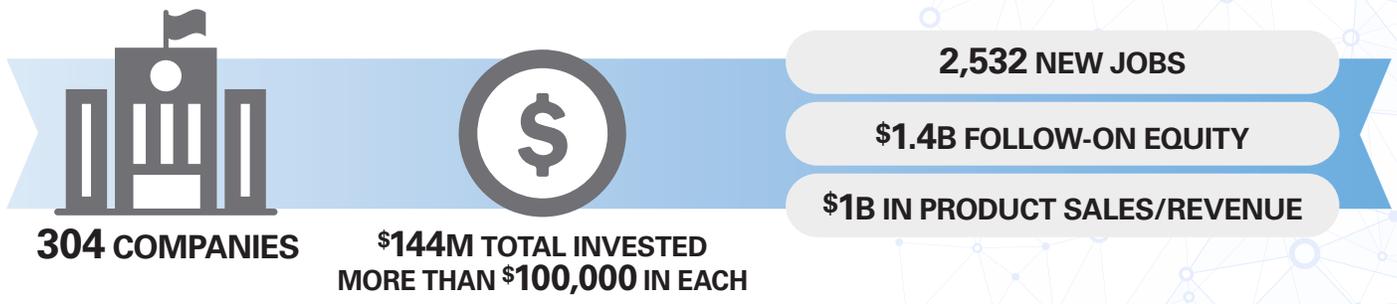


Ohio Third Frontier is committed to transforming the state's economy through the growth of startup and early stage technology companies.

Businesses and entrepreneurs have access to a statewide network of resources through this nationally-recognized initiative. The network provides access to business expertise, mentorship, capital and talent to help turn great ideas into thriving companies and well-paying jobs.

Since 2006, Ohio Third Frontier supported organizations have provided services and investment capital to more than 1,200 companies. Of those, 304 companies were supported at more than \$100,000. The outcomes for those companies have been impressive.



Medical Technology and Software/Information Technology sectors are generating the strongest returns

| | All | Medical Technology | Software/Information Technology | Advanced Materials | All Other Technology |
|----------------------------------|--------|--------------------|---------------------------------|--------------------|----------------------|
| Companies | 304 | 92 | 156 | 24 | 32 |
| New Jobs Created | 2,532 | 840 | 1,366 | 130 | 196 |
| Follow-on Equity | \$1.4B | \$725M | \$431M | \$126M | \$98M |
| Product Sales and Revenue | \$1B | \$233M | \$548M | \$78M | \$148M |

Ohio Third Frontier Successes in 2015

| Company | Product | Details |
|---|---|---|
|  | Non-invasive cardiac mapping system | Acquired by Medtronic for \$93M |
|  | CRM software for distributors and wholesalers | Grown from five employees to 50 |
|  | Higher education application management platform | Raised \$3.5M and landed first \$1M+ contract |
|  | Physician connectivity and CRM solutions | #542 on Inc. 5,000 "150 Great Places to Work in Healthcare" |
|  | Painless large-volume injection devices | 30 new jobs; new facility will house R&D, manufacturing and distribution |
|  | Ultra-low temperature freezers | 26 new jobs; revenue doubled over the last 2 years |
|  | Economic Intelligence predictive analytics platform | Recently raised \$6.7M series A; 266% year-over-year customer growth since 2012 |
|  | Workforce management software focused on senior care facilities | 20 new jobs in 2015; grown from two employees to 90 since 2009 |
|  | Construction estimating and takeoff software | Grown from three employees in 2013 to 25 in 2015 |

The Ohio Development Services Agency can provide more information on the following programs

- Innovation **Entrepreneurial Signature Program**
- Commercialization **Technology Validation and Start-up Fund**
- Capital **Pre-seed Fund Capitalization Program; Commercial Acceleration Loan Fund**
- Talent **Ohio Third Frontier Internship Program**

Please visit ohiothirdfrontier.com, and follow its companies, people and successes at weare.techohio.ohio.gov



John R. Kasich, Governor David Goodman, Director



The Voice of Ohio Third Frontier