

Ohio Advanced Manufacturing Program
RFP Questions
Updated: 01/31/2017

1. Will the AMP grant pay for capital equipment?

Not as a general expense. But if used as equipment specific for the proposed project, it is eligible as Cost Share to the project.

2. Is what is developed confidential to the company that puts in the cash match or partners?

As presented in the RFP, all developments become “public information”, and if proprietary materials are identified for the project within the proposal, it could affect the scoring and ranking of the project, as the RFP requires the project be “sharable”.

3. Does any “future revenue” for sustainment have any strings or requirements?

No as it relates to the project and company taking the developments into market. Completion of the project does not necessarily entitle the project to additional program funding.

4. What would be a third party organization? Is the intent for a third party to be a sub-contractor or simply an organization interested in the project but not part of the applying project team?

A third-party organization may be a collaborator or contributor to the project. A third-party organization is the designation used for an individual or organization that wishes to donate time, effort or materials to the project that will NOT receive compensation for any contribution, and therefore categorized as In-kind contribution to the project.

5. Can the third party be of any size and profile (for-profit, not-for profit)?

Yes

6. Can third party provide cash cost share for one of the partners of the lead organization, or for the lead organization itself?

A third-party organization may provide cash cost share in the form of cash to the project; or in-kind in the form of a donation as described above in Question 4.

7. A third party has to be from Ohio or can it be from a different state?

Any state.

8. Can you provide examples of cash expense? Can the cash expense be donated material, or can it be purchased capital equipment – such as a device or a machine?

Cash Cost Share is just that – cash contributed to the Lead Organization to pay for actual expenses for the project. Donated materials are considered In-kind contribution. (See

Question 4 above) Capital equipment may be considered cash cost share. (See Question 1 above)

9. Can you clarify how the results of AMP projects are required to benefit Ohio manufacturers?

- a. **If a new technology/methodology is implemented by a team, must the technology/methodology and associated IP be shared in its entirety with Ohio manufacturers or is the impact of its use by the team (as a segment of Ohio manufacturing) an adequate benefit?**

Please see answer to Question 2 above.

- b. **Is the intent of this Ohio manufacturer benefit requirement targeted on the users or producers of the AMP project results?**

Again – as this project is to benefit the users, please refer to Questions 2 and 10.

10. Section 3.2 of the RFP states that all information submitted (with some exceptions) becomes public information. Is there a way to include and mark information that is proprietary to the team as in most government solicitations? If not, this restriction will make it difficult for partners to disclose important details of the subject technology/methodology to the State in the proposal and will lead to less effective proposals or accidental public disclosure of IP.

Please review not only Section 3.2 but also Section 3.4.3 and answer to Question 2 above.