

Response to RFP inquiry:

1. The RFP states that the course instructor must be NASBITE CGBP certified or have equivalent credentials. Could you explain specifically what qualifies as "equivalent credentials?" **The primary OEIP export course instructor must have education, training, or practical experience in the technical aspects of international trade.**
2. May the course be offered/taken online? **We do not plan to accept online courses at this time because the SBDC EAN directors may work face-to-face with students on company projects during the course. It is also important to get to know the students in person to determine which student is best matched to which company.**
3. What are the minimum and maximum number of students for each OEIP export course? **ODSA has not set a minimum or maximum number of students for each OEIP export course. Ideally, the export course could range from 10-25 OEIP students.**
4. Are all internships paid? **Yes, OEIP companies pay the interns \$15.00 per hour. ODSA will reimburse OEIP companies for half of the intern wages, which is \$7.50 per hour, up to \$3,600 for 12 weeks over the summer at 40 hours per week.**
5. For those institutions selected to offer the course, is this a one-year commitment or may the institution continue to offer the course on an annual basis? **The current commitment is for one year. At the discretion of ODSA, the agency may choose to enter into a subsequent agreement with an existing partner to continue the OEIP export course for an additional year.**
6. Could this course become a component of a major (e.g., International Business) offered at the institution where the course is taught? **Yes, that is decided by the institution.**
7. If current global business courses are already offered at the institution, could they serve as substitutes for the OEIP export course? **Yes, an existing course that accepts undergraduates could serve as the OEIP export course if it meets the learning outcomes in Appendix 2.**