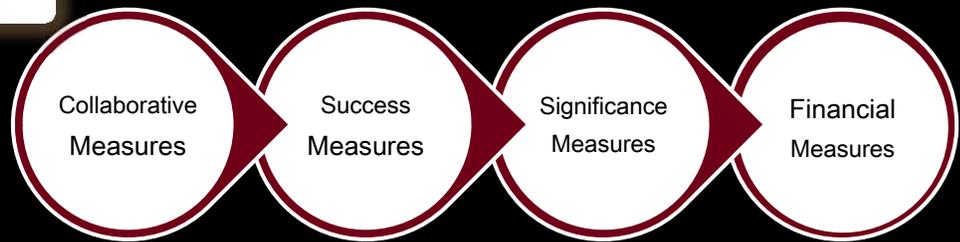




Ohio
Local Government
 Innovation Fund



Round 5: Application Form

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

LGIF: Applicant Profile

Lead Agency	
Project Name	
Type of Request	
Request Amount	
JobsOhio Region	
Number of Collaborative Partners (including lead agency)	
Project Approach	
Project Type	



**Development
 Services Agency**

Website: http://development.ohio.gov/cs/cs_localgovfund.htm

E-mail: LGIF@development.ohio.gov

Phone: 614 | 995 2292

Lead Applicant		Round 5	
Project Name		Type of Request	

Instructions	
<ul style="list-style-type: none"> • Make sure to answer each question appropriately in the space provided, not exceeding the space allowed by the answer box. • Examples of completed applications are available on the LGIF website, found here: http://development.ohio.gov/cs/cs_localgovfund.htm 	

Lead Agency	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:
In what county is the lead agency located?	
Ohio House District:	Ohio Senate District:

Section 1
Contacts

Project Contact		
Please provide information about the individual who should be contacted regarding this application.		
Mailing Address:	Name:	Title:
	Street Address:	
	City:	
	Zip:	
Email Address:	Phone Number:	

Fiscal Agency:		
Please provide information for the entity and individual serving as the fiscal agent for the project.		
Mailing Address:	Fiscal Agency:	
	Fiscal Officer:	Title:
	Street Address:	
	City:	
	Zip:	

Population		
Does the applicant (or collaborative partner) represent a city, township, or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
Does the applicant (or collaborative partner) represent a county with a population of less than 235,000 residents?	Yes	No
	List Entity	

Single Applicant		
Is your organization applying as a single entity?	Yes	No

Lead Applicant		Round 5	
Project Name		Type of Request	

Collaborative Partners

Does the proposal include collaborative partners?	Yes	No
---	-----	----

Applicants applying with collaborative partners are required to show proof of the partnership with a signed partnership agreement and a resolution of support from each of the partner's governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. These documents must be received by the end of the cure period in order for each entity to count as a collaborative partner for the purposes of this application.

Nature of the Partnership

As agreed upon in the signed partnership agreement, please identify the nature of the partnership with an explanation of how the lead agency and collaborative partners will work together on the proposed project.

Section 2
Collaborative Partners

Lead Applicant		Round 5	
Project Name		Type of Request	

List of Partners

Please use the following space to list each collaborative partner who is participating in the project and is providing BOTH a resolution of support for the Local Government Innovation Fund application and has signed the partnership agreement.

Collaborative Partner # 1	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 2	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 3	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 4	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 5	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 6	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Section 2 Collaborative Partners

Lead Applicant		Round 5	
Project Name		Type of Request	

Collaborative Partner # 7	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 8	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 9	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 10	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 11	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 12	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 13	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Section 2 Collaborative Partners

Lead Applicant		Round 5	
Project Name		Type of Request	

Project Information

Provide a general description of the project, including a description of the final work product derived from the grant study or loan implementation project. This information may be used for council briefings, program and marketing materials.

Section 3

Project Information

Lead Applicant		Round 5	
Project Name		Type of Request	

Project Information		
Has this project been submitted for consideration in previous LGIF Rounds?	Yes	No
If yes, in which Round(s)?		
What was the project name?		
What entity was the lead applicant?		

Past Success		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction, or a merger (5 points).		
Applicant demonstrates Past Success	Yes	No

Section 3

Project Information

Scalable		
Provide a summary of how the applicant's proposal can be scaled for the inclusion of other entities (5 points).		
Applicant demonstrates a Scalable project	Yes	No

Lead Applicant		Round 5	
Project Name		Type of Request	

Replicable		
Provide a summary of how the applicant's proposal can be replicated by other entities. A replicable project should include a component that another entity could use as a tool to implement a similar project (5 points).		
Applicant demonstrates a Replicable project	Yes	No

Section 3
Project Information

Probability of Success		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting an implementation loan should provide a summary of the probability of savings from the loan request (5 points).		
Applicant demonstrates Probability of Success	Yes	No

Lead Applicant		Round 5	
Project Name		Type of Request	

Performance Audit/Cost Benchmarking		
<p>If the project is the result of recommendations from a prior performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code, or is informed by a previous cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit findings or cost benchmarking study results (5 points).</p>		
Prior Performance Audit or Cost Benchmarking	Yes	No

Section 3
Project Information

Economic Impact		
<p>Provide a summary of how the proposal will promote a business environment through a private sector partner (5 points) and/or provide for community attraction (3 points).</p>		
Applicant demonstrates Economic Impact	Yes	No

Lead Applicant		Round 5	
Project Name		Type of Request	

Response to Economic Demand		
<p>Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current and future expected service level needs (5 points).</p>		
Applicant demonstrates Response to Economic Demand	Yes	No

Section 3
Project Information

Budget Information

General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget detail may be provided in the budget narrative or in an attachment

Project Budget:

- The Project Budget should detail expenses related to the grant or loan project.
- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Total Sources must equal Total Uses. Include staff time and other in-kind matches in the Total Uses section of the budget.

Program Budget

- Use the Program Budget to outline the costs associated with the implementation of the program in your community.
- Six (6) years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual), and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program, and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain changes in expenses and revenues, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

Return on Investment:

- A Return on Investment calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in Program Budget sections of the application. Use the space designated for narrative to justify this calculation, using references when appropriate.

For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years prior financial documents related to the financial health of the lead applicant (balance sheet, income statement and a statement of cash flows).

Lead Applicant		Round 5	
Project Name		Type of Request	

Project Budget

Use this space to outline all sources of funds and the uses of those funds. Both sections should include all funds related to the project, including in-kind match contributions. Use the project budget narrative on the next page to justify the project budget, and indicate the line items for which the grant will be used.

Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input type="text"/>

In-Kind Match (List Sources Below):

Source:	<input type="text"/>
Source:	<input type="text"/>
Source:	<input type="text"/>

Total Match:

Total Sources:

Uses of Funds

	Amount	Revenue Source
Consultant Fees:	<input type="text"/>	<input type="text"/>
Legal Fees:	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>

Total Uses:

Local Match Percentage:

* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) * 100 (10% match required)
 10-39.99% (1 point) 40-69.99% (3 points) 70% or greater (5 points)

Section 4
Financial Information

Lead Applicant		Round 5	
Project Name		Type of Request	

Project Budget Narrative: Use this space to justify any expenses that are not self-explanatory.

Section 4
Financial Information

Lead Applicant		Round 5	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training & Professional Development			
Insurance			
Travel			
Capital & Equipment Expenses			
Supplies, Printing, Copying & Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, & Earned Revenue			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>State Government</i>			
<i>Federal Government</i>			
*Other - _____			
*Other - _____			
*Other - _____			
<i>Membership Income</i>			
<i>Program Service Fees</i>			
<i>Investment Income</i>			
TOTAL REVENUES			

Lead Applicant		Round 5	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training & Professional Development			
Insurance			
Travel			
Capital & Equipment Expenses			
Supplies, Printing, Copying & Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, & Earned Revenue			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>Local Government:</i> _____			
<i>State Government</i>			
<i>Federal Government</i>			
*Other - — _____			
*Other - _____			
*Other - _____			
<i>Membership Income</i>			
<i>Program Service Fees</i>			
<i>Investment Income</i>			
TOTAL REVENUES			

Lead Applicant		Round 5
Project Name		Type of Request

Program Budget

Use this space to justify your program budget and/or explain any assumptions used for the budget projections. These projections should be based on research, case studies, or industry standards and include a thoughtful justification.

Section 4: Financial Information Scoring

(5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.

(3 points) Applicant provided complete and accurate budget information and for at least three fiscal years.

(1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

Lead Applicant		Round 5	
Project Name		Type of Request	

Return On Investment

Return on Investment is a performance measure used to evaluate the efficiency of an investment. To derive the expected return on investment, divide the net gains of the project by the net costs. For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning, or management study)--unless the results of this study will lead to direct savings without additional implementation costs. The gains from this project should be derived from the prior and future program budgets provided, and should be justified in the return on investment narrative.

Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for your project. Check the box of the formula that you are using to determine your ROI. These numbers should refer to savings/revenues illustrated in projected budgets.

Do you expect cost savings from efficiency from your project?

Use this formula:
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of your project/program?

Use this formula:
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of your project/program?

Use this formula:
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect some combination of savings, cost avoidance, or increased revenue as a result of your project/program? (Total Gains combines \$ Saved, Costs Avoided, and New Revenue)

Use this formula:
$$\frac{\text{Total Gains}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = _____ * 100 =

Expected Return on Investment is:

Less than 25% (10 points)
25%-75% (20 points)
Greater than 75% (30 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or

lgif@development.ohio.gov

Section 4
Financial Information

Lead Applicant		Round 5	
Project Name		Type of Request	

Return on Investment Justification Narrative: In the space below, describe the nature of the expected return on investment, providing justification for the numbers presented in the ROI calculation. This calculation should be based on the savings, cost avoidance, or increased revenues shown in the program budgets on the preceding pages. Use references when appropriate to justify assumptions used for cost projections.

Section 4
Financial Information

Lead Applicant		Round 5	
Project Name		Type of Request	

Loan Repayment Structure

Please outline your preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts and an alternative funding source (in lieu of collateral). Applicants will have two years to complete their project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e. emergency, rainy day, or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
--	---

Lead Applicant		Round 5	
Project Name		Type of Request	

Scoring Overview

Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Applicant Self Score
Population	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
Participating Entities	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.	5		

Section 2: Success Measures

Past Success	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
Scalable	Applicant's proposal can be scaled for the inclusion of other entities.	5		
Replicable	Applicant's proposal can be replicated by other local governments.	5		
Probability of Success	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

Section 3: Significance Measures

Performance Audit Implementation/Cost Benchmarking	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
Economic Impact	Applicant demonstrates the project will promote a business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes).	5		
Response to Economic Demand	The project responds to current substantial changes in economic demand for local or regional government services.	5		

Section 4: Financial Measures

Financial Information	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	5		
Local Match	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
Expected Return	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance) an expected return. The return must be derived from the applicant's cost basis.	30		
Repayment Structure (Loan Only)	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.).	5		

Total Points				
---------------------	--	--	--	--



CT Consultants
engineers | architects | planners

Computed By: KJL/NAS Date: November 1, 2012
 Checked By: SRA Date: March 4, 2013
 Page: 1 of 1
 Location: Geneva, Ohio / Harpersfield Twp.
 Subject: Sanitary Sewer Costs
 Job Number: 12009

**S.R. 534 SANITARY SEWER TO I-90
 OPINION OF PROBABLE COST WORKSHEET**

DESCRIPTION	QTY.	UNIT	UNIT PRICE	LABOR COST	SUBTOTAL
GENERAL CONDITIONS					
Mobilization	1	LS	\$40,000	\$40,000	
Above Ground Video Taping	1	LS	\$10,000	\$10,000	
Maintenance of Traffic	1	LS	\$15,000	\$15,000	
					\$65,000
SITE CLEARING					
Clearing and Grubbing	1	LS	\$10,000	\$10,000	
Embankment	2800	CY	\$30	\$84,000	
					\$94,000
PAVEMENT REPLACEMENT					
Type A Pavement replacement	50	SY	\$100	\$5,000	
Type B Pavement replacement	50	SY	\$80	\$4,000	
Type C Pavement replacement	50	SY	\$60	\$3,000	
					\$12,000
GRAVITY SEWER					
12" SDR-26 Sanitary Sewer	4700	LF	\$145	\$682,000	
Manholes	12	EA	\$5,000	\$60,000	
Boring 24" DIP in STL Casing	650	LF	\$500	\$325,000	
Connect to Existing Sewer	1	EA	\$3,000	\$3,000	
Utility Repair/Replacement	1	LS	\$18,000	\$18,000	
Culvert extension for sewer over creek	1	LS	\$45,000	\$45,000	
					\$1,133,000
SUBTOTAL, CONSTRUCTION COSTS:					\$1,304,000
PROJECT COSTS					
Easements	1	LS	\$50,000	\$50,000	
Contingency	1	LS	\$196,000	\$196,000	
Engineering - Design	1	LS	\$150,000	\$150,000	
					\$396,000
TOTAL PROJECT COST:					\$1,700,000

Shawn R. Aiken, P.E. 62788

Calculation of Loan Payments for 534 Sanitary Sewers

Worst case: receive only OPWC and LGIF. All property owners want to make time payments for development fees.

Project Cost	\$1,700,000
Deduct for:	
OPWC Grant	\$350,000
LGIF Grant	\$100,000
Development Fees	\$0
<hr/> Amount to be financed	<hr/> \$1,250,000

Annual payment at 1% with 2 pays per year for 20 years: \$69,113.80

Ideal Scenario: In addition to already approved OPWC and applied-for LGIF grant, we receive ARC grant and all property owners pay development fees up front.

Project Cost	\$1,700,000
Deduct for:	
OPWC Grant	\$350,000
LGIF Grant	\$100,000
Development Fees	\$136,000
ARC	\$250,000
<hr/> Amount to be financed	<hr/> \$864,000

Annual payment at 1% with 2 pays per year for 20 years: \$47,771.46

ESTIMATED REVENUE FOR PROJECT Based on a 78 room hotel with 18 FTE employees

Tax Increment Financing = Real Estate (less land)

Year	Cost/FMV	Assessment %	Assessed Value	Tax Rate Per \$1000	Annual TIF Revenue
1	\$ 4,000,000.00	35%	\$ 1,400,000.00	49.129	\$ 68,780.60
2	\$ 4,000,000.00	35%	\$ 1,400,000.00	49.129	\$ 68,780.60
3	\$ 4,000,000.00	35%	\$ 1,400,000.00	49.129	\$ 68,780.60
4	\$ 4,000,000.00	35%	\$ 1,400,000.00	49.129	\$ 68,780.60
5	\$ 4,000,000.00	35%	\$ 1,400,000.00	49.129	\$ 68,780.60
5-year total					\$ 343,903.00

Income Taxes

Year	total gross payroll	reductions 15%	Net Payroll	Income Tax Rate	Annual Income Tax	13 FTE + 10 Pt (=5FTE) = 18 FTE
1	\$314,080	\$ 47,112.00	\$ 266,968.00	1.50%	\$4,005	hourly wage
2	\$314,080	\$ 47,112.00	\$ 266,968.00	1.50%	\$4,005	# of staff
3	\$314,080	\$ 47,112.00	\$ 266,968.00	1.50%	\$4,005	Hours
4	\$314,080	\$ 47,112.00	\$ 266,968.00	1.50%	\$4,005	total
5	\$314,080	\$ 47,112.00	\$ 266,968.00	1.50%	\$4,005	\$8 17 2080 \$ 282,880.00
5-year total					\$20,023	\$15 1 2080 \$ 31,200.00
5-year total					\$20,023	Annual \$ 314,080.00
\$ 1,570,400.00			\$ 235,560.00	\$ 1,334,840.00		

Bed Tax				50% occupancy	rm cost	total per night	frequency days	Annual
3.00%				39	\$89	\$3,471	183	\$635,193
Year	Sales	Tax Rate	Bed Tax Revenue					
1	\$ 635,193.00	3.00%	\$19,056					
2	\$ 635,193.00	3.00%	\$19,056					
3	\$ 635,193.00	3.00%	\$19,056					
4	\$ 635,193.00	3.00%	\$19,056					
5	\$ 635,193.00	3.00%	\$19,056					
5-year total			\$95,279					

Property Tax, Income Tax, Bed Tax

Year	Annual Tax
1	\$ 91,840.91
2	\$ 91,840.91
3	\$ 91,840.91
4	\$ 91,840.91
5	\$ 91,840.91
Total	\$ 459,204.55

RESOLUTION NO. 3240

A RESOLUTION AUTHORIZING AND DIRECTING THE CITY MANAGER TO ENTER INTO A PARTNERSHIP AGREEMENT WITH HARPERSFIELD TOWNSHIP FOR APPLICATION TO THE LOCAL GOVERNMENT INITIATIVE FUND OF THE STATE OF OHIO AND DECLARING AN EMERGENCY

WHEREAS, the State of Ohio has established the Local Government Innovation Fund ("LGIF") to provide financial assistance to Ohio political subdivisions for planning and implementing projects that are projected to create more efficient and effective service delivery within a specific discipline of government services for one or more entities; and

WHEREAS, the City of Geneva and Harpersfield Township have applied for a grant through LGIF for \$100,000 towards engineering costs for a sanitary sewer extension into Harpersfield Township; and

WHEREAS, it is necessary for the City to execute a partnership agreement with Harpersfield Township concerning this grant application; and

WHEREAS, there exists a thirty-day cure period from the March 4, 2013 application deadline in which to pass this resolution; and

WHEREAS, this sanitary sewer extension into Harpersfield Township would be of great benefit to the citizens of Ashtabula County, including but not limited to the citizens of Geneva and Harpersfield Township.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF GENEVA, COUNTY OF ASHTABULA, STATE OF OHIO:

SECTION I. That the City Manager is hereby authorized and directed, for and on behalf of the City of Geneva, to enter into a partnership agreement between the City of Geneva and Harpersfield Township in support of the application for \$100,000 in grant funds from the Local Government Initiative Fund for the engineering of a sanitary sewer extension into Harpersfield Township.

SECTION II. The City of Geneva finds and determines that all formal actions of this Council concerning and relating to the adoption of this resolution were taken in an open meeting of this Council, and any deliberations of this Council and of any of its committees that resulted in this formal action, were in meetings open to the public, in compliance with all legal requirements.

SECTION III. This resolution is hereby declared to be an emergency measure necessary to comply with the thirty-day cure period from the March 4, 2013 application date and shall take effect and be in full force immediately upon its passage.

Passed this 25th day of March, 2013.

Mary J. Prochowski
President of Council

Attest: Phyllis A. Dunlap
Clerk of Council

CERTIFICATE

I hereby certify that the foregoing is a true copy of Resolution No. 3240 adopted by the Council of the City of Geneva, Ohio on 3/25/13

3/25/13 Phyllis A. Dunlap
Date Clerk of Council

The Board of Township Trustees of the Township of Harpersfield, County of Ashtabula, State of Ohio, met in Regular Session on April 1, commencing at 7:30 o'clock p.m. at the Harpersfield Township Hall, Harpersfield Township, Ohio, with the following members present:

Trustee	Ed Demshar
Trustee	Jim Pristov
Trustee	Cliff Henry

The Fiscal Officer advised the Board that the notice requirements of Section 121.22 of the Revised Code and the implementing rules adopted by the Board pursuant thereto were complied with for the meeting.

Cliff Henry moved the adoption of the following resolution:

RESOLUTION NO. 2013-3

Mr. Henry presented the following Resolution and moved its adoption:

A RESOLUTION AUTHORIZING AND DIRECTING THE TOWNSHIP TO ENTER INTO A PARTNERSHIP AGREEMENT FOR APPLICATION BY THE CITY OF GENEVA TO THE STATE OF OHIO FOR \$100,000 IN GRANT FUNDS, FROM THE LOCAL GOVERNMENT INITIATIVE FUND FOR THE ENGINEERING OF A SANITARY SEWER EXTENSION INTO HARPERSFIELD TOWNSHIP TO SUPPORT A NEW JOINT ECONOMIC DEVELOPMENT DISTRICT AND PROVIDING FOR IMMEDIATE ENACTMENT

WHEREAS, the State of Ohio has established the Local Government Innovation Fund ("LGIF") to provide financial assistance to Ohio political subdivisions for planning and implementing projects that are projected to create more efficient and effective service delivery within a specific discipline of government services for one or more entities; and

WHEREAS, The City of Geneva and participating political entities, including but not limited to the Harpersfield Township and City of Geneva, have applied for funding sources for, and perform the engineering of a sanitary sewer extension into Harpersfield Township to support a new Joint Economic Development District; and

WHEREAS, the City of Geneva and the participating public entities have submitted an application to the State of Ohio for \$100,000.00 in grant funds from the Local Government Initiative Fund for the engineering of a sanitary sewer extension into Harpersfield Township to support a new Joint Economic Development District and

WHEREAS, it is necessary for the Township to execute a partnership agreement with the participating political entities concerning the grant application; and

WHEREAS, the deadline for the grant application is March 4, 2013; and

WHEREAS, it is in the interest of this Board of Trustees to express support for the grant application for the engineering of a sanitary sewer extension into Harpersfield Township to support a new Joint Economic Development District which would be of great benefit to the

citizens of Ashtabula County, including but not limited to the citizens of the Harpersfield Township and City of Geneva; and

WHEREAS, this Board of Trustees finds and determines that it is necessary and in the best interest of Harpersfield Township to support the aforementioned application to the State of Ohio for LGIF grant funds for the engineering of a sanitary sewer extension into Harpersfield Township to support a new Joint Economic Development District and authorizing the Chairman of the Board of Harpersfield Township Trustees to execute a partnership agreement with the participating public entities concerning the same.

NOW, THEREFORE, BE IT ORDAINED BY THE BOARD OF TRUSTEES OF HARPERSFIELD TOWNSHIP, COUNTY OF ASHTABULA, STATE OF OHIO:

SECTION 1. That the Chairman is hereby authorized and directed, for and on behalf of the Harpersfield Township, to enter into a partnership agreement for application by the City of Geneva and other participating public entities to the State of Ohio for \$100,000.00 in grant funds, from the Local Government Initiative Fund for the engineering of a sanitary sewer extension into Harpersfield Township to support a new Joint Economic Development District

SECTION 2. This Board finds and determines that all formal actions of this Board concerning and relating to the adoption of this resolution were taken in an open meeting of this Board and that all deliberations of this Board and of any committees that resulted in thus formal actions were in meetings open to the public in compliance with the law.

SECTION 3. This resolution shall be in full force and effect from and immediately upon its adoption.

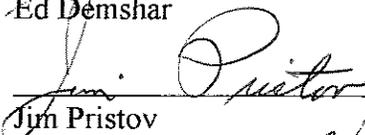
Jim Pristov Seconded the Motion. POLL OF BOARD: ALL

RESOLUTION ADOPTED this 19th day of February, 2013.

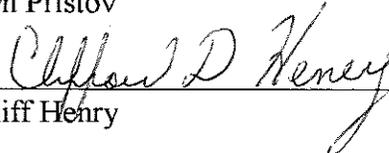
**HARPERSFIELD TOWNSHIP
BOARD OF TRUSTEES**



Ed Demshar



Jim Pristov



Cliff Henry

ATTEST:



Sharon Rohrbaugh, Fiscal Officer

SR 534 Sanitary Sewer Project Roles –Understanding and Accepting

Beginning in 1993, the City of Geneva and Harpersfield Township have reached a number of agreements, with the approval of the Ashtabula County Commissioners, to provide sanitary sewer service outside of City limits into Harpersfield Township. These have provided service to one residential development and two Joint Economic Development Districts (JEDDs).

A developer expressed interest in building a motel and a couple of restaurants on a parcel in Harpersfield Township. Since the City owns and maintains sanitary sewer service in the area, a result of a 1996 agreement, he contacted us. The extent of the development exceeded the capacity of the sanitary sewer, so the City contacted the Township to see about beginning a third JEDD to provide service through a new line. Our roles will be similar to when we created JEDD II in 2005.

In the planning stages, both governments are involved. Single elected or appointed officials began the discussions. A public meeting for all residents and business owners was announced by joint letter; at the meeting, city, township, and county officials, as well as the township attorney who is knowledgeable about JEDDs, a representative from the engineering firm, and the wastewater department superintendent all presented different aspects of the project and answered questions raised by about thirty members of the public. Representatives of both city and township are holding personal meetings with each property owner to explain the project, handle individual concerns, and making sure everyone has input

The township maintains zoning control over the entire area and will continue to do so. One of the trustees was especially concerned about minimizing impact and expenses on residences in the area, so we planned to route the sewer on the west side of the road. Jointly, we secured answers from the County Health Commissioner regarding which residences would and would not have to connect to the sanitary sewer.

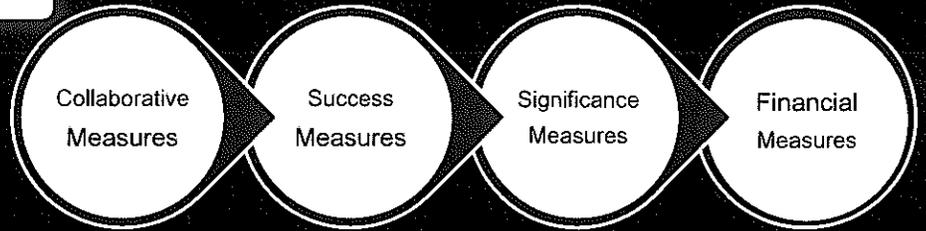
Representatives from both governments are meeting individually with every property owner in the area to answer questions and secure their support. From these meetings, locations of laterals and manholes will be developed to meet individual needs or plans. The City engineer will draw up plans and both parties will review them. We mutually agreed that the City has more personnel and resources and experience to do the management of the project and so the City will take the lead on handling the budget and overseeing the construction of the sewers. Our inspector will be the point man between the contractor and all businesses and residents in the area. If there is a problem or question he cannot handle, it will be referred to the city-either the wastewater superintendent or the city manager- or a township trustee. On JEDD II, we pooled manpower and money to fix unanticipated drainage problems to everyone's satisfaction.

The JEDD board will have representatives from both governments. Once the project is completed, income taxes will nominally go to the JEDD board for distribution between the board, the township, and the city. In actuality, the city income tax department will perform this function. The JEDD board is charged with promotion of the district and its budget supports that and provides discretionary funds to push future projects along. Permits for new sanitary sewer service will be handled by the city, but the township will retain all zoning permit control. We work together to ensure each department receives notice when there is interest in either permit. The city handles billing for sewer service and is responsible for service and maintenance of the lines. The township levies bed taxes in the area and distributes them per the division set forth in the JEDD agreement. TIF monies are collected and distributed by the county auditor's office.

Since 2006, this working arrangement has provided almost \$2.3 million in new income tax alone to be split between the JEDD boards, the township, and the city. We have supported the creation of over 200 new jobs in the township and have brought expansion of existing industries and businesses as well as new enterprises. We have an excellent track record of knowing our jobs and doing them well.



Ohio
Local Government
Innovation Fund



Round 5: Application Form

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

LGIF: Applicant Profile

Lead Agency	City of Geneva
Project Name	SR 534 Sanitary Sewer Project
Type of Request	Grant
Request Amount	\$100,000.00
<u>JobsOhio Region</u>	Northeast
Number of Collaborative Partners <small>(including lead agency)</small>	2
Project Approach	Efficiency
Project Type	Economic Development



**Development
 Services Agency**

Website: http://development.ohio.gov/cs/cs_localgovfund.htm

E-mail: LGIF@development.ohio.gov

Phone: 614 | 995 2292

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Instructions

- Make sure to answer each question appropriately in the space provided, not exceeding the space allowed by the answer box.
- Examples of completed applications are available on the LGIF website, found here:
http://development.ohio.gov/cs/cs_localgovfund.htm

Lead Agency	
Mailing Address:	Name: City of Geneva
	Street Address: 44 North Forest St.
	City: Geneva
	Zip: 44041
In what county is the lead agency located? Ashtabula	
Ohio House District: 99	Ohio Senate District: 32

Section 1
Contacts

Project Contact		
Please provide information about the individual who should be contacted regarding this application.		
Mailing Address:	Name: Gary Hydinger	Title: Superintendent, Geneva WWTP
	Street Address: 44 North Forest St.	
	City: Geneva	
	Zip: 44041	
Email Address: wastewater@genevaohio.com		Phone Number: (440) 466-4228

Fiscal Agency:		
Please provide information for the entity and individual serving as the fiscal agent for the project.		
Mailing Address:	Fiscal Agency: City of Geneva	
	Fiscal Officer: Juanita Stuetzer	Title: Finance Director
	Street Address: 44 North Forest St.	
	City: Geneva	
	Zip: 44041	

Population	
Does the applicant (or collaborative partner) represent a city, township, or village with a population of less than 20,000 residents?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No List Entity Harpersfield Township, 2,695
Does the applicant (or collaborative partner) represent a county with a population of less than 235,000 residents?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No List Entity Ashtabula, 101,497

Single Applicant	
Is your organization applying as a single entity?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Collaborative Partners			
Does the proposal include collaborative partners?	<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/> No

Applicants applying with collaborative partners are required to show proof of the partnership with a signed partnership agreement and a resolution of support from each of the partner's governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. These documents must be received by the end of the cure period in order for each entity to count as a collaborative partner for the purposes of this application.

Nature of the Partnership	
As agreed upon in the signed partnership agreement, please identify the nature of the partnership with an explanation of how the lead agency and collaborative partners will work together on the proposed project.	

Under the Ashtabula County General Sewer District, the Commissioners control sanitary sewer development in this area, but they have no treatment facilities there. The area to be serviced lies entirely within Harpersfield Township. The City of Geneva has a 2.0 Million Gallon per Day (MGD) class IV treatment plant with almost 40% of its design capacity available. In addition, the City has sanitary sewers already extended to the south City limits which have the capacity to accept additional flows.

The City and County will jointly own the sanitary sewer, but under an agreement, the City will maintain and operate the collection system. The City will act as the lead agency. All three governments are working to plan best design to promote growth in the area by maximizing commercial service while creating the least impact on residents.

The three governments will establish a Joint Economic Development District (JEDD) whose governing board will include representation from each government as well as individuals representing property owners, business owners, and employees in the area.

For the purposes of this application, however, it will be the City of Geneva and Harpersfield Township who will be partnering.

Section 2
Collaborative Partners

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

List of Partners

Please use the following space to list each collaborative partner who is participating in the project and is providing BOTH a resolution of support for the Local Government Innovation Fund application and has signed the partnership agreement.

Collaborative Partner # 1	
	Name: James Pearson, City Manager, City of Geneva
Mailing Address:	Street Address: 25 West Jefferson St.44 North Forest St.
	City: Geneva
	Zip: 44041

Collaborative Partner # 2	
	Name: Mr. Cliff Henry, Harpersfield Township Trustee
Mailing Address:	Street Address: 1481 Old Harpersfield Road
	City: Geneva
	Zip: 44041

Collaborative Partner # 3	
	Name:
Mailing Address:	Street Address:
	City:
	Zip:

Collaborative Partner # 4	
	Name:
Mailing Address:	Street Address:
	City:
	Zip:

Collaborative Partner # 5	
	Name:
Mailing Address:	Street Address:
	City:
	Zip:

Collaborative Partner # 6	
	Name:
Mailing Address:	Street Address:
	City:
	Zip:

Section 2 Collaborative Partners

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Collaborative Partner # 7	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 8	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 9	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 10	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 11	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 12	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Collaborative Partner # 13	
Mailing Address:	Name:
	Street Address:
	City:
	Zip:

Section 2 Collaborative Partners

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Project Information

Provide a general description of the project, including a description of the final work product derived from the grant study or loan implementation project. This information may be used for council briefings, program and marketing materials.

The immediate purpose of this grant will be to pay for the design and cost estimating of sanitary sewers along the west side of State Route 534, extending from the south City of Geneva limits to Old Orchard Drive and thence west approximately 575'. Total sanitary sewers will measure almost 1 mile.

This design and costing will be a primary step in a much larger scheme consisting of:

1. Creation of a JEDD for the material benefit of all three governments;
2. Provide sanitary sewer service for commercial development along the SR 534 corridor per the ATB 534 Corridor Study (Prepared for ODOT and Ashtabula County by McCormick Taylor, March 2012);
3. Reduce/eliminate water in basement problems in the Old Orchard (OO) service area. Presently, the extreme upstream portion of the OO sanitary sewers accepts flows from two restaurants, a bar, a truck wash, a gas station with convenience store, and a 58-room motel. There are design problems with these sewers which are exacerbated by oil and grease from these contributors. By redirecting these flows to the SR 534 corridor, a significant change in capacity will be made to the existing OO sewers which will also allow for residential growth in the OO service area.

Section 3
Project Information

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Project Information	
Has this project been submitted for consideration in previous LGIF Rounds?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, in which Round(s)?	
What was the project name?	
What entity was the lead applicant?	

Past Success	
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction, or a merger (5 points).	
<p>GIS Cooperative - City of Geneva, RCAP, and (at the beginning) five other communities or utilities secured an EfficientGovNow award and founded a GIS cooperative providing GIS data collection and mapping. Since its creation, it has expanded to serve 40 communities.</p> <p>ATB 534 Corridor Study - our 3 entities, along with Geneva Township, Geneva on the Lake Village and others secured this \$250,000 study through ODOT to complement ODOT's Project Development Process. This project will begin implementation of that planned development.</p> <p>Old Orchard Sewer Agreement - our 3 governments combined to provide sanitary sewer service for a development with about 90 homes whose package plant had failed and which was under OEPA orders.</p> <p>Our three governments have created two JEDDs: JEDD II has resulted in the creation of about 200 additional manufacturing and service industry jobs and approximately \$5.5 million in building expansion. JEDD I has resulted in a \$48 million sports complex, with over 750,000 square feet of indoor facilities plus all weather track and field facilities and football field. Aside from the construction jobs and dollars, this has added about 20 new jobs. This facility, SPIRE Institute, was recently awarded U.S. Olympic training facility status. About \$2.3 million in income tax revenues for the township and City has been generated since 2006.</p>	
Applicant demonstrates Past Success	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Section 3
Project Information

Scalable	
Provide a summary of how the applicant's proposal can be scaled for the inclusion of other entities (5 points).	
<p>The extension of sanitary sewer service outside city limits through the creation of a JEDD has proven to be a very successful tool for economic development. A JEDD is very flexible in that parcels do not have to be contiguous; it can provide for other services, such as police or fire; it can allow expansion of the income tax base for the city outside its limits and to a township which could not, on its own, levy such a tax. JEDDs have the ability to negotiate a variety of services based upon the needs of each and all partners.</p> <p>The creation of a JEDD board, with its own funds, can result in the pursuit of economic development and improvements within the JEDD that neither the city or township(s) may have the capacity to do. For example, in our JEDD II, the JEDD board will provide the matching funds for the installation of a concrete road in the township, thus further preparing the infrastructure for growth without burdening the township with a long term debt.</p>	
Applicant demonstrates a Scalable project	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Replicable	
Provide a summary of how the applicant's proposal can be replicated by other entities. A replicable project should include a component that another entity could use as a tool to implement a similar project (5 points).	
<p>The Ohio legislature created JEDDs just for these mutually beneficial agreements. The extension of sanitary sewers outside city limits without fighting over annexation has promoted and can promote speedy growth to meet current needs and future planning, while avoiding the animosity generated by annexation.</p>	
Applicant demonstrates a Replicable project	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Section 3
Project Information

Probability of Success	
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting an implementation loan should provide a summary of the probability of savings from the loan request (5 points).	
<p>As outlined above, our three governments have continued grant management success and have demonstrated the capability to carry this out. Preliminary estimates for the construction of this sanitary sewer are around \$1.7 million, including engineering. We have a developer with a two phase plan ready to begin construction this summer. This will be a \$4.7 million, 78-unit motel complex with an estimated employment of 18 Full Time Equivalent (FTE). Phase two will begin about a year after the motel has been in operation and will be both a fast-food restaurant plus a casual, national chain restaurant seating 85-120 people. Construction cost for the latter is estimated at \$2.5 million with 23.6 FTE employees</p> <p>The one thing that is unique about this project is timing. By using existing sanitary sewers, we can offer immediate service for the motel. The motel would consume the balance of that sewer's capacity. The developer's time line (above) already was drawn up when he came to us. The interval between phases allows us to proceed on a rapid but doable time period, to be completed by late 2014. The plans and project dovetail nicely and yield a very high probability of success.</p>	
Applicant demonstrates Probability of Success	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Performance Audit/Cost Benchmarking	
<p>If the project is the result of recommendations from a prior performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code, or is informed by a previous cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit findings or cost benchmarking study results (5 points).</p>	
Prior Performance Audit or Cost Benchmarking <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

Section 3
Project Information

Economic Impact	
<p>Provide a summary of how the proposal will promote a business environment through a private sector partner (5 points) and/or provide for community attraction (3 points).</p>	
<p>Existing sanitary sewers in the I-90/SR 534 interchange cannot provide service to buildings along SR 534 north of Old Orchard Drive and nothing can be economically built without utilities being present. . As mentioned previously, SPIRE Institute in JEDD I, has 750,000 square feet under roof for sports competition, training, and therapy. This month, they were approved by the U.S. Olympic Committee for Olympic and Paralympic training. They have hosted Big Ten Indoor Track and Field Championship this year, have an extended contract for hosting the Atlantic 10 Swimming and Diving Championship, and Big East Indoor Track and Field Championship. They have an agreement to host NCAA Division II swimming and diving in 2014. One of the existing difficulties they have had is the lack of sufficient motels and restaurants within a 50 mile radius to handle these numbers of athletes and their audiences. This JEDD and the others will provide high-visibility locations for other private sector parties to support or compliment SPIRE. It has already brought this developer to our doors and generated other similar inquiries. Further, the bylaws for JEDD boards charge those boards with implementing and promoting the district.</p> <p>The neighboring residential tract has had problems with sanitary sewer blockages and a major contributor has been the combination of design and grease and soaps from commercial users on the extreme west of the sewers. This project removes all commercial flows from the existing line, thus helping the health and safety (read property values) of these homes. It also allows expansion within the development.</p>	
Applicant demonstrates Economic Impact <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Response to Economic Demand

Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current and future expected service level needs (5 points).

The only development at the SR 534/I-90 interchange over the last 35 years has happened when sanitary sewers became available. As previously cited, we have an immediate need for service for a 78-room motel and, within another year, service for one fast food and one full service restaurant. The ATB 534 Corridor Study retail market opportunities states: "...there will be a demand for one or more national chain sporting goods store." "Based on interviews there will be a need for at least five more full service restaurants and five more fast food restaurants."(P. 12) "Demand for hotel/motel accommodations will see the need for two to five more lodging accommodations providing approximately 500 rooms in total." (p. 15)

This project will provide for sanitary sewer access for another 68 acres of land that is already zoned commercial, that is directly off the I-90/SR 534 interchange, and that lies within 1 mile of that interchange.

Section 3
Project Information

Applicant demonstrates Response to Economic Demand Yes No

Budget Information

General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget detail may be provided in the budget narrative or in an attachment.

Project Budget

- The Project Budget should detail expenses related to the grant or loan project.
- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Total Sources must equal Total Uses. Include staff time and other in-kind matches in the Total Uses section of the budget.

Program Budget

- Use the Program Budget to outline the costs associated with the implementation of the program in your community.
- Six (6) years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual), and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program, and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain changes in expenses and revenues, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

Return on Investment:

- A Return on Investment calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in Program Budget sections of the application. Use the space designated for narrative to justify this calculation, using references when appropriate.

For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years prior financial documents related to the financial health of the lead applicant (balance sheet, income statement and a statement of cash flows).

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Proj	Type of Request	Grant

Project Budget

Use this space to outline all sources of funds and the uses of those funds. Both sections should include all funds related to the project, including in-kind match contributions. Use the project budget narrative on the next page to justify the project budget, and indicate the line items for which the grant will be used.

Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source: <u>City of Geneva</u>	<input type="text" value="\$50,000"/>
Source: _____	<input type="text"/>
Source: _____	<input type="text"/>
Source: _____	<input type="text"/>

In-Kind Match (List Sources Below):

Source: _____	<input type="text"/>
Source: _____	<input type="text"/>
Source: _____	<input type="text"/>

Total Match:

Total Sources:

Uses of Funds

	<u>Amount</u>	<u>Revenue Source</u>
Consultant Fees:	<input type="text" value="\$150,000"/>	<input type="text" value="Grant and City of Geneva."/>
Legal Fees:	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>
Other: _____	<input type="text"/>	<input type="text"/>

Total Uses:

Local Match Percentage:

* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) * 100 (10% match required)

10-39.99% (1 point)
 40-69.99% (3 points)
 70% or greater (5 points)

Section 4 Financial Information

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Proj	Type of Request	Grant

Project Budget Narrative: Use this space to justify any expenses that are not self-explanatory.

The immediate need for this grant is to cover the engineering cost for drawing plans for the sanitary sewer and developing a closer estimate of the funds we will need to construct that sewer.

We do have a projected budget to handle the rest of the project. Total project cost is estimated at \$1.7 million, including engineering. We have already secured an OPWC grant for \$350,000. We look for the \$100,000 grant from LGIF. Subtracting these grants leaves a balance of \$1,250,000 to be handled through loans. The OPWC grant comes with a loan of \$150,000. We have also been approved for a Water Pollution Control Loan Fund loan for up to \$1,440,100 to be awarded in December 2013. This will be a hardship loan at 1% over twenty years. Rolling these two loans into one will required payments of \$69,113.80 per year. These two sources alone provide enough to cover the project.

In addition, the County Commissioners will apply for a \$250,000 grant from the Appalachian Regional Council, but that will not be available until 2014. We plan to secure a bridge loan from the Ohio Water Development Authority to cover these funds until they arrive.

Another funding source we used in JEDD II was to charge development fees of \$2,000 per acre. We will apply the same fee in this JEDD and that will yield about \$105,000. Those property owners who do not currently have a building on their site (and hence do not have a revenue stream of their own to pay these costs) may be permitted to make their payments over a period of three years to five years, depending on total cost, again as we did in JEDD II. Since these might be on time payment, for planning purposes, they have been rolled into the loan, but will be deducted in the sources of revenue to meet the payments as shown in the 6-year budget.

Using the format of page 12, this would yield the following:

Sources of funding
 OPWC Grant \$350,000
 OPWC Loan \$150,000
 LGIF Grant \$100,000
 WPCLF Loan \$1,100,000

Total Sources: \$1,700,000

Uses of funds:
 Engineering (Consultant) Fees \$150,000
 Construction Costs \$1,550,000
 Total \$1,700,000

Sources of payment are listed in the program budget.

Section 4

Financial Information

Lead/Applicant	City of Geneva	Round 5
Project Name	SR 534 Sanitary Sewer Project	Grant
Type of Request		

Program Budget		FY 2013	FY 2015	FY 2016
Actual	Projected <input checked="" type="checkbox"/>	Total Program Expenses	Total Program Expenses	Total Program Expenses
Expenses				
Salary and Benefits				
Contract Services		\$150,000		
Occupancy (rent, utilities, maintenance)				
Training & Professional Development				
Insurance				
Travel				
Capital & Equipment Expenses				
Supplies, Printing, Copying & Postage				
Evaluation				
Marketing				
Conferences, meetings, etc.				
Administration				
*Other - Loan Payment			\$69,114	\$69,114
*Other - Increased Operational			\$3,842	\$5,431
*Other - Reduction in fees		\$8,400	\$8,400	\$8,400
TOTAL EXPENSES		\$150,000	\$81,355	\$82,945
		Revenues	Revenues	Revenues
Contributions, Gifts, Grants, & Earned Revenue				
Local Government: Development fees		\$28,000	\$16,533	\$16,533
Local Government: TIF		\$137,640	\$68,780	\$111,768
Local Government: JEDD Income Tax		\$13,764	\$17,769	\$23,763
State Government				
Federal Government				
*Other -		\$0	\$19,056	\$19,056
*Other - LGIF/user fees		\$100,000	\$19,216	\$19,216
*Other - Tap-in fees		\$32,505	\$29,167	
Membership Income				
Program Service Fees				
Investment Income				
TOTAL REVENUES		\$174,269	\$170,520	\$190,335

Program Budget		FY 2017	FY 2018	FY 2019
Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses	Total Program Expenses
Actual <input type="checkbox"/> Projected <input checked="" type="checkbox"/>				
Salary and Benefits				
Contract Services				
Occupancy (rent, utilities, maintenance)				
Training & Professional Development				
Insurance				
Travel				
Capital & Equipment Expenses				
Supplies, Printing, Copying & Postage				
Evaluation				
Marketing				
Conferences, meetings, etc.				
Administration				
*Other - Loan Payment	\$69,114	\$69,114	\$69,114	\$69,114
*Other - Increased operation cost	\$5,431	\$5,431	\$10,358	\$10,358
*Other - Reduction in fees	\$8,400	\$8,400	\$8,400	\$8,400
TOTAL EXPENSES	\$82,945	\$82,945	\$87,872	\$87,872
	Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, & Earned Revenue				
Local Government: Development fees	\$16,533	\$13,700	\$13,700	\$13,700
Local Government: TIF	\$111,768	\$111,768	\$199,807	\$199,807
Local Government: income tax	\$23,763	\$23,763	\$27,980	\$27,980
State Government				
Federal Government				
*Other - _____	\$19,056	\$19,056	\$43,487	\$43,487
*Other - User fees	\$19,216	\$19,216	\$34,926	\$34,926
*Other - Tap-in fees		\$41,670		
Membership Income				
Program Service Fees				
Investment Income				
TOTAL REVENUES	\$190,335	\$229,172	\$319,899	\$319,899

Lead Applicant:	City of Geneva	Round 5
Project Name:	SR 534 Sanitary Sewer Project	Grant
Type of Request:		

Program Budget

Use this space to justify your program budget and/or explain any assumptions used for the budget projections. These projections should be based on research, case studies, or industry standards and include a thoughtful justification.

The top "Other" revenue line is for bed tax. Please see the attachments for this. The writer of this application is stuck in some weird formatting here and the attachments are in a more conventional one. It is also likely that Project Budget, Program Budget, and ROI are intermixed. I apologize for that.

Section 4: Financial Information Scoring

<input type="checkbox"/>	(5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.
<input type="checkbox"/>	(3 points) Applicant provided complete and accurate budget information and for at least three fiscal years.
<input checked="" type="checkbox"/>	(1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Return On Investment

Return on Investment is a performance measure used to evaluate the efficiency of an investment. To derive the expected return on investment, divide the net gains of the project by the net costs. For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning, or management study)--unless the results of this study will lead to direct savings without additional implementation costs. The gains from this project should be derived from the prior and future program budgets provided, and should be justified in the return on investment narrative.

Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for your project. Check the box of the formula that you are using to determine your ROI. These numbers should refer to savings/revenues illustrated in projected budgets.

Do you expect cost savings from efficiency from your project?

Use this formula:
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of your project/program?

Use this formula:
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of your project/program?

Use this formula:
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect some combination of savings, cost avoidance, or increased revenue as a result of your project/program? (Total Gains combines \$ Saved, Costs Avoided, and New Revenue)

Use this formula:
$$\frac{\text{Total Gains}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment =
$$\frac{\$2,370,048}{\$1,700,000} * 100 = 139\%$$

Expected Return on Investment is:

- Less than 25% (10 points)
 25%-75% (20 points)
 Greater than 75% (30 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or lgif@development.ohio.gov

Section 4
Financial Information

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Return on Investment Justification Narrative: In the space below, describe the nature of the expected return on investment, providing justification for the numbers presented in the ROI calculation. This calculation should be based on the savings, cost avoidance, or increased revenues shown in the program budgets on the preceding pages. Use references when appropriate to justify assumptions used for cost projections.

This return on investment is derived from the 20 year program budget. This relies upon all things being static after 2019. In actuality, we know that costs will rise, but also expect to see significant additional expansion in the area which will more than offset rising costs. Squinting hard at the twenty year program budget, it can be seen that by 2019, the net gain per year reduces to \$18, 520 and continues through the end of the loan repayment. Any other growth in JEDD III will push the return significantly higher.

Using this conservative approach, it still shows that sometime in the years 2022 to 2023, we will have covered the entire debt. It should also be remembered that we are also applying for a \$250,000 ARC grant which will not be available until 2014. A seventeen percent reduction in the WPCLF loan amount shortens the recoupment period by at least two years.

Section 4

Financial Information

Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Loan Repayment Structure

Please outline your preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts and an alternative funding source (in lieu of collateral). Applicants will have two years to complete their project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

N/A

Section 4
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e. emergency, rainy day, or contingency fund, etc).

<input type="checkbox"/>	Applicant clearly demonstrates a secondary repayment source (5 points)	<input checked="" type="checkbox"/>	Applicant does not have a secondary repayment source (0 points)
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Lead Applicant	City of Geneva	Round 5	
Project Name	SR 534 Sanitary Sewer Project	Type of Request	Grant

Scoring Overview

Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points	Applicant Self Score
Population	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.	5	5
Participating Entities	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.	5	5

Section 2: Success Measures

Past Success	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5	5
Scalable	Applicant's proposal can be scaled for the inclusion of other entities.	5	5
Replicable	Applicant's proposal can be replicated by other local governments.	5	5
Probability of Success	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5	5

Section 3: Significance Measures

Performance Audit Implementation/Cost Benchmarking	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5	0
Economic Impact	Applicant demonstrates the project will promote a business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes).	5	5
Response to Economic Demand	The project responds to current substantial changes in economic demand for local or regional government services.	5	5

Section 4: Financial Measures

Financial Information	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	5	1
Local Match	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5	1
Expected Return	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance) an expected return. The return must be derived from the applicant's cost basis.	30	30
Repayment Structure (Loan Only)	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.).	5	0

Total Points **72**



Computed By: KJL/NAS Date: November 1, 2012
 Checked By: SRA Date: March 4, 2013
 Page: 1 of 1
 Location: Geneva, Ohio / Harpersfield Twp.
 Subject: Sanitary Sewer Costs
 Job Number: 12009

**S.R. 534 SANITARY SEWER TO I-90
OPINION OF PROBABLE COST WORKSHEET**

DESCRIPTION	QTY.	UNIT	UNIT PRICE	LABOR COST	SUBTOTAL
GENERAL CONDITIONS					
Mobilization	1	LS	\$40,000	\$40,000	
Above Ground Video Taping	1	LS	\$10,000	\$10,000	
Maintenance of Traffic	1	LS	\$15,000	\$15,000	
					\$65,000
SITE CLEARING					
Clearing and Grubbing	1	LS	\$10,000	\$10,000	
Embankment	2800	CY	\$30	\$84,000	
					\$94,000
PAVEMENT REPLACEMENT					
Type A Pavement replacement	50	SY	\$100	\$5,000	
Type B Pavement replacement	50	SY	\$80	\$4,000	
Type C Pavement replacement	50	SY	\$60	\$3,000	
					\$12,000
GRAVITY SEWER					
12" SDR-26 Sanitary Sewer	4700	LF	\$145	\$682,000	
Manholes	12	EA	\$5,000	\$60,000	
Boring 24" DIP in STL Casing	650	LF	\$500	\$325,000	
Connect to Existing Sewer	1	EA	\$3,000	\$3,000	
Utility Repair/Replacement	1	LS	\$18,000	\$18,000	
Culvert extension for sewer over creek	1	LS	\$45,000	\$45,000	
					\$1,133,000
SUBTOTAL, CONSTRUCTION COSTS:					\$1,304,000
PROJECT COSTS					
Easements	1	LS	\$50,000	\$50,000	
Contingency	1	LS	\$196,000	\$196,000	
Engineering - Design	1	LS	\$150,000	\$150,000	
					\$396,000
TOTAL PROJECT COST:					\$1,700,000

Shawn R. Alken, P.E. 62788

Program Budget, SR 534 Sanitary Sewer Project

Time line for the project:

2013 – Formal JEDD established.

Developer secures permits for motel; construction begins late summer.

Easements secured and engineering completed.

2014 - Permits from all review agencies received in the first quarter.

Soft opening of motel in first quarter.

Bidding and letting of contract within second quarter

Construction begins early summer and is completed by end of year. All businesses connected by year's end, transferring flows from existing businesses away from Old Orchard sewers and into new lines when construction meets existing laterals on Old Orchard Drive.

Construction begins on restaurant late in summer.

Other assumptions:

As with our other JEDDs, each entity is responsible for its own costs for personnel, attorney fees, etc. and no direct charges are made to the project. The JEDD agreements, however, do establish shares of revenues which are the result of negotiations between the township and the city. Responsibility for the sanitary sewer, its maintenance, and associated billing falls entirely on the proprietary City of Geneva Wastewater Department.

Growth (hence revenues) within the area is based upon the needs as listed in the ATB 534 Corridor Study, referenced in the Response to Economic Demand (page 10). The most immediate need for support of SPIRE is for motel accommodations. While we believe the 500 room estimate will be met on a rigorous time schedule, for this budget, we have added only one 100 room facility, with its permit issued in 2018 and in operation by 2019.

The majority of the engineering bills will be paid in 2013, based upon design costs. Construction management costs will hold over through 2014, but for presentation purposes, it is all shown as a 2013 charge. Construction costs in 2014 will be handled through the loan agencies. Semi-annual payments by the city will commence in 2015 and continue for 20 years. Thus 2014 is absent in the 6-year plan.

JEDD board will continue to levy an income tax which is equal to the rate being charged within the City of Geneva. The attached sheets show FTEs, pay scales, and calculated yield for a restaurant and a motel. FTEs are from figures given by the developer, but wages are estimates used by the City in other grant applications.

Sewer tap-in fees are calculated at the 50% discount we are currently offering. Sewer user fees are extrapolations from actual usage at a motel and a restaurant located at the I-90 interchange. In this JEDD, as with JEDD I, sewer user fees will be the same as those within the city. Our ordinance allows a 50% surcharge for customers outside city limits, but thinking is shifting to allow inside rates for those outside the limits who also pay income taxes to the city.

There are six businesses (two restaurants, a motel, a gas station/convenience mart, an appraiser's offices, and a former gas station currently vacant) who are being served by the Old Orchard sewer. They will be brought into the JEDD and, while the employees will be charged income tax, the sewer user fees will be reduced as shown above.

Sewer treatment and maintenance rates were derived by a two year average of operational budget (i.e. total budget less debt service) by flows. This yielded a cost per gallon of \$0.002218.

Development fees of \$2,000 an acre were charged as part of the funding in JEDD II and that practice is continued here. We expect some to be paid up front and the rest paid off in three to five years.

TIF or Tax Increment Financing is a diversion of property taxes on new construction away from the school's apportionment and into the revenue stream to pay for these capital improvements. We have already approached the school board and they are amenable to this. This extends over a ten year period .

Six Year Program Budget, Including Sewer Charges

	2013	2015	2016	2017	2018	2019
Expenses						
Engineering costs, net after grant	\$50,000					
Loan payment, \$1,440,100 principal at 1% for 20 years		\$69,114	\$69,114	\$69,114	\$69,114	\$69,114
WW Increase in operational costs to process flows, etc. 78 room motel	\$0	\$3,842	\$3,842	\$3,842	\$3,842	\$3,842
WW Increase in operational costs 100 seat restaurant			\$1,589	\$1,589	\$1,589	\$1,589
WW Increase in operational costs 100 room motel						\$4,927
Total increase in operational costs	\$0	\$3,842	\$5,431	\$5,431	\$5,431	\$10,358
Reduction in user fees for existing customers who will pay City rates	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400	\$8,400
Net Expenses	\$58,400	\$81,355	\$82,945	\$82,945	\$82,945	\$87,872
Income						
Development Fees	\$28,000	\$16,533	\$16,533	\$16,533	\$13,700	\$13,700
TIFmotel, 2015 - 2024		\$68,780	\$68,780	\$68,780	\$68,780	\$68,780
TIF restaurant 100 seats, 2016 - 2025			\$42,988	\$42,988	\$42,988	\$42,988
TIF future 100 room motel, 2019-2028						\$88,039
TIF Total	\$0	\$68,780	\$111,768	\$111,768	\$111,768	\$199,807
Income Tax 78 room motel		\$4,005	\$4,005	\$4,005	\$4,005	\$4,005
Income tax 100 seat restaurant			\$5,994	\$5,994	\$5,994	\$5,994
Income tax, 100 room motel						\$4,217
Income tax existing 53 room motel, est.	\$4,005	\$4,005	\$4,005	\$4,005	\$4,005	\$4,005
Income tax , existing Best Friends, est	\$3,766	\$3,766	\$3,766	\$3,766	\$3,766	\$3,766
Est IT on MCDs	\$5,994	\$5,994	\$5,994	\$5,994	\$5,994	\$5,994
Total Income Tax	\$13,764	\$17,769	\$23,763	\$23,763	\$23,763	\$27,980
New bed tax						
Bed tax 78 room motel		\$19,056	\$19,056	\$19,056	\$19,056	\$19,056
Bed tax additional 100 room motel						\$24,431
Total bed Tax	\$0	\$19,056	\$19,056	\$19,056	\$19,056	\$43,487
New sewer user fees, 78 room motel		\$12,254	\$12,254	\$12,254	\$12,254	\$12,254
New sewer user fees 100 seat restaurant		\$6,961	\$6,961	\$6,961	\$6,961	\$6,961
New sewer User fees, 100 room motel						\$15,710
Increase in Sewer user fees		\$19,216	\$19,216	\$19,216	\$19,216	\$34,926
Tap-in fees, 78 room motel	\$32,505					
Tap-in fees, 100 seat restaurant		\$29,167				
Tap-in fees, 100 room motel					\$41,670	
Tap-in fees	\$32,505	\$29,167	\$0	\$0	\$41,670	\$0
Increrases in revenue	\$74,269	\$170,520	\$190,335	\$190,335	\$229,172	\$319,899
Net, per year	\$15,869	\$89,165	\$107,391	\$107,391	\$146,228	\$232,027
Cumulative income for project		\$105,034	\$212,425	\$319,815	\$466,043	\$698,070

ESTIMATED REVENUE FOR PROJECT

Based on a 78 room hotel with 18 FTE employees

Tax Increment Financing = Real Estate (less land)

Year	Cost/FMV	Assessment %	Assessed Value	Tax Rate Per \$1000	Annual TIF Revenue
1	\$4,000,000.00	35%	\$1,400,000.00	49.129	\$ 68,780.60
2	\$4,000,000.00	35%	\$1,400,000.00	49.129	\$ 68,780.60
3	\$4,000,000.00	35%	\$1,400,000.00	49.129	\$ 68,780.60
4	\$4,000,000.00	35%	\$1,400,000.00	49.129	\$ 68,780.60
5	\$4,000,000.00	35%	\$1,400,000.00	49.129	\$ 68,780.60
6	\$4,000,000.00	35%	\$1,400,000.00	49.129	\$ 68,780.60
				5-year total	\$ 412,683.60

Income Taxes

Year	total gross payroll	reductions 15%	Net Payroll	Income Tax Rate	Annual Income Tax	13 FTE + 10 Pt (=5FTE) = 18 FTE			
1	\$314,080.00	\$47,112.00	\$266,968.00	1.50%	\$4,004.52	hourly wage	# of staff	Hours	total
2	\$314,080.00	\$47,112.00	\$266,968.00	1.50%	\$4,004.52	\$8	17	2080	\$ 282,880.00
3	\$314,080.00	\$47,112.00	\$266,968.00	1.50%	\$4,004.52	\$15	1	2080	\$ 31,200.00
4	\$314,080.00	\$47,112.00	\$266,968.00	1.50%	\$4,004.52	Annual			\$ 314,080.00
5	\$314,080.00	\$47,112.00	\$266,968.00	1.50%	\$4,004.52				
6	\$314,080.00	\$47,112.00	\$266,968.00	1.50%	\$4,004.52				
				6-year total	\$24,027.12				
\$1,884,480.00		\$282,672.00	\$1,601,808.00						

Year	Sales	Tax Rate	Bed Tax Revenue	50% occupancy	rm cost	total per night	frequency days	Annual
1	\$635,193.00	3.00%	\$19,055.79	39	\$89	\$3,471	183	\$635,193
2	\$635,193.00	3.00%	\$19,055.79					
3	\$635,193.00	3.00%	\$19,055.79					
4	\$635,193.00	3.00%	\$19,055.79					
5	\$635,193.00	3.00%	\$19,055.79					
6	\$635,193.00	3.00%	\$19,055.79					
			6-year total	\$114,334.74				

Property Tax, Income Tax, Bed Tax

Year	Annual Tax	User Fees, Current:	User Fees, City rate:	Net Change	Tap-in
1	\$91,840.91				
2	\$91,840.91		\$12,254.09		
3	\$91,840.91				
4	\$91,840.91				
5	\$91,840.91				\$32,505.00
6	\$91,840.91				
Total	\$551,045.46				

ESTIMATED REVENUE FOR PROJECT

Based on a 100 room hotel with 19 FTE employees

1.28 factor

Tax Increment Financing = Real Estate (less land)

Year	Cost/FMV	Assessment %	Assessed Value	Tax Rate Per \$1000	Annual TIF Revenue
1	\$5,120,000.00	35%	\$1,792,000.00	49.129	\$ 88,039.17
2	\$5,120,000.00	35%	\$1,792,000.00	49.129	\$ 88,039.17
3	\$5,120,000.00	35%	\$1,792,000.00	49.129	\$ 88,039.17
4	\$5,120,000.00	35%	\$1,792,000.00	49.129	\$ 88,039.17
5	\$5,120,000.00	35%	\$1,792,000.00	49.129	\$ 88,039.17
6	\$5,120,000.00	35%	\$1,792,000.00	49.129	\$ 88,039.17
5-year total					\$ 528,235.01

Income Taxes

FTEs stay same, 20% increase in PT

Year	total gross payroll	reductions 15%	Net Payroll	Income Tax Rate	Annual Income Tax
1	\$330,720.00	\$49,608.00	\$281,112.00	1.50%	\$4,216.68
2	\$330,720.00	\$49,608.00	\$281,112.00	1.50%	\$4,216.68
3	\$330,720.00	\$49,608.00	\$281,112.00	1.50%	\$4,216.68
4	\$330,720.00	\$49,608.00	\$281,112.00	1.50%	\$4,216.68
5	\$330,720.00	\$49,608.00	\$281,112.00	1.50%	\$4,216.68
6	\$330,720.00	\$49,608.00	\$281,112.00	1.50%	\$4,216.68
6-year total					\$25,300.08
\$1,984,320.00		\$297,648.00	\$1,686,672.00		

13 FTE + 12 Pt (=6FTE) = 19 FTE

hourly wage	# of staff	Hours	total
\$8	18	2080	\$ 299,520.00
\$15	1	2080	\$ 31,200.00
Annual			\$ 330,720.00

Bed Tax

3.00%

50% occupancy

rm cost

total per night

frequency days

Annual

Year	Sales	Tax Rate	Bed Tax Revenue
1	\$814,350.00	3.00%	\$24,430.50
2	\$814,350.00	3.00%	\$24,430.50
3	\$814,350.00	3.00%	\$24,430.50
4	\$814,350.00	3.00%	\$24,430.50
5	\$635,193.00	3.00%	\$19,055.79
6	\$635,193.00	3.00%	\$19,055.79
6-year total			\$135,833.58

50	\$89	\$4,450	183	\$814,350
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Property Tax, Income Tax, Bed Tax

Year Annual Tax

1	\$116,686.35
2	\$116,686.35
3	\$116,686.35
4	\$116,686.35
5	\$111,311.64
6	\$111,311.64

User Fees, Current:	
User Fees, City rate:	\$15,710.38
Net Change	\$15,710.38

Tap-in \$41,670.00

Total \$689,368.67

ESTIMATED REVENUE FOR PROJECT				Based on a 69 seat restaurant 0.69 factor			
Tax Increment Financing = Real Estate (less land)							
Year	Cost/FMV	Assessment %	Assessed Value	Tax Rate Per \$1000	Annual TIF Revenue		
Not subject to TIF, not new construction							
1							
2							
3							
4							
5							
6							
				5-year total	\$ -		
Income Taxes							
Year	total gross payroll	reductions 15%	Net Payroll	Income Tax Rate	Annual Income Tax	4 FT + 15 Pt (=12FTE) = 16 FTE	
1	\$295,360.00	\$44,304.00	\$251,056.00	1.50%	\$3,765.84	hourly wage	# of staff
2	\$295,360.00	\$44,304.00	\$251,056.00	1.50%	\$3,765.84	\$8	14
3	\$295,360.00	\$44,304.00	\$251,056.00	1.50%	\$3,765.84	\$15	2
4	\$295,360.00	\$44,304.00	\$251,056.00	1.50%	\$3,765.84		Annual
5	\$295,360.00	\$44,304.00	\$251,056.00	1.50%	\$3,765.84		
6	\$295,360.00	\$44,304.00	\$251,056.00	1.50%	\$3,765.84		
				6-year total	\$22,595.04		
	\$1,772,160.00	\$265,824.00	\$1,506,336.00				
Property Tax, Income Tax							
Year	Annual Tax						
1	\$3,765.84						
2	\$3,765.84			User Fees, Current:	\$4,803.37		
3	\$3,765.84			User Fees, City rate:	3203.85		
4	\$3,765.84			Net Change	(\$1,599.52)		
5	\$3,765.84						
6	\$3,765.84						
Total	\$22,595.04						

ESTIMATED REVENUE FOR PROJECT				Based on a 100 seat restaurant McDs			
Tax Increment Financing = Real Estate (less land)							
Year	Cost/FMV	Assessment %	Assessed Value	Tax Rate Per \$1000	Annual TIF Revenue		
Not subject to TIF, not new construction							
1							
2							
3							
4							
5							
6							
				5-year total	\$ -		
Income Taxes							
Year	total gross payroll	reductions 15%	Net Payroll	Income Tax Rate	Annual Income Tax	6 FT + 22 Pt (=17.6FTE) = 23.6 FTE	
1	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52	hourly wage	# of staff
2	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52	\$8	17
3	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52	\$15	6
4	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52		Annual
5	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52		
6	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52		
				6-year total	\$35,961.12		
	\$2,820,480.00	\$423,072.00	\$2,397,408.00				
Property Tax, Income Tax							
Year	Annual Tax						
1	\$5,993.52						
2	\$5,993.52				User Fees, Current:	\$4,695.40	
3	\$5,993.52				User Fees, City rate:	\$3,131.83	
4	\$5,993.52				Net Change	(\$1,563.57)	
5	\$5,993.52						
6	\$5,993.52						
Total	\$35,961.12						

ESTIMATED REVENUE FOR PROJECT				Based on a 100 seat restaurant with 23.6 FTE employees			
Tax Increment Financing = Real Estate (less land)							
Year	Cost/FMV	Assessment %	Assessed Value	Tax Rate Per \$1000	Annual TIF Revenue		
1	\$2,500,000.00	35%	\$875,000.00	49.129	\$ 42,987.88		
2	\$2,500,000.00	35%	\$875,000.00	49.129	\$ 42,987.88		
3	\$2,500,000.00	35%	\$875,000.00	49.129	\$ 42,987.88		
4	\$2,500,000.00	35%	\$875,000.00	49.129	\$ 42,987.88		
5	\$2,500,000.00	35%	\$875,000.00	49.129	\$ 42,987.88		
6	\$2,500,000.00	35%	\$875,000.00	49.129	\$ 42,987.88		
				5-year total	\$ 257,927.25		
Income Taxes							
Year	total gross payroll	reductions 15%	Net Payroll	Income Tax Rate	Annual Income Tax	6 FT + 22 Pt (=17.6FTE) = 23.6 FTE	
1	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52	hourly wage	# of staff
2	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52	\$8	17
3	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52	\$15	6
4	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52		Annual
5	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52		
6	\$470,080.00	\$70,512.00	\$399,568.00	1.50%	\$5,993.52		
				6-year total	\$35,961.12		
	\$2,820,480.00	\$423,072.00	\$2,397,408.00				
Property Tax, Income Tax							
Year	Annual Tax						
1	\$48,981.40				User Fees, Current:		
2	\$48,981.40				User Fees, City rate:	\$6,961.41	
3	\$48,981.40				Net Change	\$6,961.41	
4	\$48,981.40						
5	\$48,981.40				Tap-in fee	\$29,167	
6	\$48,981.40						
Total	\$293,888.37						