

Round 3: Application Form

Local Government Innovation Fund

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

LGIF: Applicant Profile

Lead Applicant	
Project Name	
Type of Request	
Funding Request	
JobsOhio Region	
Number of Collaborative Partners	

Office of Redevelopment

Website: <http://development.ohio.gov/Urban/LGIF.htm>

Email: LGIF@development.ohio.gov

Phone: 614 | 995 2292

Lead Applicant		Round 3	
Project Name		Type of Request	

Lead Applicant				
Mailing Address:	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
City, Township or Village			Population (2010)	
County			Population (2010)	
Did the lead applicant provide a resolution of support?		Yes (Attached)	No (In Process)	

Project Contact				
Complete the section below with information for the individual to be contacted on matters involving this application.				
	Project Contact		Title	
Mailing Address:	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	

Fiscal Officer				
Complete the section below with information for the entity and individual serving as the fiscal agent for the project.				
	Fiscal Officer		Title	
Mailing Address:	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	
Is your organization registered in OAKS as a vendor?		Yes	No	

Section 1
Contacts

Lead Applicant		Round 3	
Project Name		Type of	

Single Applicant		
Is your organization applying as a single entity?	Yes	No
Participating Entity: (1 point) for single applicants		

Collaborative Partners		
Does the proposal involve other entities acting as collaborative partners?	Yes	No
<p>Applicants applying with a collaborative partner are required to show proof of the partnership with a partnership agreement signed by each partner and resolutions of support from the governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. Include these documents in the supporting documents section of the application.</p> <p>In the section below, applicants are required to identify population information and the nature of the partnership.</p> <p>Each collaborative partner should also be clearly and separately identified on pages 4-5.</p>		
Number of Collaborative Partners who signed the partnership agreement, and provided resolutions of support.		
Participating Entity: (5 points) allocated to projects with collaborative partners.		

Population		
The applicant is required to provide information from the 2010 U.S. Census information, available at: http://factfinder2.census.gov/		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
	Municipality/Township	Population
Does the applicant (or collaborative partner) represent a county with a population of less than 235,000 residents?	Yes	No
	List Entity	
	County	Population
Population: (3-5 points) determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.		

Section 2 Collaborative Partners

Lead Applicant		Round 3	
Project Name		Type of Request	

Nature of Partnership (2000 character limit)

As agreed upon in the partnership agreement, please identify the nature of the partnership, and explain how the main applicant and the partners will work together on the proposed project.

Section 2 Collaborative Partners

List of Partners

The applicant applying with collaborative partners (defined in §1.03 of the LGIF Policies) must include the following information for each applicant:

- Name of collaborative partners
- Contact Information
- Population data (derived from the 2010 U.S. Census)

If the project involves more than 12 collaborative partners, additional forms are available on the LGIF website.

Lead Applicant		Round 3		
Project Name		Type of Request		

Collaborative Partners					
Number 1					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 2					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 3					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 4					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		Round 3		
Project Name		Type of Request		

Collaborative Partners					
Number 5					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 6					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 7					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 8					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		Round 3		
Project Name		Type of Request		

Collaborative Partners					
Number 9					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 10					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 11					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 12					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		Round 3	
Project Name		Type of Request	

Identification of the Type of Award	
Targeted Approach	

Project Description (4000 character limit)

Please provide a general description of the project. The information provided will be used for council briefings, program, and marketing materials.

Section 3
Project Information

Lead Applicant		Round 3	
Project Name		Type of Request	

Past Success	Yes	No
Past Success (5 points)		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction, or a merger. (1000 character limit)		

Scalable/Replicable Proposal	Scalable	Replicable	Both
Scalable/Replicable (10 points)			
Provide a summary of how the applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments. (1000 character limit)			

Section 3
Project Information

Probability of Success	Yes	No
Probability of Success (5 points)		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting a loan should provide a summary of the probability of savings from the loan request. (1000 character limit)		

Lead Applicant		Round 3	
Project Name		Type of Request	

Performance Audit Implementation/Cost Benchmarking	Yes	No
Performance Audit/Benchmarking (5 points)		
If the project is the result of recommendations from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or a cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit or cost benchmarking study. (1000 character limit)		

Economic Impact	Yes	No
Economic Impact (5 points)		
Provide a summary of how the proposal will promote a business environment (through a private business relationship) and/or provide for community attraction. (1000 character limit)		

Section 3
Project Information

Response to Economic Demand	Yes	No
Response to Economic Demand (5 points)		
Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current service level. (1000 character limit)		

Budget Information

General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget detail may be provided in the budget narrative or in an attachment in Section 5: Supplemental Information.

Project Budget:

- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two (2) years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Please provide documentation of all in-kind match contributions in the supporting documents section. For future in-kind match contributions, supporting documentation will be provided at a later date.

Program Budget:

- Six (6) years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual), and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program, and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain any unusual activities or expenses, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

Return on Investment:

- A Return on Investment calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in the budget projection sections of the application. Use the space designated for narrative to justify this calculation, using references when appropriate.

For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years prior financial documents related to the financial health of the lead applicant (balance sheet, income statement, and a statement of cash flows).

Lead Applicant		Round 3	
Project Name		Type of Request	

Project Budget

Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>

In-Kind Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>

Total Match:
Total Sources:

Uses of Funds

	<u>Amount</u>	<u>Revenue Source</u>
Consultant Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Legal Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Total Uses:
Local Match Percentage:

* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) * 100 (10% match required)
10-39.99% (1 point) 40-69.99% (3 points) 70% or greater (5 points)

Project Budget Narrative: Use this space to justify expenses (1200 character max).

Section 4 Financial Information

Lead Applicant		Round 3
Project Name		Type of Request

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, and Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
TOTAL REVENUES			

Lead Applicant		Round 3	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, and Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
TOTAL REVENUES			

Lead Applicant		Round 3
Project Name		Type of Request

Program Budget

Use this space to justify the program budget and/or explain any unusual revenues or expenses (6000 characters max).

Section 4: Financial Information Scoring

(5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.

(3 points) Applicant provided complete and accurate budget information and for at least three fiscal years.

(1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

Lead Applicant		Round 3	
Project Name		Type of Request	

Return On Investment

Return on Investment is a performance measure used to evaluate the efficiency of an investment. To derive the expected return on investment, divide the net gains of the project by the net costs. For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning, or management study)--unless the results of this study will lead to direct savings without additional implementation costs. The gains from this project should be derived from the prior and future program budgets provided, and should be justified in the return on investment narrative.

Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for the project. Check the box of the formula used to determine the ROI for the project. These numbers should refer to savings/revenues illustrated in projected budgets.

Do you expect cost savings from efficiency from the project?

Use this formula:
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of the project/program?

Use this formula:
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of the project/program?

Use this formula:
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = _____ * 100 = _____

Return on Investment Justification Narrative: In the space below, briefly describe the nature of the expected return on investment, using references when appropriate. (1300 character limit)

Expected Return on Investment is:

Less than 25% (10 points)
25%-74.99% (20 points)
Greater than 75% (30 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or lgif@development.ohio.gov

Section 4
Financial Information

Lead Applicant		Round 3	
Project Name		Type of Request	

Loan Repayment Structure

Please outline the preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts, and an alternative funding source (in lieu of collateral). Applicants will have two years to complete the project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e. emergency, rainy day, or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
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Lead Applicant		Round 3	
Project Name		Type of Request	

Scoring Overview

Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Applicant Self Score
Population	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
Participating Entities	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.	5		

Section 2: Success Measures

Past Success	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
Scalable/Replicable Proposal	Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.	10		
Probability of Success	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

Section 3: Significance Measures

Performance Audit Implementation/Cost Benchmarking	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
Economic Impact	Applicant demonstrates the project will a promote business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)	5		
Response to Economic Demand	The project responds to current substantial changes in economic demand for local or regional government services.	5		

Section 4: Financial Measures

Financial Information	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	5		
Local Match	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
Expected Return	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance) an expected return. The return must be derived from the applicant's cost basis.	30		
Repayment Structure (Loan Only)	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.).	5		

Total Points

Local Government Innovation Fund
Ohio Department of Development
Grant Application Attachments

Consolidation of Lake County Fire Departments Feasibility Study

August 30, 2012

Attachments

- I. Project Budget Narrative**
- II. Required Attachments**
 - a. Resolution of Support for Application – City of Mentor on the Lake
 - b. Resolution of Support - Lake County Mayor’s & City Managers Association
 - c. Partnership Agreement - Lake County Mayor’s & City Managers Association
 - d. Resolution of Support - Lake County Township Association
 - e. Partnership Agreement - Lake County Township Association
 - f. Letter of Support - Lake County Township Association
 - g. 2010 U.S. Census Data – Lake County and all political subdivisions
- III. Supporting documents**
 - a. Lake County Mayor’s & City Managers Association – Membership List
 - b. Lake County Township Association – Membership List
 - c. List of Grants (including in-kind contributions)for Emergency Operations - Lake County, Ohio
 - d. Memorandum of Understanding – Lake County Commissioners & Ohio Department of Administrative Services
 - e. Lake County Fire Departments 2012 Budgets
 - f. Projected Lake County Fire Department Budgets FY 2013 and 2014
 - g. Projected Lake County as One Fire District Budget FY 2013 and 2014
- IV. Additional Materials**
 - a. Letter of Support - State Senator John Eklund, 18th Senate District
 - b. Letter of Support - Representative Lorraine, Ohio House District 62
 - c. Letter of Support - Representative Ron Young, Ohio House District 63
 - d. Letter of Support- City Of Mentor
 - e. Letter of Support - City of Wickliffe
 - f. Letter of Support - City of Willoughby
 - g. Resolution of Support - Village of Timberlake
 - h. Carol Willen, PhD., Director, The Non-Profit and Public Service Center at Lakeland Community College –Biography
 - i. The Non-profit and Public Service Center at Lakeland Community College –Client List

Project Budget Narrative

Cash Match

Lake County created a significant amount of infrastructure to support the consolidation of fire & rescue services. These grants provided technology upgrades that will be used by consolidated public safety forces.

Funds for 2011 communication technology upgrades: Radio base stations, batteries and chargers, microwave equipment, site equipment – routers, switches, servers, combiners & equipment for interoperability with the Coast Guard.

Federal: FEMA, Assistance to Firefighters Grant (\$800,000)

US Department of Justice Community Oriented Policing Services (\$1,000,000)

State: Ohio Department of Public Safety Northern Border Initiative (\$439,000)

Ohio Emergency Management Agency, State Homeland Security Program (\$100,000)

Local: Lake County Commissioners (\$200,000)

Private: FirstEnergy Nuclear Co (\$300,000)

In-Kind Match

Kip Molenaar, Adm. Dir. MOH - \$9,600 (\$60/hr x 160 hrs)

EXPENSES \$81,330

Consultant Fee: Lakeland NPPS Center \$28,855 (Director, \$55/hr x 419 = \$23,045 + Assistant, \$15.96 x 364 = \$5,810)

Legal Fees: \$21,250 (\$125/hr x 160 hrs)

Fire District Expert: \$24,600 (\$30/hr x 20 hrs/wk x 41 wks)

Financial Expert: \$11,500 (\$50/hr x 230 hrs)

RESOLUTION NO. 2012-R-06

A RESOLUTION AUTHORIZING THE ADMINISTRATIVE DIRECTOR TO MAKE APPLICATION TO THE OHIO DEPARTMENT OF DEVELOPMENT LOCAL GOVERNMENT INNOVATION FUND AS THE LEAD AGENCY FOR THE LAKE COUNTY MAYOR'S & CITY MANAGER'S ASSOCIATION

WHEREAS, the Ohio Department of Development has created a Local Government Innovation Fund for the purpose of creating more efficient service delivery of local government services for one or more entities; and

WHEREAS, the Local Government Innovation Fund consists of \$45 million to be awarded in the form of grants and loans, of which \$9 million have been set aside for grants which can be used for feasibility studies; and

WHEREAS, consolidation of Lake County Fire Departments has been discussed by the Lake County Mayor's & City Manager's Association for some time; however, the lack of funding to do a feasibility study has been a hurdle; and

WHEREAS, the application process requires a local political subdivision to be the applicant and the Lake County Mayor's & Manager's Association has agreed to have the City of Mentor-on-the-Lake be the Lead Grant Applicant on behalf of the Lake County Mayor's & City Manager's Association, and has passed a Resolution confirming same at their April 23, 2012 meeting.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF MENTOR-ON-THE-LAKE, COUNTY OF LAKE AND STATE OF OHIO, AS FOLLOWS:

Section 1. That this Council and the Administration concurs that a feasibility study of the Lake County Fire Departments to see if consolidation of some or all Fire Departments would improve operational efficiencies.

Section 2. That this Council and Administration does hereby agree to be Lead Applicant for the purpose of making application to the Ohio Department of Development Local Government Innovation Fund on behalf of the Lake County Mayor's & Manager's Association.

Section 3. That all formal actions of this Council concerning the passage of this Resolution were adopted in an open meeting, and that all deliberations of this Council, or any of its Committees, which resulted in such formal action, were in meetings open to the public in compliance with all legal requirements, including Section 121.22, of the Ohio Revised Code.

WHEREFORE, this Resolution shall be in full force immediately upon its passage by Council and approval by the Mayor.

ADOPTED: April 24, 2012

David R. Eva
DAVID R. EVA
PRESIDENT OF COUNCIL

ATTEST: Jacqueline Crocker

John M. Rogers
JOHN M. ROGERS
MAYOR

**LAKE COUNTY
MAYOR'S & CITY MANAGERS ASSOCIATION
RESOLUTION**

WHEREAS, the Ohio Department of Development has established a Local Government Innovation Fund to help create more efficient service delivery within a specific discipline of government services for one or more entities; and

WHEREAS, the Local Government Innovation Fund consists of \$45 million to be awarded in the form of grants and loans, of which \$9 million have been set aside for grants which can be used for feasibility studies; and

WHEREAS, consolidation of Lake County Fire Departments has been discussed by the Association for some time; however, the lack of funding to do a feasibility study has been a hurdle; and

WHEREAS, the application process requires a local political subdivision to be the applicant and the Association has agreed to have the City of Mentor-on-the-Lake be the Grant Applicant on behalf of the Lake County Mayor's & City Managers Association.

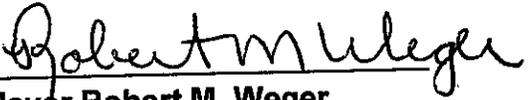
NOW THEREFORE BE IT RESOLVED BY THE LAKE COUNTY MAYOR'S & CITY MANAGER'S ASSOCIATION OF COUNTY OF LAKE, AND STATE OF OHIO:

Section 1. That the Lake County Mayor's & City Manager's Association does hereby authorize the City of Mentor-on-the-Lake to be the lead applicant for the purpose of making a grant application to the Ohio Department of Development Local Government Innovation Fund for a feasibility study of consolidating the Lake County Fire Departments to improve operational efficiencies.

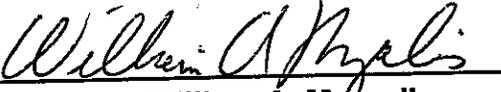
Section 2. That this Association encourages its members to send letters and/or resolutions in support of this endeavor to the City of Mentor-on-the-Lake for filing with the application.

Section 3. That all formal actions of this Association concerning the passage of this resolution were adopted in an open meeting, and that all deliberations of this Association, or and of its Committees, which resulted in such formal action, were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

WHEREFORE, this Resolution shall be in full force and effective immediately upon passage by this Association.



Mayor Robert M. Weger
President

ATTEST: 

Mayor William A. Margalis
Secretary/Treasurer

DATE: April 23, 2012

**Ohio Local Government Innovation Fund
Consolidation of Lake County Fire Departments Feasibility Study**

PARTNERSHIP AGREEMENT

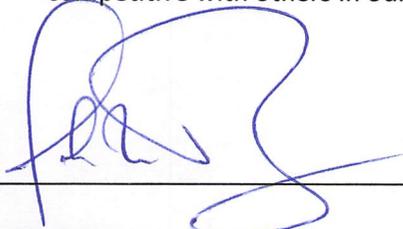
**The Lake County Mayor's and City Manager's Association &
The City of Mentor-on-the-Lake
August 20, 2012**

The Lake County Mayor's and City Manager's Association voluntarily enters into a partnership agreement with the City of Mentor-on-the-Lake to undertake a feasibility study to examine the advantages and disadvantages of consolidating 16 fire departments and 2 fire districts into a single, or several, fire districts. The study will determine the most efficient number of districts for all of Lake County.

Both entities recognize that it is necessary to identify approaches that will help local communities improve service delivery and control costs through cross-jurisdictional cooperation and sharing of services. Lake County has a long and successful history of sharing services which results in considerable tax savings for our residents and businesses while improving the delivery of these services. Both entities recognize that the City of Mentor-on-the-Lake will contract with Lakeland Community College (Lakeland) to manage the feasibility study and will fully cooperate with Lakeland as they undertake this study.

Members of the Lake County Mayor's and City Manager's Association and the City of Mentor-on-the-Lake will voluntarily assist with the following whenever possible and to the best of their ability:

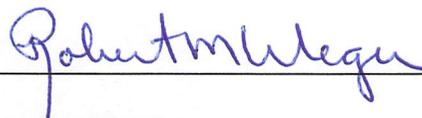
1. Participate in working groups to discuss ideas and provide feedback regarding the study and its results;
2. Encourage local fire department and staff to participate in the study and to provide information and data whenever possible;
3. Provide technical expertise necessary to conduct the feasibility study, or encourage its employees to do so, whenever possible;
4. Thoughtfully consider recommendations from the study recognizing that this is a voluntary effort designed to improve service delivery while lowering costs enabling our communities to be competitive with others in our region and in the global marketplace.



**John M. Rogers,
Mayor, City of Mentor-on-the-Lake**

8/27/12

Date



**Robert M. Weger,
Mayor, City of Willoughby Hills & President,
Lake County Mayor's and City Manager's
Association**

8-16-12

Date

LAKE COUNTY TOWNSHIP ASSOCIATION

RESOLUTION 2012-01

Concord Township
Leroy Township
Madison Township
Painesville Township
Perry Township



WHEREAS, the Ohio Department of Development has established a Local Government Innovation Fund to help create more efficient service delivery within a specific discipline of government services for one or more entities; and

WHEREAS, the Local Government Innovation Fund consists of \$45 million to be awarded in the form of grants and loans, of which \$9 million has been set aside for grants which can be used for feasibility studies; and

WHEREAS, the consolidation of Lake County Fire Departments has been discussed by the Lake County Mayor's and City Manager's Association, with that discussion being shared with the Lake County Township Association; and

WHEREAS, Mentor-on-the-Lake has offered to serve as the required political subdivision applicant on behalf of the Lake County Mayor's and City Manager's Association in pursuit of funding.

NOW THEREFORE BE IT RESOLVED BY THE LAKE COUNTY TOWNSHIP ASSOCIATION OF COUNTY OF LAKE, AND STATE OF OHIO:

Section 1. That the Lake County Township Association does support the Lake County Mayor's and City Manager's Association, and their authorization of the City of Mentor-on-the-Lake to be the grant applicant to the Ohio Department of Development Local Government Innovation Fund, for a feasibility study of consolidating the Lake County Fire Departments to improve operational efficiencies.

Section 2. That the Lake County Townships request their Fire Departments be included in the study, and that the Lake County Township Association have representation present at any future meetings surrounding this important initiative.


Christopher A. Galloway, Trustee
President

ATTEST: 
Paul R. Malchesky, Trustee
Secretary/Treasurer

DATE: 8/13/12

**Ohio Local Government Innovation Fund
Consolidation of Lake County Fire Departments Feasibility Study**

**PARTNERSHIP AGREEMENT
The Lake County Township Association &
The City of Mentor-on-the-Lake
August 20, 2012**

The Lake County Township Association voluntarily enters into a partnership agreement with the City of Mentor-on-the-Lake to undertake a feasibility study to examine the advantages and disadvantages of consolidating 16 fire departments and 2 fire districts into a single, or several, fire districts. The study will determine the most efficient number of districts for all of Lake County.

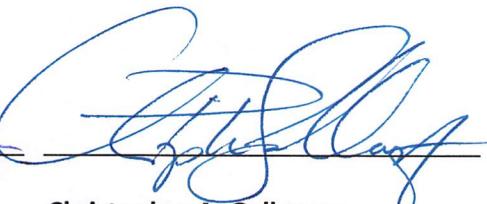
Both entities recognize that it is necessary to identify approaches that will help local communities improve service delivery and control costs through cross-jurisdictional cooperation and sharing of services. Lake County has a long and successful history of sharing services which results in considerable tax savings for our residents and businesses while improving the delivery of these services. Both entities recognize that the City of Mentor-on-the-Lake will contract with Lakeland Community College (Lakeland) to manage the feasibility study and will fully cooperate with Lakeland as they undertake this study.

Members of the Lake County Township Association and the City of Mentor-on-the-Lake will voluntarily assist with the following whenever possible and to the best of their ability:

1. Participate in working groups to discuss ideas and provide feedback regarding the study and its results;
2. Encourage local fire department and staff to participate in the study and to provide information and data whenever possible;
3. Provide technical expertise necessary to conduct the feasibility study, or encourage its employees to do so, whenever possible;
4. Thoughtfully consider recommendations from the study recognizing that this is a voluntary effort designed to improve service delivery while lowering costs enabling our communities to be competitive with others in our region and in the global marketplace.



John M. Rogers
Mayor, City of Mentor-on-the-Lake



Christopher A. Galloway
President, Lake County Township Association

8/27/12 8/15/12
Date Date

LAKE COUNTY TOWNSHIP ASSOCIATION

Concord Township
Leroy Township
Madison Township
Painesville Township
Perry Township



July 17, 2012

Mr. Kip L. Molenaar
Director of Admin. & Finance
City of Mentor-on-the-Lake
5860 Andrews Rd.
Mentor-on-the-Lake, OH 44060

Re: Grant Application: Feasibility Study of the Consolidation
of Lake County Fire Departments

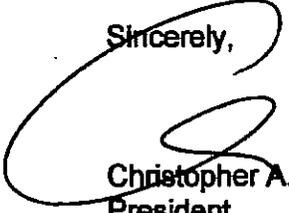
Dear Mr. Molenaar:

On behalf of the Lake County Township Association, please accept this letter in support of the Lake County Mayors and City Managers Association application for grant funding to study the feasibility of Lake County Fire Department consolidation(s).

The Lake County Townships request their Fire Departments be included in the study, and that we have representation present at any future meetings surrounding this important initiative.

The Lake County Townships believe all local governments must strive to find ways to cooperate and share services with the goal of maximizing revenues. I thank you for this opportunity to collaborate, and look forward to the applications' approval.

Sincerely,



Christopher A. Galloway
President

2010 Population Census Count by County, City, Village and Township

Lake County

2010 Census Population For Cities, Villages, and Townships

Name	Census Population			Percent Change 2000 to 2010	Percent Change 1990 to 2000
	2010	2000	1990		
Lake County	230,041	227,511	215,499	1.1%	5.6%
<u>Incorporated Places and Balance of County</u>					
Eastlake city	18,577	20,255	21,161	-8.3%	-4.3%
Fairport Harbor village	3,109	3,180	2,980	-2.2%	6.70%
Grand River village	399	345	295	15.7%	16.9%
Kirtland city	6,866	6,670	5,881	2.9%	13.4%
Kirtland Hills village	646	597	633	8.2%	-5.7%
Lakeline village	226	165	218	37.0%	-24.3%
Madison village	3,184	2,921	2,477	9.0%	17.9%
Mentor city	47,159	50,278	47,358	-6.2%	6.2%
Mentor-on-the-Lake city	7,443	8,127	8,271	-8.4%	-1.7%
North Perry village	893	838	824	6.6%	1.7%
Painesville city	19,563	17,503	15,699	11.8%	11.5%
Perry village	1,663	1,195	1,012	39.2%	18.1%
Timberlake village	675	775	825	-12.9%	-6.1%
Waite Hill village	471	446	449	5.6%	-0.7%
Wickliffe city	12,750	13,484	14,558	-5.4%	-7.4%
Willoughby city	22,268	22,621	20,510	-1.6%	10.3%
Willoughby Hills city	9,485	8,595	8,427	10.4%	2.0%
Willowick city	14,171	14,361	15,269	-1.3%	-5.9%
Balance of Lake County	60,493	55,155	48,652	9.7%	13.4%
<u>Townships and Independent Cities</u>					
Concord township	18,201	15,282	12,478	19.1%	22.5%
Eastlake city	18,577	20,255	21,161	-8.3%	-4.3%
Kirtland city	6,866	6,670	5,881	2.9%	13.4%
Kirtland Hills village	646	597	633	8.2%	-5.7%
Lakeline village	226	165	218	37.0%	-24.3%
Leroy township	3,253	3,122	2,535	4.2%	23.2%
Madison township	18,889	18,428	17,954	2.5%	2.6%
Mentor city	47,159	50,278	47,358	-6.2%	6.2%
Mentor-on-the-Lake city	7,443	8,127	8,271	-8.4%	-1.7%
Painesville city	19,563	17,503	15,699	11.8%	11.5%
Painesville township	20,399	18,562	16,493	9.9%	12.5%
Perry township	8,999	8,240	6,780	9.2%	21.5%
Timberlake village	675	775	825	-12.9%	-6.1%
Waite Hill village	471	446	449	5.6%	-0.7%
Wickliffe city	12,750	13,484	14,558	-5.4%	-7.4%
Willoughby city	22,268	22,621	20,510	-1.6%	10.3%
Willoughby Hills city	9,485	8,595	8,427	10.4%	0.02
Willowick city	14,171	14,361	15,269	-1.3%	-5.9%

n.a. - Could not calculate. Division by zero.

--- Denotes that entity did not exist as currently organized.

Note: For the 2000 and 1990 columns, the population may not sum to the county total because of changed jurisdictional structures.

Source: Census 2010, U.S. Census Bureau.

Prepared by: Office of Policy, Research, and Strategic Planning, Ohio Department of Development.

Lake County Mayors and City Managers Association

Eastlake

Ted Andrzejewski
Eastlake City Hall
35150 Lake Shore Blvd.
Eastlake, OH 44095

Municipal 440-951-1416
Office 440-951-1416
Home Phone: 440-946-3815
Fax: 440-951-9361

Email Address: teda@eastlakeohio.com

Fairport Harbor

Timothy S. Manross

220 Third Street
Fairport Harbor, OH 44077

Municipal 440-352-3620
Office 440-352-3620
Home Phone: 440-413-0440
Fax: 440-352-8872

Email Address: administrator@fairportharbor.org

Grand River

Christopher W. Conley
Grand River Village Hall
PO Box 216
Grand River, OH 44045-0216

Municipal 440-357-5222
Office 440-357-5222
Home Phone: 440-352-7012
Fax: 440-639-8008

Email Address: tncon@sbcglobal.net

Kirtland

Mark A. Tyler
Kirtland City Hall
9301 Chillicothe Road
Kirtland, OH 44094

Municipal 440-256-3332
Office 440-347-3864
Home Phone: 440-256-4413
Fax: 440-256-9301

Email Address: mtyler@kirtlandohio.com

Kirtland Hills

John F. Turben
Kirtland Hills Village Hall
8026 Chillicothe Road
Kirtland Hills, OH 44060

Municipal 440-974-9090
Office 216-593-0100
Home Phone: 440-255-3296
Fax: 440-255-7556

Email Address: jack@jfturben.com

Lakeline

Deborah L. Neale
Lakeline Village Hall
33801 Lakeshore Blvd.
Lakeline, OH 44095

Municipal 440-946-6189
Office 440-946-6189
Home Phone: 440-946-6189
Fax:

Email Address: nealeassociates@aol.com

Madison Village

Sam Britton, Jr.
Madison Village Hall
126 West Main Street
Madison, OH 44057

Municipal 440-428-7526
Office 440-417-5817
Home Phone: 440-428-2409
Fax: 440-428-6703

Email Address: mayor@madisonvillage.org

Mentor

Kenneth J. Filipiak
Mentor Civic Center
8500 Civic Center Blvd
Mentor, OH 44060

Municipal 440-255-1100
Office 440-255-1100
Home Phone: 440-255-7495
Fax: 440-974-5710

Email Address: filipiak@cityofmentor.com

Mentor-on-the-Lake

John M. Rogers
Mentor-on-the Lake City Hall
5860 Andrews Road
Mentor-on-the-Lake, OH 44060

Municipal 440-257-7216
Office 440-257-7216
Home Phone: 440-257-4866
Fax: 440-257-2766

Email Address: cityhall@citymol.org

North Perry

Ed Klco

North Perry Village Hall
4449 Lockwood Rd
Perry, OH 44081-9720

Municipal 440-259-4994
Office 440-259-2713
Home Phone: 440-259-2040
Fax: 440-259-2306

Email Address: mayor@northperry.org

Painesville

Rita A. McMahon

Painesville City Hall
7 Richmond Street
Painesville, OH 44077

Municipal 440-352-9301
Office 440-392-5800
Home Phone: 440-350-0008
Fax: 440-639-4831

Email Address: rcmahon@painesville.com

Perry Village

Vicky Stevens

Perry Village Hall
PO Box 100
Perry, OH 44081

Municipal 440-259-2671
Office 440-259-2671
Home Phone: 440-259-4285
Fax: 440-259-2778

Email Address: vstevens@perryvillage.info

Timberlake

Dave Cattani

Municipal Building
11 East Shore Blvd.
Timberlake, OH 44095

Municipal 440-269-0705
Office 440-269-0705
Home Phone: 440-946-1066
Fax: 440-942-4468

Email Address: Dcatt99@hotmail.com

Waite Hill

Robert Ranallo

Waite Hill Village Hall
7215 Eagle Road
Waite Hill, OH 44094

Municipal 440-942-1612
Office 440-684-1600
Home Phone: 440-951-2277
Fax: 440-942-7567

Email Address: branallo@ranallolaw.com

Wickliffe

William A. Margalis

Wickliffe City Hall
28730 Ridge Road
Wickliffe, OH 44092

Municipal 440-943-7100
Office 440-943-7103
Home Phone: 440-585-2510
Fax: 440-943-7107

Email Address: wmargalis@cityofwickliffe.com

Willoughby

David E. Anderson

Willoughby City Hall
One Public Square
Willoughby, OH 44094

Municipal 440-951-2800
Office 440-953-4124
Home Phone: 440-951-4379
Fax: 440-953-4193

Email Address: deanderson@willoughbyohio.com

Willoughby Hills

Robert M. Weger

Willoughby Hills City Hall
35405 Chardon Road
Willoughby Hills, OH 44094

Municipal 440-946-1234
Office 440-946-6614
Home Phone: 440-953-1114
Fax: 440-975-3535

Email Address: mayor@willoughbyhills-oh.gov

Willowick

Richard J. Bonde

Willowick City Hall
30435 Lake Shore Blvd.
Willowick, OH 44095

Municipal 440-585-3700
Office 440-585-3700
Home Phone: 440-585-3125
Fax: 440-585-3220

Email Address: rbonde@cityofwillowick.com

Lake County Trustees Association

2012

<u>NAME</u>	<u>TITLE</u>	<u>E-MAIL</u>
Concord Township:		FAX: 440-354-7511
Amy L. Dawson	Fiscal Officer	adawson@concordtwp.com
Caroline N. Luhta	Trustee	azteclady@aol.com
Christopher A. Galloway	Trustee	cgalloway@concordtwp.com
Paul R. Malchesky	Trustee	pmalchesky@csalawgroup.com
Lee R. Bodnar	Administrator	lbodnar@concordtwp.com
Leroy Township:		FAX: 440-254-4666
Sharon Rodgers	Fiscal Officer	leroytwp@sbcglobal.net
Chuck Klco	Trustee	charles.klco@sbcglobal.net
Linda Burhenne	Trustee	linda.burhenne@sbcglobal.net
Richard VanPelt, Sr.	Trustee	rich447x@aol.com
Madison Township:		FAX: 440-428-1371
Terry Gerred-Ditchcreek	Fiscal Officer	tgerred@madisontownship.net
Max Anderson, Jr.	Trustee	trustees@madisontownship.net
Peter Wayman	Trustee	trustewayman@yahoo.com
Bill Brotzman	Trustee	
Larry Advey	Administrator	ladvey@madisontownship.net
Painesville Township:		FAX: 440-352-8169
Michael Patriarca	Fiscal Officer	mike@mapcpa.com
James Falvey	Trustee	trustees@painesvilletwp.com
Jeanette Crislip	Trustee	trustees@painesvilletwp.com
Gabe Cicconetti	Trustee	trustees@painesvilletwp.com
W. David Landeg	Administrator	dlandeg@painesvilletwp.com
Perry Township:		FAX: 440-259-5143
Christine Page	Fiscal Officer	perrytwp@ncweb.com
Rick Amos	Trustee	rick@ncweb.com
Nancy Steele	Trustee	resteele@windstream.net
Phillip Haskell	Trustee	perrytwp@ncweb.com
Walter Siegel	Administrator	perrytwp@ncweb.com

Emergency Operations Grant Awards, Lake County, Ohio

Public Safety Communications Technology Upgrades

Paul Stefanko,
Lake County Telecommunications Director
125 E. Erie St. Painesville, OH 44077
Office- 440-350-5555
EOC- 440-918-5555
Fax- 440-350-2599
Cell- 216-390-4525
Email- Stefanko@aol.com

Grant Expenditures by Year – \$4,166,539 Total

2008 – *Purchase of master sites for communication equipment*

Federal: US Department of Commerce, Public Safety Interoperable Communications
Grant I (\$1,920,000)
Grant II (\$1,999,911)

2009 – *Purchase of microwave lines, dishes and radios for connecting 8 towers*

Federal: Federal Transportation Administration (\$1,200,000)
State: Ohio Emergency Management Agency, State Homeland Security Program (\$160,000)

2010 - *Purchase of radio batteries and chargers, and additional microwave equipment*

State: Ohio Emergency Management Agency, State Homeland Security Program (\$143,000)
Local: Lake County Commissioners (\$1,319,000)
Cuyahoga County Commissioners (\$220,000)

2011 – *Purchase of radio base stations, site equipment – routers, switches, servers, combiners, and equipment for interoperability with the Coast Guard*

Federal: FEMA, Assistance to Firefighters Grant (\$800,000)
US Department of Justice Community Oriented Policing Services (\$1,000,000)
State: Ohio Department of Public Safety Northern Border Initiative (\$439,000)
Ohio Emergency Management Agency, State Homeland Security Program (\$100,000)
Local: Lake County Commissioners (\$200,000)
Private: FirstEnergy Nuclear Operating Co. (\$300,000)

**AGREEMENT
BETWEEN BOARD OF LAKE COUNTY COMMISSIONERS
AND THE STATE OF OHIO DEPARTMENT OF ADMINISTRATIVE SERVICES**

THIS AGREEMENT ("Agreement") is made this 2nd day of September, 2010 by and between the Ohio Department of Administrative Services, on behalf of its Office of Information Technology, operating and maintaining the Multi-Agency Radio Communication System ("MARCS") and the Board of Lake County Commissioners ("Lake County") (jointly hereinafter "the Parties").

WHEREAS, MARCS and Lake County each has authority to encumber funds from a U.S. Department of Commerce Public Safety Interoperable Communications Grant ("PSIC" or "Grant") to begin developing a state-wide P-25 IP-based 700/800 MHz trunked digital public safety radio system, and

WHEREAS, the Parties desire by this Agreement to participate jointly in the development of a P-25 compliant, 700/800 MHz, IP-based "system of systems", that will benefit end users of both systems, create economies of scale and prevent duplication of efforts and service at higher costs.

TERMS

The Parties agree as follows:

1. The following definitions shall apply to this Agreement: "Super Master Site" shall be the MARCS site owned and located in Columbus, Ohio; the "Cuyahoga Prime Site" shall be the MARCS site located in Mayfield Village, Ohio; the "Regional Master Site" is the site and the controller equipment owned by and located in Lake County ("Lake County Site") (hereinafter jointly the "Sites" or "System.")
2. Each Party, as owner, will pay its own costs for upgrades, improvements and/or enhancements to the infrastructure described in the previous paragraph. Neither party will charge the other party for the instant and ongoing subscriber use of any of the sites described in the previous paragraph.
3. Each Party agrees that all software and firmware installed and used shall be compatible among all Sites ("System") and that all upgrades, improvements or modification(s) to software, firmware, or to or for the use of the equipment housed in the Sites ("Improvement(s)") shall be agreed to by both Parties prior to Improvement.
4. Each Party agrees that a minimum of six months prior written notice ("Notification Period") shall be given by either Party prior to Improvement. In the event of an emergency requiring Improvement for which six months prior notice is, in the reasonable opinion of the Party installing the Improvement, too long, the Parties shall agree to such shorter Notification Period as is reasonable.

5. MARCS agrees that the primary connection among all MARCS Sites and the Lake County Site will be acquired, maintained, and paid for by MARCS. MARCS will not maintain or support microwave links between sites.
6. In the event that the Regional Master Site is abandoned or its use discontinued, MARCS shall be entitled to assume the ownership of and receive the user fees for all of the Regional Master Site equipment.
7. Each Party agrees that all equipment at all Sites shall be maintained to the manufacturer specifications or better by the Party that is identified by this Agreement as the owner of the Site.
8. Each Party agrees that it will not offer radio subscription services to entities previously under contract with the other Party unless the other Party agrees in advance.
9. Each Party agrees that it will not implement any changes to the base software controller unless all Sites implement identical changes. Consent to changes requested under this paragraph shall not be unreasonably withheld.
10. Each Party agrees to test any equipment other than Motorola subscriber units proposed to be used at its Site to ensure that use of such units do not degrade the System. The scope of any such tests shall be determined and the cost of the tests shall be borne by the owner of the Site. The Parties agree that proposed equipment must be compatible with the System and any Next Generation System agreed by the Parties to be implemented, either as part of this or any future agreement.
11. Each Party agrees to minimize the number of users that roam into the exclusive domain of the other Party. In the event excessive roaming causes resource utilization issues (busies) for the other Party, both Parties will cooperate to resolve the matter in the most effective way to maintain public safety.
12. This Agreement may terminate upon default of one Party or upon mutual agreement by the Parties. The Parties acknowledge that in the event of termination, it may take up to 24 months to return to independent systems and that each Party will cooperate to minimize interference with public safety during this period.
13. MARCS agrees to waive all subscriber user fees charged by MARCS in the ordinary course of its operations for Lake County subscribers within the geographical boundary of Lake County. MARCS further agrees that Lake County may access the MARCS legacy system statewide, and the MARCS P-25 system as it is built statewide, with the same access rights as other MARCS' subscribers.

In consideration for the waiver of such fees, Lake County agrees to provide MARCS subscribers access to the Lake County regional system at no cost to MARCS. Lake County further agrees to provide both the coverage characteristics and capacity norms currently enjoyed by MARCS subscribers in the Lake County.

14. Funds necessary to continue the obligations of each Party under this Agreement, are contingent upon the availability of lawful appropriations both by the Ohio General Assembly and the Board of Lake County Commissioners. If the General Assembly or Lake County fails at any time to continue funding to meet any obligations due under this Agreement or to continue application for the Grant to be used to fund such obligations, this Agreement will terminate and the Parties will "wind up" operations under this Agreement as if upon mutual agreement to terminate.

15. In the event that either Party fails to perform any of its obligations under this Agreement after 60 days' written Notice to Cure sent by First Class Mail delivered to the defaulting Party by the non-defaulting Party, the non-defaulting Party may terminate this Agreement on a date certain. The Termination Date shall be no earlier than the last day of the cure period and shall be specified in a written Notice to Terminate mailed to the defaulting Party by the non-defaulting Party by First Class Mail.

The defaulting Party shall be liable to the non-defaulting Party for all actual, direct and consequential damages incurred by the defaulting Party upon a determination by a court of competent jurisdiction.

16. The Parties will make efforts to first resolve internally any dispute, by resorting to higher levels of management. If the disputed matter has not been resolved by the State Chief Information Officer and the Lake County Board of Commissioners within thirty (30) days of delivery of the initial written Notice of Dispute by the aggrieved Party, the Parties may resort to courts of competent jurisdiction for resolution of the dispute.

17. The Parties each agree that, as related to the duties of each Party under this Agreement and the funds committed to each Party's obligations hereunder, no Federally appropriated funds have been paid, by or on behalf of the either Party, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the Making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement;

The Parties agree further that If any funds, other than Federally appropriated funds, have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an

employee of a Member of Congress in connection any Federal contract, grant, loan, or cooperative agreement, each undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

18. Each Party agrees that this Agreement has been adopted and performance shall be in compliance with all applicable federal, state and local laws, regulations, circulars, rules, and ordinances, and each Party represents that it has enacted such resolutions and taken such actions as are required to effectuate this Agreement in accordance with applicable laws.

SIGNATURES

The signatures below represent adoption of this MOU.

DEPARTMENT OF ADMINISTRATIVE SERVICES

LAKE COUNTY

By: *Walter Ford, Mayor*

By: *Daniel P. Troy*
Daniel P. Troy, President
Lake County Board of Commissioners

Date 12/13/10

Date: September 2, 2010

EXHIBIT C

1. CONCORD TOWNSHIP - \$4,438.74
2. CITY OF EASTLAKE - \$23,889.37
3. VILLAGE OF FAIRPORT - \$5,855.87
4. VILLAGE OF GRAND RIVER - \$5,855.87
5. CITY OF KIRTLAND - \$9,825.49
6. CITY OF KIRTLAND HILLS - \$5,855.87
7. DEEPWOOD CENTER - \$6,417.84
8. KIRTLAND SCHOOLS - \$2,093.13
9. LAKETRAN - 0
10. MADISON SCHOOLS - \$3,580.31
11. MENTOR SCHOOLS - \$11,954.46
12. PERRY SCHOOLS - \$2,604.60
13. PAINESVILLE CITY SCHOOLS - \$3,673.16
14. PAINESVILLE TWP. SCHOOLS - \$8,092.35
15. WICKLIFFE CITY SCHOOLS - \$2,511.76
16. WILLOUGHBY EASTLAKE SCHOOLS - \$8,836.76
17. LAKE COUNTY BUILDINGS AND GROUNDS - \$1,938.38
18. LAKE COUNTY COMMISSIONERS - \$1,938.38
19. LAKE COUNTY CORONER - \$1,938.38
20. LAKE COUNTY DOG WARDEN - \$934.98
21. LAKE COUNTY E.M.A. - \$1,938.38
22. LAKE COUNTY ENGINEERS - \$5,855.87
23. LAKE COUNTY GARAGE - \$1,938.38
24. LAKE COUNTY HEALTH DISTRICT - \$934.98
25. LAKE COUNTY NARCOTICS AGENCY - \$1,938.38
26. LAKE COUNTY PROSECUTING ATTORNEY - \$1,938.38
27. LAKE COUNTY UTILITIES - \$11,726.76
28. LAKE COUNTY SHERIFF'S OFFICE - \$71,065.42
29. LAKE HOSPITAL SYSTEM - \$7,834.97
30. LAKE METROPARKS - \$3,917.49
31. LAKELAND COLLEGE - \$3,917.49
32. LEROY TOWNSHIP - \$1,938.38
33. MADISON FIRE DISTRICT - \$6,377.12
34. MADISON TOWNSHIP - \$11,442.98
35. VILLAGE OF MADISON - \$3,917.49
36. CITY OF MENTOR - \$57,825.75
37. CITY OF MENTOR-ON-THE-LAKE - \$8,212.89
38. CITY OF PAINESVILLE - \$16,578.90
39. PAINESVILLE TOWNSHIP - \$4,438.74
40. NORTH PERRY VILLAGE - \$3,917.49
41. PERRY TOWNSHIP - \$7,955.54
42. PERRY VILLAGE - \$3,917.49
43. TIMBERLAKE VILLAGE - \$5,855.87
44. VILLAGE OF WAITE HILL - \$5,855.87

Lake County Fire Department 2012 Budgets

	Concord	Eastlake	Fairport	Gr. River	Kirtland	Leroy	Madison District	Mentor	MOL	P'ville City	P'ville Twp..	Perry District	Wickliffe	Wilby	Wilby Hills	Willowick	All Lake County Fire/District Departments Total
EXPENSES:																	
Salary & Benefits	3,027,500	1,988,042	344,000	96,000	1,100,800	340,000	2,630,500	8,642,662	661,590	2,412,303	3,073,833	3,345,367	2,306,354	5,690,620	1,875,600	1,473,319	39,008,490
Contract Services	150,000		20,000	39,758		18,000	314,000		22,600		78,463	129,800		31,875	85,200		889,696
Occupancy		48,400				21,000	56,000	155,315			65,500	45,430	39,300		4,500		435,445
Travel/Trng	25,000		2,000			9,000	27,000		4,300		35,500	40,000	9,000		41,100		192,900
Insurance	25,000					45,000			4,200		131,704	35,000	107,050		7,500	10,400	365,854
Capital & Equip	55,000		247,470		20,000	3,000	785,000	72,000	1,500	111,000	15,000	360,000	183,650		293,400	6,800	2,153,820
Supplies, etc.	591,000	792,080	34,000		139,375	150,763	224,200	936,191	30,000	263,474		352,930		344,250	126,200	181,906	4,166,369
Evaluation																	-
Marketing																	-
Conf/Meeting																	-
Administration																	-
Other - Misc.	135,000					5,500			5,500			231,542					377,542
Other																	-
Total Exp	4,008,500	2,828,522	647,470	135,758	1,260,175	592,263	4,036,700	9,806,168	729,690	2,786,777	3,400,000	4,540,069	2,645,354	6,066,745	2,433,500	1,672,425	47,590,116
REVENUES:																	
General Fund	838,500	2,519,483	647,470	129,758	446,367	103,944		8,290,057	22,750	2,617,505	980,052	80,000	2,553,971	5,481,790	1,934,004	1,029,694	27,675,345
PropTax Levies	2,665,000	309,039			813,808	488,319	3,093,400	1,516,111	546,940	169,272	2,419,948	3,695,262	91,383	584,955	499,496	642,731	17,535,664
Grants	117,325											510,657					627,982
Membership Inc.																	-
Prog ServFees	387,675			6,000			934,300		160,000			244,150					1,732,125
Investments							9,000					10,000					19,000
Other																	-
Other																	-
Other																	-
Total Rev	4,008,500	2,828,522	647,470	135,758	1,260,175	592,263	4,036,700	9,806,168	729,690	2,786,777	3,400,000	4,540,069	2,645,354	6,066,745	2,433,500	1,672,425	47,590,116
No. of Stations	2	1	1	1	2	1	3	5	1	1	3	2	1	2	1	1	28
No. of Ambulances	3	3	2	2	2	2	6	10	2	2	4	3	2	4	2	2	51
No. of Pumper & Latter Trucks	4	5	2	1	3	2	4	14	3	4	5	6	3	6	4	4	70

(Bold = 's Dec. 2006 Report - non bold are estimates)

Source:

Budgets: Financial Office of Departments
 Revenues: Lake County Auditor and Fiscal Office of Departments

Assumptions:

Average cost of ambulance 150,000 10 year life
 Average cost of pumpers and latter trucks 600,000 20 year life

EXHIBIT C

1. CONCORD TOWNSHIP - \$4,438.74
2. CITY OF EASTLAKE - \$23,889.37
3. VILLAGE OF FAIRPORT - \$5,855.87
4. VILLAGE OF GRAND RIVER - \$5,855.87
5. CITY OF KIRTLAND - \$9,825.49
6. CITY OF KIRTLAND HILLS - \$5,855.87
7. DEEPWOOD CENTER - \$6,417.84
8. KIRTLAND SCHOOLS - \$2,093.13
9. LAKETRAN - 0
10. MADISON SCHOOLS - \$3,580.31
11. MENTOR SCHOOLS - \$11,954.46
12. PERRY SCHOOLS - \$2,604.60
13. PAINESVILLE CITY SCHOOLS - \$3,673.16
14. PAINESVILLE TWP. SCHOOLS - \$8,092.35
15. WICKLIFFE CITY SCHOOLS - \$2,511.76
16. WILLOUGHBY EASTLAKE SCHOOLS - \$8,836.76
17. LAKE COUNTY BUILDINGS AND GROUNDS - \$1,938.38
18. LAKE COUNTY COMMISSIONERS - \$1,938.38
19. LAKE COUNTY CORONER - \$1,938.38
20. LAKE COUNTY DOG WARDEN - \$934.98
21. LAKE COUNTY E.M.A. - \$1,938.38
22. LAKE COUNTY ENGINEERS - \$5,855.87
23. LAKE COUNTY GARAGE - \$1,938.38
24. LAKE COUNTY HEALTH DISTRICT - \$934.98
25. LAKE COUNTY NARCOTICS AGENCY - \$1,938.38
26. LAKE COUNTY PROSECUTING ATTORNEY - \$1,938.38
27. LAKE COUNTY UTILITIES - \$11,726.76
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44. VILLAGE OF WAITE HILL - \$5,855.87

Projected Lake County Fire Department Budgets for FY 2013 and 2014

	Actual FY 2012 Budgets	Projected FY 2013 Budgets	Projected FY 2014 Budgets
EXPENSES:			
Salary & Benefits	39,008,490	40,178,745	41,384,107
Contract Services	889,696	916,387	943,878
Occupancy	435,445	448,508	461,964
Travel/Trng	192,900	198,687	204,648
Insurance	365,854	376,830	388,135
Capital & Equip	2,153,820	2,218,435	2,284,988
Supplies, etc.	4,166,369	4,291,360	4,420,101
Evaluation			
Marketing			
Conf/Meeting			
Administration			
Other	377,542	388,868	400,534
Other			
Other			
Total Expense	47,590,116	49,017,819	50,488,354
REVENUES:			
General Fund	27,675,345	28,505,605	29,360,774
PropTax Levies	17,535,664	18,061,734	18,603,586
Grants	627,982	646,821	666,226
Membership Inc.			
Prog ServFees	1,732,125	1,784,089	1,837,611
Investments	19,000	19,570	20,157
Other			
Other			
Other			
Total Revenues	47,590,116	49,017,819	50,488,354

Assumptions:
 (1) 3% Increase in revenues & expenses for FY 2013 and FY 2014

Projected Lake County as One Fire District - Budgets for FY 2012 and 2014

	<u>Projected FY 2012 Budgets</u>	<u>One District Projected Savings 1st Yr</u>	<u>Projected FY 2012 Budget</u>	<u>Projected FY 2013 Budget</u>	<u>Projected FY 2014 Budget</u>
EXPENSES:					
Salary & Benefits	39,008,490	8,981,410	30,027,080	30,927,892	31,855,729
Contract Services	889,696	355,878	533,818	549,832	566,327
Occupancy	435,445	108,861	326,584	336,381	346,473
Travel/Trng	192,900	48,225	144,675	149,015	153,486
Insurance	365,854	128,049	237,805	244,939	252,287
Capital & Equip	2,153,820	1,230,000	923,820	951,535	980,081
Supplies, etc.	4,166,369	1,666,548	2,499,821	2,574,816	2,652,061
Evaluation					
Marketing					
Conf/Meeting					
Administration					
Other - Misc.	377,542	124,589	252,953	260,542	268,358
Other					
Other					
Total Expense	<u>47,590,116</u>	<u>12,643,560</u> (26.6%)	<u>34,946,556</u>	<u>35,994,953</u>	<u>37,074,801</u>
REVENUES:					
General Fund	27,675,345				
PropTax Levies	17,535,664		32,424,566	33,170,953	33,948,801
Grants	627,982		700,000	800,000	900,000
Membership Inc.					
Prog ServFees	1,732,125		1,800,000	2,000,000	2,200,000
Investments	19,000		22,000	24,000	26,000
Other					
Other					
Other					
Total Revenues	<u>47,590,116</u>		<u>34,946,566</u>	<u>35,994,953</u>	<u>37,074,801</u>

Notes:

- 1 3% Increase in revenues & expenses for FY 2013 and FY 2014
- 2 Of the 16 dept's each one has a Chief and Executive Officer. Average salary and benefits for the Chief is \$128,500 x 16 = \$2,056,000
Average salary and benefits for the Executive Officer is \$109,225 x 16 = \$1,747,600
One District would require one Chief, two Battalion Chiefs and 6 Lt's for a total of 9 administrative personnel at a cost of \$1,606,250 - total administration cost savings would be \$2,390,100
- 3 It is estimated that consolidation of rank and file personnel would be reduced by 18% for a savings of \$6,591,310
- 4 Major Equipment: Ambulances have an average cost of \$150,000 and a useful life of 10 years - \$15,000 cost per year per vehicle.
Fire pumpers and latter trucks average \$600,000 and a useful life of 20 years - \$30,000 cost per year per vehicle.
Ambulances would be reduced from 51 to 35 for a savings of \$240,000 per year.
Pumpers and latter trucks would be reduced from 70 to 37 for a savings of \$990,000.
It is estimated that only 40 vehicles would be needed with One District, a savings of \$900,000 per year
- 5 By creating One District it is estimated that common supplies, insurance carriers, computer and maintenance contracts, and other areas would save an estimated 25% to 33%.



John Eklund
State Senator, 18th District

Senate Building
1 Capitol Square
Columbus, Ohio 43215
Phone: 614.644.7718
Fax: 614.466.7662
Eklund@ohiosenate.gov

Committees:

Highways and Transportation
Judiciary
State and Local Government and Veterans' Affairs

July 27, 2012

Mr. Kip L. Molenaar
Director of Administration & Finance
City of Mentor-on-the-Lake
5860 Andrews Rd.
Mentor-on-the-Lake, OH 44060-2827

RE: Support of Grant Application to the Local Government Innovation Fund

Dear Mr. Molenaar:

I am aware that your City has been selected to be the Lead Grant Applicant for the Lake County Mayors & Managers Association for the filing of a grant application with the Ohio Department of Development – Local Government Innovation Fund. The application is for a feasibility study of consolidating the Lake County Fire Departments to improve operational efficiencies.

Since I became the Senator for the 18th District, I have been very impressed with the numerous collaborative efforts that Lake County has already made to improve government efficiencies such as the county wide police and fire radio system, the hazardous material team, the bomb squad, the Crime Lab, just to name a few. Most recently, I have seen firsthand, and applaud, the enthusiastic cooperation many political subdivisions in the County are offering to Auditor Dave Yost's initiatives to inventory and explore sharing equipment. Lake County has a solid track record of embracing and executing collaborative efforts and the efficiencies they generate, and I share your goal of becoming even more efficient in providing government services at the lowest cost to our residents.

Governor Kasich along with the General Assembly has provided funding to the Ohio Department of Development to create the Local Government Innovation Fund for projects exactly like your proposal which provides improved efficiencies on a county wide basis for fire and rescue services. I whole-heartily support your application, and will do whatever I can to assist you with your grant request.

Sincerely,

A handwritten signature in blue ink that reads "John Eklund".

John Eklund
18th Senate District

CC: Governor John Kasich
Representative Ron Young
Representative Lorraine Fende



Rep. Lorraine M. Fende
District 62

Committees: Health and Aging; Insurance; Ways and Means

July 25, 2012

Mr. Kip L. Molenaar
Director of Administration & Finance
City of Mentor-on-the-Lake
5860 Andrews Rd.
Mentor-on-the-Lake, OH 44060-2827

RE: Support of Grant Application to the Local Government Innovation Fund

Dear Mr. Molenaar,

I am writing to offer my full support for the grant application filed by the City of Mentor-on-the-Lake.

Lake County strives for government efficiency through efforts such as the county wide police and fire radio system, hazardous material team, the bomb squad, and the Crime Lab, just to name a few. Even though Lake County has many model programs to offer other entities, becoming more efficient in providing government services at the lowest cost to our residents is a goal we all strive for.

The Ohio Department of Development was provided funds to create the Local Government Innovation Fund—for projects exactly like your proposal which provides improved efficiencies on a county wide basis for fire and rescue services.

I whole-heartily support your application to improve government efficiency in Lake County. Please let me know if I can be of further assistance.

Sincerely,

Handwritten signature of Lorraine M. Fende in cursive script.

State Representative Lorraine Fende
Ohio House of Representatives
62nd District

District:

Parts of Lake County
372 E. 328th Street
Willowick, Oh 44095
Telephone: (440)943-0202

www.house.state.oh.us

77 S. High Street, Columbus, Ohio 43215-6111

Contact Information:

Office: 614-466-7251
Toll-Free: 1-800-282-0253
FAX: 614-719-3962
Email: district62@ohr.state.oh.us

Columbus Office
Phone: (614) 644-6074
Fax: (614) 719-3963
district63@ohr.state.oh.us



Committees
Commerce, Labor & Technology, Chair;
Transportation, Public Safety & Homeland
Security; State Government & Elections;
Veterans Affairs

Ron Young
State Representative

July 16, 2012

Kip L. Molenaar
Director of Administration and Finance
City of Mentor-on-the-Lake
5860 Andrews Road
Mentor-on-the-Lake, Ohio 44060

Dear Mr. Molenaar,

I fully support the City of Mentor-on-the-Lake's grant application for \$100,000 to conduct a feasibility study on the consolidation of the Fire Departments in Lake County. With municipal budgets diminishing, local governments must look to other options to save money.

Communities would be able to save a substantial amount of money by sharing the cost for specialized equipment. They would then be able to designate certain departments for specialty services and have the closest fire department to respond to a call no matter the jurisdiction.

This feasibility study would allow municipalities in Lake County to explore an option to save them money in a time where budgets are becoming narrower. If, through this study, the consolidation is found to be achievable, then the savings from such a merger could help local governments continue to support their communities with less financial strain.

Please contact me if you should have any questions; I can be reached at (440) 487-8526. Thank you for your time and effort in helping the communities of Lake County.

Sincerely,

A handwritten signature in cursive script that reads "Ron Young".

Representative Ron Young
Ohio House District 63

www.house.state.oh.us
77 S. High Street, Columbus, Ohio 43215-6111



City of Mentor

Council-manager
government since 1963

8500 Civic Center Boulevard
Mentor, Ohio 44060-2499
440-255-1100
www.cityofmentor.com

July 27, 2012

The Local Government Innovation Council
Ohio Department of Development
77 S. High Street
P.O. Box 1001
Columbus, Ohio 43216-1001

Dear Council Members:

As the largest city in Lake County, the city of Mentor is very supportive of a request for funding through the Local Government Innovation Fund to study the feasibility of fire services consolidation in Lake County. Fire service operations throughout the county have a long history of interdepartmental cooperation, and most departments have already adopted the same training standards and emergency management procedures.

The Local Government Innovation Council has recently approved a similar application in Cuyahoga County, and we would very much appreciate similar consideration.

The spirit of regionalism is alive and well in Lake County and we believe there may be an opportunity to provide more cost-effective services to our residents. Your assistance could help make this possible.

Most sincerely,

KENNETH J. FILIPIAK
City Manager



The City of
Wickliffe

Mayor

William A. Margalis

Council President

David J. Krych

Council at Large

Mark A. Iafelice

Sherry Koski

Ward 1

James A. Bala

Ward 2

Edward C. Matyja

Ward 3

Ronald P. Ely

Ward 4

Edward A. Levon

Director of Law

William C. Gargiulo

943-7104

Director of Public Service

Don Kerniskey

440-943-7125

Director of Finance

Martin J. Germ

440-943-7117

Building Commissioner

Raymond F. Sack

440-943-7115

Chief of Police

Randy E. Ice

440-943-1234

Chief of Fire

James G. Powers

440-943-7140

City Engineer

Peter J. Formica

440-951-9000

Director of Recreation

Timothy E. Stopp

440-943-7120

City Programs

Director

Patricia A. Fowler

440-943-7100

Senior Center Director

Maureen Webster

440-373-5015

Economic Development

Director

Jason Laver

216-408-6969

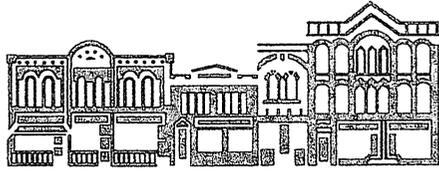
July 16, 2012

To Whom It May Concern,

This letter is to affirm my support for the proposed feasibility study of the consolidation of various fire departments within Lake County. For many years the local fire departments have lead the way in sharing services, resources and equipment in their daily operations. With every government agency feeling the crunch of less revenue to work with, it is time that we look at the feasibility of taking another step forward in researching the possibility of consolidating various operations into regional fire districts. We need to study this idea to better understand the impact of making this change.



William A. Margalis
Mayor



City Of Willoughby

David E. Anderson
Mayor and Safety Director

July 17, 2012

Kip L. Molenaar
Director of Admin. & Finance
City of Mentor-on-the-Lake
5860 Andrews Rd.
Mentor-on-the-Lake, OH 44060

Dear Kip:

The City of Willoughby is in support of your grant application for a feasibility study to look at issues and possibilities regarding the consolidation of fire departments in Lake County. We look forward to participating in this effort.

Sincerely,

A handwritten signature in black ink, appearing to read "David E. Anderson". The signature is fluid and cursive, with a long horizontal stroke at the end.

David E. Anderson

"The Courtesy City"

One Public Square • Willoughby, Ohio 44094 • (440) 951-2800 • Fax (440) 953-4167 • www.willoughbyohio.com

VILLAGE OF TIMBERLAKE

RESOLUTION NO. 2012-22

A RESOLUTION AUTHORIZING THE CITY OF MENTOR-ON-THE-LAKE TO SUBMIT A GRANT APPLICATION TO THE OHIO DEPARTMENT OF DEVELOPMENT LOCAL GOVERNMENT INNOVATION FUND ON BEHALF OF THE VILLAGE

WHEREAS, the Ohio Department of Development has established a Local Government Innovation Fund to help create more efficient service delivery within a specific discipline of government services for one or more entities; and

WHEREAS, the Local Government Innovation Fund consists of \$45 million to be awarded in for form of grants and loans, of which \$9 million have been set aside for grants which can be used for feasibility studies; and

WHEREAS, consolidation of Lake County Fire Departments has been discussed by the local governments for some time; however, the lack of funding to do a feasibility study has been a hurdle; and

WHEREAS, the application process requires a local political subdivision to be the applicant and the Association has agreed to have the City of Mentor-on-the-Lake be the Grant Applicant on behalf of the Lake County Mayor's & City Managers Association.

NOW, THEREFORE, BE IT RESOLVED by the Council of the Village of Timberlake, County of Lake, and State of Ohio that:

Section 1

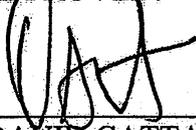
That the Village of Timberlake does hereby authorize the City of Mentor-on-the-Lake to be the lead applicant for the purpose of making a grant application to the Ohio Department of Development Local Government Innovation Fund for a feasibility study of consolidating the Lake County Fire Departments to improve operational efficiencies.

Section 2

That all formal actions of the Village of Timberlake concerning the passage of this resolution were adopted in an open meeting, and that all deliberations of the Village of Timberlake, which resulted in such formal action, were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

WHEREFORE, this Resolution shall be in full force and effective immediately upon passage by the Village of Timberlake.

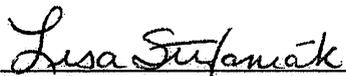
APPROVED:



DAVID CATTANI, MAYOR

Date of Adoption: 6-19-12

Attested:



Lisa Stefaniak, Clerk-Treasurer

Carol K. Willen, Ph.D.

Carol Willen is the first Director of the Nonprofit and Public Service Center at Lakeland Community College. Established in 2005, the Center provides educational and professional development programs for both individuals and organizations; offers customized consulting, facilitation, and research services; and serves as a catalyst and convener around issues of community importance.

In her role as Center Director, Carol not only develops the Center's highly regarded educational and professional development programming but also works with local nonprofit organizations and public sector agencies to define their professional development needs, identify the provider best equipped to deliver services, and coordinate the service delivery. In addition, she coordinates consulting and other customized services provided by the College in such areas as strategic planning, research and evaluation, and organizational assessment. Her role also includes the development of networking and consortium opportunities, under Lakeland auspices, for both nonprofits and public entities.

Prior to joining Lakeland Community College, Carol was Director of Academic Programs and Student Services at Case Western Reserve University's Mandel Center for Nonprofit Organizations. In that capacity she administered the Mandel Center's multi-disciplinary graduate programs in nonprofit management, working with faculty on academic and curricular issues and serving as advisor to students.

Earlier in her career, Carol spent approximately fifteen years in the field of philanthropy. After working as Executive Director of The William Bingham Foundation and Program Officer for the Mandel/Premier Philanthropic Program, she moved to The Cleveland Foundation, where she served as Senior Program Officer for Education. She has also worked as an independent consultant in higher education and philanthropy.

Carol is co-author of *The Human Services Strategic Restructuring Project: A Journey of Learning* (2012), a chapter on collaboration and strategic alliances in *The Jossey-Bass Handbook of Nonprofit Leadership and Management* (Wiley, 2010), a series of case studies on the role of trust in strategic alliances (Mandel Center for Nonprofit Organizations, 2005), and a chapter on consulting in *Effectively Managing Nonprofit Organizations* (NASW Press, 2006). She also co-teaches a graduate course on strategic alliances at Case Western Reserve University's Mandel School of Applied Social Sciences.

A Phi Beta Kappa graduate of the University of Michigan, Carol earned both her master's degree and Ph.D. at Harvard University. She and her husband are the parents of three adult children.

Lakeland Community College
Nonprofit and Public Service Center
Consulting Clients Served

CLIENT SERVED	PROJECT/SERVICE PROVIDED	YEAR
ADAMHS Board Directors Council	Facilitation of Planning Sessions	2008
America Speaks	Coordination for Voices and Choices	2006
American Red Cross - Greater Cleveland Chapter	Development of a Lake County Advisory Council	2006
Arts Stakeholders Group (pro bono)	Facilitated Planning Session	2011
Ashtabula Foundation	Planned Giving Program	2007
Auburn Career Center	Strategic Plan	2011-2012
Camp Sue Osborn	Board Development	2009
Camp Sue Osborn	Strategic Plan	2011
Cleveland Foundation – Lake-Geauga Fund	Retreat for the Lake-Geauga Advisory Committee	2011
Crossroads	Board Development Sessions	2009
Crossroads	Visioning and Planning Session	2006
Crossroads/New Directions	Strategic Planning Process for Newly Consolidated Agency	2011-2012
Deepwood Foundation	Board Development Sessions	2011
Deepwood Foundation	Strategic Planning Process	2011-2012
Deepwood Foundation	Visioning and Planning Session	2010
Downtown Painesville Organization	Aligning the Downtown Painesville Organization with the Ohio Main Street Model	2009
Family Planning Association of Northeast Ohio	Strategic Plan	2010
Geauga County Department on Aging	Provide Faculty Lecturers for Older Adults	2005
Geauga County Library Foundation	Visioning and Planning Session	2008
Geauga Humane Society – Rescue Village	Facilitation of Board Retreat	2012
Geauga Lyric Theater Guild	Facilitation of Board Development Session	2010

**Lakeland Community College
Nonprofit and Public Service Center
Consulting Clients Served**

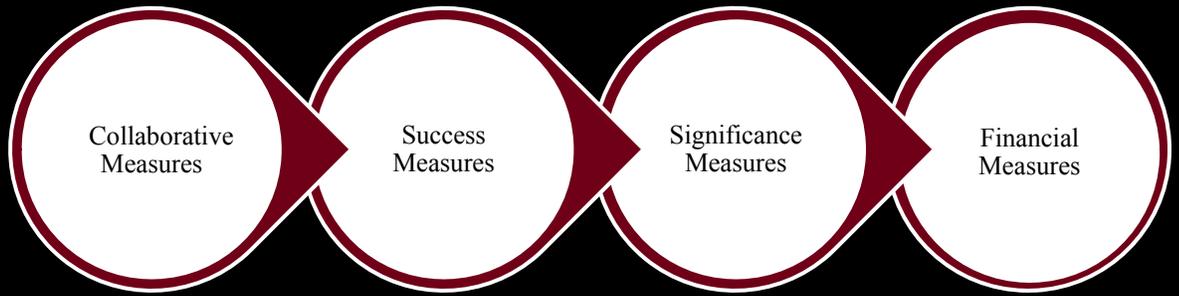
CLIENT SERVED	PROJECT/SERVICE PROVIDED	YEAR
Geauga Lyric Theater Guild	Facilitation of Educational and Planning Retreat	2010
Lake Communities Development Corporation	Strategic Planning Session	2005
Lake County Board of Developmental Disabilities	Strategic Planning Facilitation	2006
Lake County Council on Aging	Enhancing the Effectiveness of the Board of Trustees	2010
Lake County Council on Aging	Facilitated Board Discussions	2006, 2007
Lake County Council on Aging	Human Resources Organizational Assessment and Review	2007
Lake County Economic Development	Strategic Plan	2005
Lake County Educational Service Center	Visioning and Planning Session	2008
Lake County Family and Children First Council	Development of a Plan for Increasing Child Well Being	2007
Lake County Free Medical Clinic	Visioning and Planning Session	2006
Lake County General Health District	Four HIPAA Training Sessions for Employees	2010
Lake County Mayors and City Managers Association	Planning Facilitation Services	2005
Lake County Schools Council	Facilitation of Advisory Network Meetings and Related Services	2010
Lake Humane Society	Visioning and Planning Session	2006
Lake Metroparks Foundation	Board Development	2006
Lake-Geauga Educational Assistance Foundation (LEAF)	Visioning and Planning Session	2010
Lakeland Community College Science and Health Technologies Division	Development of Curriculum for a Proposed STNA Program in Acute Care	2011
Lakeland Community College Science and Health Technologies Division	Development of Curriculum for a Proposed Electronic Health Records Course	2010
Lakeland Foundation	Human Resources Development Plan	2005

**Lakeland Community College
Nonprofit and Public Service Center
Consulting Clients Served**

CLIENT SERVED	PROJECT/SERVICE PROVIDED	YEAR
Lakeland Foundation	Leadership Development for the Next Generation Campaign	2009
Lakeland Foundation	Strategic Planning Consulting Services and Facilitation	2006
Lifeline for the Empowerment and Development of Consumers	Strategic Planning Facilitation	2009
Multiple Sclerosis Women's Committee	Visioning and Planning Session	2005
NAACP – National Association for the Advancement of Colored People, Lake County Branch	Facilitation of Visioning and Planning Session	2010
NEON (North East Ohio Network: Council of Governments – Boards of Developmental Disabilities)	Strategic Planning Facilitation	2008
New Directions for Living	Visioning and Planning Session	2006
North East Ohio Regional Library System	Professional Development Program - Budgeting as a Management Tool	2008
Northeast Ohio Regional Library System	Professional Development Program – Finding Government Funding for Libraries	2009
Northeast Ohio Regional Library System	Staff Development Day	2010
Ohio Skills Bank	Healthcare Employer Engagement for the Ohio Skills Bank, Region 8	2009
Painesville Department of Recreation and Public Lands	Youth Summit	2005
Planned Parenthood of Greater Cleveland and Family Planning Association of North East Ohio	Facilitation of Joint Planning	2005
Planned Parenthood of Greater Cleveland and Family Planning Association of North East Ohio	Launching a Comprehensive Sexuality Education Program	2005
Rabbit Run Community Arts Association	Strategic Plan	2008
Rabbit Run Community Arts Association	Visioning and Planning Session	2007
Rebuilding Together - Lake County	Visioning and Planning Session	2009
Rose-Mary Center	Managerial Training	2011
Society for Rehabilitation	Board Development Session	2007
Society for Rehabilitation	Development of a Brand Plan	2007

**Lakeland Community College
Nonprofit and Public Service Center
*Consulting Clients Served***

CLIENT SERVED	PROJECT/SERVICE PROVIDED	YEAR
SUCCESS for Autism	Facilitation of a Goal Setting Session	2005
United Way of Lake County	An Analysis of Community Leader and Donor Surveys	2007
United Way of Lake County	Visioning and Planning Session	2007
United Way of Summit County (fiscal agent for Northeast Ohio Regional United Ways Chief Volunteer Officers Task Force)	Development of a Request for Proposals for the Work Group of the Northeast Ohio Regional United Way Chief Volunteers Officers Task Force	2008
WomenSafe	Visioning and Planning Session	2007



Round 3: Application Form

Local Government Innovation Fund

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

LGIF: Applicant Profile

Lead Applicant	
Project Name	
Type of Request	
Funding Request	
JobsOhio Region	
Number of Collaborative Partners	

Office of Redevelopment

Website: <http://development.ohio.gov/Urban/LGIF.htm>

Email: LGIF@development.ohio.gov

Phone: 614 | 995 2292

Lead Applicant		Round 3	
Project Name		Type of Request	

Lead Applicant				
Mailing Address:	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
City, Township or Village			Population (2010)	
County			Population (2010)	
Did the lead applicant provide a resolution of support?		Yes (Attached)	No (In Process)	

Project Contact				
Complete the section below with information for the individual to be contacted on matters involving this application.				
	Project Contact		Title	
Mailing Address:	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	

Fiscal Officer				
Complete the section below with information for the entity and individual serving as the fiscal agent for the project.				
	Fiscal Officer		Title	
Mailing Address:	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	
Is your organization registered in OAKS as a vendor?		Yes	No	

Section 1
Contacts

Lead Applicant		Round 3	
Project Name		Type of	

Single Applicant		
Is your organization applying as a single entity?	Yes	No
Participating Entity: (1 point) for single applicants		

Collaborative Partners		
Does the proposal involve other entities acting as collaborative partners?	Yes	No
<p>Applicants applying with a collaborative partner are required to show proof of the partnership with a partnership agreement signed by each partner and resolutions of support from the governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. Include these documents in the supporting documents section of the application.</p> <p>In the section below, applicants are required to identify population information and the nature of the partnership.</p> <p>Each collaborative partner should also be clearly and separately identified on pages 4-5.</p>		
Number of Collaborative Partners who signed the partnership agreement, and provided resolutions of support.		
Participating Entity: (5 points) allocated to projects with collaborative partners.		

Population		
The applicant is required to provide information from the 2010 U.S. Census information, available at: http://factfinder2.census.gov/		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
	Municipality/Township	Population
Does the applicant (or collaborative partner) represent a county with a population of less than 235,000 residents?	Yes	No
	List Entity	
	County	Population
Population: (3-5 points) determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.		

Section 2 Collaborative Partners

Lead Applicant		Round 3	
Project Name		Type of Request	

Nature of Partnership (2000 character limit)

As agreed upon in the partnership agreement, please identify the nature of the partnership, and explain how the main applicant and the partners will work together on the proposed project.

Section 2
Collaborative Partners

List of Partners

The applicant applying with collaborative partners (defined in §1.03 of the LGIF Policies) must include the following information for each applicant:

- **Name of collaborative partners**
- **Contact Information**
- **Population data (derived from the 2010 U.S. Census)**

If the project involves more than 12 collaborative partners, additional forms are available on the LGIF website.

Lead Applicant		Round 3		
Project Name		Type of Request		

Collaborative Partners					
Number 1					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 2					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 3					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 4					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		Round 3		
Project Name		Type of Request		

Collaborative Partners					
Number 5					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 6					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 7					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 8					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		Round 3		
Project Name		Type of Request		

Collaborative Partners					
Number 9					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 10					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 11					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Collaborative Partners					
Number 12					
Address Line 1		Population			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		Round 3	
Project Name		Type of Request	

Identification of the Type of Award	
Targeted Approach	

Project Description (4000 character limit)

Please provide a general description of the project. The information provided will be used for council briefings, program, and marketing materials.

Section 3
Project Information

Lead Applicant		Round 3	
Project Name		Type of Request	

Past Success	Yes	No
Past Success (5 points)		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction, or a merger. (1000 character limit)		

Scalable/Replicable Proposal	Scalable	Replicable	Both
Scalable/Replicable (10 points)			
Provide a summary of how the applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments. (1000 character limit)			

Section 3
Project Information

Probability of Success	Yes	No
Probability of Success (5 points)		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting a loan should provide a summary of the probability of savings from the loan request. (1000 character limit)		

Lead Applicant		Round 3	
Project Name		Type of Request	

Performance Audit Implementation/Cost Benchmarking	Yes	No
Performance Audit/Benchmarking (5 points)		
<p>If the project is the result of recommendations from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or a cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit or cost benchmarking study. (1000 character limit)</p>		

Economic Impact	Yes	No
Economic Impact (5 points)		
<p>Provide a summary of how the proposal will promote a business environment (through a private business relationship) and/or provide for community attraction. (1000 character limit)</p>		

Section 3
Project Information

Response to Economic Demand	Yes	No
Response to Economic Demand (5 points)		
<p>Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current service level. (1000 character limit)</p>		

Budget Information

General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget detail may be provided in the budget narrative or in an attachment in Section 5: Supplemental Information.

Project Budget:

- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two (2) years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Please provide documentation of all in-kind match contributions in the supporting documents section. For future in-kind match contributions, supporting documentation will be provided at a later date.

Program Budget:

- Six (6) years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual), and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program, and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain any unusual activities or expenses, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

Return on Investment:

- A Return on Investment calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in the budget projection sections of the application. Use the space designated for narrative to justify this calculation, using references when appropriate.

For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years prior financial documents related to the financial health of the lead applicant (balance sheet, income statement, and a statement of cash flows).

Lead Applicant		Round 3	
Project Name		Type of Request	

Project Budget

Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>

In-Kind Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>

Total Match:
Total Sources:

Uses of Funds

	<u>Amount</u>	<u>Revenue Source</u>
Consultant Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Legal Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: <input style="width: 150px;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: <input style="width: 150px;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: <input style="width: 150px;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: <input style="width: 150px;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: <input style="width: 150px;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: <input style="width: 150px;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: <input style="width: 150px;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Total Uses:
Local Match Percentage:

* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) * 100 (10% match required)
10-39.99% (1 point) 40-69.99% (3 points) 70% or greater (5 points)

Project Budget Narrative: Use this space to justify expenses (1200 character max).

Section 4
Financial Information

Lead Applicant		Round 3	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, and Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
TOTAL REVENUES			

Lead Applicant		Round 3	
Project Name		Type of Request	

Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
TOTAL EXPENSES			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, and Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
TOTAL REVENUES			

Lead Applicant		Round 3
Project Name		Type of Request

Program Budget

Use this space to justify the program budget and/or explain any unusual revenues or expenses (6000 characters max).

Section 4: Financial Information Scoring

- (5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.
- (3 points) Applicant provided complete and accurate budget information and for at least three fiscal years.
- (1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

Lead Applicant		Round 3	
Project Name		Type of Request	

Return On Investment

Return on Investment is a performance measure used to evaluate the efficiency of an investment. To derive the expected return on investment, divide the net gains of the project by the net costs. For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning, or management study)--unless the results of this study will lead to direct savings without additional implementation costs. The gains from this project should be derived from the prior and future program budgets provided, and should be justified in the return on investment narrative.

Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for the project. Check the box of the formula used to determine the ROI for the project. These numbers should refer to savings/revenues illustrated in projected budgets.

Do you expect cost savings from efficiency from the project?

Use this formula:
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of the project/program?

Use this formula:
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of the project/program?

Use this formula:
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = _____ * 100 = _____

Return on Investment Justification Narrative: In the space below, briefly describe the nature of the expected return on investment, using references when appropriate. (1300 character limit)

Expected Return on Investment is:

Less than 25% (10 points)
25%-74.99% (20 points)
Greater than 75% (30 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or lgif@development.ohio.gov

Section 4
Financial Information

Lead Applicant		Round 3	
Project Name		Type of Request	

Loan Repayment Structure

Please outline the preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts, and an alternative funding source (in lieu of collateral). Applicants will have two years to complete the project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e. emergency, rainy day, or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
--	---

Lead Applicant		Round 3	
Project Name		Type of Request	

Scoring Overview

Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Applicant Self Score
Population	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
Participating Entities	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.	5		

Section 2: Success Measures

Past Success	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
Scalable/Replicable Proposal	Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.	10		
Probability of Success	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

Section 3: Significance Measures

Performance Audit Implementation/Cost Benchmarking	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
Economic Impact	Applicant demonstrates the project will a promote business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)	5		
Response to Economic Demand	The project responds to current substantial changes in economic demand for local or regional government services.	5		

Section 4: Financial Measures

Financial Information	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	5		
Local Match	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
Expected Return	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance) an expected return. The return must be derived from the applicant's cost basis.	30		
Repayment Structure (Loan Only)	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.).	5		

Total Points

Local Government Innovation Fund
Ohio Department of Development
Grant Application Attachments

Consolidation of Lake County Fire Departments Feasibility Study

August 30, 2012

Attachments

- I. Project Budget Narrative**
- II. Required Attachments**
 - a. Resolution of Support for Application – City of Mentor on the Lake
 - b. Resolution of Support - Lake County Mayor’s & City Managers Association
 - c. Partnership Agreement - Lake County Mayor’s & City Managers Association
 - d. Resolution of Support - Lake County Township Association
 - e. Partnership Agreement - Lake County Township Association
 - f. Letter of Support - Lake County Township Association
 - g. 2010 U.S. Census Data – Lake County and all political subdivisions
- III. Supporting documents**
 - a. Lake County Mayor’s & City Managers Association – Membership List
 - b. Lake County Township Association – Membership List
 - c. List of Grants (including in-kind contributions)for Emergency Operations - Lake County, Ohio
 - d. Memorandum of Understanding – Lake County Commissioners & Ohio Department of Administrative Services
 - e. Lake County Fire Departments 2012 Budgets
 - f. Projected Lake County Fire Department Budgets FY 2013 and 2014
 - g. Projected Lake County as One Fire District Budget FY 2013 and 2014
- IV. Additional Materials**
 - a. Letter of Support - State Senator John Eklund, 18th Senate District
 - b. Letter of Support - Representative Lorraine, Ohio House District 62
 - c. Letter of Support - Representative Ron Young, Ohio House District 63
 - d. Letter of Support- City Of Mentor
 - e. Letter of Support - City of Wickliffe
 - f. Letter of Support - City of Willoughby
 - g. Resolution of Support - Village of Timberlake
 - h. Carol Willen, PhD., Director, The Non-Profit and Public Service Center at Lakeland Community College –Biography
 - i. The Non-profit and Public Service Center at Lakeland Community College –Client List

Project Budget Narrative

TOTAL SOURCES OF FUNDS = \$2,939,705

LGIF Request: \$91,105

Lake County created a significant amount of infrastructure to support the consolidation of fire & rescue services. These grants provided technology upgrades that will be used by consolidated public safety forces.

Funds for 2011 communication technology upgrades: Radio base stations, batteries and chargers, microwave equipment, site equipment – routers, switches, servers, combiners & equipment for interoperability with the Coast Guard.

Federal: FEMA, Assistance to Firefighters Grant (\$800,000)

US Department of Justice Community Oriented Policing Services (\$1,000,000)

State: Ohio Department of Public Safety Northern Border Initiative (\$439,000)

Ohio Emergency Management Agency, State Homeland Security Program (\$100,000)

Local: Lake County Commissioners (\$200,000)

Private: FirstEnergy Nuclear Co (\$300,000)

In-Kind Match: Kip Molenaar, Adm. Dir. MOH - \$9,600 (\$60/hr x 160 hrs)

TOTAL USE OF FUNDS = \$2,939,705

Consultant Fee: Lakeland NPPS Center \$28,855 (Director, \$55/hr x 419 = \$23,045 + Assistant, \$15.96 x 364 = \$5,810)

Legal Fees: \$21,250 (\$125/hr x 160 hrs)

Fire District Expert: \$24,600 (\$30/hr x 20 hrs/wk x 41 wks)

Financial Expert: \$11,500 (\$50/hr x 230 hrs)

Travel: \$900 (.555/mi x 1,622 miles)

Supplies: \$4,000 (miscellaneous supplies)

In-Kind Match: Kip Molenaar, Adm. Dir. MOH - \$9,600 (\$60/hr x 160 hrs)

The following funds were designated for 2011 communication technology upgrades: Radio base stations, batteries and chargers, microwave equipment, site equipment – routers, switches, servers, combiners & equipment for interoperability with the Coast Guard.

Federal: FEMA, Assistance to Firefighters Grant (\$800,000)

US Department of Justice Community Oriented Policing Services (\$1,000,000)

State: Ohio Department of Public Safety Northern Border Initiative (\$439,000)

Ohio Emergency Management Agency, State Homeland Security Program (\$100,000)

Local: Lake County Commissioners (\$200,000)

Private: FirstEnergy Nuclear Co (\$300,000)

RESOLUTION NO. 2012-R-06

A RESOLUTION AUTHORIZING THE ADMINISTRATIVE DIRECTOR TO MAKE APPLICATION TO THE OHIO DEPARTMENT OF DEVELOPMENT LOCAL GOVERNMENT INNOVATION FUND AS THE LEAD AGENCY FOR THE LAKE COUNTY MAYOR'S & CITY MANAGER'S ASSOCIATION

WHEREAS, the Ohio Department of Development has created a Local Government Innovation Fund for the purpose of creating more efficient service delivery of local government services for one or more entities; and

WHEREAS, the Local Government Innovation Fund consists of \$45 million to be awarded in the form of grants and loans, of which \$9 million have been set aside for grants which can be used for feasibility studies; and

WHEREAS, consolidation of Lake County Fire Departments has been discussed by the Lake County Mayor's & City Manager's Association for some time; however, the lack of funding to do a feasibility study has been a hurdle; and

WHEREAS, the application process requires a local political subdivision to be the applicant and the Lake County Mayor's & Manager's Association has agreed to have the City of Mentor-on-the-Lake be the Lead Grant Applicant on behalf of the Lake County Mayor's & City Manager's Association, and has passed a Resolution confirming same at their April 23, 2012 meeting.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF MENTOR-ON-THE-LAKE, COUNTY OF LAKE AND STATE OF OHIO, AS FOLLOWS:

Section 1. That this Council and the Administration concurs that a feasibility study of the Lake County Fire Departments to see if consolidation of some or all Fire Departments would improve operational efficiencies.

Section 2. That this Council and Administration does hereby agree to be Lead Applicant for the purpose of making application to the Ohio Department of Development Local Government Innovation Fund on behalf of the Lake County Mayor's & Manager's Association.

Section 3. That all formal actions of this Council concerning the passage of this Resolution were adopted in an open meeting, and that all deliberations of this Council, or any of its Committees, which resulted in such formal action, were in meetings open to the public in compliance with all legal requirements, including Section 121.22, of the Ohio Revised Code.

WHEREFORE, this Resolution shall be in full force immediately upon its passage by Council and approval by the Mayor.

ADOPTED: April 24, 2012

David R. Eva
DAVID R. EVA
PRESIDENT OF COUNCIL

ATTEST: Jacqueline Crocker

John M. Rogers
JOHN M. ROGERS
MAYOR

**LAKE COUNTY
MAYOR'S & CITY MANAGERS ASSOCIATION
RESOLUTION**

WHEREAS, the Ohio Department of Development has established a Local Government Innovation Fund to help create more efficient service delivery within a specific discipline of government services for one or more entities; and

WHEREAS, the Local Government Innovation Fund consists of \$45 million to be awarded in the form of grants and loans, of which \$9 million have been set aside for grants which can be used for feasibility studies; and

WHEREAS, consolidation of Lake County Fire Departments has been discussed by the Association for some time; however, the lack of funding to do a feasibility study has been a hurdle; and

WHEREAS, the application process requires a local political subdivision to be the applicant and the Association has agreed to have the City of Mentor-on-the-Lake be the Grant Applicant on behalf of the Lake County Mayor's & City Managers Association.

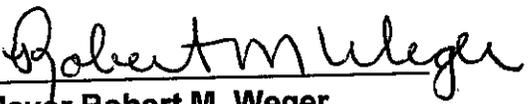
NOW THEREFORE BE IT RESOLVED BY THE LAKE COUNTY MAYOR'S & CITY MANAGER'S ASSOCIATION OF COUNTY OF LAKE, AND STATE OF OHIO:

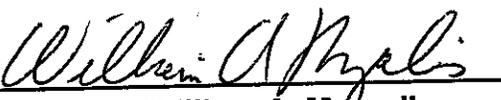
Section 1. That the Lake County Mayor's & City Manager's Association does hereby authorize the City of Mentor-on-the-Lake to be the lead applicant for the purpose of making a grant application to the Ohio Department of Development Local Government Innovation Fund for a feasibility study of consolidating the Lake County Fire Departments to improve operational efficiencies.

Section 2. That this Association encourages its members to send letters and/or resolutions in support of this endeavor to the City of Mentor-on-the-Lake for filing with the application.

Section 3. That all formal actions of this Association concerning the passage of this resolution were adopted in an open meeting, and that all deliberations of this Association, or and of its Committees, which resulted in such formal action, were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

WHEREFORE, this Resolution shall be in full force and effective immediately upon passage by this Association.


Mayor Robert M. Weger
President

ATTEST: 
Mayor William A. Margalis
Secretary/Treasurer

DATE: April 23, 2012

**Ohio Local Government Innovation Fund
Consolidation of Lake County Fire Departments Feasibility Study**

PARTNERSHIP AGREEMENT

**The Lake County Mayor's and City Manager's Association &
The City of Mentor-on-the-Lake
August 20, 2012**

The Lake County Mayor's and City Manager's Association voluntarily enters into a partnership agreement with the City of Mentor-on-the-Lake to undertake a feasibility study to examine the advantages and disadvantages of consolidating 16 fire departments and 2 fire districts into a single, or several, fire districts. The study will determine the most efficient number of districts for all of Lake County.

Both entities recognize that it is necessary to identify approaches that will help local communities improve service delivery and control costs through cross-jurisdictional cooperation and sharing of services. Lake County has a long and successful history of sharing services which results in considerable tax savings for our residents and businesses while improving the delivery of these services. Both entities recognize that the City of Mentor-on-the-Lake will contract with Lakeland Community College (Lakeland) to manage the feasibility study and will fully cooperate with Lakeland as they undertake this study.

Members of the Lake County Mayor's and City Manager's Association and the City of Mentor-on-the-Lake will voluntarily assist with the following whenever possible and to the best of their ability:

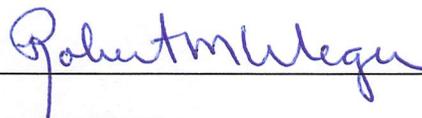
1. Participate in working groups to discuss ideas and provide feedback regarding the study and its results;
2. Encourage local fire department and staff to participate in the study and to provide information and data whenever possible;
3. Provide technical expertise necessary to conduct the feasibility study, or encourage its employees to do so, whenever possible;
4. Thoughtfully consider recommendations from the study recognizing that this is a voluntary effort designed to improve service delivery while lowering costs enabling our communities to be competitive with others in our region and in the global marketplace.



John M. Rogers,
Mayor, City of Mentor-on-the-Lake

8/27/12

Date



Robert M. Weger,
Mayor, City of Willoughby Hills & President,
Lake County Mayor's and City Manager's
Association

8-16-12

Date

LAKE COUNTY TOWNSHIP ASSOCIATION

RESOLUTION 2012-01

Concord Township
Leroy Township
Madison Township
Painesville Township
Perry Township



WHEREAS, the Ohio Department of Development has established a Local Government Innovation Fund to help create more efficient service delivery within a specific discipline of government services for one or more entities; and

WHEREAS, the Local Government Innovation Fund consists of \$45 million to be awarded in the form of grants and loans, of which \$9 million has been set aside for grants which can be used for feasibility studies; and

WHEREAS, the consolidation of Lake County Fire Departments has been discussed by the Lake County Mayor's and City Manager's Association, with that discussion being shared with the Lake County Township Association; and

WHEREAS, Mentor-on-the-Lake has offered to serve as the required political subdivision applicant on behalf of the Lake County Mayor's and City Manager's Association in pursuit of funding.

NOW THEREFORE BE IT RESOLVED BY THE LAKE COUNTY TOWNSHIP ASSOCIATION OF COUNTY OF LAKE, AND STATE OF OHIO:

Section 1. That the Lake County Township Association does support the Lake County Mayor's and City Manager's Association, and their authorization of the City of Mentor-on-the-Lake to be the grant applicant to the Ohio Department of Development Local Government Innovation Fund, for a feasibility study of consolidating the Lake County Fire Departments to improve operational efficiencies.

Section 2. That the Lake County Townships request their Fire Departments be included in the study, and that the Lake County Township Association have representation present at any future meetings surrounding this important initiative.


Christopher A. Galloway, Trustee
President

ATTEST: 
Paul R. Malchesky, Trustee
Secretary/Treasurer

DATE: 8/13/12

**Ohio Local Government Innovation Fund
Consolidation of Lake County Fire Departments Feasibility Study**

**PARTNERSHIP AGREEMENT
The Lake County Township Association &
The City of Mentor-on-the-Lake
August 20, 2012**

The Lake County Township Association voluntarily enters into a partnership agreement with the City of Mentor-on-the-Lake to undertake a feasibility study to examine the advantages and disadvantages of consolidating 16 fire departments and 2 fire districts into a single, or several, fire districts. The study will determine the most efficient number of districts for all of Lake County.

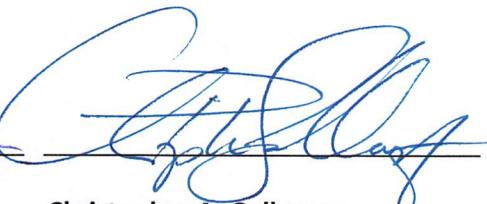
Both entities recognize that it is necessary to identify approaches that will help local communities improve service delivery and control costs through cross-jurisdictional cooperation and sharing of services. Lake County has a long and successful history of sharing services which results in considerable tax savings for our residents and businesses while improving the delivery of these services. Both entities recognize that the City of Mentor-on-the-Lake will contract with Lakeland Community College (Lakeland) to manage the feasibility study and will fully cooperate with Lakeland as they undertake this study.

Members of the Lake County Township Association and the City of Mentor-on-the-Lake will voluntarily assist with the following whenever possible and to the best of their ability:

1. Participate in working groups to discuss ideas and provide feedback regarding the study and its results;
2. Encourage local fire department and staff to participate in the study and to provide information and data whenever possible;
3. Provide technical expertise necessary to conduct the feasibility study, or encourage its employees to do so, whenever possible;
4. Thoughtfully consider recommendations from the study recognizing that this is a voluntary effort designed to improve service delivery while lowering costs enabling our communities to be competitive with others in our region and in the global marketplace.



John M. Rogers
Mayor, City of Mentor-on-the-Lake



Christopher A. Galloway
President, Lake County Township Association

8/27/12 8/15/12
Date Date

LAKE COUNTY TOWNSHIP ASSOCIATION

Concord Township
Leroy Township
Madison Township
Painesville Township
Perry Township



July 17, 2012

Mr. Kip L. Molenaar
Director of Admin. & Finance
City of Mentor-on-the-Lake
5860 Andrews Rd.
Mentor-on-the-Lake, OH 44060

Re: Grant Application: Feasibility Study of the Consolidation
of Lake County Fire Departments

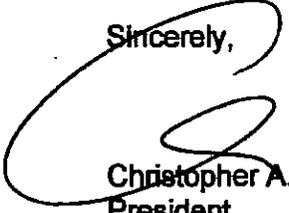
Dear Mr. Molenaar:

On behalf of the Lake County Township Association, please accept this letter in support of the Lake County Mayors and City Managers Association application for grant funding to study the feasibility of Lake County Fire Department consolidation(s).

The Lake County Townships request their Fire Departments be included in the study, and that we have representation present at any future meetings surrounding this important initiative.

The Lake County Townships believe all local governments must strive to find ways to cooperate and share services with the goal of maximizing revenues. I thank you for this opportunity to collaborate, and look forward to the applications' approval.

Sincerely,



Christopher A. Galloway
President

2010 Population Census Count by County, City, Village and Township

Lake County

2010 Census Population For Cities, Villages, and Townships

Name	Census Population			Percent Change 2000 to 2010	Percent Change 1990 to 2000
	2010	2000	1990		
Lake County	230,041	227,511	215,499	1.1%	5.6%
<u>Incorporated Places and Balance of County</u>					
Eastlake city	18,577	20,255	21,161	-8.3%	-4.3%
Fairport Harbor village	3,109	3,180	2,980	-2.2%	6.70%
Grand River village	399	345	295	15.7%	16.9%
Kirtland city	6,866	6,670	5,881	2.9%	13.4%
Kirtland Hills village	646	597	633	8.2%	-5.7%
Lakeline village	226	165	218	37.0%	-24.3%
Madison village	3,184	2,921	2,477	9.0%	17.9%
Mentor city	47,159	50,278	47,358	-6.2%	6.2%
Mentor-on-the-Lake city	7,443	8,127	8,271	-8.4%	-1.7%
North Perry village	893	838	824	6.6%	1.7%
Painesville city	19,563	17,503	15,699	11.8%	11.5%
Perry village	1,663	1,195	1,012	39.2%	18.1%
Timberlake village	675	775	825	-12.9%	-6.1%
Waite Hill village	471	446	449	5.6%	-0.7%
Wickliffe city	12,750	13,484	14,558	-5.4%	-7.4%
Willoughby city	22,268	22,621	20,510	-1.6%	10.3%
Willoughby Hills city	9,485	8,595	8,427	10.4%	2.0%
Willowick city	14,171	14,361	15,269	-1.3%	-5.9%
Balance of Lake County	60,493	55,155	48,652	9.7%	13.4%
<u>Townships and Independent Cities</u>					
Concord township	18,201	15,282	12,478	19.1%	22.5%
Eastlake city	18,577	20,255	21,161	-8.3%	-4.3%
Kirtland city	6,866	6,670	5,881	2.9%	13.4%
Kirtland Hills village	646	597	633	8.2%	-5.7%
Lakeline village	226	165	218	37.0%	-24.3%
Leroy township	3,253	3,122	2,535	4.2%	23.2%
Madison township	18,889	18,428	17,954	2.5%	2.6%
Mentor city	47,159	50,278	47,358	-6.2%	6.2%
Mentor-on-the-Lake city	7,443	8,127	8,271	-8.4%	-1.7%
Painesville city	19,563	17,503	15,699	11.8%	11.5%
Painesville township	20,399	18,562	16,493	9.9%	12.5%
Perry township	8,999	8,240	6,780	9.2%	21.5%
Timberlake village	675	775	825	-12.9%	-6.1%
Waite Hill village	471	446	449	5.6%	-0.7%
Wickliffe city	12,750	13,484	14,558	-5.4%	-7.4%
Willoughby city	22,268	22,621	20,510	-1.6%	10.3%
Willoughby Hills city	9,485	8,595	8,427	10.4%	0.02
Willowick city	14,171	14,361	15,269	-1.3%	-5.9%

n.a. - Could not calculate. Division by zero.

--- Denotes that entity did not exist as currently organized.

Note: For the 2000 and 1990 columns, the population may not sum to the county total because of changed jurisdictional structures.

Source: Census 2010, U.S. Census Bureau.

Prepared by: Office of Policy, Research, and Strategic Planning, Ohio Department of Development.

Lake County Mayors and City Managers Association

Eastlake

Ted Andrzejewski
Eastlake City Hall
35150 Lake Shore Blvd.
Eastlake, OH 44095

Municipal 440-951-1416
Office 440-951-1416
Home Phone: 440-946-3815
Fax: 440-951-9361

Email Address: teda@eastlakeohio.com

Fairport Harbor

Timothy S. Manross

220 Third Street
Fairport Harbor, OH 44077

Municipal 440-352-3620
Office 440-352-3620
Home Phone: 440-413-0440
Fax: 440-352-8872

Email Address: administrator@fairportharbor.org

Grand River

Christopher W. Conley
Grand River Village Hall
PO Box 216
Grand River, OH 44045-0216

Municipal 440-357-5222
Office 440-357-5222
Home Phone: 440-352-7012
Fax: 440-639-8008

Email Address: tncon@sbcglobal.net

Kirtland

Mark A. Tyler
Kirtland City Hall
9301 Chillicothe Road
Kirtland, OH 44094

Municipal 440-256-3332
Office 440-347-3864
Home Phone: 440-256-4413
Fax: 440-256-9301

Email Address: mtyler@kirtlandohio.com

Kirtland Hills

John F. Turben
Kirtland Hills Village Hall
8026 Chillicothe Road
Kirtland Hills, OH 44060

Municipal 440-974-9090
Office 216-593-0100
Home Phone: 440-255-3296
Fax: 440-255-7556

Email Address: jack@jfturben.com

Lakeline

Deborah L. Neale
Lakeline Village Hall
33801 Lakeshore Blvd.
Lakeline, OH 44095

Municipal 440-946-6189
Office 440-946-6189
Home Phone: 440-946-6189
Fax:

Email Address: nealeassociates@aol.com

Madison Village

Sam Britton, Jr.
Madison Village Hall
126 West Main Street
Madison, OH 44057

Municipal 440-428-7526
Office 440-417-5817
Home Phone: 440-428-2409
Fax: 440-428-6703

Email Address: mayor@madisonvillage.org

Mentor

Kenneth J. Filipiak
Mentor Civic Center
8500 Civic Center Blvd
Mentor, OH 44060

Municipal 440-255-1100
Office 440-255-1100
Home Phone: 440-255-7495
Fax: 440-974-5710

Email Address: filipiak@cityofmentor.com

Mentor-on-the-Lake

John M. Rogers
Mentor-on-the Lake City Hall
5860 Andrews Road
Mentor-on-the-Lake, OH 44060

Municipal 440-257-7216
Office 440-257-7216
Home Phone: 440-257-4866
Fax: 440-257-2766

Email Address: cityhall@citymol.org

North Perry

Ed Klco

North Perry Village Hall
4449 Lockwood Rd
Perry, OH 44081-9720

Municipal 440-259-4994
Office 440-259-2713
Home Phone: 440-259-2040
Fax: 440-259-2306

Email Address: mayor@northperry.org

Painesville

Rita A. McMahon

Painesville City Hall
7 Richmond Street
Painesville, OH 44077

Municipal 440-352-9301
Office 440-392-5800
Home Phone: 440-350-0008
Fax: 440-639-4831

Email Address: rcmahon@painesville.com

Perry Village

Vicky Stevens

Perry Village Hall
PO Box 100
Perry, OH 44081

Municipal 440-259-2671
Office 440-259-2671
Home Phone: 440-259-4285
Fax: 440-259-2778

Email Address: vstevens@perryvillage.info

Timberlake

Dave Cattani

Municipal Building
11 East Shore Blvd.
Timberlake, OH 44095

Municipal 440-269-0705
Office 440-269-0705
Home Phone: 440-946-1066
Fax: 440-942-4468

Email Address: Dcatt99@hotmail.com

Waite Hill

Robert Ranallo

Waite Hill Village Hall
7215 Eagle Road
Waite Hill, OH 44094

Municipal 440-942-1612
Office 440-684-1600
Home Phone: 440-951-2277
Fax: 440-942-7567

Email Address: branallo@ranallolaw.com

Wickliffe

William A. Margalis

Wickliffe City Hall
28730 Ridge Road
Wickliffe, OH 44092

Municipal 440-943-7100
Office 440-943-7103
Home Phone: 440-585-2510
Fax: 440-943-7107

Email Address: wmargalis@cityofwickliffe.com

Willoughby

David E. Anderson

Willoughby City Hall
One Public Square
Willoughby, OH 44094

Municipal 440-951-2800
Office 440-953-4124
Home Phone: 440-951-4379
Fax: 440-953-4193

Email Address: deanderson@willoughbyohio.com

Willoughby Hills

Robert M. Weger

Willoughby Hills City Hall
35405 Chardon Road
Willoughby Hills, OH 44094

Municipal 440-946-1234
Office 440-946-6614
Home Phone: 440-953-1114
Fax: 440-975-3535

Email Address: mayor@willoughbyhills-oh.gov

Willowick

Richard J. Bonde

Willowick City Hall
30435 Lake Shore Blvd.
Willowick, OH 44095

Municipal 440-585-3700
Office 440-585-3700
Home Phone: 440-585-3125
Fax: 440-585-3220

Email Address: rbonde@cityofwillowick.com

Lake County Trustees Association

2012

<u>NAME</u>	<u>TITLE</u>	<u>E-MAIL</u>
Concord Township:		FAX: 440-354-7511
Amy L. Dawson	Fiscal Officer	adawson@concordtwp.com
Caroline N. Luhta	Trustee	azteclady@aol.com
Christopher A. Galloway	Trustee	cgalloway@concordtwp.com
Paul R. Malchesky	Trustee	pmalchesky@csalawgroup.com
Lee R. Bodnar	Administrator	lbodnar@concordtwp.com
Leroy Township:		FAX: 440-254-4666
Sharon Rodgers	Fiscal Officer	leroytwp@sbcglobal.net
Chuck Klco	Trustee	charles.klco@sbcglobal.net
Linda Burhenne	Trustee	linda.burhenne@sbcglobal.net
Richard VanPelt, Sr.	Trustee	rich447x@aol.com
Madison Township:		FAX: 440-428-1371
Terry Gerred-Ditchcreek	Fiscal Officer	tgerred@madisontownship.net
Max Anderson, Jr.	Trustee	trustees@madisontownship.net
Peter Wayman	Trustee	trustewayman@yahoo.com
Bill Brotzman	Trustee	
Larry Advey	Administrator	ladvey@madisontownship.net
Painesville Township:		FAX: 440-352-8169
Michael Patriarca	Fiscal Officer	mike@mapcpa.com
James Falvey	Trustee	trustees@painesvilletwp.com
Jeanette Crislip	Trustee	trustees@painesvilletwp.com
Gabe Cicconetti	Trustee	trustees@painesvilletwp.com
W. David Landeg	Administrator	dlandeg@painesvilletwp.com
Perry Township:		FAX: 440-259-5143
Christine Page	Fiscal Officer	perrytwp@ncweb.com
Rick Amos	Trustee	rick@ncweb.com
Nancy Steele	Trustee	resteele@windstream.net
Phillip Haskell	Trustee	perrytwp@ncweb.com
Walter Siegel	Administrator	perrytwp@ncweb.com

Emergency Operations Grant Awards, Lake County, Ohio

Public Safety Communications Technology Upgrades

Paul Stefanko,
Lake County Telecommunications Director
125 E. Erie St. Painesville, OH 44077
Office- 440-350-5555
EOC- 440-918-5555
Fax- 440-350-2599
Cell- 216-390-4525
Email- Stefanko@aol.com

Grant Expenditures by Year – \$4,166,539 Total

2008 – *Purchase of master sites for communication equipment*

Federal: US Department of Commerce, Public Safety Interoperable Communications
Grant I (\$1,920,000)
Grant II (\$1,999,911)

2009 – *Purchase of microwave lines, dishes and radios for connecting 8 towers*

Federal: Federal Transportation Administration (\$1,200,000)
State: Ohio Emergency Management Agency, State Homeland Security Program (\$160,000)

2010 - *Purchase of radio batteries and chargers, and additional microwave equipment*

State: Ohio Emergency Management Agency, State Homeland Security Program (\$143,000)
Local: Lake County Commissioners (\$1,319,000)
Cuyahoga County Commissioners (\$220,000)

2011 – *Purchase of radio base stations, site equipment – routers, switches, servers, combiners, and equipment for interoperability with the Coast Guard*

Federal: FEMA, Assistance to Firefighters Grant (\$800,000)
US Department of Justice Community Oriented Policing Services (\$1,000,000)
State: Ohio Department of Public Safety Northern Border Initiative (\$439,000)
Ohio Emergency Management Agency, State Homeland Security Program (\$100,000)
Local: Lake County Commissioners (\$200,000)
Private: FirstEnergy Nuclear Operating Co. (\$300,000)

**AGREEMENT
BETWEEN BOARD OF LAKE COUNTY COMMISSIONERS
AND THE STATE OF OHIO DEPARTMENT OF ADMINISTRATIVE SERVICES**

THIS AGREEMENT ("Agreement") is made this 2nd day of September, 2010 by and between the Ohio Department of Administrative Services, on behalf of its Office of Information Technology, operating and maintaining the Multi-Agency Radio Communication System ("MARCS") and the Board of Lake County Commissioners ("Lake County") (jointly hereinafter "the Parties").

WHEREAS, MARCS and Lake County each has authority to encumber funds from a U.S. Department of Commerce Public Safety Interoperable Communications Grant ("PSIC" or "Grant") to begin developing a state-wide P-25 IP-based 700/800 MHz trunked digital public safety radio system, and

WHEREAS, the Parties desire by this Agreement to participate jointly in the development of a P-25 compliant, 700/800 MHz, IP-based "system of systems", that will benefit end users of both systems, create economies of scale and prevent duplication of efforts and service at higher costs.

TERMS

The Parties agree as follows:

1. The following definitions shall apply to this Agreement: "Super Master Site" shall be the MARCS site owned and located in Columbus, Ohio; the "Cuyahoga Prime Site" shall be the MARCS site located in Mayfield Village, Ohio; the "Regional Master Site" is the site and the controller equipment owned by and located in Lake County ("Lake County Site") (hereinafter jointly the "Sites" or "System.")
2. Each Party, as owner, will pay its own costs for upgrades, improvements and/or enhancements to the infrastructure described in the previous paragraph. Neither party will charge the other party for the instant and ongoing subscriber use of any of the sites described in the previous paragraph.
3. Each Party agrees that all software and firmware installed and used shall be compatible among all Sites ("System") and that all upgrades, improvements or modification(s) to software, firmware, or to or for the use of the equipment housed in the Sites ("Improvement(s)") shall be agreed to by both Parties prior to Improvement.
4. Each Party agrees that a minimum of six months prior written notice ("Notification Period") shall be given by either Party prior to Improvement. In the event of an emergency requiring Improvement for which six months prior notice is, in the reasonable opinion of the Party installing the Improvement, too long, the Parties shall agree to such shorter Notification Period as is reasonable.

5. MARCS agrees that the primary connection among all MARCS Sites and the Lake County Site will be acquired, maintained, and paid for by MARCS. MARCS will not maintain or support microwave links between sites.
6. In the event that the Regional Master Site is abandoned or its use discontinued, MARCS shall be entitled to assume the ownership of and receive the user fees for all of the Regional Master Site equipment.
7. Each Party agrees that all equipment at all Sites shall be maintained to the manufacturer specifications or better by the Party that is identified by this Agreement as the owner of the Site.
8. Each Party agrees that it will not offer radio subscription services to entities previously under contract with the other Party unless the other Party agrees in advance.
9. Each Party agrees that it will not implement any changes to the base software controller unless all Sites implement identical changes. Consent to changes requested under this paragraph shall not be unreasonably withheld.
10. Each Party agrees to test any equipment other than Motorola subscriber units proposed to be used at its Site to ensure that use of such units do not degrade the System. The scope of any such tests shall be determined and the cost of the tests shall be borne by the owner of the Site. The Parties agree that proposed equipment must be compatible with the System and any Next Generation System agreed by the Parties to be implemented, either as part of this or any future agreement.
11. Each Party agrees to minimize the number of users that roam into the exclusive domain of the other Party. In the event excessive roaming causes resource utilization issues (busies) for the other Party, both Parties will cooperate to resolve the matter in the most effective way to maintain public safety.
12. This Agreement may terminate upon default of one Party or upon mutual agreement by the Parties. The Parties acknowledge that in the event of termination, it may take up to 24 months to return to independent systems and that each Party will cooperate to minimize interference with public safety during this period.
13. MARCS agrees to waive all subscriber user fees charged by MARCS in the ordinary course of its operations for Lake County subscribers within the geographical boundary of Lake County. MARCS further agrees that Lake County may access the MARCS legacy system statewide, and the MARCS P-25 system as it is built statewide, with the same access rights as other MARCS' subscribers.

In consideration for the waiver of such fees, Lake County agrees to provide MARCS subscribers access to the Lake County regional system at no cost to MARCS. Lake County further agrees to provide both the coverage characteristics and capacity norms currently enjoyed by MARCS subscribers in the Lake County.

14. Funds necessary to continue the obligations of each Party under this Agreement, are contingent upon the availability of lawful appropriations both by the Ohio General Assembly and the Board of Lake County Commissioners. If the General Assembly or Lake County fails at any time to continue funding to meet any obligations due under this Agreement or to continue application for the Grant to be used to fund such obligations, this Agreement will terminate and the Parties will "wind up" operations under this Agreement as if upon mutual agreement to terminate.

15. In the event that either Party fails to perform any of its obligations under this Agreement after 60 days' written Notice to Cure sent by First Class Mail delivered to the defaulting Party by the non-defaulting Party, the non-defaulting Party may terminate this Agreement on a date certain. The Termination Date shall be no earlier than the last day of the cure period and shall be specified in a written Notice to Terminate mailed to the defaulting Party by the non-defaulting Party by First Class Mail.

The defaulting Party shall be liable to the non-defaulting Party for all actual, direct and consequential damages incurred by the defaulting Party upon a determination by a court of competent jurisdiction.

16. The Parties will make efforts to first resolve internally any dispute, by resorting to higher levels of management. If the disputed matter has not been resolved by the State Chief Information Officer and the Lake County Board of Commissioners within thirty (30) days of delivery of the initial written Notice of Dispute by the aggrieved Party, the Parties may resort to courts of competent jurisdiction for resolution of the dispute.

17. The Parties each agree that, as related to the duties of each Party under this Agreement and the funds committed to each Party's obligations hereunder, no Federally appropriated funds have been paid, by or on behalf of the either Party, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the Making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement;

The Parties agree further that If any funds, other than Federally appropriated funds, have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an

employee of a Member of Congress in connection any Federal contract, grant, loan, or cooperative agreement, each undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

18. Each Party agrees that this Agreement has been adopted and performance shall be in compliance with all applicable federal, state and local laws, regulations, circulars, rules, and ordinances, and each Party represents that it has enacted such resolutions and taken such actions as are required to effectuate this Agreement in accordance with applicable laws.

SIGNATURES

The signatures below represent adoption of this MOU.

DEPARTMENT OF ADMINISTRATIVE SERVICES

LAKE COUNTY

By: *Walter Ford, Mayor*

By: *Daniel P. Troy*
Daniel P. Troy, President
Lake County Board of Commissioners

Date *12/13/10*

Date: September 2, 2010

EXHIBIT C

1. CONCORD TOWNSHIP - \$4,438.74
2. CITY OF EASTLAKE - \$23,889.37
3. VILLAGE OF FAIRPORT - \$5,855.87
4. VILLAGE OF GRAND RIVER - \$5,855.87
5. CITY OF KIRTLAND - \$9,825.49
6. CITY OF KIRTLAND HILLS - \$5,855.87
7. DEEPWOOD CENTER - \$6,417.84
8. KIRTLAND SCHOOLS - \$2,093.13
9. LAKETRAN - 0
10. MADISON SCHOOLS - \$3,580.31
11. MENTOR SCHOOLS - \$11,954.46
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43. TIMBERLAKE VILLAGE - \$5,855.87
44. VILLAGE OF WAITE HILL - \$5,855.87

Lake County Fire Department 2012 Budgets

	Concord	Eastlake	Fairport	Gr. River	Kirtland	Leroy	Madison District	Mentor	MOL	P'ville City	P'ville Twp..	Perry District	Wickliffe	Wilby	Wilby Hills	Willowick	All Lake County Fire/District Departments Total
EXPENSES:																	
Salary & Benefits	3,027,500	1,988,042	344,000	96,000	1,100,800	340,000	2,630,500	8,642,662	661,590	2,412,303	3,073,833	3,345,367	2,306,354	5,690,620	1,875,600	1,473,319	39,008,490
Contract Services	150,000		20,000	39,758		18,000	314,000		22,600		78,463	129,800		31,875	85,200		889,696
Occupancy		48,400				21,000	56,000	155,315			65,500	45,430	39,300		4,500		435,445
Travel/Trng	25,000		2,000			9,000	27,000		4,300		35,500	40,000	9,000		41,100		192,900
Insurance	25,000					45,000			4,200		131,704	35,000	107,050		7,500	10,400	365,854
Capital & Equip	55,000		247,470		20,000	3,000	785,000	72,000	1,500	111,000	15,000	360,000	183,650		293,400	6,800	2,153,820
Supplies, etc.	591,000	792,080	34,000		139,375	150,763	224,200	936,191	30,000	263,474				344,250	126,200	181,906	4,166,369
Evaluation																	-
Marketing																	-
Conf/Meeting																	-
Administration																	-
Other - Misc.	135,000					5,500			5,500			231,542					377,542
Other																	-
Total Exp	4,008,500	2,828,522	647,470	135,758	1,260,175	592,263	4,036,700	9,806,168	729,690	2,786,777	3,400,000	4,540,069	2,645,354	6,066,745	2,433,500	1,672,425	47,590,116
REVENUES:																	
General Fund	838,500	2,519,483	647,470	129,758	446,367	103,944		8,290,057	22,750	2,617,505	980,052	80,000	2,553,971	5,481,790	1,934,004	1,029,694	27,675,345
PropTax Levies	2,665,000	309,039			813,808	488,319	3,093,400	1,516,111	546,940	169,272	2,419,948	3,695,262	91,383	584,955	499,496	642,731	17,535,664
Grants	117,325											510,657					627,982
Membership Inc.																	-
Prog ServFees	387,675			6,000			934,300		160,000			244,150					1,732,125
Investments							9,000					10,000					19,000
Other																	-
Other																	-
Other																	-
Total Rev	4,008,500	2,828,522	647,470	135,758	1,260,175	592,263	4,036,700	9,806,168	729,690	2,786,777	3,400,000	4,540,069	2,645,354	6,066,745	2,433,500	1,672,425	47,590,116
No. of Stations	2	1	1	1	2	1	3	5	1	1	3	2	1	2	1	1	28
No. of Ambulances	3	3	2	2	2	2	6	10	2	2	4	3	2	4	2	2	51
No. of Pumper & Latter Trucks	4	5	2	1	3	2	4	14	3	4	5	6	3	6	4	4	70

(Bold ='s Dec. 2006 Report - non bold are estimates)

Source:

Budgets: Financial Office of Departments
 Revenues: Lake County Auditor and Fiscal Office of Departments

Assumptions:

Average cost of ambulance 150,000 10 year life
 Average cost of pumpers and latter trucks 600,000 20 year life

EXHIBIT C

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Projected Lake County Fire Department Budgets for FY 2013 and 2014

	Actual FY 2012 Budgets	Projected FY 2013 Budgets	Projected FY 2014 Budgets
EXPENSES:			
Salary & Benefits	39,008,490	40,178,745	41,384,107
Contract Services	889,696	916,387	943,878
Occupancy	435,445	448,508	461,964
Travel/Trng	192,900	198,687	204,648
Insurance	365,854	376,830	388,135
Capital & Equip	2,153,820	2,218,435	2,284,988
Supplies, etc.	4,166,369	4,291,360	4,420,101
Evaluation			
Marketing			
Conf/Meeting			
Administration			
Other	377,542	388,868	400,534
Other			
Other			
Total Expense	47,590,116	49,017,819	50,488,354
REVENUES:			
General Fund	27,675,345	28,505,605	29,360,774
PropTax Levies	17,535,664	18,061,734	18,603,586
Grants	627,982	646,821	666,226
Membership Inc.			
Prog ServFees	1,732,125	1,784,089	1,837,611
Investments	19,000	19,570	20,157
Other			
Other			
Other			
Total Revenues	47,590,116	49,017,819	50,488,354

Assumptions:
 (1) 3% Increase in revenues & expenses for FY 2013 and FY 2014

Projected Lake County as One Fire District - Budgets for FY 2012 and 2014

	<u>Projected FY 2012 Budgets</u>	<u>One District Projected Savings 1st Yr</u>	<u>Projected FY 2012 Budget</u>	<u>Projected FY 2013 Budget</u>	<u>Projected FY 2014 Budget</u>
EXPENSES:					
Salary & Benefits	39,008,490	8,981,410	30,027,080	30,927,892	31,855,729
Contract Services	889,696	355,878	533,818	549,832	566,327
Occupancy	435,445	108,861	326,584	336,381	346,473
Travel/Trng	192,900	48,225	144,675	149,015	153,486
Insurance	365,854	128,049	237,805	244,939	252,287
Capital & Equip	2,153,820	1,230,000	923,820	951,535	980,081
Supplies, etc.	4,166,369	1,666,548	2,499,821	2,574,816	2,652,061
Evaluation					
Marketing					
Conf/Meeting					
Administration					
Other - Misc.	377,542	124,589	252,953	260,542	268,358
Other					
Other					
Total Expense	<u>47,590,116</u>	<u>12,643,560</u> (26.6%)	<u>34,946,556</u>	<u>35,994,953</u>	<u>37,074,801</u>
REVENUES:					
General Fund	27,675,345				
PropTax Levies	17,535,664		32,424,566	33,170,953	33,948,801
Grants	627,982		700,000	800,000	900,000
Membership Inc.					
Prog ServFees	1,732,125		1,800,000	2,000,000	2,200,000
Investments	19,000		22,000	24,000	26,000
Other					
Other					
Other					
Total Revenues	<u>47,590,116</u>		<u>34,946,566</u>	<u>35,994,953</u>	<u>37,074,801</u>

Notes:

- 1 3% Increase in revenues & expenses for FY 2013 and FY 2014
- 2 Of the 16 dept's each one has a Chief and Executive Officer. Average salary and benefits for the Chief is \$128,500 x 16 = \$2,056,000
Average salary and benefits for the Executive Officer is \$109,225 x 16 = \$1,747,600
One District would require one Chief, two Battalion Chiefs and 6 Lt's for a total of 9 administrative personnel at a cost of \$1,606,250 - total administration cost savings would be \$2,390,100
- 3 It is estimated that consolidation of rank and file personnel would be reduced by 18% for a savings of \$6,591,310
- 4 Major Equipment: Ambulances have an average cost of \$150,000 and a useful life of 10 years - \$15,000 cost per year per vehicle.
Fire pumpers and latter trucks average \$600,000 and a useful life of 20 years - \$30,000 cost per year per vehicle.
Ambulances would be reduced from 51 to 35 for a savings of \$240,000 per year.
Pumpers and latter trucks would be reduced from 70 to 37 for a savings of \$990,000.
It is estimated that only 40 vehicles would be needed with One District, a savings of \$900,000 per year
- 5 By creating One District it is estimated that common supplies, insurance carriers, computer and maintenance contracts, and other areas would save an estimated 25% to 33%.



John Eklund
State Senator, 18th District

Senate Building
1 Capitol Square
Columbus, Ohio 43215
Phone: 614.644.7718
Fax: 614.466.7662
Eklund@ohiosenate.gov

Committees:

Highways and Transportation
Judiciary
State and Local Government and Veterans' Affairs

July 27, 2012

Mr. Kip L. Molenaar
Director of Administration & Finance
City of Mentor-on-the-Lake
5860 Andrews Rd.
Mentor-on-the-Lake, OH 44060-2827

RE: Support of Grant Application to the Local Government Innovation Fund

Dear Mr. Molenaar:

I am aware that your City has been selected to be the Lead Grant Applicant for the Lake County Mayors & Managers Association for the filing of a grant application with the Ohio Department of Development – Local Government Innovation Fund. The application is for a feasibility study of consolidating the Lake County Fire Departments to improve operational efficiencies.

Since I became the Senator for the 18th District, I have been very impressed with the numerous collaborative efforts that Lake County has already made to improve government efficiencies such as the county wide police and fire radio system, the hazardous material team, the bomb squad, the Crime Lab, just to name a few. Most recently, I have seen firsthand, and applaud, the enthusiastic cooperation many political subdivisions in the County are offering to Auditor Dave Yost's initiatives to inventory and explore sharing equipment. Lake County has a solid track record of embracing and executing collaborative efforts and the efficiencies they generate, and I share your goal of becoming even more efficient in providing government services at the lowest cost to our residents.

Governor Kasich along with the General Assembly has provided funding to the Ohio Department of Development to create the Local Government Innovation Fund for projects exactly like your proposal which provides improved efficiencies on a county wide basis for fire and rescue services. I whole-heartily support your application, and will do whatever I can to assist you with your grant request.

Sincerely,

A handwritten signature in blue ink that reads "John Eklund".

John Eklund
18th Senate District

CC: Governor John Kasich
Representative Ron Young
Representative Lorraine Fende



Rep. Lorraine M. Fende
District 62

Committees: Health and Aging; Insurance; Ways and Means

July 25, 2012

Mr. Kip L. Molenaar
Director of Administration & Finance
City of Mentor-on-the-Lake
5860 Andrews Rd.
Mentor-on-the-Lake, OH 44060-2827

RE: Support of Grant Application to the Local Government Innovation Fund

Dear Mr. Molenaar,

I am writing to offer my full support for the grant application filed by the City of Mentor-on-the-Lake.

Lake County strives for government efficiency through efforts such as the county wide police and fire radio system, hazardous material team, the bomb squad, and the Crime Lab, just to name a few. Even though Lake County has many model programs to offer other entities, becoming more efficient in providing government services at the lowest cost to our residents is a goal we all strive for.

The Ohio Department of Development was provided funds to create the Local Government Innovation Fund—for projects exactly like your proposal which provides improved efficiencies on a county wide basis for fire and rescue services.

I whole-heartily support your application to improve government efficiency in Lake County. Please let me know if I can be of further assistance.

Sincerely,

Handwritten signature of Lorraine M. Fende in cursive.

State Representative Lorraine Fende
Ohio House of Representatives
62nd District

District:

Parts of Lake County
372 E. 328th Street
Willowick, Oh 44095
Telephone: (440)943-0202

www.house.state.oh.us

77 S. High Street, Columbus, Ohio 43215-6111

Contact Information:

Office: 614-466-7251
Toll-Free: 1-800-282-0253
FAX: 614-719-3962
Email: district62@ohr.state.oh.us

Columbus Office
Phone: (614) 644-6074
Fax: (614) 719-3963
district63@ohr.state.oh.us



Committees
Commerce, Labor & Technology, Chair;
Transportation, Public Safety & Homeland
Security; State Government & Elections;
Veterans Affairs

Ron Young
State Representative

July 16, 2012

Kip L. Molenaar
Director of Administration and Finance
City of Mentor-on-the-Lake
5860 Andrews Road
Mentor-on-the-Lake, Ohio 44060

Dear Mr. Molenaar,

I fully support the City of Mentor-on-the-Lake's grant application for \$100,000 to conduct a feasibility study on the consolidation of the Fire Departments in Lake County. With municipal budgets diminishing, local governments must look to other options to save money.

Communities would be able to save a substantial amount of money by sharing the cost for specialized equipment. They would then be able to designate certain departments for specialty services and have the closest fire department to respond to a call no matter the jurisdiction.

This feasibility study would allow municipalities in Lake County to explore an option to save them money in a time where budgets are becoming narrower. If, through this study, the consolidation is found to be achievable, then the savings from such a merger could help local governments continue to support their communities with less financial strain.

Please contact me if you should have any questions; I can be reached at (440) 487-8526. Thank you for your time and effort in helping the communities of Lake County.

Sincerely,

A handwritten signature in cursive script that reads "Ron Young".

Representative Ron Young
Ohio House District 63

www.house.state.oh.us
77 S. High Street, Columbus, Ohio 43215-6111



City of Mentor

Council-manager
government since 1963

8500 Civic Center Boulevard
Mentor, Ohio 44060-2499
440-255-1100
www.cityofmentor.com

July 27, 2012

The Local Government Innovation Council
Ohio Department of Development
77 S. High Street
P.O. Box 1001
Columbus, Ohio 43216-1001

Dear Council Members:

As the largest city in Lake County, the city of Mentor is very supportive of a request for funding through the Local Government innovation Fund to study the feasibility of fire services consolidation in Lake County. Fire service operations throughout the county have a long history of interdepartmental cooperation, and most departments have already adopted the same training standards and emergency management procedures.

The Local Government Innovation Council has recently approved a similar application in Cuyahoga County, and we would very much appreciate similar consideration.

The spirit of regionalism is alive and well in Lake County and we believe there may be an opportunity to provide more cost-effective services to our residents. Your assistance could help make this possible.

Most sincerely,

KENNETH J. FILIPIAK
City Manager



The City of
Wickliffe

Mayor

William A. Margalis

Council President

David J. Krych

Council at Large

Mark A. Iafelice

Sherry Koski

Ward 1

James A. Bala

Ward 2

Edward C. Matyja

Ward 3

Ronald P. Ely

Ward 4

Edward A. Levon

Director of Law

William C. Gargiulo

943-7104

Director of Public Service

Don Kerniskey

440-943-7125

Director of Finance

Martin J. Germ

440-943-7117

Building Commissioner

Raymond F. Sack

440-943-7115

Chief of Police

Randy E. Ice

440-943-1234

Chief of Fire

James G. Powers

440-943-7140

City Engineer

Peter J. Formica

440-951-9000

Director of Recreation

Timothy E. Stopp

440-943-7120

City Programs

Director

Patricia A. Fowler

440-943-7100

Senior Center Director

Maureen Webster

440-373-5015

Economic Development

Director

Jason Laver

216-408-6969

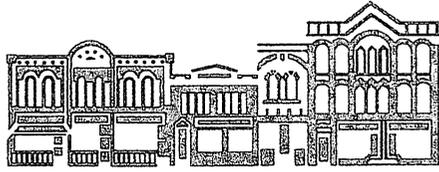
July 16, 2012

To Whom It May Concern,

This letter is to affirm my support for the proposed feasibility study of the consolidation of various fire departments within Lake County. For many years the local fire departments have lead the way in sharing services, resources and equipment in their daily operations. With every government agency feeling the crunch of less revenue to work with, it is time that we look at the feasibility of taking another step forward in researching the possibility of consolidating various operations into regional fire districts. We need to study this idea to better understand the impact of making this change.



William A. Margalis
Mayor



City Of Willoughby

David E. Anderson
Mayor and Safety Director

July 17, 2012

Kip L. Molenaar
Director of Admin. & Finance
City of Mentor-on-the-Lake
5860 Andrews Rd.
Mentor-on-the-Lake, OH 44060

Dear Kip:

The City of Willoughby is in support of your grant application for a feasibility study to look at issues and possibilities regarding the consolidation of fire departments in Lake County. We look forward to participating in this effort.

Sincerely,

A handwritten signature in black ink, appearing to read "David E. Anderson". The signature is fluid and cursive, with a long horizontal stroke at the end.

David E. Anderson

"The Courtesy City"

One Public Square • Willoughby, Ohio 44094 • (440) 951-2800 • Fax (440) 953-4167 • www.willoughbyohio.com

VILLAGE OF TIMBERLAKE

RESOLUTION NO. 2012-22

A RESOLUTION AUTHORIZING THE CITY OF MENTOR-ON-THE-LAKE TO SUBMIT A GRANT APPLICATION TO THE OHIO DEPARTMENT OF DEVELOPMENT LOCAL GOVERNMENT INNOVATION FUND ON BEHALF OF THE VILLAGE

WHEREAS, the Ohio Department of Development has established a Local Government Innovation Fund to help create more efficient service delivery within a specific discipline of government services for one or more entities; and

WHEREAS, the Local Government Innovation Fund consists of \$45 million to be awarded in for form of grants and loans, of which \$9 million have been set aside for grants which can be used for feasibility studies; and

WHEREAS, consolidation of Lake County Fire Departments has been discussed by the local governments for some time; however, the lack of funding to do a feasibility study has been a hurdle; and

WHEREAS, the application process requires a local political subdivision to be the applicant and the Association has agreed to have the City of Mentor-on-the-Lake be the Grant Applicant on behalf of the Lake County Mayor's & City Managers Association.

NOW, THEREFORE, BE IT RESOLVED by the Council of the Village of Timberlake, County of Lake, and State of Ohio that:

Section 1

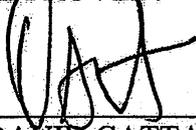
That the Village of Timberlake does hereby authorize the City of Mentor-on-the-Lake to be the lead applicant for the purpose of making a grant application to the Ohio Department of Development Local Government Innovation Fund for a feasibility study of consolidating the Lake County Fire Departments to improve operational efficiencies.

Section 2

That all formal actions of the Village of Timberlake concerning the passage of this resolution were adopted in an open meeting, and that all deliberations of the Village of Timberlake, which resulted in such formal action, were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

WHEREFORE, this Resolution shall be in full force and effective immediately upon passage by the Village of Timberlake.

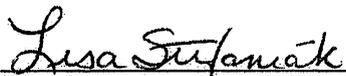
APPROVED:



DAVID CATTANI, MAYOR

Date of Adoption: 6-19-12

Attested:



Lisa Stefaniak, Clerk-Treasurer

Carol K. Willen, Ph.D.

Carol Willen is the first Director of the Nonprofit and Public Service Center at Lakeland Community College. Established in 2005, the Center provides educational and professional development programs for both individuals and organizations; offers customized consulting, facilitation, and research services; and serves as a catalyst and convener around issues of community importance.

In her role as Center Director, Carol not only develops the Center's highly regarded educational and professional development programming but also works with local nonprofit organizations and public sector agencies to define their professional development needs, identify the provider best equipped to deliver services, and coordinate the service delivery. In addition, she coordinates consulting and other customized services provided by the College in such areas as strategic planning, research and evaluation, and organizational assessment. Her role also includes the development of networking and consortium opportunities, under Lakeland auspices, for both nonprofits and public entities.

Prior to joining Lakeland Community College, Carol was Director of Academic Programs and Student Services at Case Western Reserve University's Mandel Center for Nonprofit Organizations. In that capacity she administered the Mandel Center's multi-disciplinary graduate programs in nonprofit management, working with faculty on academic and curricular issues and serving as advisor to students.

Earlier in her career, Carol spent approximately fifteen years in the field of philanthropy. After working as Executive Director of The William Bingham Foundation and Program Officer for the Mandel/Premier Philanthropic Program, she moved to The Cleveland Foundation, where she served as Senior Program Officer for Education. She has also worked as an independent consultant in higher education and philanthropy.

Carol is co-author of *The Human Services Strategic Restructuring Project: A Journey of Learning* (2012), a chapter on collaboration and strategic alliances in *The Jossey-Bass Handbook of Nonprofit Leadership and Management* (Wiley, 2010), a series of case studies on the role of trust in strategic alliances (Mandel Center for Nonprofit Organizations, 2005), and a chapter on consulting in *Effectively Managing Nonprofit Organizations* (NASW Press, 2006). She also co-teaches a graduate course on strategic alliances at Case Western Reserve University's Mandel School of Applied Social Sciences.

A Phi Beta Kappa graduate of the University of Michigan, Carol earned both her master's degree and Ph.D. at Harvard University. She and her husband are the parents of three adult children.

Lakeland Community College
Nonprofit and Public Service Center
Consulting Clients Served

CLIENT SERVED	PROJECT/SERVICE PROVIDED	YEAR
ADAMHS Board Directors Council	Facilitation of Planning Sessions	2008
America Speaks	Coordination for Voices and Choices	2006
American Red Cross - Greater Cleveland Chapter	Development of a Lake County Advisory Council	2006
Arts Stakeholders Group (pro bono)	Facilitated Planning Session	2011
Ashtabula Foundation	Planned Giving Program	2007
Auburn Career Center	Strategic Plan	2011-2012
Camp Sue Osborn	Board Development	2009
Camp Sue Osborn	Strategic Plan	2011
Cleveland Foundation – Lake-Geauga Fund	Retreat for the Lake-Geauga Advisory Committee	2011
Crossroads	Board Development Sessions	2009
Crossroads	Visioning and Planning Session	2006
Crossroads/New Directions	Strategic Planning Process for Newly Consolidated Agency	2011-2012
Deepwood Foundation	Board Development Sessions	2011
Deepwood Foundation	Strategic Planning Process	2011-2012
Deepwood Foundation	Visioning and Planning Session	2010
Downtown Painesville Organization	Aligning the Downtown Painesville Organization with the Ohio Main Street Model	2009
Family Planning Association of Northeast Ohio	Strategic Plan	2010
Geauga County Department on Aging	Provide Faculty Lecturers for Older Adults	2005
Geauga County Library Foundation	Visioning and Planning Session	2008
Geauga Humane Society – Rescue Village	Facilitation of Board Retreat	2012
Geauga Lyric Theater Guild	Facilitation of Board Development Session	2010

**Lakeland Community College
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CLIENT SERVED	PROJECT/SERVICE PROVIDED	YEAR
Geauga Lyric Theater Guild	Facilitation of Educational and Planning Retreat	2010
Lake Communities Development Corporation	Strategic Planning Session	2005
Lake County Board of Developmental Disabilities	Strategic Planning Facilitation	2006
Lake County Council on Aging	Enhancing the Effectiveness of the Board of Trustees	2010
Lake County Council on Aging	Facilitated Board Discussions	2006, 2007
Lake County Council on Aging	Human Resources Organizational Assessment and Review	2007
Lake County Economic Development	Strategic Plan	2005
Lake County Educational Service Center	Visioning and Planning Session	2008
Lake County Family and Children First Council	Development of a Plan for Increasing Child Well Being	2007
Lake County Free Medical Clinic	Visioning and Planning Session	2006
Lake County General Health District	Four HIPAA Training Sessions for Employees	2010
Lake County Mayors and City Managers Association	Planning Facilitation Services	2005
Lake County Schools Council	Facilitation of Advisory Network Meetings and Related Services	2010
Lake Humane Society	Visioning and Planning Session	2006
Lake Metroparks Foundation	Board Development	2006
Lake-Geauga Educational Assistance Foundation (LEAF)	Visioning and Planning Session	2010
Lakeland Community College Science and Health Technologies Division	Development of Curriculum for a Proposed STNA Program in Acute Care	2011
Lakeland Community College Science and Health Technologies Division	Development of Curriculum for a Proposed Electronic Health Records Course	2010
Lakeland Foundation	Human Resources Development Plan	2005

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CLIENT SERVED	PROJECT/SERVICE PROVIDED	YEAR
Lakeland Foundation	Leadership Development for the Next Generation Campaign	2009
Lakeland Foundation	Strategic Planning Consulting Services and Facilitation	2006
Lifeline for the Empowerment and Development of Consumers	Strategic Planning Facilitation	2009
Multiple Sclerosis Women's Committee	Visioning and Planning Session	2005
NAACP – National Association for the Advancement of Colored People, Lake County Branch	Facilitation of Visioning and Planning Session	2010
NEON (North East Ohio Network: Council of Governments – Boards of Developmental Disabilities)	Strategic Planning Facilitation	2008
New Directions for Living	Visioning and Planning Session	2006
North East Ohio Regional Library System	Professional Development Program - Budgeting as a Management Tool	2008
Northeast Ohio Regional Library System	Professional Development Program – Finding Government Funding for Libraries	2009
Northeast Ohio Regional Library System	Staff Development Day	2010
Ohio Skills Bank	Healthcare Employer Engagement for the Ohio Skills Bank, Region 8	2009
Painesville Department of Recreation and Public Lands	Youth Summit	2005
Planned Parenthood of Greater Cleveland and Family Planning Association of North East Ohio	Facilitation of Joint Planning	2005
Planned Parenthood of Greater Cleveland and Family Planning Association of North East Ohio	Launching a Comprehensive Sexuality Education Program	2005
Rabbit Run Community Arts Association	Strategic Plan	2008
Rabbit Run Community Arts Association	Visioning and Planning Session	2007
Rebuilding Together - Lake County	Visioning and Planning Session	2009
Rose-Mary Center	Managerial Training	2011
Society for Rehabilitation	Board Development Session	2007
Society for Rehabilitation	Development of a Brand Plan	2007

**Lakeland Community College
Nonprofit and Public Service Center
*Consulting Clients Served***

CLIENT SERVED	PROJECT/SERVICE PROVIDED	YEAR
SUCCESS for Autism	Facilitation of a Goal Setting Session	2005
United Way of Lake County	An Analysis of Community Leader and Donor Surveys	2007
United Way of Lake County	Visioning and Planning Session	2007
United Way of Summit County (fiscal agent for Northeast Ohio Regional United Ways Chief Volunteer Officers Task Force)	Development of a Request for Proposals for the Work Group of the Northeast Ohio Regional United Way Chief Volunteers Officers Task Force	2008
WomenSafe	Visioning and Planning Session	2007