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Connecting Ohio Small Businesses to Millions of Dollars

Note to Editor: Early Bird Registration for Small Businesses Ends April 1, 2016.

If you're a small business looking to connect with state and federal opportunities, it's time to register for the Ohio Business Matchmaker on Tuesday, April 26, 2016 to Wednesday, April 27, 2016 Wright State University's Ervin J. Nutter Center, 3640 Colonel Glenn Highway, Dayton, Ohio 45324. This event is the largest small business to government contracting event in the state and early registration ends Friday.

"This is a great opportunity for Ohio small businesses to meet with potential buyers to sell their products and services," said David Goodman, director of the Ohio Development Services Agency. "And buyers have access to hundreds of small, minority and women-owned businesses to meet their organization's needs."

The purpose of the conference is to help Ohio small businesses get contracts and build relationships with local, state and federal buyers. The Small Business Administration (SBA) and the Ohio Development Services Agency partner on this event to get small businesses in front of government buyers who need their products and services.

The participating buyers represent city, county, state and federal agencies, as well as prime contractors and other organizations with combined purchasing budgets representing millions of dollars in opportunities.

"Imagine the impact of a million dollar contract for a small business owner," said David Goodman, director of Ohio Development Services Agency. "Not only does it provide financial stability, but the opportunity to create more jobs for their local community."

"The Ohio Business Matchmaker event is a win-win," said Martin Golden, district director of the SBA's Columbus district office. "It enables small businesses to gain access to an important revenue stream, while affording our government the opportunity to work with some of the most dynamic, innovative small businesses in the country."

In addition to one-on-one scheduled matchmaking, the event offers trainings and workshops designed to educate and prepare small businesses for large contract opportunities.

To sponsor or to register for the Ohio Business Matchmaker, visit:
www.ohiobusinessmatchmaking.org.

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