbus, OH 43224-3218
(614) 645.2202
(614) 645.2462 [FAX]

Economic Development Division
150 South Front Street Suite 220
Columbus, OH 43215-4418
(614) 645.8616
(614) 645.2486 [FAX]

Housing Division
50 West Gay Street
Columbus, OH 43215-9040
(614) 645.7795
(614) 645.6675 [FAX]

Planning Division
109 North Front Street
Columbus, OH 43215-9030
(614) 645.8664
(614) 645.1483 [FAX]

Land Redevelopment Office
109 North Front Street
Columbus, OH 43215-9030
(614) 645.5263
(614) 645.3092 [FAX]

Ms. Nicole Bent
Program Manager
Office of Redevelopment
Ohio Development Services Agency
77 South High Street
Columbus, OH 43215

Re: Local Government Innovation Fund Application for
Columbus, Obetz and Groveport

Dear Ms. Bent:

Columbus City Council is scheduled to review the Memorandum of Understanding by and among Columbus, Groveport and Obetz (attached as Exhibit A) at the December 2 City Council meeting.

I will forward you the certified legislation from the up-coming meeting on December 2, 2013.

Sincerely,



William Webster

enclosure

STEVEN R. SCHOENY
Director

THE CITY OF
COLUMBUS
MICHAEL B. COLEMAN, MAYOR

DEPARTMENT OF
DEVELOPMENT

November 22, 2013

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Sincerely,



William Webster

enclosure

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This Memorandum of Understanding may be executed in counterpart originals.

By: 
City of Columbus

Date: 10-25-13

Print Name: Steven R. Schoeny

Its: Development Director

By: _____
City of Obetz
Print Name: _____

Date: _____

Its: _____

By: _____
City of Groveport
Print Name: _____

Date: _____

Its: _____

City of Groveport

655 Blacklick St.
Groveport, OH 43125
614.830.2052
www.groveport.org



Meeting Minutes - Draft

Monday, November 18, 2013

6:30 PM

Council Chambers

Committee of the Whole

Mayor Lance Westcamp

*Council Members - Ed Rarey, Jean Ann Hilbert,
Donna Drury, Ed Dildine, Shawn Cleary and Jan Stoots*

I. Call to Order

by Committee Chair Dildine at 6:30 p.m.

Staff Present: Marsha Hall - Administrator, Kevin Shannon - Law Director, Jeff Green - Director of Finance, Stephen Moore - Chief Building Official, Linda Haley - Community Affairs Director, Steve Farst - Engineer, Kyle Lund - Parks and Recreation Director, Tom Walker - Director of Golf, Tom Byrne - Director of Facilities Management, Ralph Portier - Chief of Police

Guests Present: The Guest Book is on file with the Clerk of Council.

II. Moment of Silence

Committee Chair Dildine asked everyone to join him in a moment of silence.

III. Pledge of Allegiance

Chief Portier led the Pledge of Allegiance.

IV. Roll Call

Present: 6 - Council Member Cleary, Council Member Dildine, Council Member Drury, Council Member Hilbert, Council Member Rarey, and Council Member Stoots

V. Approval of Minutes

#122-2013 COTW Meeting Minutes 10-21-2013

Attachments: [COTW Meeting Minutes 10-21-2013](#)

Approved as submitted.

#123-2013 COTW 2014 Budget Workshop Meeting Minutes 11-06-2013

Attachments: [COTW 2014 Budget Workshop Meeting Minutes 11-06-2013](#)

Approved as submitted.

VI. Business of Guests**A. Madison Township Fire Chief Bates - Update**

Chief Bates updated Council with the October 2013 Monthly Report. He reported the 6 month annual staff meeting was held in October as well as the budget review with internal staff.

#124-2013 October 2013 Monthly Report

Attachments: [October 2013 Monthly Report](#)

B. Bruce Hoover - Groveport Madison Local Schools

Bruce Hoover, Groveport Madison Local Schools, thanked Council, in particular Council Members Cleary and Drury, for attending the October 23, 2013 Board Meeting. He thanked Council for their support.

VII. New Business

None

VIII. Unfinished Business

None

IX. Ordinances and Resolutions

A. 3rd Readings - None

B. 2nd Readings

ORD. 13-053

AN ORDINANCE ADOPTING THE ANNUAL APPROPRIATION ORDINANCE OF THE CITY OF GROVEPORT, OHIO, FOR THE CALENDAR YEAR 2014

Sponsors: Jean Ann Hilbert

Attachments: [2014 Appropriations](#)

Chair Dildine read by title Ordinance No. 13-053. A motion was made by Council Member Hilbert, seconded by Council Member Drury, to recommend for approval at the November 6, 2013 Committee of the Whole "2014 Budget Workshop". Motion carried by the following vote:

Yes: 6 - Cleary, Dildine, Drury, Hilbert, Rarey and Stoots

ORD. 13-054

AN ORDINANCE CREATING THE POSITION OF CITY ENGINEER, ACCEPTING THE POSITION DESCRIPTION AND ESTABLISHING THE PAY GRADE, AND THE DECLARATION OF AN EMERGENCY

Sponsors: Cleary

Council Member Rarey expressed concerns regarding the person to fill this position be qualified in the field of engineering. Administrator Hall advised the job description is very specific on the required qualifications; education, certification in the State of Ohio and experience with related software. The job description details qualifications, functions and experience in the field. Emergency legislation is being requested so the City can move forward with filling the position in a timely manner.

Chair Dildine read by title Ordinance No. 13-054. A motion was made by Council Member Rarey, seconded by Council Member Cleary, to recommend for approval. Motion carried by the following vote:

Yes: 6 - Cleary, Dildine, Drury, Hilbert, Rarey and Stoots

ORD. 13-055

AN ORDINANCE AMENDING THE PAY SCALE, AND THE DECLARATION OF AN EMERGENCY

Sponsors: Stoots

Administrator Hall advised this pay scale reflected the new position of City Engineer.

Chair Dildine read by title Ordinance No. 13-055. A motion was made by Council Member Cleary, seconded by Council Member Stoots, to recommend for approval. Motion carried by the following vote:

Yes: 6 - Cleary, Dildine, Drury, Hilbert, Rarey and Stoots

X. Financial Report

Report will be made available at the next Council meeting.

XI. Other Business

None

XII. Reports**A. Mayor - Lance Westcamp**

Nothing to report.

B. Administrator - Marsha Hall

Ms. Hall provided additional information to Council on the increase of the City's health care premiums. Ms. Hall requests Council's guidance on where the City wants to go with the energy audit. It will take some time to get started on the contract for Council's approval and the City wants to customize some features of the software to interact with current software used by City departments. Council Member Hilbert stated she will sponsor legislation on this matter. After discussions on savings, efficiency and improvements in work flow and productivity, Council concurred the Dynamix Energy Services program would be an asset to the City. Council Member Stoots commented to be fully effective the program needs to be implemented by every employee. Council Member Stoots inquired of the Senior Village groundbreaking that was postponed. Ms. Hall responded the City is still working out a couple of items and Council will be advised on any updates. Council Member Rarey inquired of the sidewalk program, Ms. Hall assured Council the City will apply for two grants, one for the roadway and one for sidewalk so the work can be done simultaneously. Wirt Road engineering will be given to the City Engineer as their first project.

#125-2013 Adm Report to Council - Nov 18

Attachments: [Adm Report to Council - Nov 18](#)

#126-2013 Proposed Nov 2013 Pay Scale

Attachments: [Proposed Nov 2013 Pay Scale](#)

C. Director of Law - Kevin Shannon

Nothing to report.

D. Director of Finance - Jeff Green

Finance Director Green reported the City has entered into an agreement with Ice Miller, LLC. They have a division called Whiteboard that works with community activities, grants and such. Whiteboard works with ISP/carriers, OarNet, State of Ohio and the MARC's project with Agile Networks in the Columbus and Rickenbacker region in creating opportunities for communities to efficiently and cost-effectively create new, combined fiber and wireless network infrastructure, or expand what communities currently own. The City has signed a memorandum of understanding with Whiteboard to apply for the Local Government Innovation Fund (LGIF) to investigate the feasibility of a regional fiber network around the Rickenbacker region. Whiteboard feels that the City of Columbus, the Village of Obetz and Groveport are in a favorable position to create a significant regional network on the south side of Columbus and Franklin County. Combined resources, assets and a willingness to collaborate will move the communities into an action phase, not just a planning process. Whiteboard will evaluate and collect the information necessary to apply for LGIF grant funding; coordinate the review of each government's costs to provide current voice and data communications, disaster recovery, data storage, shared services, fiber network and others, that could be dramatically reduced by an expanded and shared network; assist IT and other local government departments in finding options to combine services, assets, etc. to reduce costs; and assist in evaluating the fiber in each community available for combined use to share services and resources. Whiteboard will provide each community guidance and assistance in the necessary steps to support and apply for the LGIF grant. The Memorandum of Understanding states the collaboration between the City of Columbus, Village of Obetz and City of Groveport and documents an outline of how the parties intend to collaborate should the LGIF grant be awarded. Council Member Jean Ann Hilbert commented it was about time.

E. Chief of Police - Ralph Portier

Chief Portier reported he has put out a new protocol for high water.

F. Public Works Superintendent - Dennis Moore

Not present.

#127-2013 Public Works Department Council Report

Attachments: [Public Works Department Council Report](#)

G. Chief Building Official - Stephen Moore

Nothing to report.

#128-2013 B & Z COUNCIL REPORT November 2013

Attachments: [B & Z COUNCIL REPORT November 2013](#)

#129-2013 B & Z 2013 Mowing

Attachments: [B & Z 2013 Mowing](#)

H. Director of Golf - Tom Walker

Director of Golf, Tom Walker updated Council on the completion of the retaining wall on hole thirteen for the most part, only clean up remains to be done. They are in the final stages of the Master Plan and hope to have a presentation ready for the December Committee of the Whole meeting.

#130-2013 Golf Course Report to Mayor and Council 11-13-13

Attachments: [Golf Course Report to Mayor and Council 11-13-13](#)

I. Parks & Recreation Director - Kyle Lund

Nothing to report.

#131-2013 Rec Center CR 11-2013

Attachments: [Rec Center CR 11-2013](#)

#132-2013 Senior Center Nov-Dec Newsletter

Attachments: [Senior Center Nov-Dec Newsletter](#)

J. Community Affairs Director - Linda Haley

Community Affairs Director, Linda Haley reported Town Hall will be posting in-house for Administrative Assistant to replace Chelle Coleman, who has been appointed Clerk of Court of the

Groveport Mayor's Court. Welcome Santa will begin the first Friday of December and the Groveport Methodist Church will be doing the welcome at the City's Tree Lighting.

#133-2013 Community Affairs Council Report 11 7 13

Attachments: [Community Affairs Council Report 11 7 13](#)

K. Director of Facilities Management - Tom Byrne

Directors of Facilities Management, Tom Byrne reported the pre-construction meeting at the new police facility will be held this Friday, November 22, 2013. The City will be entering into a contract with Central Ohio Builders as the General Contractors, hoping to begin work in the next couple of weeks. Mayor Westcamp commented the police barn is looking good with the updated maintenance. Council Member Cleary inquired as to when the police facility would be completed. Mr. Bryne responded they are projecting by end of January 2014.

#134-2013 Facilities Management - CR - Nov 2013

Attachments: [Facilities Management - CR - Nov 2013](#)

L. Engineer - Steve Farst

Nothing to report.

M. Clerk of Council - Ruthanne S. Ross

Ms. Ross commented on the changes to the agenda format. Department reports will now be presented under the department head's name. Council expressed their approval of the change.

N. Council Members - Ed Rarey, Jean Ann Hilbert, Donna Drury, Ed Dildine, Shawn Cleary and Jan Stoots

Council Member Cleary commented with tornadoes showing up in November, he thanked the Chief and Ms. Hall for having the emergency plan in place. Council Member Stoots mentioned to Ms. Hall, a tree, owned by the City, in her neighbor's yard was down due to the storm and asked if Dennis Moore needed to be contacted to have it removed.

XIII. Adjournment

Council Member Cleary made a motion, seconded by Council Member Rarey, to adjourn at 7:08 p.m. All in favor stated AYE, None Opposed. Motion passed.

Edward G. Dildine, President Pro-Tem

Ruthanne S. Ross, Clerk of Council

PLEASE NOTE: THESE MINUTES ARE NOT VERBATIM. A RECORDING OF THE MEETING IS AVAILABLE IN THE CLERK'S OFFICE DURING REGULAR BUSINESS HOURS.

ICEMILLER WHITEBOARD LLC

Via Hand Delivery

October 28, 2013

Ms. Nicole Bent
Program Manager
Office of Redevelopment
Ohio Development Services Agency
77 S. High Street
Columbus, OH 43215

RE: Response to LGIF Completeness Review
Applicant - City of Columbus
Project Name - RFEP
Application Number - G07-002

Dear Nicole:

Item #2 – Project Budget

The sources of funds have been corrected to balance (please note attached correction)

Items # 5,6,7 – The Memorandum of Understanding between the co-applicants is attached with all signature pages

Item #9 – We believe the co-applicant and the population is correct

Please let me know if there is any confusion with the information submitted so it can be addressed before the deadline. My telephone number is 614-348-8971

Sincere regards,

ICE MILLER WHITEBOARD LLC


Jeff Gamrath

Lead Applicant	City of Columbus	Round 7
Project Name	Rickenbacker	Type of Request: Grant

Project Budget

Use this space to outline all sources of funds and the uses of those funds. Both sections should include all funds related to the project, including in-kind match contributions. Use the project budget narrative on the next page to justify the project budget. Indicate the line items for which the grant will be used.

Sources of Funds

LGIF Request: \$100,000

Cash Match (List Sources Below):

Source: Columbus	\$5,500
Source: Obetz	\$5,500
Source: Groveport	\$5,500
Source:	

In-Kind Match (List Sources Below):

Source:	
Source:	
Source:	

Total Match: \$16,500

Total Sources: \$116,500

Uses of Funds

	Amount	Revenue Source
Consultant Fees:	\$48,000	Grant
Legal Fees:	\$12,000	Grant
Other:		
Other: Fiber network plan	\$25,000	Grant
Other: Wireless net plan	\$15,000	Grant
Other: Application Prepar:		
Other: Columbus	\$5,500	
Other: Obetz	\$5,500	
Other: Groveport	\$5,500	
Other:		
Total Uses:	\$116,500	
Local Match Percentage:	14.16%	

* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Section 4 Financial Information

Local Match Percentage = (Match Amount/Project Cost) * 100 (10% match required)

10-39.99% (1 point)
 40-69.99% (3 points)
 70% or greater (5 points)

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NOW THEREFORE, the parties to the Local Government Innovative Grant application have agreed to collaborate to do the following:

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7. The parties intend to expand the proposed fiber optic system to other Southern Franklin County communities and districts, if feasible and mutually agreed upon.

Nothing in this Memorandum of Understanding is intended to be legally binding. This document is an outline of how the parties intend to collaborate should the LGIF grant be awarded.

This Memorandum of Understanding may be executed in counterpart originals.

By: 

Date: 10-25-13

City of Columbus

Print Name: Steven R. Schoeny

Its: Development Director

By: [Signature]
City of Obetz
Print Name: E. RAO DAVIDSON, ESQ.

Date: 10/2/13

Its: Village Administration

By: _____
City of Groveport
Print Name: _____

Date: _____

Its: _____

By: _____
City of Obetz
Print Name: _____

Date: _____

Its: _____

By: Marsha Hall
City of Groveport
Print Name: MARSHA HALL

Date: 09/30/2013

Its: ADMINISTRATOR

Exhibit A

Central Ohio Community Fiber Projects

Dublin, Ohio. Dublink is a 120-plus mile system of conduit and fiber optics. The fiber conduit system provides significant broadband capability, is owned by the City of Dublin and is focused in its commercial districts. It also accommodates many competitive telecommunications providers. Dublin has, for 14 years, leveraged Dublink to: promote telecommunications competition; interconnect City owned facilities and manage its own IT backbone saving the City \$350,000 per year; enter into dark fiber leasing arrangements that will earn the City \$2.3 million in revenues over ten years; enter into economic development agreements with a fiber lease component that resulted in the retention, expansion and/or attraction of over 2,000 jobs with \$31,000,000 in revenues to the City during the life of the fiber lease agreements; establish the Central Ohio Research Network (CORN) in partnership with the Ohio Academic Resource Network (OARnet) and the Ohio Supercomputer Center (OSC); provide a backbone in support of a City-wide wi-fi system; interconnect its fiber into multiple data centers and cloud computing facilities; earn national and international recognition for its advanced thinking and use of broadband. The City's return on a \$5 million investment has been far surpassed.

Westerville, Ohio. Westerville created a City-owned data center and fiber system named WeConnect. The data center and fiber system operate as a public/private partnership with Data Recovery Services. Westerville invested over \$6 million and has won numerous awards for the WeConnect project. It is considered the first community-owned data center in the country.

Consolidated Rural Electric Co-op, Delaware OH. CEC won a stimulus grant that was among the first broadband stimulus awards to be announced by the Whitehouse. Consolidated Rural Electric Co-op successfully operates a 97-mile, 96 fiber optic system in Marion and Delaware Counties.

Coshocton County, OH. Coshocton County was in desperate need of a high-quality broadband solution for the county businesses and residents, especially in the rural areas. Coshocton entered into a public/private partnership to utilize County assets for telecommunications programs.

The City of New Albany. New Albany has spent over \$1million to build and operate six fiber systems with American Electric Power. The 96 fibers owned by New Albany are managed by a private entity, BlueMile, in a revenue sharing arrangement that involves the New Albany Economic Development Corporation.

Program Budget Narrative – Exhibit F (1)

The expenses and revenues listed for this project are based upon actual costs, revenues, expected maintenance, expected purchases, and cost guidelines for the construction and maintenance of the network. Central Ohio is blessed with an abundance of fiber network infrastructures built in many different types of terrain, urban and rural neighborhoods, and are being managed by a variety of organizations under a variety of scenarios. For this reason, we are very confident in our projections of the construction and maintenance costs as well as the projected sale or lease of fiber assets and the monthly revenues that will be generated from those sales. Another factor contributing to the practicality of the sales and revenue projections is that most of the same companies that currently own fiber on the CFN (Columbus Fiber net) are looking to buy or lease fiber networks on the south side of Franklin County. This network would be the first to allow these companies to have access to fiber to the south.

Typical opportunities that can occur with fiber network construction projects

- The conduit that will contain the fiber is considered a real estate asset and is often purchased by a company or community rather than the actual fiber itself. The new owners will then contract to have their own fiber installed in their conduit. We have conservatively assumed that two out of the 6 conduits to be built, will be purchased before construction begins. These purchases will pay for half of the network.
- One of the six conduits will have fiber installed for other companies or communities to lease by the month or purchase. Fiber is always sold in pairs and is leased monthly for a minimum of 10 years or can be purchased for 10, 15, or 20 years in advance at a discounted rate
- It is possible that the Step 1 Fiber Rickenbacker fiber construction project will be 100% paid for and cash flow positive by the time it is ready for service. For the purposes of this LGIF grant projection however, we are assuming that two conduits will be purchased and the remaining fiber sales projections over the years will be leased monthly
- Fiber sale commitments will take place before the network is built and continue throughout the six(6) years of the Program Budget. For ease of understanding, we assumed that the fibers sales for each year would take place on Jan 1.

The RFEP (Rickenbacker Fiber Expansion Project) – Step 1

Cost of Construction

Conduit and materials	\$ 600,000
Fiber	\$ 100,000
Underground Construction	\$1,050,000
Aerial Construction	\$ 50,000
Design, Permitting, As-builts	\$ 100,000
Variable construction routes	\$ 200,000
Conduit /fiber purchase Commissions	\$ 50,000
Total projected cost for Step 1 build	\$2,150,000

Upfront Revenue Toward Initial Build

Based upon 2 of 6 conduits sold \$1,100,000

Monthly Maintenance for Entire 6 Miles

Annual maintenance 6 mile conduit for Step 1 \$ 37,500
Includes; Daily route drive, OOPS tickets,
Construction cuts, reroute of conduit for road
Alterations (*Like the reroute of SR23 coming up*)

Annual Network Management \$ 60,000

Monthly revenue

Conduit - Assume 1 additional conduit sold year 2 and year 3 (leaving 2 unused)

Fiber pairs not purchased

2015 sales 8 pairs active when network goes active	\$18,000/mo
2016 sales 20 pairs sold and live	\$45,000/mo
2017 sales 15 pairs sold and active	\$33,750/mo
2018 sales 8 pairs sold and active	\$18,000/mo
2019 sales 8 pairs sold and active	\$18,000/mo
2020 sales 8 pairs sold and active	\$18,000/mo

Monthly maintenance revenue:

Conduit maintenance revenue annually @ \$4,500/conduit

Fiber pair maintenance revenue annually @ \$ 660/pair

If no additional fiber or conduit is purchased (other than projected) there would be a financing charge based upon financing:

\$2,100,000 network build cost – initial conduit sale \$1,100,000

5% for 10 year (120 months) = \$10,607 per month (estimated principal and interest)

EXHIBIT F (2)
City of Columbus, Obetz, and Groveport
Rickenbacker Step 1 Fiber Construction Project

Step 1 Project Costs

	2015	2016	2017	2018	2019	2020	Total
Financing \$1,000,000							
10 years @ 5% - \$10,607/mo	\$ 127,248	\$ 127,248	\$ 127,248	\$ 127,248	\$ 127,248	\$ 127,248	\$ 763,488
Network Maintenance Cost	\$37,500	\$37,500	\$37,500	\$ 45,000	\$ 45,000	\$ 45,000	\$247,500
Conduit and fiber included							
3rd party management costs	60,000	60,000	60,000	60,000	60,000	60,000	360,000
Sales commissions @ 5% of leased sales/mo	\$ 10,800	\$ 30,240	\$ 46,440	\$ 55,080	\$ 63,720	\$ 72,360	\$ 278,640
Total Annual Costs	\$ 235,548	\$ 254,988	\$ 271,188	\$ 287,328	\$ 295,968	\$ 304,608	\$ 1,649,628

Total Projected revenues

Step 1 Projected Revenues- pairs in service	8	28	43	51	59	67	
Fiber Sales - lease per month							
Revenue per year from sales	216,000	756,000	1,161,000	1,377,000	1,593,000	1,809,000	6,912,000
Maintenance Revenue							
Annual conduit maintenance - \$4,500/conduit	\$ 9,000	\$ 9,000	\$ 9,000	\$ 9,000	\$ 9,000	\$ 9,000	\$ 54,000
Annual fiber pair maintenance - \$660/pair	\$ 5,280	\$ 18,480	\$ 28,380	\$ 33,660	\$ 38,940	\$ 44,220	\$ 168,960
Total Annual Revenues	230,280	783,480	1,198,380	1,419,660	1,640,940	1,862,220	7,134,960

6 Year Step 1 - Return on Investment - ROI

ROI 433%

Rickenbacker Area Development Council – Guiding Principles

The Rickenbacker area, through substantial public and private sector investment, is a logistics center for Central Ohio, acting as a link to major U.S. markets. Rickenbacker has already produced over 6,000 jobs and studies indicate over 20,000 jobs could result as part of a broader, more coordinated logistics initiative. Rickenbacker not only can help Central Ohio continue good economic times, but could be a centerpiece in Ohio's economic transformation. Logistics could be Ohio's 21st Century answer to a manufacturing past. However, this vision will not happen without a coordinated effort by the public and private sector.

The cities of Columbus, Circleville, Groveport, Grove City and Obetz, and the counties of Franklin and Pickaway recognize Rickenbacker has several advantages to offer new and expanding businesses seeking well-trained and educated workforces; multi-modal transportation networks; and state-of-the-art commercial and distribution facilities. Currently, each jurisdiction individually markets their locality; offers incentives to qualifying projects; and attracts new and expanding companies often in competition or conflict with other jurisdictions in the area. To maximize the area's development potential, these jurisdictions jointly propose a new collaborative model that will strengthen the long-term economic health of the area by providing a more unified economic development system and better prepare each jurisdiction to attract new business and enhance services to existing business.

The goals of the proposed model include reducing duplication, enhancing service efficiency, eliminating "incentive wars" among communities, resolving intra-regional conflicts, unifying marketing and business attraction efforts, and establishing working protocols for the economic development community. The new model centers on three integrated elements: an organizing entity, a master plan and workforce development. Each element has its own specific parameters, as described below.

1) Organizing Entity: This level of cooperation requires active participation, communication, and commitment of the respective cities, counties, private developers, economic development entities, and utility service providers in the area to effectively regionalize economic development efforts. To this end, a public-private partnership will be established to:

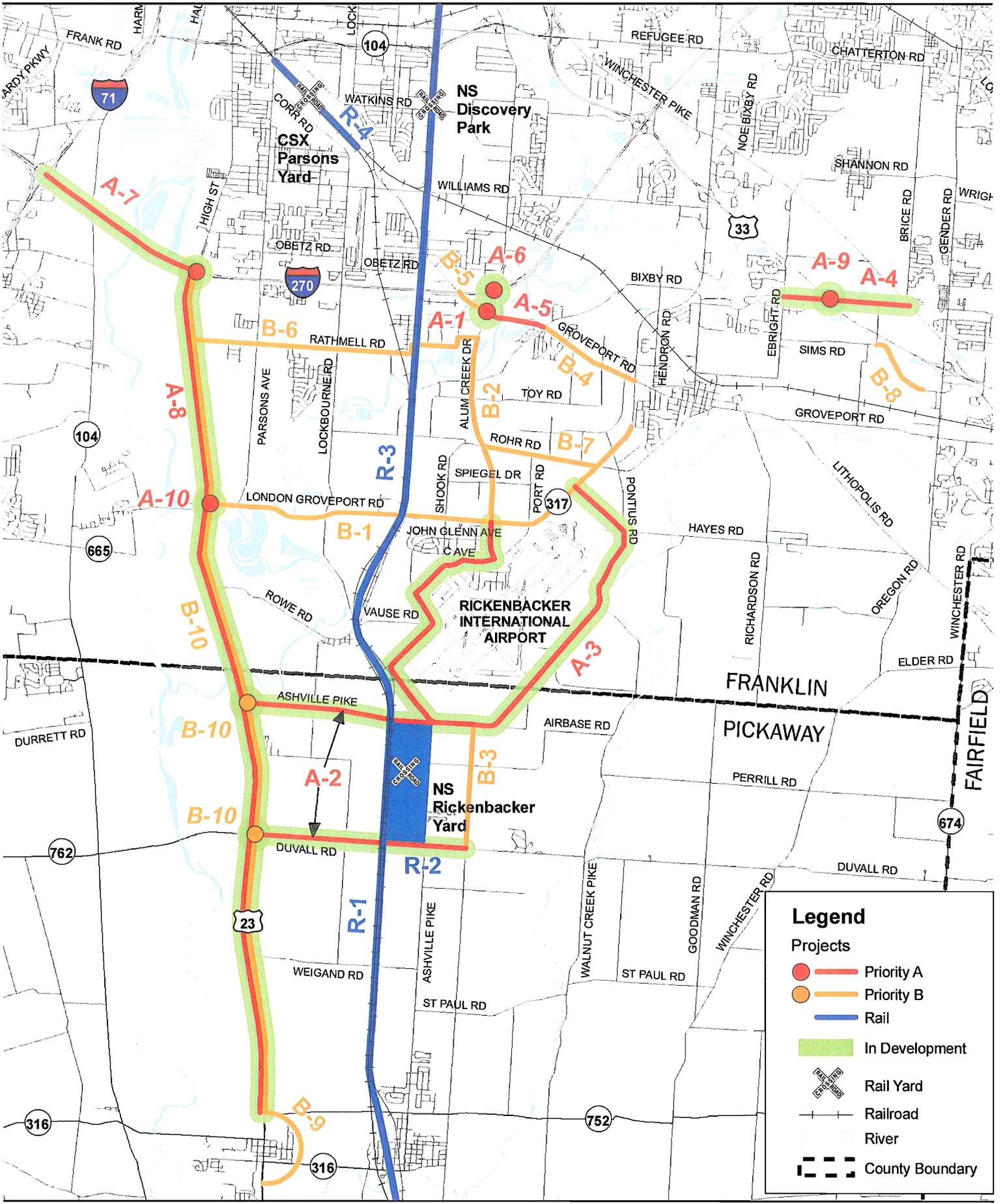
- Create an alliance among the public to promote the area as a single economic development entity and work more collaboratively with the private sector
- Provide a quality service delivery system to business prospects
- Serve as a single point of contact to process inquiries and leads
- Standardize information and response
- Set protocols for intra-regional relocations within the area
- Serve as clearing house for prospect management within the area
- Function as implementing agency for the CompeteColumbus logistics strategy
- Focus marketing efforts strategically and uniformly
- Coordinate business retention and expansion efforts
- Develop a sustainable funding strategy for initiative

2) **Master Planning:** This level of aspiration requires establishing a master-planned complex which encompasses the entire Rickenbacker area to replace the current piecemeal approach. A master plan will be developed to:

- Facilitate a comprehensive and collaborative assessment and planning exercise
- Size the potential market and understand market dynamics
- Match future freight activity with infrastructure and product supply
- Determine best facility/product mix (transportation assets, industrial product, office product, and workforce amenities)
- Address multi-jurisdictional challenges to joint planning and zoning
- Plan and fund existing/future infrastructure constraints (including broadband)
- Organize joint funding for large infrastructure projects
- Establish hard/soft boundaries to geographical area
- Establish uniform development processes among jurisdictions
- Establish uniform incentives at an appropriate level to keep and attract jobs
- Develop land-use planning strategies to ensure equitable shares of future developments
- Address future annexation areas and infrastructure service boundaries
- Identify and pursue “green” development opportunities
- Establish a development framework with multiple plan scenarios
- Lay the foundation for a Rickenbacker “brand” and joint marketing activities

3) **Workforce Development:** A concentrated effort is required to address the current and future workforce needs of the area. This involves everything from soft skills to basic skills to specific job skills. A workforce development plan will be developed to:

- Work with Central Ohio universities, particularly Ohio State University, Central Ohio Workforce Investment Corporation and Columbus State Community College, to develop specific logistics workforce programs to serve as a resource for this growing sector of the regional economy
- Assess current job placement and training programs
- Establish public-private partnerships to leverage a range of financial, physical, human and intellectual resources
- Provide a collective voice for workforce development funding for the area
- Transition welfare recipients, mature workers, disabled workers, dislocated workers and other low-income individuals into the labor pool
- Develop specialized training curricula for the businesses in the area
- Assist small businesses in the area gain access to training
- Develop an employee retention program for the area
- Investigate special incentive programs for job training and related educational programs; and
- Investigate specialized certifications and diplomas to be offered by corporations.



RICKENBACKER AREA PROJECTS

Priority "A" Projects (highest priority, number keyed to attached map)

- A-1 Alum Creek Drive at Groveport Road – intersection upgrade
 - Village of Obetz has received a safety grant from ODOT to upgrade intersection.
 - Long-term improvements also considered under A-6
- A-2 East/West Connector
 - Pickaway County Engineer's Office studying potential alternative routes.
- A-3 Rickenbacker Loop Road (all in development by the CRAA)
 - Three sections:
 - o Rickenbacker Parkway (1st two lanes complete, widening proposed); Air Cargo Drive; Alum Creek Drive Extension-Phase 3
- A-4 Bixby Road from Ebright Rd. to Winchester Pike – major widening
 - Planning study 40% complete
- A-5 Groveport Road from Alum Creek Dr. to Bixby Rd. – major widening
- A-6 I-270 at Alum Creek Drive Interchange and Groveport Road at Alum Creek Drive Intersection upgrades
 - Franklin Co. Engineer's Office: Funding for study being raised
- A-7 I-270 (south) from I-71 to US 23 – major widening
 - Interchange upgrades at US 23 and I-71.
 - Current Project: Rebuild and widen the bridge over the Scioto River: ODOT Award Date: July 1, 2009
 - All other studies on hold due to lack of funding (i.e. Interchanges at I-270/71 & I-270/23)
- A-8 US 23 from South Bloomfield to I-270 – plan for limited access
 - ODOT Access Management Study completed (Also, see B-10)
- A-9 US 33 at Bixby Road – new interchange
 - Project on hold: Funding withdrawn, possibly rescheduled for 2012
- A-10 US 23 at SR317/SR665 – Intersection improvements
 - o ODOT Award Date: January 2011

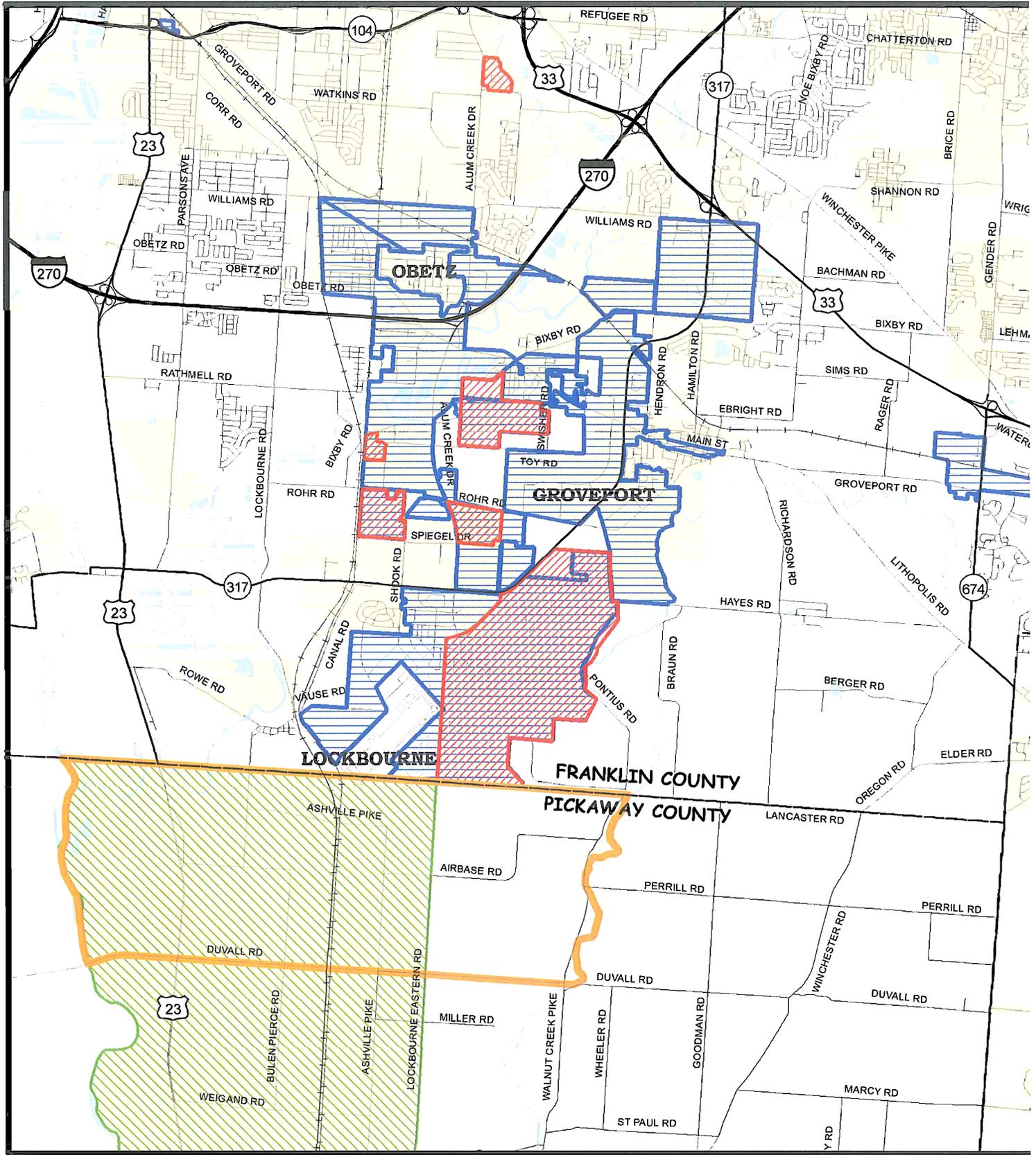
Priority "B" Projects (medium priority, number keyed to attached map)

- B-1 SR 317 from US 23 to Alum Creek Dr. – major widening
- B-2 Alum Creek Drive from SR 317 to Rathmell Road – major widening
- B-3 Lockbourne Eastern Road from Duvall Rd. to Rickenbacker loop road – major widening
- B-4 Groveport Road from Bixby Rd. to SR 317 – minor widening
- B-5 Groveport Road from I-270 to Alum Creek Dr. – minor widening
- B-6 Rathmell Road from High St. to Alum Creek Dr. – minor widening
- B-7 Rohr Rd. from Alum Creek Dr. to SR 317 – minor widening
- B-8 Sims Rd. – Gender Rd. connector from Rager Rd. to Winchester Blvd. – new road
- B-9 South Bloomfield bypass – new road
- B-10 US 23 from I-270 to South Bloomfield
 - US 23 from South Bloomfield to I-270 – convert to limited access
 - o ODOT Access Management Study completed
 - US 23 at SR317/SR665 – new interchange
 - US 23 at Duvall Rd./SR762 and/or US 23 at Ashville Pike extension – new interchange(s)
 - o Somewhat dependent on Pickaway County's E/W Connector Study

Railroad Projects

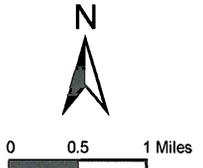
- R-1 Heartland Corridor (Norfolk, Virginia to Columbus, Ohio Double-Stack Project)
 - To be completed 2010.
- R-2 Proposed Rickenbacker Intermodal Expansion from 200,000 lifts to 400,000 lifts per year
- R-3 Proposed Norfolk Southern Double-Stack Route to Cincinnati
 - \$5.73 million project.
 - Connect the Heartland Corridor with Cincinnati.
 - Requires 2 additional mainline tracks at Rickenbacker.
 - Reduces the truck traffic impact of the Heartland Corridor on Ohio's Interstates.
 - Project has the potential to save \$50-150/container of shipping cost.
- R-4 Proposed CSX Intermodal Facility at Parson's Yard
 - \$113 Million Project
 - 450,000-500,000 container transfers per year (CSX estimation)

ECONOMIC DEVELOPMENT INCENTIVES RICKENBACKER AREA



LEGEND

	Cooperative Economic Development Agreement		Enterprise Zone
	Community Reinvestment Area		Water
	Tax Incremental Financing		Railroad
	Joint Economic Development District		County Boundary



The information shown on this map is compiled from various sources available to us which we believe to be reliable.
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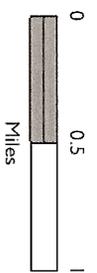
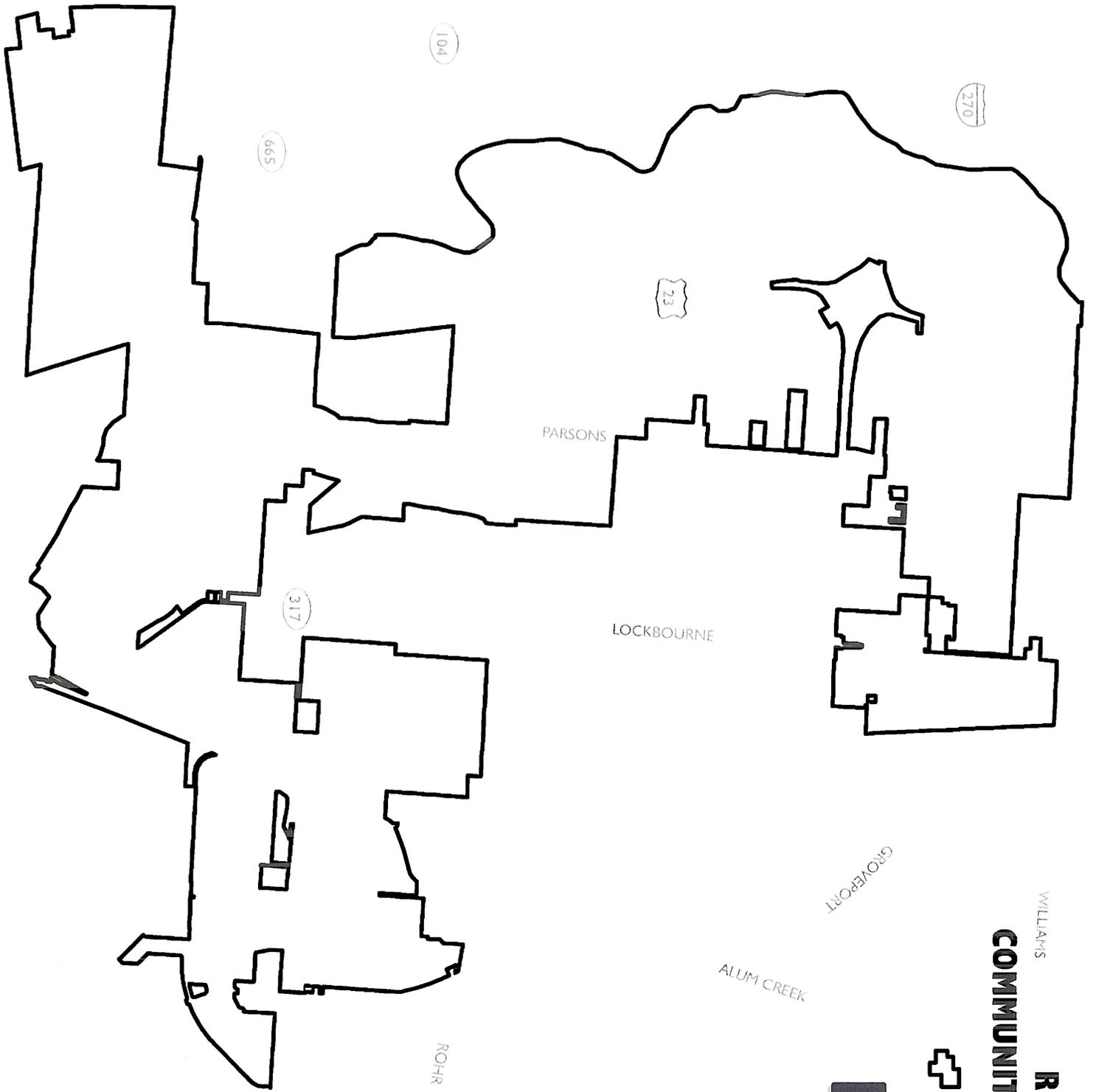
WILLIAMS

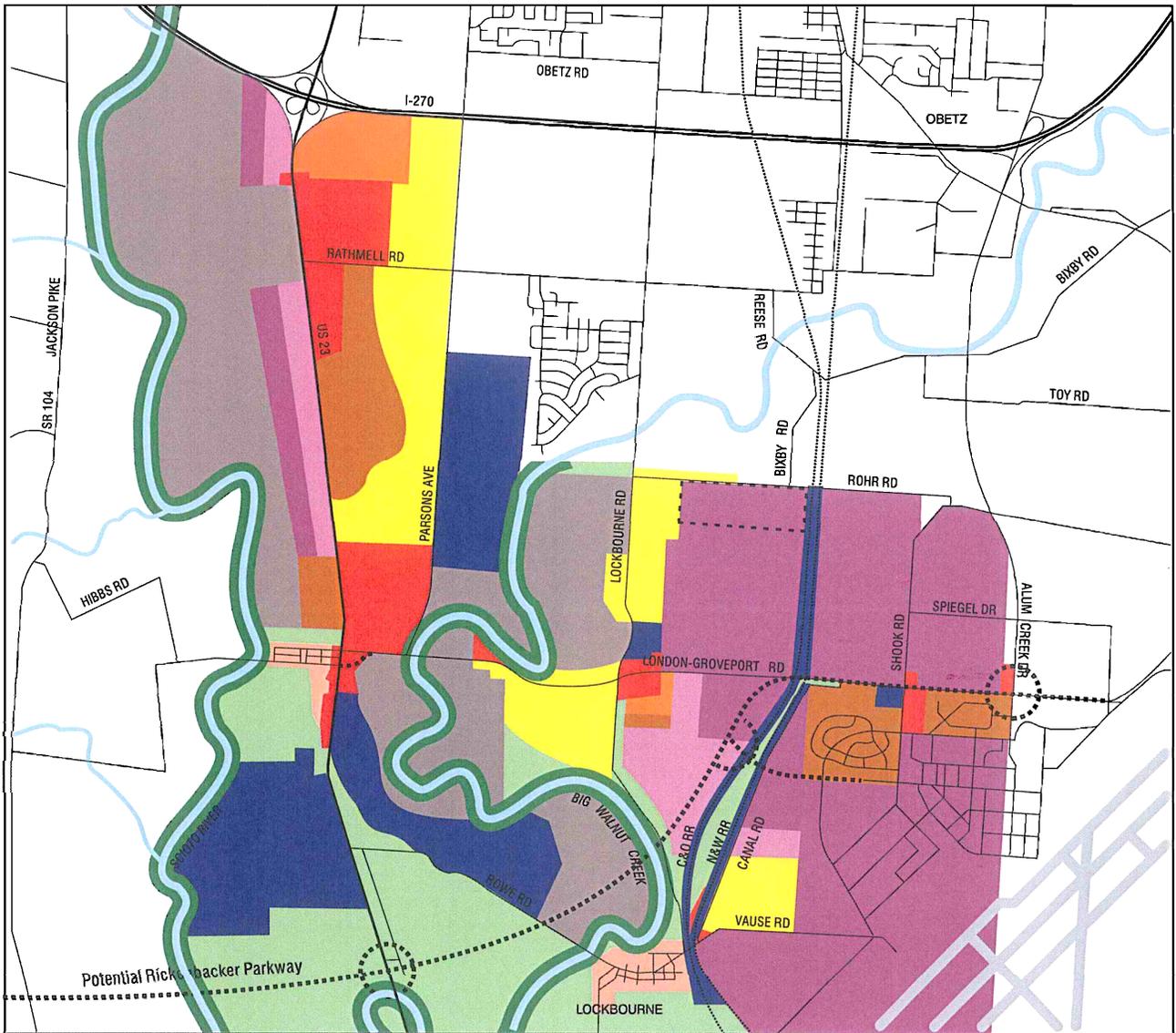
RICKENBACKER

COMMUNITY REINVESTMENT AREA

Rickenbacker CRA

October 2011

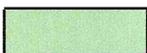
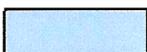
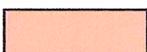
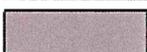




South Central Accord

1 1/2 miles

Future Land Use

- | | | | |
|---|--------------------------|--|---------------------------|
|  | Low-Density Residential |  | Public / Semi-Public |
|  | High-Density Residential |  | Greenway |
|  | Office |  | Agricultural / Open Space |
|  | Commercial |  | Water |
|  | Light Industrial |  | Mixed-Use Village |
|  | Industrial |  | Excavation / Quarrying |





**City of Columbus
Legislation Report**

Office of City Clerk
90 West Broad Street
Columbus, OH 43215-9015
columbuscitycouncil.org

File Number: 1045-2006

30-Day

File Number: 1045-2006 File Type: Ordinance Status: Passed
Version: 1 Controlling Body: Jobs and Economic Development Committee
File Name: Northern Pickaway County Joint Economic Development District Introduced: 5/31/2006
(JEDD) Requester: Dev Drafter Cost: Final Action: 6/14/2006

Auditor Cert #: Auditor: When assigned an Auditor Certificate Number 1 the City Auditor, hereby certify that there is in the treasury, or anticipate to come into the treasury, and not appropriated for any other purpose, the amount of money specified hereon, to pay the within Ordinance.

Contact Name/No.: Mark Barbash 645-8385

Floor Action (Clerk's Office Only)

I hereby certify that the above is attached to a true and correct copy of Ordinance No. 1045-2006 passed by The Council of The City of Columbus Ohio 6/12, 20 06, as shown by the record now on file in this office.

Seal *Andrea Blaine*
City Clerk

Mayor's Action Council Action

Mayor	Date	Date Passed/Adopted	President of Council
Veto	Date		City Clerk

Title: To authorize the Director of the Department of Development to enter into a contract for the establishment of the Northern Pickaway County Joint Economic Development District and an Annexation Memorandum Agreement with the Village of Ashville, the Village of South Bloomfield, and the Township of Harrison, in Pickaway County, Ohio.

Sponsors:
Indexes:
Attachments:

AN07-009BT

Explanation:

The City of Columbus has been working with the Whirlpool Corporation on their decision to site a distribution facility at the northwest corner of London-Groveport (SR 317) and Shook roads. The site lies predominantly within Columbus however a portion (32.5 acres) lies within the Village of Obetz.

It is in the best interest of all parties if the site is totally in one jurisdiction. It is the desire, therefore, of both the city of Columbus and Village of Obetz to transfer the subject parcel of land from Obetz to Columbus. This action was anticipated in legislation approved by City Council outlining agreements between the City and Village as well as between the City and Whirlpool Corporation. These actions were reflected in ordinances 1212-2007 and 1240-2007. This legislation is being filed in response to the provisions of the Ohio Revised Code – section 709.37 regarding municipal territory transfers.

This ordinance is filed as emergency legislation in order to facilitate efforts to complete this development in a timely manner.

Fiscal Impact:

Acceptance of this territory will help facilitate development which is expected to generate revenue for the city.

Title:

To agree to the adjustment of the boundaries between the City of Columbus and the Village of Obetz by consenting to accept the transfer of land consisting of approximately 32.5 acres from the Village to the City and to declare an emergency.

Body:

WHEREAS, the City of Columbus and Village of Obetz adjoin and share a common boundary in an area west of Shook Road north of London Groveport Road; and

WHEREAS, as outlined in prior legislation, a development proposal has been identified for a site at this location; and

WHEREAS, while the majority of this site lies within Columbus, a portion of the land is presently located within the Village of Obetz; and

WHEREAS, this site, consisting of approximately 32.5 acres, borders the City of Columbus; and

**NORTHERN PICKAWAY COUNTY JOINT ECONOMIC
DEVELOPMENT DISTRICT CONTRACT**

This Northern Pickaway County Joint Economic Development District Contract (the "Contract") is made and entered into as of August 30, 2007, by and among the City of Columbus ("Columbus"), the Village of Ashville ("Ashville"), and the Township of Harrison, Pickaway County, Ohio ("Harrison") in accordance with the terms and provisions set forth herein.

RECITALS

A. Columbus, Harrison, and Ashville (the "JEDD Parties", each a "JEDD Party") and the Village of South Bloomfield, have entered into an Annexation Moratorium Agreement (the "Annexation Moratorium Agreement"), dated as of August 30, 2007, to place a moratorium on annexation within the Northern Industrial Area, as defined herein to allow for joint economic development within such area.

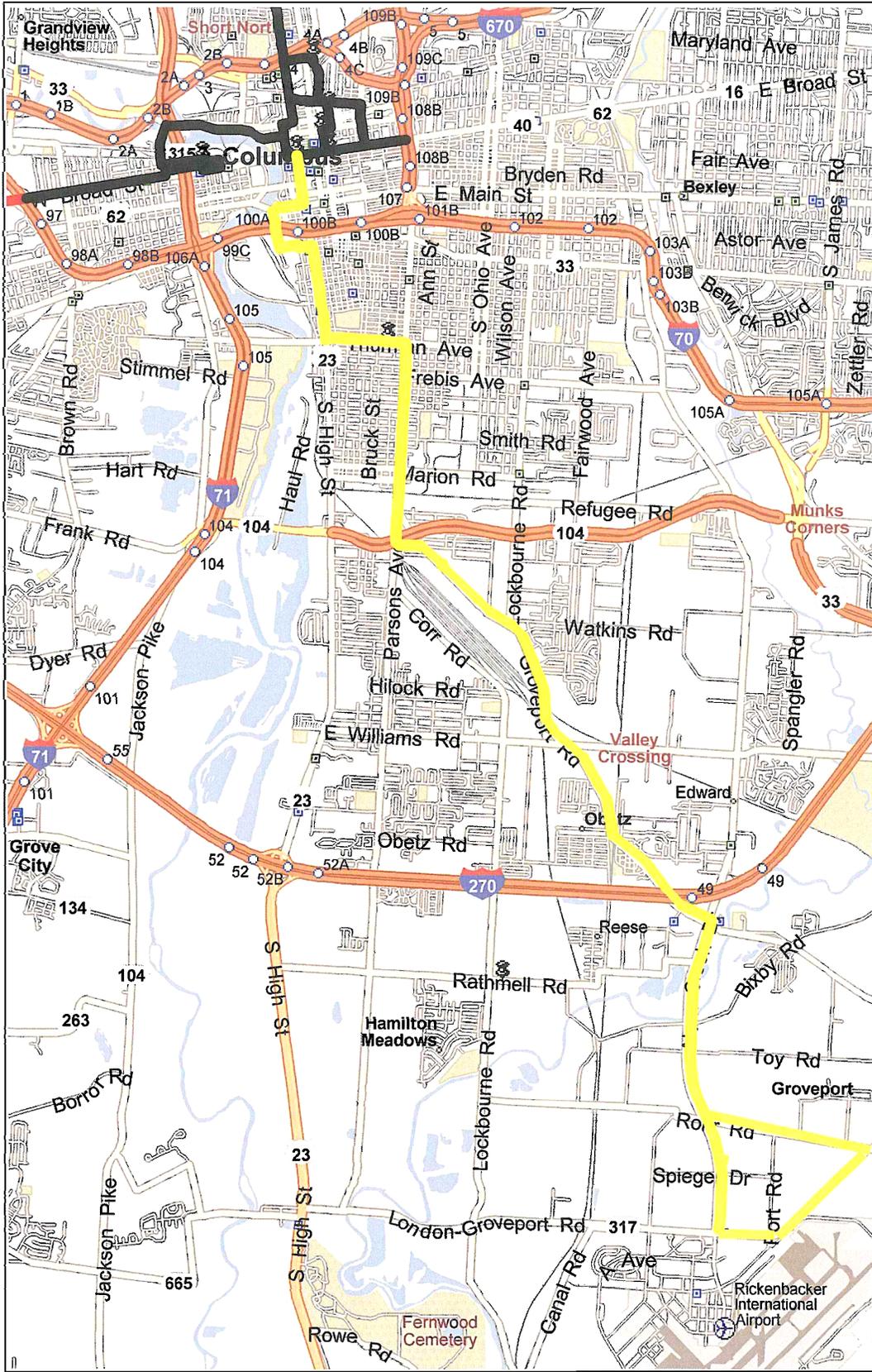
B. The JEDD Parties intend to enter into this Contract to create and provide for the operation of the Northern Pickaway County Joint Economic Development District (the "District") as a joint economic development district in accordance with Sections 715.72 through 715.81 of the Revised Code for their mutual benefit and for the benefit of their residents and of the State of Ohio (the "State").

C. Columbus is a municipality located primarily within Franklin County, Ohio and Harrison is located within Pickaway County, Ohio. Ashville is a municipality located in Pickaway County. Franklin County and Pickaway County are adjacent counties. Columbus and Harrison are contiguous communities. Ashville and Harrison are contiguous communities.

D. The legislative authorities of the JEDD Parties have each approved, authorized and directed the JEDD Parties to make and enter into this Contract by and through their respective officers in accordance with Ordinance No. 1045-2006, enacted by the City Council of

STEP 1 YELLOW LINE

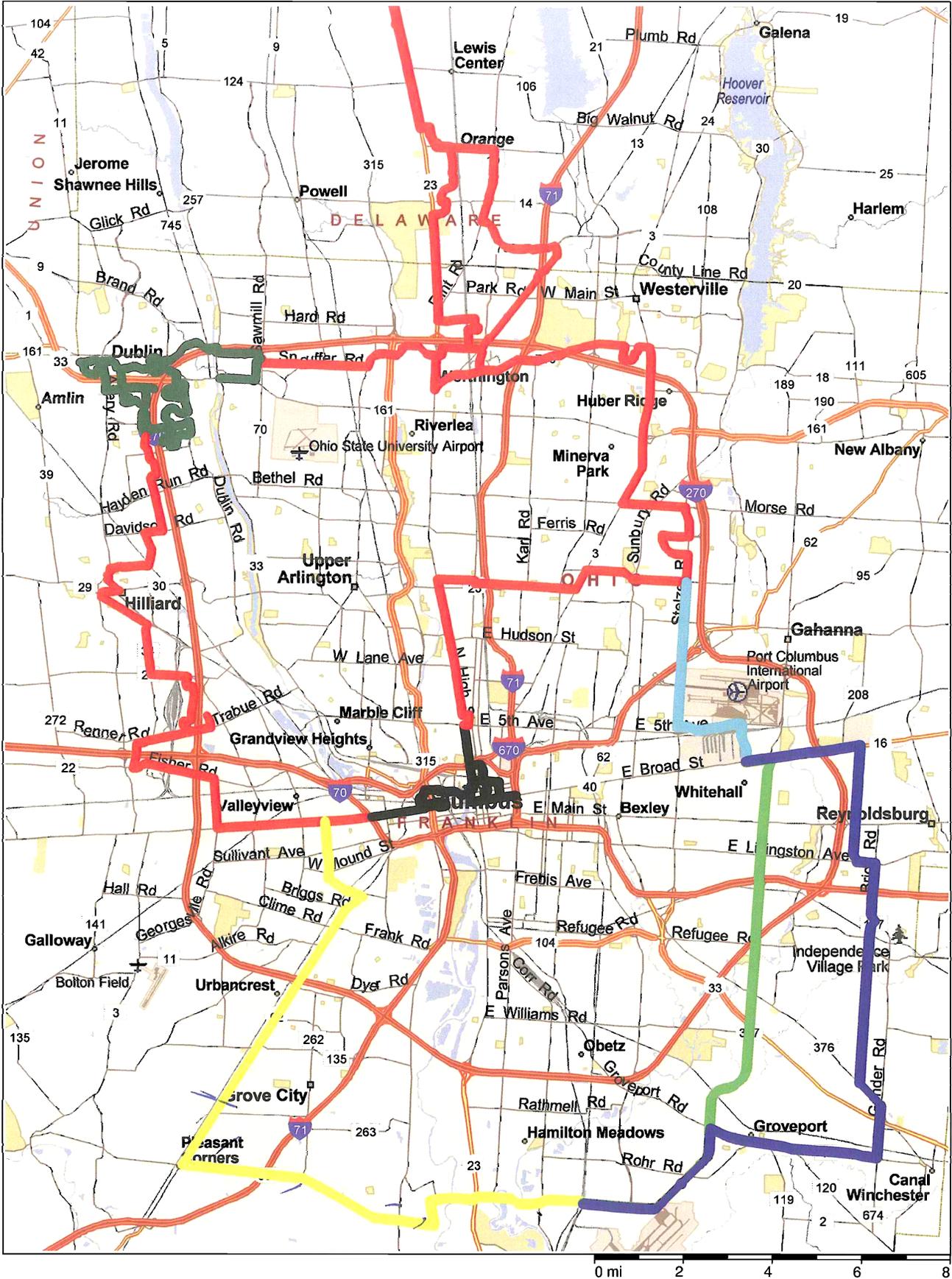
CFN Proposed Build



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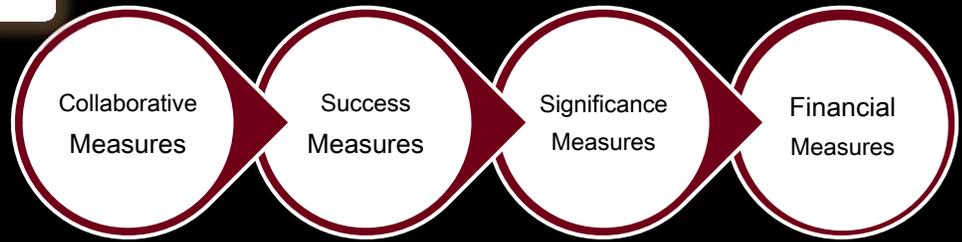
STEP 2&3 LIME GREEN LINE

CFN Southern Route Options





Ohio
Local Government
 Innovation Fund



Round 7: Application Form

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

LGIF: Applicant Profile

Lead Agency	
Project Name	
Type of Request	
Request Amount	
JobsOhio Region	
Political Subdivision Type <small>Choose one that best describes your organization</small>	
Project Type	
Project Approach	



**Development
 Services Agency**

Website: http://development.ohio.gov/cs/cs_localgovfund.htm

E-mail: LGIF@development.ohio.gov

Phone: 614 | 995 2292

Lead Applicant		Round 7	
Project Name		Type of Request	

Instructions	
<ul style="list-style-type: none"> • Make sure to answer each question appropriately in the space provided, not exceeding the space allowed by the answer box. • Examples of completed applications are available on the LGIF website, found here: http://development.ohio.gov/cs/cs_localgovfund.htm 	

Lead Agency	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:
In what county is the lead agency located?	
Ohio House District:	Ohio Senate District:

Section 1
Contacts

Project Contact		
Please provide information about the individual who should be contacted regarding this application.		
Mailing Address:	Name:	Title:
	Street Address:	
	City:	
	Zip:	
Email Address:	Phone Number:	

Fiscal Agency:		
Please provide information for the entity and individual serving as the fiscal agent for the project.		
Mailing Address:	Fiscal Agency:	
	Fiscal Officer:	Title:
	Street Address:	
	City:	
	Zip:	
Email Address:	Phone Number:	

Population		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
Does the applicant (or collaborative partner) represent a county with a population of fewer than 235,000 residents?	Yes	No
	List Entity	

Single Applicant		
Is your organization applying as a single entity?	Yes	No

Lead Applicant		Round 7	
Project Name		Type of Request	

Collaborative Partners

Does the proposal include collaborative partners?	Yes	No
---	-----	----

Applicants applying with collaborative partners are required to show proof of the partnership with a signed partnership agreement and a resolution of support from each of the partner's governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. These documents must be received by the end of the cure period in order for each entity to count as a collaborative partner for the purposes of this application.

Nature of the Partnership

As agreed upon in the signed partnership agreement, please identify the nature of the partnership with an explanation of how the lead agency and collaborative partners will work together on the proposed project.

Section 2
Collaborative Partners

Lead Applicant		Round 7	
		Type of Request	

List of Partners

Please use the following space to list each collaborative partner who is participating in the project and is providing BOTH a resolution of support for the Local Government Innovation Fund application and has signed the partnership agreement.

Collaborative Partner # 1	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 2	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 3	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 4	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 5	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 6	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Section 2 Collaborative Partners

Lead Applicant		Round 7	
Project Name		Type of Request	

Collaborative Partner # 7	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 8	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 9	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 10	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 11	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 12	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 13	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Section 2
Collaborative Partners

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Information

Provide a general description of the project, including a description of the final work product derived from the grant study or loan implementation project. This information may be used for council briefings, program and marketing materials.

Section 3

Project Information

Lead Applicant		Round 7	
Project Name		Type of Request	

Project Information		
Has this project been submitted for consideration in previous LGIF rounds?	Yes	No
If yes, in which round(s)?		
What was the project name?		
What entity was the lead applicant?		

Past Success		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction or a merger (5 points).		
Applicant demonstrates Past Success	Yes	No

Section 3
Project Information

Scalable		
Provide a summary of how the applicant's proposal can be scaled for the inclusion of other entities (5 points).		
Applicant demonstrates a Scalable project	Yes	No

Lead Applicant		Round 7	
		Type of Request	

Replicable		
Provide a summary of how the applicant's proposal can be replicated by other entities. A replicable project should include a component that another entity could use as a tool to implement a similar project (5 points).		
Applicant demonstrates a Replicable project	Yes	No

Section 3
Project Information

Probability of Success		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting an implementation loan should provide a summary of the probability of savings from the loan request (5 points).		
Applicant demonstrates Probability of Success	Yes	No

Lead Applicant		Round 7	
Project Name		Type of Request	

Performance Audit/Cost Benchmarking		
<p>If the project is the result of recommendations from a prior performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code, or is informed by a previous cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit findings or cost benchmarking study results (5 points).</p>		
Prior Performance Audit or Cost Benchmarking	Yes	No

Section 3
Project Information

Economic Impact		
<p>Provide a summary of how the proposal will promote a business environment through a private sector partner (5 points) and/or provide for community attraction (3 points).</p>		
Applicant demonstrates Economic Impact	Yes	No

Lead Applicant			
		Type of Request	

Response to Economic Demand		
Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current and future expected service level needs (5 points).		
Applicant demonstrates Response to Economic Demand	Yes	No

Section 3
Project Information

Budget Information

General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget details may be provided in the budget narrative.

Project Budget:

- The Project Budget should detail expenses related to the grant or loan project.
- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Total Sources must equal Total Uses. Include staff time and other in-kind matches in the Total Uses section of the budget.

Program Budget

- Use the Program Budget to outline the costs associated with the implementation of the program in your community.
- Six years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual) and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain changes in expenses and revenues, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

Return on Investment:

- A Return on Investment (ROI) calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in Program Budget sections of the application. The ROI should be calculated over a three-year period. Use the space designated for narrative to justify this calculation, using references when appropriate.

For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years of prior financial documents related to the financial health of the lead applicant (balance sheet, income statement and a statement of cash flows).

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Project Name		Type of Request	

Project Budget

Use this space to outline all sources of funds and the uses of those funds. Both sections should include all funds related to the project, including in-kind match contributions. Use the project budget narrative on the next page to justify the project budget. Indicate the line items for which the grant will be used.

Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input type="text"/>

In-Kind Match (List Sources Below):

Source:	<input type="text"/>
Source:	<input type="text"/>
Source:	<input type="text"/>

Total Match:

Total Sources:

Uses of Funds

	Amount	Revenue Source
Consultant Fees:	<input type="text"/>	<input type="text"/>
Legal Fees:	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>

Total Uses:

Local Match Percentage:

* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) * 100 (10% match required)
 10-39.99% (1 point) 40-69.99% (3 points) 70% or greater (5 points)

Section 4
Financial Information

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Project Budget Narrative: Use this space to justify any expenses that are not self-explanatory.

Section 4
Financial Information

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Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training & Professional Development			
Insurance			
Travel			
Capital & Equipment Expenses			
Supplies, Printing, Copying & Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants & Earned Revenue			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>State Government</i>			
<i>Federal Government</i>			
*Other - _____			
*Other - _____			
*Other - _____			
<i>Membership Income</i>			
<i>Program Service Fees</i>			
<i>Investment Income</i>			
TOTAL REVENUES			

Lead Applicant		Round 7	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training & Professional Development			
Insurance			
Travel			
Capital & Equipment Expenses			
Supplies, Printing, Copying & Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants & Earned Revenue			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>State Government</i>			
<i>Federal Government</i>			
*Other - _____			
*Other - _____			
*Other - _____			
<i>Membership Income</i>			
<i>Program Service Fees</i>			
<i>Investment Income</i>			
TOTAL REVENUES			

Lead Applicant		Round 7
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Program Budget

Use this space to justify your program budget and/or explain any assumptions used for the budget projections. These projections should be based on research, case studies or industry standards and include a thoughtful justification.

Section 4: Financial Information Scoring

(5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.

(3 points) Applicant provided complete and accurate budget information for at least three fiscal years.

(1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

Lead Applicant		Round 7	
Project Name		Type of Request	

Return On Investment

Return on Investment (ROI) is a performance measure used to evaluate the efficiency of an investment. To derive the expected ROI, divide the net gains of the project by the net costs (for a three-year period). For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning or management study)--unless the results of this study will lead to direct savings without additional implementation costs.

Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for your project. Check the box of the formula that you are using to determine your ROI. These numbers should refer to savings/revenues illustrated in projected program budgets, and should reflect a three-year period.

Do you expect cost savings from efficiency from your project?

Use this formula:
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of your project/program?

Use this formula:
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of your project/program?

Use this formula:
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect some combination of savings, cost avoidance or increased revenue as a result of your project/program? (Total Gains combines \$ Saved, Costs Avoided and New Revenue)

Use this formula:
$$\frac{\text{Total Gains}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = _____ * 100 =

Expected Return on Investment is:

Less than 25% (5 points) 25%-75% (10 points) Greater than 75% (15 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or lgif@development.ohio.gov

Section 4
Financial Information

Lead Applicant		Round 7	

Return on Investment Justification Narrative: In the space below, describe the nature of the expected ROI calculation providing justification for the numbers presented in the ROI calculation. This calculation should be based on the savings, cost avoidance or increased revenues shown in the program budgets on the preceding pages. Use references when appropriate to justify assumptions used for cost projections.

Section 4
Financial Information

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Magnitude of Project

If the project has an expected ROI of 74.99 percent or less, complete the following calculation. Projects with a Magnitude Factor of 50 or above score (5 points.)

$$\frac{\text{ROI}\%}{1000} \times \text{Savings Amt} = \text{Magnitude Factor}$$

Project has a Magnitude Factor of 50 or above Yes No

Cost Savings

This project will decrease specific line items in the existing budget. The specific line items should be evidenced by an expected decrease in specific line items for the next three years. In the space below please list the specific line item in the Program Budget section and the total dollar amount saved in the next three years (5 points).

Applicant demonstrates Cost Savings Yes No

Core Services

Does the project affect core services in your community? Explain how this project meets the basic needs of your community by providing services for which the lead applicant is primarily responsible (5 points).

Project affects Core Services of the Lead Applicant Yes No

Section 4
Financial Information

Lead Applicant		Round 7	
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Loan Repayment Structure

Please outline your preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts and an alternative funding source (in lieu of collateral). Applicants will have two years to complete their project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity or other collateral (i.e. emergency, rainy day or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
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Lead Applicant		Round 7	
Project Name		Type of Request	

Scoring Overview

Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Self Score
Population	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
Participating Entities	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support.	5		

Section 2: Success Measures

Past Success	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
Scalable	Applicant's proposal can be scaled for the inclusion of other entities.	5		
Replicable	Applicant's proposal can be replicated by other local governments.	5		
Probability of Success	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

Section 3: Significance Measures

Performance Audit Implementation/Cost Benchmarking	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
Economic Impact	Applicant demonstrates the project will promote a business environment and will provide for community attraction.	5		
Response to Economic Demand	The project responds to current substantial changes in economic demand for local or regional government services.	5		

Section 4: Financial Measures

Financial Information	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three-year period following the project.	5		
Local Match	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
Expected Return	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue or cost avoidance) an expected return. The return must be derived from the applicant's cost basis.	15		
Magnitude Factor	Applicant demonstrates a magnitude factor of 50 or above, based on the ROI percentage and the dollar amount of project gains estimated in the ROI calculation.	5		
Cost Savings	Applicant demonstrates specific line items in the current budget that will decrease as a result of this project.	5		
Core Services	Applicant demonstrates that the project affects core services provided in their community.	5		
Repayment Structure (Loan Only)	Applicant demonstrates a viable repayment source to support loan award.	5		

Total Points				
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