

Mckay, Michael

From: QCA First Fund <jhabbert@qcafirstfund.com>
Sent: Wednesday, July 08, 2015 2:59 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

We respectfully submit the following as our LOI for the current RFP.

Lead Applicant's name, address, phone number, contact person, including e-mail address for the contact

Queen City Angels
109 Bentwood Court
Cincinnati, OH 45241
John Habbert
jhabbert@qcafirstfund.com

proposed Project title

QCA First Fund V

The project will be a Pre-Seed Fund

We expect to request \$5M in matching funds. Our primary collaborators will be Queen City Angels Inc, members of that group as individuals, and other individuals and institutions in the region who support the start-up community.

John Habbert
Manager
QCA First Funds
513-731-8137

Mckay, Michael

From: Jeff Lietzke <jlietzke@theken.us>
Sent: Friday, July 31, 2015 3:06 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: LaunchDen 2015 Pre-Seed Fund LOI 73115.pdf

Please find attached, our letter of intent for the 2015 Pre-Seed Capitalization Fund Program.

Jeff Lietzke

NextStep Ideas, LLC
President



jlietzke@theken.us

C 216.401.6403

O 330.733.7600 x663

F 330.733.7602

1800 Triplett Blvd
Akron, OH 44306

www.theken.us

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LAUNCHDEN
where ideas take flight

July 31, 2015

Mike McKay
Entrepreneurship and Capital Administrator
Office of Technology Investments
Ohio Development Services Agency
77 South High Street, 28th Floor
Columbus, Ohio 43215-6108

Re: LaunchDen, LLC Pre-Seed Fund Capitalization Program Letter of Intent ("LOI")

Dear Mr. McKay,

LaunchDen is pleased to submit this LOI as part of Third Frontier's Pre-Seed Capitalization Program request for proposal process. We are engaged in conversations with potential collaborators, with LaunchDen to serve as the Lead Applicant. We estimate our funds request amount at \$3,000,000.

The project title is, "LaunchDen Capital Fund." Our contact information:

Jeffrey Lietzke
LaunchDen, LLC
1800 Triplett Boulevard
Akron, Ohio 44306
JLietzke@Theken.us
(330) 733-7600 x663 (Office)

We look forward to participating in the request for proposal process.

Sincerely,


Jeffrey Lietzke
President

LAUNCHDEN, LLC

C 330.733.7600 / F 330.733.7602 / A 1800 Triplett Blvd. Akron, Ohio 44306

Mckay, Michael

From: Charlie MacMillan <cmacmillan@esplp.com>
Sent: Monday, August 03, 2015 3:46 PM
To: DSA OhioThirdFrontierRFP
Cc: Jim Petras; Ethan Cohen; Connie Weber
Subject: 2015 Pre-Seed Fund Capitalization Letter of Intent - Early Stage Partners Fund III
Attachments: 150803 ESP III LOI CY 2015 Pre-Seed Fund Capitalization Program.pdf

August 3, 2015

We are pleased to submit his Letter of Intent (LOI) for the Ohio Third Frontier CY 2015 Pre-Seed Fund Capitalization Program on behalf of Early Stage Partners Fund III. The Lead Applicant Information is listed below and attached is our Letter of Intent. Please confirm receipt of these materials. Please contact me at your convenience should there be any questions.

Charlie MacMillan
216.781.4600x4

- **Lead Applicant Information**

- **Name:** Early Stage Partners III, L.P.
- **Address:** 1801 East Ninth Street, Suite 1700, Cleveland, OH 44114
- **Phone:** 216-781-4600
- **Contact:** Charlie MacMillan, cmacmillan@esplp.com
- **Proposed Project Title:** Early Stage Partners Fund III
- **Project Purpose:** Pre-Seed Fund
- **Funds Requested:** \$2,500,000
- **Know/Anticipated List of Collaborators:** Bizdom, FlashStart, JumpStart, BioEnterprise, Cleveland Clinic Innovations, Case Technology Ventures, Tech Columbus, Ohio Tech Angels, Queen City Angles, Cincy Tech, Glengary Ventures, Launch House, Rocket Ventures, North Coast Angel Fund

**EARLY
STAGE
PARTNERS**



1801 East Ninth Street, Suite 1700, Cleveland, OH 44114
216.781.4600x4 voice 216.781.0158 fax
cmacmillan@esplp.com

August 3, 2015

The Ohio Development Services Agency
Office of Technology Investments
77 South High Street, 28th Floor
Columbus, OH 43215

Re: Letter of Intent
Ohio Third Frontier
CY2015 Pre-Seed Fund Capitalization Program

Dear Representative:

We are pleased to submit his Letter of Intent (LOI) for the Ohio Third Frontier CY 2015 Pre-Seed Fund Capitalization Program. The Lead Applicant Information is listed below. Please confirm receipt of these materials. Please contact me at your convenience should there be any questions.

Sincerely,
Charlie MacMillan

- **Lead Applicant Information**
 - **Name:** Early Stage Partners III, L.P.
 - **Address:** 1801 East Ninth Street, Suite 1700, Cleveland, OH 44114
 - **Phone:** 216-781-4600
 - **Contact:** Charlie MacMillan
cmacmillan@esplp.com
 - **Proposed Project Title:** Early Stage Partners Fund III
 - **Project Purpose:** Pre-Seed Fund
 - **Funds Requested:** \$2,500,000
 - **Know/Anticipated List of Collaborators:** Bizdom, FlashStart, JumpStart, BioEnterprise, Cleveland Clinic Innovations, Case Technology Ventures, Tech Columbus, Ohio Tech Angels, Queen City Angles, Cincy Tech, Glengary Ventures, Launch House, Rocket Ventures, North Coast Angel Fund

Mckay, Michael

From: Ryan Helon <Ryan@rev1ventures.com>
Sent: Monday, August 03, 2015 6:36 PM
To: DSA OhioThirdFrontierRFP
Cc: Tom Walker; Wayne Embree
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

To: Ohio Development Services Agency

Rev1 Ventures intends to submit a proposal for the Ohio Third Frontier Pre-Seed/Seed Plus Fund Capitalization Program Calendar Year 2015 Request for Proposals.

Lead Applicant: Rev1 Ventures
1275 Kinnear Rd
Columbus, OH 43212
614.487.3700

Contact: Tom Walker
CEO and President
Rev1 Ventures
tom@rev1ventures.com

Project Title: Rev1 Fund (Combined Fund – Pre-Seed and Seed Plus)

Estimated Ohio Third Frontier funds to be requested: Pre-Seed - Up to \$5 million; and Seed Plus – Up to \$5 million (for a total of up to \$10 million)

Known Collaborators: Nationwide Insurance, other Central Ohio-based companies, research institutions, and other entities and high net worth individuals (discussions in-process)

Ryan Helon, Senior Vice President – Investment Funds

Rev1 Ventures
1275 Kinnear Road | Columbus, Ohio 43212 | w: 614.487.3635 | m: 614.886.8080 | ryan@rev1ventures.com

www.linkedin.com/pub/ryan-helon/1/170/6b4

www.rev1ventures.com



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Mckay, Michael

From: Ryan Helon <Ryan@rev1ventures.com>
Sent: Monday, August 03, 2015 6:38 PM
To: DSA OhioThirdFrontierRFP
Cc: Tom Walker; Wayne Embree
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

To: Ohio Development Services Agency

Rev1 Ventures intends to submit a proposal for the Ohio Third Frontier Pre-Seed/Seed Plus Fund Capitalization Program Calendar Year 2015 Request for Proposals.

Lead Applicant: Rev1 Ventures
1275 Kinnear Rd
Columbus, OH 43212
614.487.3700

Contact: Tom Walker
CEO and President
Rev1 Ventures
tom@rev1ventures.com

Project Title: Rev1 Life Sciences Fund (Pre-Seed Fund)

Estimated Ohio Third Frontier funds to be requested: Pre-Seed - Up to \$3 million

Known Collaborators: Nationwide Children's Hospital

Ryan Helon, Senior Vice President – Investment Funds

Rev1 Ventures
1275 Kinnear Road | Columbus, Ohio 43212 | w: 614.487.3635 | m: 614.886.8080 | ryan@rev1ventures.com

www.linkedin.com/pub/ryan-helon/1/170/6b4

www.rev1ventures.com



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Mckay, Michael

From: Ryan Helon <Ryan@rev1ventures.com>
Sent: Monday, August 03, 2015 6:41 PM
To: DSA OhioThirdFrontierRFP
Cc: Tom Walker; Wayne Embree; Parker MacDonell
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

To: Ohio Development Services Agency

Rev1 Ventures intends to submit a proposal for the Ohio Third Frontier Pre-Seed/Seed Plus Fund Capitalization Program Calendar Year 2015 Request for Proposals.

Lead Applicant: Rev1 Ventures
1275 Kinnear Rd
Columbus, OH 43212
614.487.3700

Contact: Tom Walker
CEO and President
Rev1 Ventures
tom@rev1ventures.com

Project Title: Ohio TechAngel Fund V/Rev1 Angel Fund (Pre-Seed Fund)

Estimated Ohio Third Frontier funds to be requested: Pre-Seed - Up to \$3.5 million

Known Collaborators: High net worth individual investors

Ryan Helon, Senior Vice President – Investment Funds

Rev1 Ventures
1275 Kinnear Road | Columbus, Ohio 43212 | w: 614.487.3635 | m: 614.886.8080 | ryan@rev1ventures.com

www.linkedin.com/pub/ryan-helon/1/170/6b4

www.rev1ventures.com



This message and its content are the property of Rev1 Ventures and may contain information that is confidential and proprietary intended for the sole use of the recipient(s). In the event it was received in error, please delete the message and notify the sender of the error.

Mckay, Michael

From: wwilks@nirvananalytics.com
Sent: Tuesday, August 04, 2015 11:21 AM
To: DSA OhioThirdFrontierRFP
Cc: jbcrew@nirvananalytics.com
Subject: Letter of Intent (Pre-Seed/Seed Plus Fund Capitalization 2015)

Good Morning,

With this communication Nirvana Funding LLC declares its intent to act as the Lead Applicant in the submission of a proposal for consideration in the Pre-Seed/Seed Plus Fund Capitalization Program for Calendar Year 2015.

Lead Applicant Details:
Nirvana Funding LLC
959 W. Saint Clair Ave Suite 200
Cleveland, Ohio 44113

Project Lead:
J. Burner Crew
jbcrew@nirvananalytics.com
(216)664-1210

Collaborators:
To be named

Project Title:
Nirvana Fund 1

Funding Request:
\$3,000,000

Mckay, Michael

From: Jennifer Thomas <jthomas@onecommunity.org>
Sent: Tuesday, August 04, 2015 1:42 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent OneCommunity
Attachments: OneCommunity 2015 Pre Seed Cap Fund LOI August 4.pdf; ATT00001.htm

Please accept this LOI for the Pre-Seed Fund Capitalization Program

Best,
Jennifer

Jennifer Thomas
Chief Strategy Officer



LETTER OF INTENT

Date: August 4, 2015

To: Ohio Third Frontier Pre-Seed Fund Capitalization Program

Lead Applicant: Lev Gonick, Chief Executive
OneCommunity
800 W. St. Clair Avenue, 2nd Floor
Cleveland, OH 44113

Project Title: Broadband Innovation Fund

Type of Project: Pre-Seed Fund Capitalization Program Request

Requested Funds: \$600,000

Collaborator: JumpStart, Inc. 6701 Carnegie Ave., Suite 100 Cleveland, Ohio 44103

Contact Info: Jennifer Thomas, Chief Strategy Officer
JThomas@OneCommunity.org
216-233-7407

OneCommunity, founded in 2003 as a non-profit 501(c)(3), was born in response to a need for growth in Northeast Ohio's digital infrastructure assets. Today, the organization owns and operates the nation's largest public benefit fiber network, valued at \$200 million, and spanning 23 counties and over 2,400 miles. With this high tech superhighway in place, OneCommunity leverages these assets with a mission to grow the region's digital economy and improve the quality of life through efforts that allow the Greater Cleveland region to be internationally recognized as a community using innovative application of digital technologies.

Based on demonstrated demand, OneCommunity proposes creating a pre-seed investment fund to attract global entrepreneurs and support regional entrepreneurs and their start-up stage businesses focused on products and/or services that require access to OneCommunity's fast gigabit network. The Broadband Innovation Fund (BIF) will focus on big data, the Industrial and Consumer Internet of Things (IOT), cybersecurity for health IT, and networking/hardware solutions that complement these applications. This \$1.5 million fund (\$600,000 of which has been raised) will combine capital for prototyping solutions, technical expertise from national mentors, and access to OneCommunity's "fastest-in-the-country" 100 Gigabit network. The fund will help ensure that Northeast Ohio remains on the cutting edge of attracting and supporting firms focused on disruptive innovations that create wealth and jobs while leveraging some of our most important community assets.

Sincerely,

Lev Gonick, Chief Executive

Mckay, Michael

From: Tim Allen <tim.allen@nctventures.com>
Sent: Tuesday, August 04, 2015 3:02 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

Good afternoon,

Please accept this email as the Letter of Intent of NCT Ventures Fund II, L.P. to respond to the Request for Proposal issued by the Ohio Third Frontier for the 2015 Pre-Seed Fund Capitalization Program. Our information is as follows:

Lead Applicant: NCT Ventures Fund II, L.P.
Address: 274 Marconi Boulevard, Suite 400, Columbus, OH 43215
Phone: [\(614\) 794-2732](tel:6147942732)
Contact Person: Tim Allen
Email for Contact: tim.allen@nctventures.com

Project Title: NCT Project #3
Fund Type: Combined Fund
Estimated Funds to be Requested: \$10,000,000.00
Collaborators: Rev1 Ventures

Thank you for your assistance in this matter. If there are any questions or issues regarding this Letter of Intent, please contact me at any time.

We look forward to your response.

Thank you,

Tim

--

Timothy J. Allen, Esq.
P: [614-867-6096](tel:6148676096)
F: [614-228-2737](tel:6142282737)

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IRS Circular 230 Disclosure: To ensure compliance with requirements imposed by the IRS, we inform you that any U.S. federal tax

Mckay, Michael

From: Ernie Knight <ernie_knight@hotmail.com>
Sent: Tuesday, August 04, 2015 4:12 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

Dear Recipient,

Please accept this note as the Letter of Intent (LOI) for Valley Growth Ventures, LLC, to submit an application to the Ohio Third Frontier 2015 Pre-Seed Fund Capitalization Program. Below is the required information for this LOI:

Lead Applicant: Valley Growth Ventures, LLC

Address: 241 W. Federal Street
Youngstown, OH 44503

Phone: (708) 557-2113

Contact Name: Ernie Knight

Contact Name Email: ernie_knight@hotmail.com

Proposed Project Title: Valley Growth Ventures, LLC

Project Fund Category: Pre-Seed Fund

Estimated Funds to be requested: \$5,000,000

Known Collaborators:

Mahoning Valley Economic Development Corporation
E Knight & Associates, LLC

Key Partners/Potential Collaborators:

Youngstown Business Incubator
Tech Belt Energy Innovation Center

Thanks in advance for your consideration. We are excited by the opportunity to apply to this RFP.

Sincerely,

Ernie Knight

Mckay, Michael

From: Bob Coy <bcoy@cincytechusa.com>
Sent: Wednesday, August 05, 2015 2:48 PM
To: DSA OhioThirdFrontierRFP
Cc: Toya L. Gatewood
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

Name: CincyTech, LLC

Address: 30 W. Third Street, Cincinnati, Ohio 45202

Phone Number: (513) 263-2721

Contact Person: Robert W. Coy, Jr , bcoy@cincytechusa.com

Project Title: CincyTech Fund IV

Combined Fund

Funding Request: \$10,000,000

Collaborators: Corporations, Foundations, and Individual Investors

Robert W. Coy, Jr | President and CEO | CincyTech
30 W. 3rd Street | Cincinnati, OH | 45202-3559
phone 513.263.2721 | mobile 513.237.4620
fax 513.381.5093
www.cincytechusa.com

Mckay, Michael

From: Todd Federman <todd.federman@northcoastangelfund.com>
Sent: Wednesday, August 05, 2015 3:16 PM
To: DSA OhioThirdFrontierRFP
Cc: Mckay, Michael
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent -- North Coast Angel Fund III
Attachments: image001.jpg; ATT00001.htm; LOIfor2015Pre-SeedFundCapitalizationProgram-NCAFIIL.docx (1).pdf; ATT00002.htm

PFCP@development.ohio.gov

August 5, 2015

Re: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

Attention: Ohio Third Frontier Program

We are pleased to submit this letter of intent for the Ohio Third Frontier Pre-Seed Fund Capitalization Program, fiscal year 2015. Below, you will find the requested Lead Applicant Information. A LOI and one-page summary of the proposed project are included as attachments. Please confirm receipt.

Sincerely,
 Todd Federman

Lead Applicant Information

- Name: North Coast Angel Fund III, LLC
- Address: 5875 Landerbrook Drive, Suite 220, Mayfield Heights, OH 44124
- Phone: (216) 262-0478
- Contact Person:
 - Todd Federman, Executive Director, todd.federman@northcoastangelfund.com
- Proposed Project Title: North Coast Angel Fund III b
- Project Type: Pre-Seed Fund
- Funds Requested: \$2,000,000
- Known/Anticipated List of Collaborators: JumpStart, BioEnterprise, Cleveland Clinic Innovations, Case Technology Ventures, University of Akron Research Foundation and Akron Regional Change Angels, TechColumbus, Ohio TechAngels, Queen City Angels, Core Network, Millstream Angel Club, Akron Bioinvestments Funds, CincyTech, Early Stage Partners, Glengary Ventures, Fletcher-Spaght Ventures, FlashStarts, LaunchHouse, BizdomU.

Todd Federman
 Executive Director
 North Coast Angel Fund
 5875 Landerbrook Drive, Suite 300
 Mayfield Heights, OH 44124
 Phone/Fax (800) 975-5846
www.northcoastangelfund.com



August 5, 2015

Re: OTF 2015 PFCP LOI

Attention: Ohio Third Frontier Program

One behalf of North Coast Angel Fund III, we are pleased to submit this letter of intent for the Ohio Third Frontier Pre-Seed/Seed Plus Fund Capitalization Program, fiscal year 2015. Below, you will find the requested Lead Applicant Information. Please confirm receipt of these materials.

Sincerely,

Todd Federman

Lead Applicant Information

- Name: North Coast Angel Fund III
- Address: 5875 Landerbrook Drive, Suite 220, Mayfield Heights, OH 44124
- Phone: (216) 262-0478
- Contact Person: Todd Federman,
todd.federman@northcoastangelfund.com
- Proposed Project Title: North Coast Angel Fund III b
- Project Type: Pre-Seed Fund
- Funds Requested: \$2,000,000
- Known/Anticipated List of Collaborators: JumpStart, BioEnterprise, Cleveland Clinic Innovations, Case Technology Ventures, University of Akron Research Foundation and Akron Regional Change Angels, TechColumbus, Ohio TechAngels, Queen City Angels, Core Network, Millstream Angel Club, Akron Bioinvestments Funds, CincyTech, Early Stage Partners, Glengary Ventures, Fletcher-Spaght Ventures, FlashStarts, LaunchHouse, BizdomU

Mckay, Michael

From: Todd Federman <todd.federman@northcoastangelfund.com>
Sent: Wednesday, August 05, 2015 3:16 PM
To: DSA OhioThirdFrontierRFP
Cc: Mckay, Michael
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent -- North Coast Venture Fund
Attachments: image001.jpg; ATT00001.htm; LOIfor2015Pre-SeedFundCapitalizationProgram-NCVF.docx.pdf; ATT00002.htm

PFCP@development.ohio.gov

August 5, 2015

Re: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

Attention: Ohio Third Frontier Program

We are pleased to submit this letter of intent for the Ohio Third Frontier Pre-Seed Fund Capitalization Program, fiscal year 2015. Below, you will find the requested Lead Applicant Information. A LOI and one-page summary of the proposed project are included as attachments. Please confirm receipt.

Sincerely,
 Todd Federman

Lead Applicant Information

- Name: North Coast Venture Fund, L.P.
- Address: 5875 Landerbrook Drive, Suite 220, Mayfield Heights, OH 44124
- Phone: (216) 262-0478
- Contact Person:
 - Todd Federman, General Partner, todd.federman@northcoastangelfund.com
- Proposed Project Title: North Coast Venture Fund
- Project Type: Combined Fund
- Funds Requested: \$8,000,000
- Known/Anticipated List of Collaborators: North Coast Angel Funds (I, II, III), JumpStart, BioEnterprise, Cleveland Clinic Innovations, Case Technology Ventures, University of Akron Research Foundation and Akron Regional Change Angels, TechColumbus, Ohio TechAngels, Queen City Angels, Core Network, Millstream Angel Club, Akron Bioinvestments Funds, CincyTech, Early Stage Partners, Glengary Ventures, Fletcher-Spaght Ventures, FlashStarts, LaunchHouse, BizdomU.

Todd Federman
 Executive Director
 North Coast Angel Fund
 5875 Landerbrook Drive, Suite 300
 Mayfield Heights, OH 44124
 Phone/Fax (800) 975-5846
www.northcoastangelfund.com



August 5, 2015

Re: OTF 2015 PFCP LOI

Attention: Ohio Third Frontier Program

One behalf of North Coast Venture Fund, we are pleased to submit this letter of intent for the Ohio Third Frontier Pre-Seed/Seed Plus Fund Capitalization Program, fiscal year 2015. Below, you will find the requested Lead Applicant Information. Please confirm receipt of these materials.

Sincerely,

Todd Federman

Lead Applicant Information

- Name: North Coast Venture Fund, L.P.
- Address: 5875 Landerbrook Drive, Suite 220, Mayfield Heights, OH 44124
- Phone: (216) 262-0478
- Contact Person: Todd Federman, General Partner, todd.federman@northcoastangelfund.com
- Proposed Project Title: North Coast Venture Fund
- Project Type: Combined Fund
- Funds Requested: \$8,000,000
- Known/Anticipated List of Collaborators: North Coast Angel Funds (I, II, III), JumpStart, BioEnterprise, Cleveland Clinic Innovations, Case Technology Ventures, University of Akron Research Foundation and Akron Regional Change Angels, TechColumbus, Ohio TechAngels, Queen City Angels, Core Network, Millstream Angel Club, Akron Bioinvestments Funds, CincyTech, Early Stage Partners, Glengary Ventures, Fletcher-Spaght Ventures, FlashStarts, LaunchHouse, BizdomU

Mckay, Michael

From: Rich, Joseph <RICHJ2@ccf.org>
Sent: Wednesday, August 05, 2015 4:24 PM
To: DSA OhioThirdFrontierRFP
Cc: Mckay, Michael; Mateyo, George
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: 2015 OTFPFCP LOI - Cleveland Clinic OBVF VII Plus.pdf

Hi Mike,

Attached please find Cleveland Clinic's LOI for the 2015 Pre-Seed Fund Capitalization Program to create the Ohio BioValidation Fund VII Plus (OBVF VII+).

Please let me know if you have any questions, or need any additional information from us.

Take care,
 Joe



Joseph T. Rich, JD, MBA | Director, Governance, Grants and Policies | Innovations
 Cleveland Clinic | 9500 Euclid Ave. | GCIC-10 | Cleveland, OH 44195
 Phone: (216) 445-1594 | Cell: (216) 385-1626 | Fax: (216) 445-6514
richj2@ccf.org

=====

Please consider the environment before printing this e-mail

Cleveland Clinic is ranked as one of the top hospitals in America by U.S. News & World Report (2014). Visit us online at <http://www.clevelandclinic.org> for a complete listing of our services, staff and locations.

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August 5, 2015

Letter of Intent

Ohio Third Frontier Pre-Seed Fund Capitalization Program Fiscal Year 2015

To: Ohio Third Frontier, The Ohio Development Services Agency
From: Cleveland Clinic
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

Please accept this correspondence as an indication of our intention to submit a proposal for the 2015 Pre-Seed Fund Capitalization Program to establish a pre-seed/seed/seed plus investment fund - the Ohio BioValidation Fund VII Plus, to support promising start-up biotech technology and companies. As required, information regarding our proposal follows.

- 1. Lead Applicant Information:**
Cleveland Clinic
9500 Euclid Avenue
Cleveland, Ohio 44195
Tel: 216-444-5757
Fax: 216-445-6514
- 2. Contact Person:**
Joe Rich, Director, Governance, Grants and Policies
CC Innovations
Phone: 216-445-1594
e-mail: richj2@ccf.org
- 3. Proposed Project Title:**
Ohio BioValidation Fund VII Plus
- 4. Type of Funding:**
Combined Pre-Seed and Seed Plus Fund
- 5. Estimated Ohio Third Frontier Funds to Be Requested:**
Pre-Seed: \$5,000,000
Seed Plus: \$5,000,000
- 5. Known Collaborators:**
Currently under discussion.

6. Summary of Proposed Project:

The Ohio BioValidation Funds (OBVF I, II, III, IV, V, and VI) were created through awards by the Ohio Third Frontier Pre-Seed Fund Capitalization Program in 2005, 2009, 2010, 2011, 2012, and 2014. Cleveland Clinic has provided cash cost share as well as in-kind contributions of enhanced management and due diligence services to further enable the success of these funds. As catalysts on the technology commercialization pathway, OBVF I, II, III, IV, V and VI (pending) have accelerated the development of a portfolio of Cleveland Clinic spin-off companies that have demonstrated measurable economic benefits for the State of Ohio.

It is our intention to submit a proposal for the creation of The Ohio BioValidation Fund VII Plus (OBVF VII+). OBVF VII+ will build upon the prior success of OBVF I, II, III, IV, V and VI (pending) through the selection of and investment in promising Cleveland Clinic spin-off technology and companies. An award from the Pre-Seed Fund Capitalization Program will be critical to ensure that some of Ohio's most promising biomedical technologies have a solid development opportunity to secure the follow-on investment necessary to transition to the next phase of commercialization and generate a significant economic impact for the State of Ohio.

Mckay, Michael

From: Julie Fehrenbach <Julie.Fehrenbach@jumpstartinc.org>
Sent: Wednesday, August 05, 2015 5:07 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: NEXT Fund LOI.docx

Attached is JumpStart's Letter of Intent for the NEXT Fund. Thank you

Julie Fehrenbach

MANAGER, GRANTS & DEVELOPMENT
JumpStart Inc.
6701 Carnegie Avenue, Suite 100, Cleveland, OH 44103
Julie.fehrenbach@jumpstartinc.org
216.363.3409 (o)
216.272.5099 (m)

6701 Carnegie Avenue, Suite 100
Cleveland, Ohio 44103



www.jumpstartinc.org • follow us: @jumpstartinc

August 5, 2015

Letter of Intent
Ohio Third Frontier
Pre-Seed/Seed Plus Fund Capitalization Program

Lead Applicant:

JumpStart Inc.
6701 Carnegie Avenue, Suite 100
Cleveland, OH 44103
216-363-3406
Ray Leach, CEO
ray.leach@jumpstartinc.org

Proposed Project Title: NEXT Fund

Funding Requested: Seed Plus

Estimated Ohio Third Frontier Funds Requested: \$5,000,000

Known Collaborators:

Greater Cleveland Partnership
Mutual Capital Partners

Mckay, Michael

From: Julie Fehrenbach <Julie.Fehrenbach@jumpstartinc.org>
Sent: Wednesday, August 05, 2015 5:08 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: Evergreen LOI.docx

Attached is JumpStart's Letter of Intent for the Evergreen Fund. Thank you

Julie Fehrenbach

MANAGER, GRANTS & DEVELOPMENT
JumpStart Inc.
6701 Carnegie Avenue, Suite 100, Cleveland, OH 44103
Julie.fehrenbach@jumpstartinc.org
216.363.3409 (o)
216.272.5099 (m)

6701 Carnegie Avenue, Suite 100
Cleveland, Ohio 44103



www.jumpstartinc.org • follow us: @jumpstartinc

August 5, 2015

Letter of Intent
Ohio Third Frontier
Pre-Seed/Seed Plus Fund Capitalization Program

Lead Applicant:

JumpStart Inc.
6701 Carnegie Avenue, Suite 100
Cleveland, OH 44103
216-363-3406
Ray Leach, CEO
ray.leach@jumpstartinc.org

Proposed Project Title: JumpStart Evergreen Fund

Funding Requested: Pre-Seed Fund

Estimated Ohio Third Frontier Funds Requested: \$5,000,000

Known Collaborators:

The Cleveland Foundation
Cuyahoga County
JumpStart Inc.

Mckay, Michael

From: Julie Fehrenbach <Julie.Fehrenbach@jumpstartinc.org>
Sent: Wednesday, August 05, 2015 5:10 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: Tech Inclusion LOI.docx

Attached is JumpStart's Letter of Intent for the Tech Inclusion Fund. Thank you

Julie Fehrenbach

MANAGER, GRANTS & DEVELOPMENT
JumpStart Inc.
6701 Carnegie Avenue, Suite 100, Cleveland, OH 44103
Julie.fehrenbach@jumpstartinc.org
216.363.3409 (o)
216.272.5099 (m)

6701 Carnegie Avenue, Suite 100
Cleveland, Ohio 44103



www.jumpstartinc.org • follow us: @jumpstartinc

August 5, 2015

Letter of Intent
Ohio Third Frontier
Pre-Seed/Seed Plus Fund Capitalization Program

Lead Applicant:

JumpStart Inc.
6701 Carnegie Avenue, Suite 100
Cleveland, OH 44103
216-363-3406
Ray Leach, CEO
ray.leach@jumpstartinc.org

Proposed Project Title: JumpStart Tech Inclusion Fund

Funding Requested: Pre-Seed Fund

Estimated Ohio Third Frontier Funds Requested: \$5,000,000

Known Collaborators: N/A

Mckay, Michael

From: Margaret Cron <mcron@ikovecapital.com>
Sent: Wednesday, August 05, 2015 6:15 PM
To: DSA OhioThirdFrontierRFP
Cc: Flavio Lobato
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: IKOVE Pre Seed Fund LOI.pdf

Hello,

IKOVE Venture Partners is an Ohio based investment company that creates an ecosystem for high potential university technologies to develop into successful startups. We are announcing our plans to apply to the Pre Seed Fund Program through the letter of intent attached. IKOVE is very excited about this opportunity to continue launching successful Ohio based startups with the support of Ohio Third Frontier.

Thanks,



Maggie Cron
Project Manager
ikove Venture Partners
The Startup Nursery™
www.ikovecapital.com

Lead Applicant:
IKOVE Venture Partners, LLC
1330 Kinnear Road
Columbus, Ohio 43212



Contact Person:
Flavio Lobato
Managing Partner
flobato@ikovecapital.com
(917) 620-1106

August 5th, 2015

Michael McKay
77 South High Street
Columbus, Ohio 43215

Dear Mr. McKay,

IKOVE Venture Partners would like to formally announce its intention to apply to the Pre-Seed Fund Capitalization Program, by creating the **IKOVE Startup Nursery Fund**.

IKOVE Venture Partners is an investment company that focuses on bridging the gap between University funded research and Angel/ Venture Capital funded investment rounds by providing not only capital, but by acting as a "Startup Nursery" for nascent technologies. IKOVE identifies high potential concept technologies currently in development at leading Universities and creates the right ecosystem for those technologies to develop into successful startups.

Currently, there is a very low probability that university research will develop into successful startup companies due to the funding gap created by the "valley of death". IKOVE bridges this gap for promising university research. The IKOVE team provides each startup company with a launch team that offers market intelligence, marketing experience, business strategy experts, legal representation, financial support, and more.

IKOVE is requesting a loan of \$2.5 million through the Pre Seed Fund program. We will be collaborating with our close partner Proton Enterprises, a successful incubator out of Naples, FL. The generous support of Ohio Third Frontier would allow IKOVE to continue its winning track record of launching university technologies into successful startups.

Sincerely,

A handwritten signature in black ink, appearing to read "Flavio Lobato", with a stylized flourish at the end.

Flavio Lobato

Mckay, Michael

From: RAnth44341@aol.com
Sent: Wednesday, August 05, 2015 8:02 PM
To: DSA OhioThirdFrontierRFP
Cc: sdeshazor@akronohio.gov; jabutterworth@bmdllc.com
Subject: LOI Pre-Seed Fund Capitalization Program (OTF)
Attachments: ThirdFrontierLOI(8.6.15).pdf

Please see the attached Letter of Intent for the above referenced program. Thank you.

Regards,

Robert E. Anthony

REA Incorporated
4808 Pin Oak Road
Akron, Ohio 44333

330-666-7414
330-571-0574
www.medicalmilestones.com

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August 6, 2015

Letter of Intent

Ohio Third Frontier

Pre-Seed Fund Capitalization Program

Fiscal Year 2015

To: Ohio Third Frontier, The Ohio Development Service Agency
From: Akron Development Corporation
Subject: Pre-Seed Fund Capitalization Program

Please accept this correspondence as an indication of our intention to submit a proposal for the 2015 Pre-Seed Fund Capitalization Program to establish pre-seed/seed investment fund – Akron Bioinvestments Fund II, LLC, to support promising start-up life science companies. As required, information regarding our proposal follows:

- 1. Lead Applicant Information:** Akron Development Corporation
202 Municipal Building
166 South High Street
Akron, OH 44308

- 2. Contact Person:** Samuel DeShazior
Phone: (330) 375-2133
Email: SDeShazior@akronohio.gov

Robert Anthony
Phone: (330) 571-0574
Email: ranth44341@aol.com

- 3. Proposed Project Title:** Akron Bioinvestments Fund II, LLC

- 4. Estimated Grant Funds to be Requested:** \$1,750,000

5. Known Collaborators:

City of Akron; Medical Mutual of Ohio; First Energy; Cascade Capital Corporation; NEOMED; and others currently in discussion.

6. Summary of Proposed Project:

Akron Bioinvestments Funds (thru Akron Bioinvestments Fund I) was created from local investing in the initial approximate amount of \$1,500,000 in 2011. The City of Akron and the Akron Development Corporation provided initial startup support and funding as well as in-kind contributions of management and due diligence services to further enable the success of these funds. Akron Bioinvestments Fund I ("ABF I") has seeded the development of 13 companies that have located to the City of Akron and demonstrated measurable economic benefits for the State of Ohio. ABF I has deployed all of its capital.

It is our intention to submit a proposal for the creation of Akron Bioinvestments Fund II (ABF II). ABF II will build upon the prior success of ABF I through the selection of and investment in promising life science companies. A grant from the Pre-Seed Fund Capitalization Program will be critical to encourage companies to locate in Akron, to build upon the success of ABF I, and to secure the follow-on investment leading to commercialization and generate a significant economic impact for the State of Ohio.

ABF II will also complement and support other successful City of Akron ongoing initiatives including the Biomedical Corridor, the International Technology Bridge Program, the Akron Global Business Accelerator, and the Akron Global Water Alliance.

Mckay, Michael

From: Tim Schigel <tim@cintrifuse.com>
Sent: Thursday, August 06, 2015 9:35 AM
To: DSA OhioThirdFrontierRFP
Cc: Manqing Jin
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

To whom it may concern,

Please accept this email as a Letter of Intent for our upcoming proposal to the 2015 Pre-Seed Fund Capitalization Program. Please find the detailed information below:

- **Prospective Lead Applicant**

- **Name:** Cintrifuse
- **Address:** 299 E. 6th Street, Cincinnati, OH 45202
- **Phone Number:** [513.246.2700](tel:513.246.2700)
- **Contact Person:** Tim Schigel (tim@cintrifuse.com)

- **Proposed Project Title**

- StartupCincy Angel Syndicate

- **Project Type**

- Pre-Seed Fund

- **Estimated Ohio Third Frontier Funds to Be Requested**

- \$3 million

- **List of Known Collaborators**

- Blue Loop Capital
- Note: Additionally, we have 10-20 angel investors that we are currently having discussion with as our potential Collaborators. By the time we submit the proposal, we will have a definitive list of Collaborators.

--



Tim Schigel
Cintrifuse Syndicate Fund
m: 513-238-7896
e: tim@cintrifuse.com
t: [@cintrifuse](https://www.cintrifuse.com)

Get a signature like this [Click here!](#)

Mckay, Michael

From: Daniel Luketic <luketic.daniel@gmail.com>
Sent: Thursday, August 06, 2015 9:36 AM
To: DSA OhioThirdFrontierRFP
Cc: Mckay, Michael
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: RockXL 2015 Pre-Seed Fund Capitalization Program Letter of Intent 8.6.15.pdf;
ATT00001.htm

Hello,

Please find the Letter of Intent for RockXL LLC attached.

Please confirm that this email and LOI have been received so we know there has not been an error in transmission.

Thank you,

Daniel Luketic
Bizdom
+1 330 256 1907
skype: d.luketic
Twitter: [@danielluketic](https://twitter.com/danielluketic)

Tell me something that's true that nobody agrees with. - Peter Thiel

RockXL: 2015 Pre-Seed Fund Letter of Intent for Pre-Seed Fund**Lead Applicant's name:**

RockXL LLC

Address:

Bizdom Cleveland
250 W. Huron
2nd Floor
Cleveland, OH 44113

Phone number:

216.586.8985

Contact Person(s):

Daniel Luketic
Ethan Cohen

Contact e-mail address:

Daniel Luketic <DanielLuketic@bizdom.com>
Ethan Cohen <EthanCohen@bizdom.com>

Proposed Project Title:

RockXL: Pre-Seed Fund II

Project Type:

Pre-Seed Fund

Estimated Ohio Third Frontier funds to be requested:

\$5 million OTF funds for Pre-Seed Fund

Known Collaborators (including Limited Partners/Private Investors):

Select members of the Rock Ventures Family of Companies (*includes a multitude of businesses ranging from sports and entertainment, to the largest online mortgage lender in the country, to innovative Internet startups and cutting edge digital marketing companies*) Including: Quicken Loans Mortgage Services, Rock Gaming, Cleveland Cavaliers, Horseshoe Casino, etc.)

RockXL: 2015 Pre-Seed Fund Letter of Intent for Combined Fund**Lead Applicant's name:**

RockXL LLC

Address:

Bizdom Cleveland
250 W. Huron
2nd Floor
Cleveland, OH 44113

Phone number:

216.586.8985

Contact Person(s):

Daniel Luketic
Ethan Cohen

Contact e-mail address:

Daniel Luketic <DanielLuketic@bizdom.com>
Ethan Cohen <EthanCohen@bizdom.com>

Proposed Project Title:

RockXL: Combined Fund

Project Type:

Combined Fund (Pre-Seed and Seed Plus)

Estimated Ohio Third Frontier funds to be requested:

\$8 million OTF funds for Combined Fund (\$5 million Pre-Seed Fund and \$3 million Seed Plus Fund)

Known Collaborators (including Limited Partners/Private Investors):

Select members of the Rock Ventures Family of Companies (*includes a multitude of businesses ranging from sports and entertainment, to the largest online mortgage lender in the country, to innovative Internet startups and cutting edge digital marketing companies*) Including: Quicken Loans Mortgage Services, Rock Gaming, Cleveland Cavaliers, Horseshoe Casino, etc.)

Mckay, Michael

From: Bill Trainor <BTrainor@mutualcapitalpartners.com>
Sent: Thursday, August 06, 2015 11:48 AM
To: DSA OhioThirdFrontierRFP
Cc: Mckay, Michael
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: MCPF III LP LOI.docx

Hello. Attached please find the LOI from Mutual Capital Partners Fund III LP. Please confirm receipt. Thanks!

**William S. Trainor
Mutual Capital Partners Funds
1290 Bassett Road, Suite 7
Westlake, Ohio 44145
(440) 360-7560 direct
(216) 577-4408 mobile**



August 6, 2015

Letter of Intent
Ohio Third Frontier
Pre-Seed/Seed Plus Fund Capitalization Program

Lead Applicant:

Mutual Capital Partners Fund III LP
1290 Bassett Road, Suite 7
Westlake, OH 44145
(440) 360-7560
Bill Trainor, Managing Director
btrainor@mutualcapitalpartners.com

Proposed Project Title: MCPF III LP

Funding Requested: Pre-Seed

Estimated Ohio Third Frontier Funds Requested: \$5,000,000

Known Collaborators:

JumpStart
CincyTech
North Coast Angel Fund
Allos Ventures
FlashStarts
Rev1 Ventures
The Brandery

Mckay, Michael

From: Shannon Lyons <shannon.lyons@flashstarts.com>
Sent: Thursday, August 06, 2015 12:49 PM
To: DSA OhioThirdFrontierRFP
Cc: Charles Stack; Jennifer Neundorfer
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: STARTMART_preseed_LOI.pdf

On behalf of the StartMart Fund, we submit this Letter of Intent to be considered for the 2015 Pre-Seed Fund Capitalization Program.

Please confirm receipt of this Letter.

Sincerely,
Shannon Lyons

--



Shannon Lyons, MSOD

Executive Vice President, Flashstarts

m: (330) 559-

6989 | e: shannon.lyons@flashstarts.com | w: www.flashstarts.com



STARTMART

Lead Applicant

StartMart Fund
50 Public Square
Suite #200
Cleveland, Ohio 44113
216.225.1265

Project Title

StartMart Pre-Seed Fund

Lead Contact

Charles Stack
charles.stack@flashstarts.com

Ohio Third Frontier Pre-Seed Fund Capitalization Program: Letter of Intent

This letter serves as our intent to be considered for the Ohio Third Frontier Pre-Seed Fund Capitalization Program. Furthermore, it represents the commitment of a group of collaborators, led by StartMart, towards improving the capacity of Ohio's entrepreneurial ecosystem, increasing the capabilities of value chains within key driver industries and enhancing commercial opportunities.

We are working diligently to formalize agreements with collaborators, representing both Industry and Academic Partnerships. Our informal list of collaborators includes JumpStart, entities within the JumpStart Entrepreneurial Network, Mutual Capital Partners and multiple universities within Northeast Ohio. We are confident in our shared ability to provide intensive entrepreneurial assistance, resources, access to capital and high-quality facilities.

The estimated Ohio Third Frontier funding to be requested is \$5,000,000.

We are deeply committed to technology-based economic development within Ohio and activities that move technology from idea to market.

Thank you for your time and consideration.

Regards,



Charles Stack // Managing Partner

Mckay, Michael

From: Hampu, Daniel <dhampu@uakron.edu>
Sent: Thursday, August 06, 2015 1:30 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: NEOSVF CY15 PFCP LOI.pdf

Importance: High

Please find attached NEOSVF's letter of intent.

Please confirm that this has been received.

Best,

Daniel J. Hampu, J.D., M.B.A.
UARF Project Manager
dhampu@uakron.edu
330-972-2364



REQUIRED INFORMATION

Lead Applicant:

George R. Newkome, Ph.D., President
Northeast Ohio Student Venture Fund
411 Wolf Ledges Parkway, STE 105
Akron, Ohio 44311
Phone Number: 330-972-6458

Application Contact:

Dan Hampu, J.D., M.B.A., Vice President
& Secretary
Northeast Ohio Student Venture Fund
330-972-2364
dhampu@uakron.edu

Proposed Project Title:

Collaborative & Sustainable Pre-Seed
Student Venture Fund for Northeast Ohio

Anticipated Request:

\$500,000

Potential Collaborators:

- The Burton D. Morgan Foundation
- ARCHAngel Investment Network
- Entrepreneurship Education Consortium Universities

August 6, 2015

SUBJECT: 2015 OTF PFCP LOI

Mike McKay:

Please accept this letter as intent from the Northeast Ohio Student Venture Fund's (NEOSVF) to apply for Third Frontier Pre-Seed Fund Capitalization Program funding. With your support, NEOSVF will continue to maximize Ohio's return on investment in companies while also advancing the goals of the Third Frontier Program and the Ohio Department of Development.

NEOSVF is a Northeast Ohio student-run, not-for-profit pre-seed fund that is focused on technology-based opportunities in the imagining, incubating, demonstrating, and market entry stages of development. It is overseen by an executive staff and board of directors of professionals and professors, who ultimately approve or disapprove the students' recommendations.

NEOSVF is applying as a pre-seed fund with an established process. The fund was formed in 2009. It received investment capital as a subgrantee to the Lorain County Community College's (LCCC) 2012 Pre-Seed award. NEOSVF has made six investments and is in the process of finalizing a seventh, all of which were in technology-based companies as defined by the State of Ohio. In our limited operating time, NEOSVF has been paid back on two of the investments.

NEOSVF started with the University of Akron and roughly 15 graduate students. From this initial chapter, NEOSVF has grown to six chapters and approximately 80 active student participants. The six chapters include: the University of Akron, Kent State University, Walsh University, Notre Dame College, The College of Wooster, and Case Western Reserve University. Additionally, we have had MD/MBA student participants from the Northeast Ohio Medical University (NEOMED) and we have plans to grow to include students from other institutions in Northeast Ohio. The students range in age from 18-50, hail from all regions of the world, and have academic and professional interests including but not limited to polymer science, engineering, business, finance, law, and the arts.



The fund has developed relationships with organizations within the Jumpstart Entrepreneurial Network and its collaborators, local financial and legal firms, and local foundations for a strong base of support and deal flow. Since our inception, the students have taken more than 100 companies through a due diligence process similar to professional investors. These impressive results inspired Richard Pogue, Advisor and former Managing Partner of Jones Day, to make the initial donation to NEOSVF. The fund was able to then raise \$125,000 to match the LCCC \$125,000 and anticipates distributing all funds from that raise by the Spring 2016.

NEOSVF intends to request \$500,000 in support from the Third Frontier for the purpose of investing \$50,000 in approximately 15 imagining, incubating, demonstrating, or market entry technology companies in Northeast Ohio.

On behalf of NEOSVF, thank you for the opportunity to apply for support from this program. We are grateful for the State of Ohio, the Ohio Department of Development, and the Ohio Third Frontier for their dedication to expanding technology development and commercialization with the goal of attracting talent and bringing economic prosperity to Ohio. We look forward to helping in this effort by investing in high potential technology companies and creating the next generation of talented investors and entrepreneurs.

Sincerely,

George R. Newkome, Ph.D.
President

Mckay, Michael

From: Tim Metzner <tim@differential.com>
Sent: Thursday, August 06, 2015 1:33 PM
To: DSA OhioThirdFrontierRFP
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent

Please accept this Letter of Intent for our upcoming proposal to the 2015 Pre-Seed Fund Capitalization Program. We would be happy to provide additional detail if necessary at this stage.

- **Prospective Lead Applicant**

- **Name:** OCEAN Capital, LLC
- **Address:** 125 West Central Parkway, Cincinnati, OH 45202
- **Phone Number:** 513.205.8930
- **Contact Person:** Tim Metzner (tim@differential.com)

- **Proposed Project Title**

- OCEAN Capital II

- **Project Type**

- Pre-Seed Fund

- **Estimated Ohio Third Frontier Funds to Be Requested**

- \$500,000

- **List of Known Collaborators****

- Allos Ventures
- Connetic Ventures
- John McIlwraith
- Jim Barrett
- Wendell Bell
- George Hagan
- John Baumann

Thanks!

Tim

TIM METZNER

Managing Director at Differential

513.205.8930, @TMetzner

linkedin.com/in/tmetzner

Mckay, Michael

From: Dov Rosenberg <dov@allosventures.com>
Sent: Thursday, August 06, 2015 1:49 PM
To: DSA OhioThirdFrontierRFP
Cc: John McIlwraith
Subject: 2015 Pre-Seed Fund Capitalization Program Letter of Intent
Attachments: Allos Ohio Fund Letter of Intent - final.pdf

Please find attached a letter of intent for this program from Allos Ventures. Don't hesitate to contact me with any questions.

Regards,

- Dov Rosenberg

Dov Rosenberg
Director
Allos Ventures
513-549-3689
dov@allosventures.com
<http://blog.allosventures.com>
@dovrosenberg

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August 6, 2015

To Whom It May Concern:

The purpose of this letter is to express Allos Ventures' intent to submit a Proposal to create a Pre-Seed Fund, the Allos Ohio Fund (the "Fund"), in response to the Pre-Seed/Seed Plus Fund Capitalization Program RFP issued on June 24, 2015. This letter includes background information on Allos Ventures and an overview of the Proposal we intend to submit.

Allos Ventures

Founded in 2010, Allos is a leading early-stage, information technology-focused venture firm in the Midwest, with its headquarters in Cincinnati. The Firm has raised two funds, including a \$40 million second fund out of which it is currently investing, and has invested in 18 seed and early-stage companies over the past five years. The Firm's three partners collectively have over 40 years of venture experience and previously worked together at Blue Chip Venture Company, one of the oldest and largest venture firms in the Midwest. This experience has resulted in a disciplined approach to venture capital investing, business building, and risk management, as well as in demonstrated investment success.

Additionally, two of the firm's partners – John McIlwraith and Dov Rosenberg – were responsible for managing the Blue Chip Validation Fund, which was a 2005 recipient of a Pre-Seed grant from the Ohio Third Frontier. The Blue Chip Validation Fund was, along with Cincinnati Children's Hospital, a founding investor in Assurex Health, where John served as chairman until last year. Its portfolio of ten investments included a number of other successful companies, such as Aerpio (late-stage venture financed), Akebia (public), Juventas (late-stage venture financed), Zipscore (venture financed), Jacobs Automation (acquired), and VQ Devices (acquired).

Allos has strong relationships with the ESP programs in Cincinnati, Columbus, Cleveland, and Dayton, and routinely interacts with professionals within all three organizations to share deal flow, due diligence, and best practices. In particular, we have co-invested with both CincyTech and Jumpstart in two Cincinnati and one Akron-based company, respectively.

The Proposal

Our proposal will request up to a \$2 million grant, to be matched with up to \$2 million of private, to create a \$4 million fund, to be invested in Ohio-based seed-stage companies.

Due to the Allos partners' unique position managing the Blue Chip Validation Fund and our two early-stage venture firms, the Fund will enjoy access to investment professionals and resources of a caliber and experience level that would otherwise be unavailable to a fund of its size, making it a valuable resource for Ohio entrepreneurs seeking funding and business-building assistance, as has been the case with the Blue Chip Validation Fund. In addition to our internal resources, Allos has relationships with a number of collaborators, including angel groups, venture capital firms, and portfolio companies, with whom we engage for industry expertise and to support future financing activity. We would expect to engage one or more of these parties as formal collaborators for the purposes of the Proposal.

For more information regarding our Proposal, please feel free to contact Dov Rosenberg (dov@allosventures.com or 513-549-3689) or the undersigned (john@allosventures.com or 513-723-2311). As one of the few Ohio-based venture firms focusing on early-stage investments, we are enthusiastic about continuing our role as an investor in seed and other early-stage companies and look forward to continuing our relationship with the Ohio Department of Development.

Sincerely Yours,

A handwritten signature in black ink, appearing to read "John McIlwraith".

John McIlwraith
Managing Director

Mckay, Michael

From: rsmith@investedgroup.com on behalf of Robert Smith <rsmith@iecp.com>
Sent: Thursday, August 06, 2015 7:39 PM
To: DSA OhioThirdFrontierRFP
Subject: Letter of Intent Seed Plus Fund Capitalization Program IECP
Attachments: IECP LOI Ohio Third Frontier Fund Capitalization.pdf

Please see attachment.

--
Robert V. Smith
General Partner



IECP Fund Management, LLC

614.304.2098 Fax
614.800.5908 Mobile

rsmith@iecp.com
iecp.com



IECP GP I, LLC
947 E. Johnstown Road, Suite 165
Gahanna, Ohio 43230

To Whom May it Concern:

The purpose of this letter is to declare our interest for IECP Fund I in applying for Ohio Third Frontier Pre-Seed/Seed Plus Fund Capitalization Program.

We are applying for \$5,000,000.00.

Our primary collaborators we expect and will be included in the RFP are Curious Minds CA, Curious minds Israel, and Nationwide Insurance. Other collaborators which may be included in the RFP, dependent on their respective level of comfort with public disclosure as limited partners, are several high net worth individuals such as athletes and entertainers, and institutional investors specializing in emerging and minority managers.

IECP Ventures is an innovative venture fund, minority managed, and focused on investments and business assistance to companies and individuals that display the potential to drive both returns and social impact.

Thank you for your time and we are excited about the opportunities and synergies between our organizations.

Sincerely,



Robert Smith