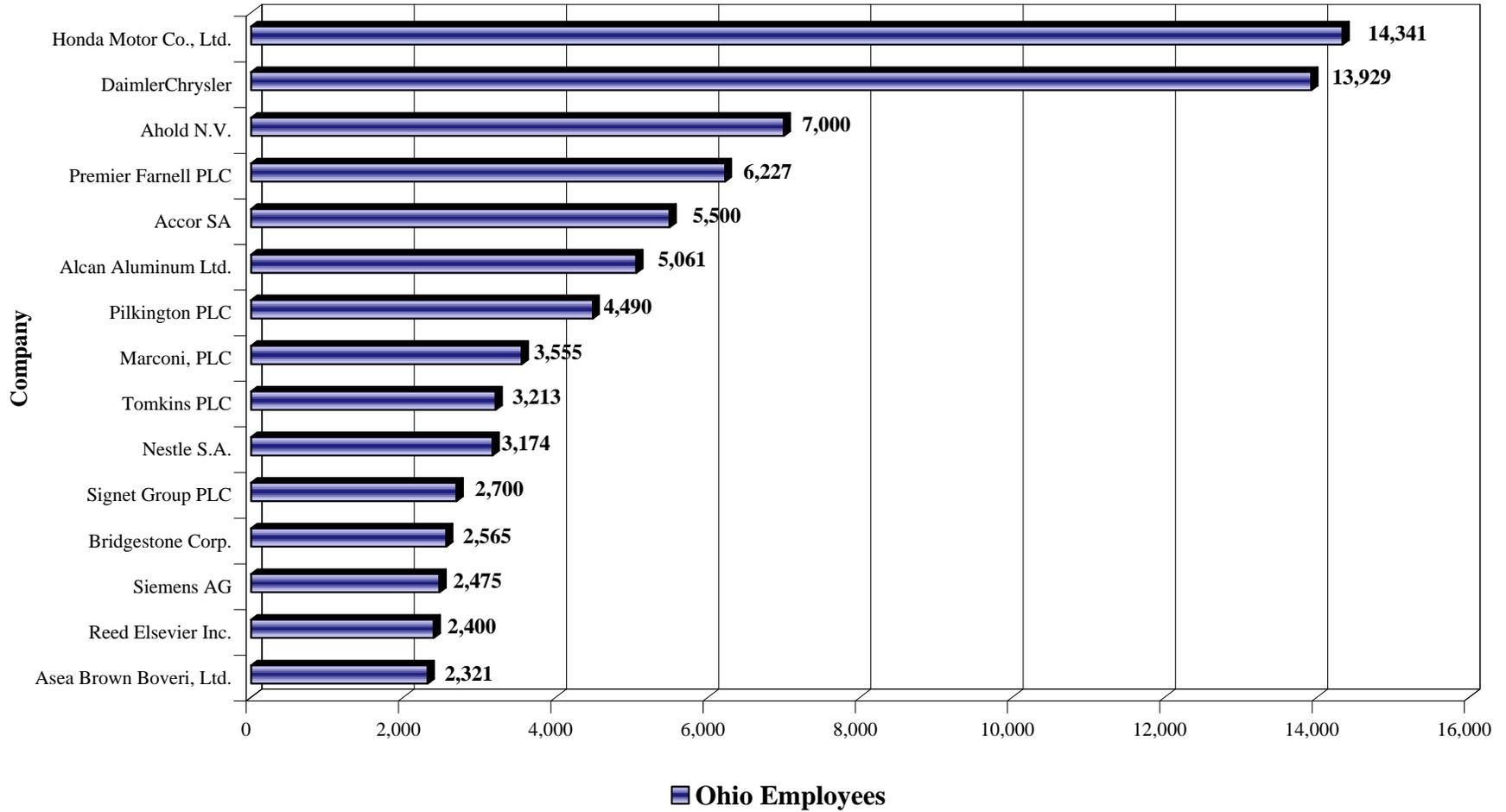


**Foreign Investment in Ohio:**

*Figure 8 - Foreign Firms Employing More Than Two Thousand Employees*



# Foreign Corporations in Ohio

## Honda Motor Company Limited



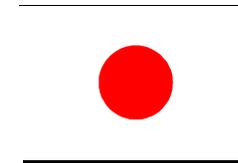
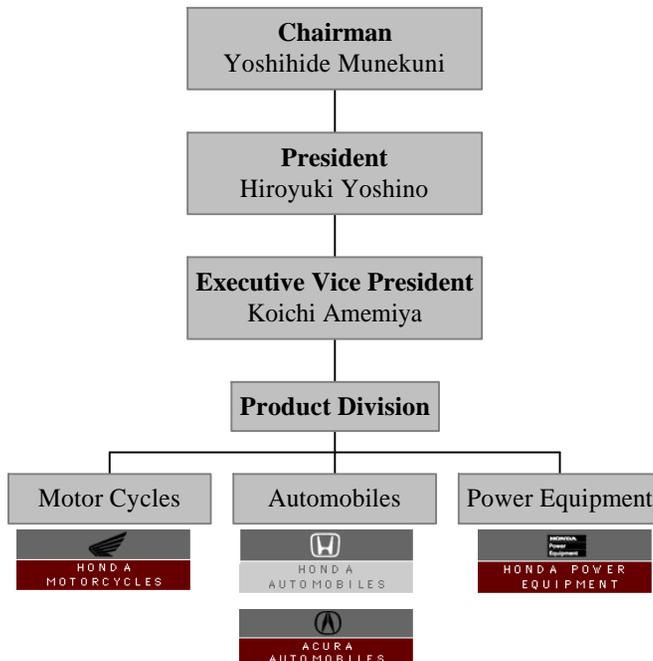
Honda Motor Company, the second largest auto producer in Japan, maintains a tremendous economic influence in the state of Ohio. The Honda Motor Company is also the world's largest producer of motorcycles and produces agricultural and industrial machinery, generators and outboard motors through its power products division. Honda employed over 112,000 globally in 2000 and had worldwide revenues exceeding \$57 billion. Approximately 80% of Honda's sales in 2000 occurred in North America and Japan.

Honda is the largest foreign employer in Ohio, employing over 14,000 through its subsidiary the American Honda Motor Company. Honda operates five major facilities in the state of Ohio. Car parts and components are manufactured and distributed by operations in Anna, Troy, and Russels Point, with the largest car production plants located in Marysville and East Liberty. The Marysville Plant is responsible for most North American production of the Civic and Accord models, two of the most popular cars marketed worldwide.



### Honda Facts and Highlights:

- **Corporate Headquarters: Tokyo, Japan**
- **Primary Products: Automobiles (Honda and Acura models), Motorcycles, Power Equipment**
- **Revenues in 2000 (millions): \$57,455**
- **Global Employment: 112,400**
- **Ohio Employment: 14,341**
- **Ohio as a Percentage of Total Employees: 12.8%**
- **U.S. Auto Sales in 1999: 1,076,893 automobiles**
- **U.S. Power Equipment Sales in 1999: 1.2 million units**
- **U.S. Motorcycle/ATV Sales in 1999: 296,479 units**



# Foreign Corporations in Ohio

## DaimlerChrysler



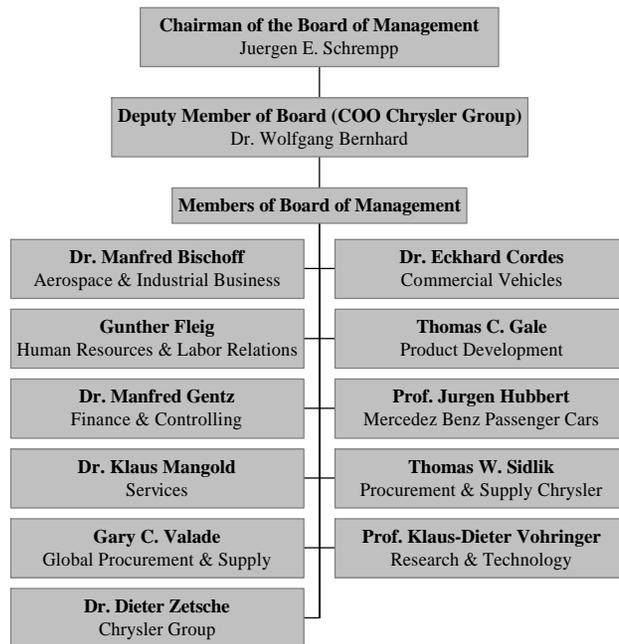
The \$37 billion merger of the Chrysler Corporation and Daimler-Benz in 1998 had a substantial impact in the State of Ohio. Focused on auto production and auto parts, DaimlerChrysler is the second largest foreign employer in Ohio, employing almost 14,000. Globally, DaimlerChrysler is the 3rd largest carmaker in sales and 5th in total cars sold.

DaimlerChrysler's production in the United States is primarily centered on the Chrysler Group, which produces Dodge, Eagle, Jeep and Plymouth automobile brands. The company's Freightliner unit is also the largest heavy truck producer in the U.S. DaimlerChrysler activities in Ohio include eight operations. The company's Jeep plant is the primary manufacturing branch in the state. The recent acquisition of the Detroit Diesel Corporation has diversified DaimlerChrysler's presence in the state.



### Daimler Chrysler Facts and Highlights:

- **Corporate Headquarters: Stuttgart, Germany**
- **Primary Products: Passenger Cars, Commercial and Utility Vehicles, Diesel Engines, Aero Engines, Rail Systems, Automotive Electronics**
- **Revenues in 1999 (millions): \$151, 035**
- **Global Employment: 466,938**
- **Ohio Employment: 13,929**
- **Ohio as a Percentage of Total Employees: 0.3%**
- **Global Auto Sales of 4.9 million passenger cars and utility vehicles in 1999**
- **Manufacturing facilities in over 34 countries and products sold in more than 200 countries worldwide**



# Foreign Corporations in Ohio

## Royal Ahold N.V.



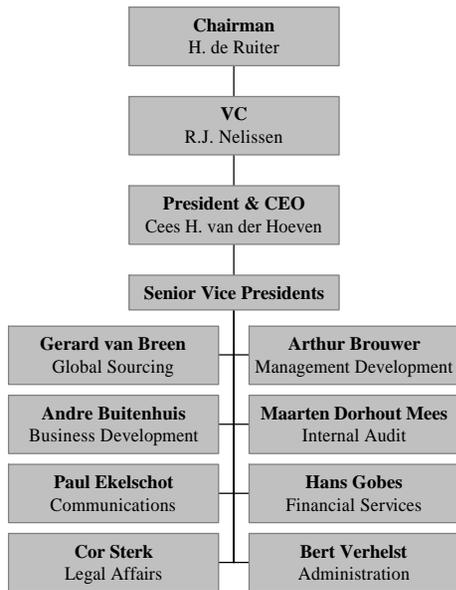
Royal Ahold, the Dutch supermarket giant, has a substantial market in Ohio, primarily in the Cleveland Metropolitan area. A true global retailer, Royal Ahold owns or has interest in over 7,000 retailing establishments in approximately 25 countries. Royal Ahold's specialty in the U.S. is in supermarket operations.

The company operates stores under the BI-LO, Giant, Stop & Shop and Tops Market retail names. Royal Ahold has recently expanded their North American interests with the acquisition of U.S. Foodservice, a company with sales exceeding \$6.5 billion in 1999. Royal Ahold, employs 7,000 in Ohio, primarily within its New York based subsidiary, Tops Friendly Markets.



### Royal Ahold N.V. Facts and Highlights:

- **Corporate Headquarters: Zaandam, Netherlands**
- **Primary Products: International Food and Beverage Retailing**
- **Revenues in 1999 (millions): \$33,811**
- **Global Employment: 309,000**
- **Ohio Employment: 7,000**
- **Ohio as a Percentage of Global Employment: 2.3%**
- **Royal Ahold owns or has interest in over 7,000 retail establishments worldwide**
- **Royal Ahold's U.S. sales totaled over \$20.3 billion in 1999, approximately 60% of the companies global sales revenues were derived in the U.S. market in 1999**



## Foreign Corporations in Ohio Premier Farnell PLC



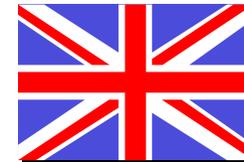
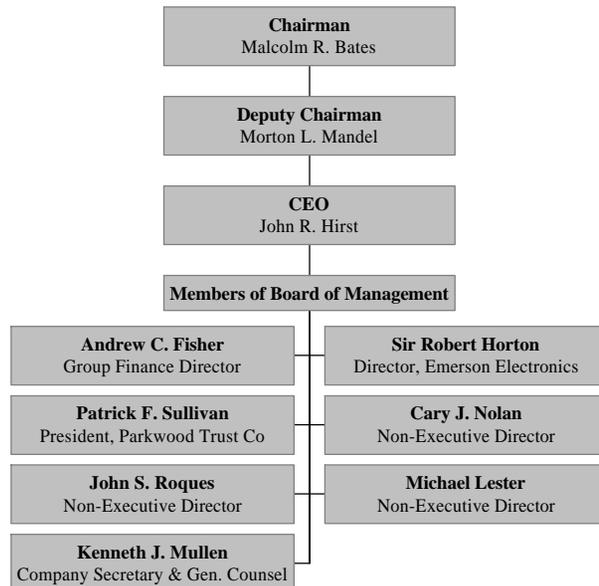
An international leader in industrial and electronics components, primarily in their global distribution activities. Premier Farnell is one of the largest foreign firms currently operating in the State of Ohio, primarily in their Cleveland subsidiary. Premier Farnell operates numerous other divisions in the state, including manufacturing, research and engineering.

The Premier Farnell corporate structure is divided into three primary divisions: the catalogue distribution division (which contributes about 70% of the company's annual sales revenue), the appliance spares division (contributing 7% of sales) and the industrial products division (contributing 21% of sales). Created in the 1996 merger between Premier Industrial and Farnell Electronics, Premier Farnell is a diversified contributor to Ohio's foreign investments.

# Premier Farnell plc

### Premier Farnell PLC Facts and Highlights:

- **Corporate Headquarters:** West Yorkshire, U.K.
- **Primary Products:** Electrical, Electronic and Industrial Products
- **Revenues in 2000 (millions):** \$1,210.9
- **Global Employment:** 10,500
- **Ohio Employment:** 6,227
- **Ohio as a Percentage of Global Employment:** 59.2%
- **Premier Farnell offers over 350,000 electronic and industrial products in their catalogue distribution division, representing over 3,000 manufacturers**
- **Akron Brass, a Premier Farnell subsidiary is North America's leading producer of fire fighting equipment**



# Foreign Corporations in Ohio

## Accor S.A.



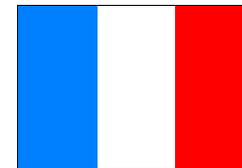
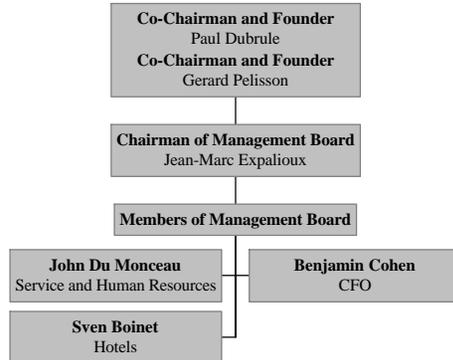
Accor S.A. is one of the largest hospitality companies in the world, maintaining its stake in Ohio with the recent purchase of Red Roof Inns. Accor also owns the popular Motel 6 chain in the United States. Accor employs over 5,500 in Ohio, making it the fifth largest foreign employer in the state.

The Accor group is a global organization employing nearly 130,000 in over 140 countries. Accor S.A.'s North American business activities employ 16% of the company's associates and produced 20% of the company's revenues in 1999. Accor's primary sectors include their thriving hotel business and their service voucher activities.



### Accor S.A. Facts and Highlights:

- **Corporate Headquarters:** Evry Cedex, France
- **Primary Sector:** Hospitality, Hotels, Service Vouchers
- **Revenues in 1999 (millions):** \$6,145
- **Global Employment:** 128,850
- **Ohio Employment:** 5,500
- **Ohio as a Percentage of Global Employment:** 4.3%
- **Accor S.A. owns over 3,500 hotels and 385,000 rooms in 90 countries**
- **Accor's acquisition of Red Roof Inns in 1999, added 322 hotels to the Accor family of hospitality establishments**



# Foreign Corporations in Ohio

## Alcan Aluminium Ltd.



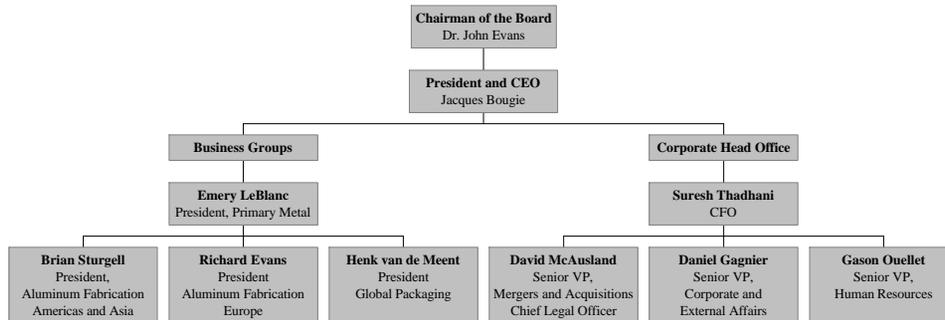
Canadian aluminum manufacturer Alcan not only holds a large North American market, is also a primary foreign firm operating in Ohio. Through subsidiaries, joint ventures and related companies around the world, the activities of the Alcan Group include bauxite mining, aluminum refining, power generation, aluminum smelting, manufacturing and recycling, as well as research and technology. The acquisition of the Swiss based Alusuisse Lonza Group in 2000, has added tremendously to Alcan's global operations. The company employs over 53,000 globally and had sales of \$7.3 billion in 1999.

Alcan's employs over 5,000 in five Ohio facilities. The majority of Alcan's Ohio employment is in their Mayfield Heights establishment, which produces sheet and foil aluminum.



### Alcan Aluminium Ltd. Facts and Highlights:

- **Corporate Headquarters: Montreal, Canada**
- **Primary Products: Bauxite, Aluminum and Aluminum Products**
- **Revenues in 1999 (millions): \$7,324**
- **Global Employment: 53,000**
- **Ohio Employment: 5,061**
- **Ohio as a Percentage of Global Employment: 9.5%**
- **The acquisition of the Swiss based Alusuisse Lonza Group, greatly expanded Alcan's global presence and added 17,000 employees to the company**
- **Alcan is the second largest aluminum producer globally and has operations in over 37 countries**



# Foreign Corporations in Ohio

## Pilkington PLC



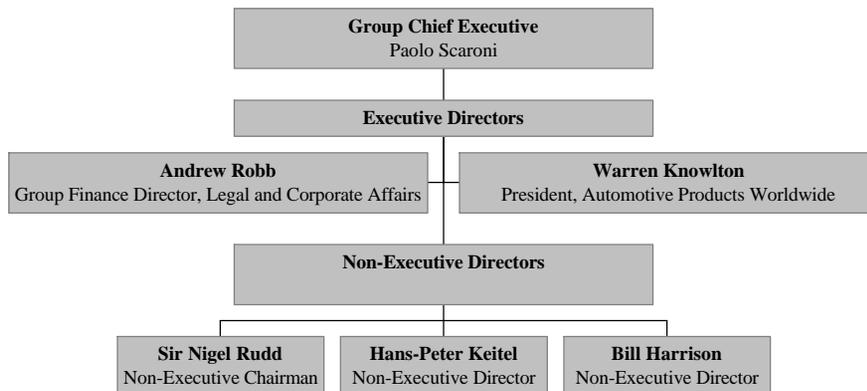
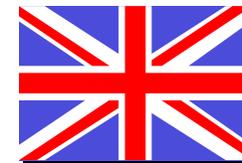
PILKINGTON

Pilkington PLC is a pioneer in the glass production industry and has a strong global presence. The United Kingdom based company invented the “float” method of glass production 1952, this process is the dominant production method in the glass production industry today. Pilkington has operations in 22 countries, with 85% of it’s sales originating outside of the United Kingdom.

Currently, Pilkington PLC produces automotive and building glass, these primary products account for 95% of the companies revenues. The remaining 5% of Pilkington’s revenues originates from it’s high tech glass products for solar panels, aircraft glazing and electronics. Pilkington operations in Ohio employ approximately 4,500, primarily in their Toledo and Sandusky facilities which operate under the Pilkington Libbey-Owens Ford name.

### Pilkington PLC Facts and Highlights:

- **Corporate Headquarters: St. Helens, United Kingdom**
- **Primary Products: Building, Automotive and Technical Glass**
- **Revenues in 2000 (millions): \$4,309**
- **Global Employment: 30,900**
- **Ohio Employment: 4,490**
- **Ohio as a Percentage of Global Employment: 14.5%**
- **Pilkington’s North American operations are dominated by their automotive products sales, 45% of the companies automotive glass sales are derived in North America, in contrast only 20% of the companies building products glass sales originate in North America**
- **One in four automobiles in the world contain Pilkington Glass**



 PILKINGTON

# Foreign Corporations in Ohio

## Marconi PLC



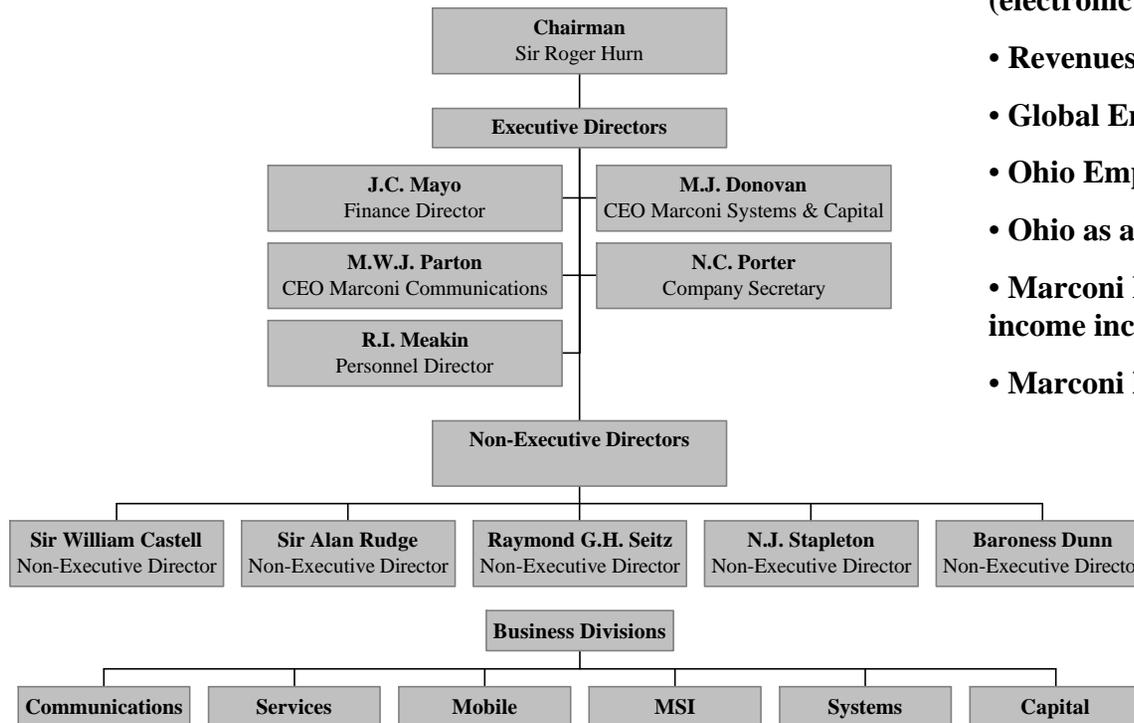
Marconi PLC has restructured to become a global competitor in the communications systems industry. The company recently sold its electronics defense systems unit, to concentrate resources towards communications systems (primarily broadband networks) and capital development of high tech start up companies. Other Marconi products include satellite communication systems and medical imaging systems.

Marconi's operations employ approximately 3,500 in Ohio, primarily in Cuyahoga and Lorain County. Most Ohio employment is found in their Highland Heights and Lorain facilities. Other Marconi operations in Ohio are located in Mayfield Heights, Solon and North Ridgeville. Facilities in Ohio produce, telecommunications, x-ray and diagnostic equipment.



### Marconi PLC Facts and Highlights:

- **Corporate Headquarters: London, United Kingdom**
- **Primary Products: Communications Systems (electronic and information technology)**
- **Revenues in 2000 (millions): \$9,111**
- **Global Employment: 53,000**
- **Ohio Employment: 3,555**
- **Ohio as a Percentage of Global Employment: 6.7%**
- **Marconi PLC revenues increased 25.9% and net income increased 51.1% from 1999 to 2000**
- **Marconi has operations and sales in over 100 countries**



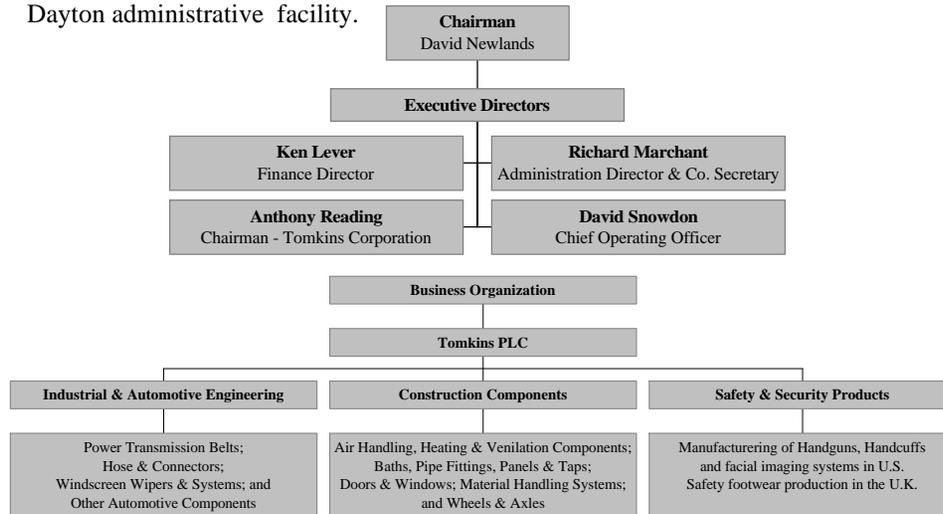
# Foreign Corporations in Ohio

## Tomkins PLC



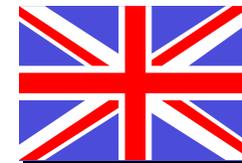
Tomkins PLC is a diverse international manufacturing conglomerate with holdings ranging from hand guns to automotive and construction products. Tomkins employs over 70,000 globally in over 100 countries. Recent organizational changes for Tomkins has resulted in more focus on the company's engineering businesses, primarily in their automotive products and construction products divisions.

Tomkins employs approximately 3,200 in Ohio, in six major facilities. Tomkins Ohio business operations include fan and blower construction through their subsidiary Lau Industries Inc., conveyor belt production by the Mayfran International company and wood window and door construction through their subsidiary Malta Windows & Doors. Tomkins also operates a Dayton administrative facility.



### Tomkins PLC Facts and Highlights:

- **Corporate Headquarters: London, United Kingdom**
- **Primary Sector: Industrial & Automotive Engineering, Construction Components, Safety and Security Products**
- **Revenues in 2000 (millions): \$8,722**
- **Global Employment: 70,039**
- **Ohio Employment: 3,213**
- **Ohio as a Percentage of Global Employment: 4.6%**
- **Tomkins has a 30% market share of the world's power transmission belt production**
- **Globally, Tomkins has over 200 manufacturing facilities, located in over 100 countries**



# Foreign Corporations in Ohio

## Nestle S.A.



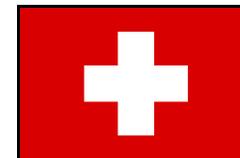
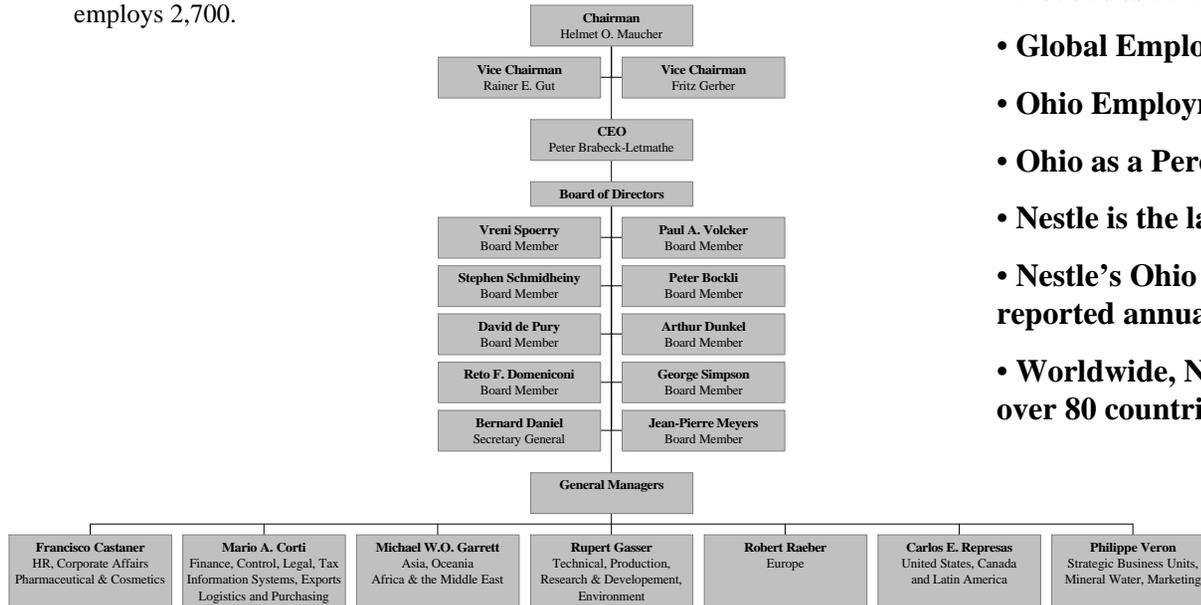
The current leader in world food production is the Switzerland based Nestle S.A. Producing everything from frozen dinners to chocolate bars, pet food and bottled water. Nestle owns companies specializing in food production, medical sales, cosmetics, and dermatology products. The food industry giant employs nearly a quarter of a million, has over five-hundred factories in more than eighty countries. Nestle earned more than \$46 billion in revenues in 1999.

Nestle employs over 3,100 people in Ohio, in four facilities. Food production, combined with food refrigeration and testing technology make up the majority of Nestle's holdings within Ohio. The majority of Nestle's Ohio employment is found at their Prepared Foods Division headquarters in Solon, which employs 2,700.



### Nestle S.A. Facts and Highlights:

- **Corporate Headquarters: Vaud, Switzerland**
- **Primary Sector: Food Production**
- **Revenues in 1999 (millions): \$46,924**
- **Global Employment: 230,929**
- **Ohio Employment: 3,174**
- **Ohio as a Percentage of Global Employment: 1.3%**
- **Nestle is the largest food company in the world**
- **Nestle's Ohio headquartered Prepared Foods Division, reported annual sales exceeding \$1.7 billion in 1999**
- **Worldwide, Nestle operates more than 500 factories in over 80 countries**



# Foreign Corporations in Ohio

## Signet Group PLC



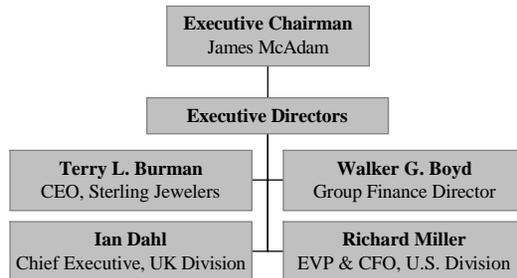
The United States is a primary market for the United Kingdom based Signet Group. It is the largest jewelry retailer in the United Kingdom and in the world. The group is the second largest jewelry retailer in the U.S. market. Signet operates over 850 stores in the United States and over 600 retail stores in the United Kingdom.

The Signet Group employs over 2,700 in Ohio, primarily in retail facilities operating under the Osterman, Kay and Sterling retail affiliations. Signet recently has increased its Ohio investment. The company has relocated the administrative offices of its most recent acquisition, Marks and Morgan Jewelers, to its Sterling facility in Akron.



### Signet Group PLC Facts and Highlights:

- **Corporate Headquarters: London, United Kingdom**
- **Primary Sector: Retailing of Jewelry, Watches & Gifts**
- **Revenues in 1999 (millions): \$1,835.4**
- **Global Employment: 10,823**
- **Ohio Employment: 2,700**
- **Ohio as a Percentage of Global Employment: 25%**
- **The Signet Group is the second largest retail jeweler in the United States, with over 600 stores under the Kay Jewelers name and 250 stores through other regional retailers**
- **Signet recently increased its Ohio presence when the company added the consolidated administrative functions of its recent acquisition, Marks & Morgan Jewelers, to its Akron facility**



# Foreign Corporations in Ohio

## Bridgestone Corporation



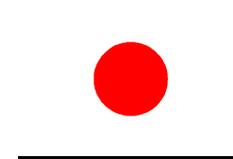
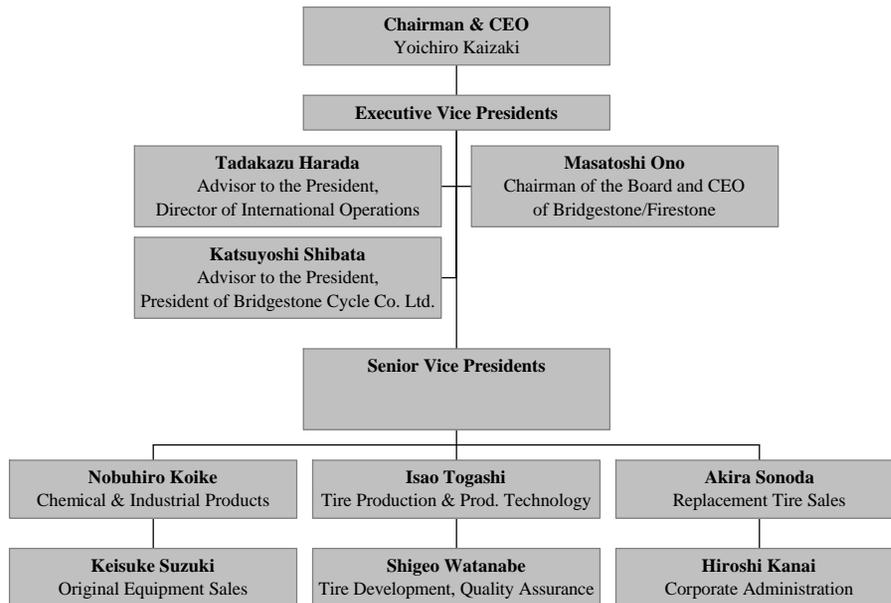
The Bridgestone Corporation is a global leader in the rubber products industry. Bridgestone's primary products include tires for large trucks, autos, heavy equipment and aircraft. Although tire production is the core of Bridgestone's sales, approximately 20% of revenues are derived from non-tire rubber products. The Tokyo based company has a tremendous global presence and contains 489 consolidated subsidiaries.

Bridgestone has capitalized on Ohio's strengths in the rubber products industry. The company's presence in the state is associated with the it's American subsidiary Bridgestone/Firestone Corp. Bridgestone/Firestone employs approximately 2,500 in the state, primarily in it's multiple production facilities located in Akron and Findlay. The company also has Ohio facilities in Book Park and Upper Sandusky.



### Bridgestone Corporation Facts and Highlights:

- **Corporate Headquarters:** Tokyo, Japan
- **Primary Products:** Tires and Tubes, Chemical and Industrial Products
- **Revenues in 1999 (millions):** \$20,403
- **Global Employment:** 101,489
- **Ohio Employment:** 2,565
- **Ohio as a Percentage of Global Employment:** 2.5%
- **Bridgestone is the second largest tire supplier in North America, with 20% of the North American market share**
- **The Bridgestone Corporation contains over 480 consolidated subsidiaries**
- **Bridgestone's rubber sales of \$17 billion, ranks them as the largest revenue generator in the global rubber industry**



# Foreign Corporations in Ohio

## Siemens AG

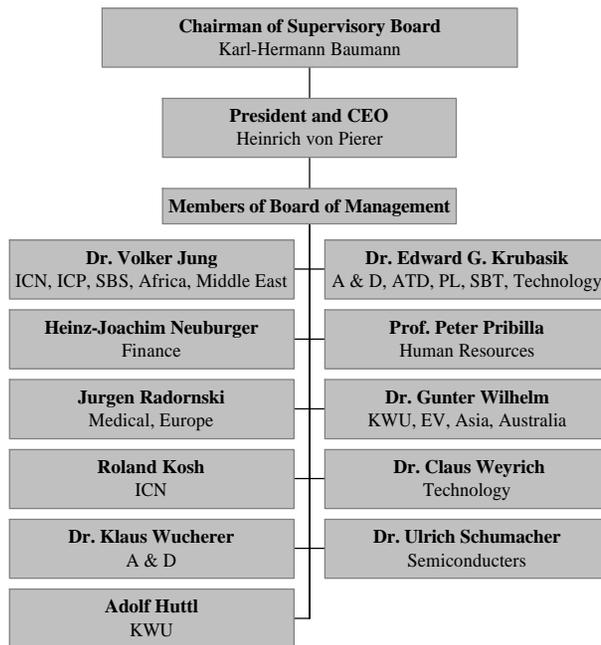


Siemens AG is a diverse conglomerate specializing in energy and advanced electronics. The company's primary sectors include: energy, industrial automation drives, information and communications, IT products for the health care industry, technology components, transportation, lighting and household appliances. Siemens has recently been reorganizing their corporate structure, selling their semiconductor, banking systems, electromechanical components and optical cable businesses. A recent joint venture with Fujitsu of Japan will involve combining computer operations for both companies, allowing Siemens to maintain its lead in the electronics field. Siemens has nine operations in the State of Ohio. Seven of these facilities are associated with the company's energy and automation division, Siemens Energy & Automation Inc. that employs over 12,000 in the United States.



### Siemens AG Facts and Highlights:

- **Corporate Headquarters: Munich, Germany**
- **Primary Business Sectors: Energy, Information and Communications, Health Care, Transportation, Lighting and Components**
- **Revenues in 1999 (millions): \$73,049**
- **Global Employment: 443,000**
- **Ohio Employment: 2,475**
- **Ohio as a Percentage of Global Employment: 0.56%**
- **Siemens is a global leader in electrical engineering and electronics, the company has operations in over 190 countries**
- **Siemens devotes significant resources to its research operations, last year the company registered approximately 130,000 patents in over 100 countries.**



**Siemens Energy & Automation, Inc.**

**Siemens Automotive**



# Foreign Corporations in Ohio

## Reed Elsevier PLC



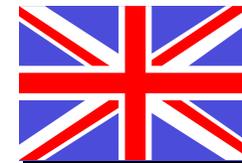
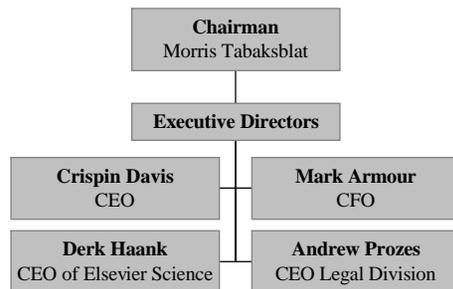
United Kingdom based Reed Elsevier PLC is a leader in publishing business information. The company was created through a joint partnership between Reed International P.L.C. and Elsevier N.V. Reed Elsevier is focused on delivering high quality information through it's flexible internet distribution network. The company also publishes over 1,200 subscription based scientific journals.

Reed Elsevier's Ohio operations are focused on it's Ohio based subsidiary, the LEXIS-NEXIS Group. LEXIS-NEXIS specializing in providing legal, corporate and government information via the internet. The company's Miamisburg facility employs 2,400, making Reed Elsevier one of the largest foreign employers in Ohio.



### Reed Elsevier PLC Facts and Highlights:

- **Corporate Headquarters: London, United Kingdom**
- **Primary Sector: Business Publishing Operations**
- **Revenues in 1999 (millions): \$5,480**
- **Global Employment: 27,700**
- **Ohio Employment: 2,400**
- **Ohio as a Percentage of Global Employment: 8.7%**
- **Reed Elsevier's subsidiary the LEXIS-NEXIS Group, produces 35 to 40% of it's revenues from it's web based operations**
- **Alongside it's information distribution operations, Reed Elsevier publishes more than 1,200 scientific journals**



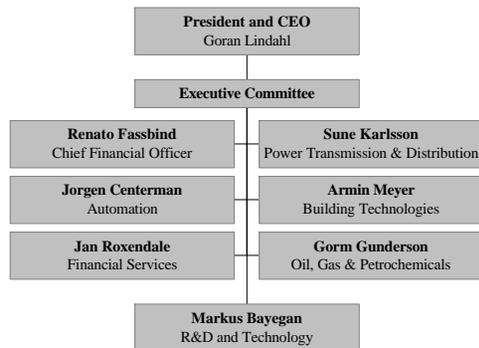
# Foreign Corporations in Ohio

## Asea Brown Boveri, Ltd. (ABB)



Asea Brown Boveri (ABB) is a multinational engineering and technology group with more than 600 facilities operating in over 100 countries. The Switzerland based firm employs approximately 165,000 globally and recorded revenues exceeding \$24 billion in 1999. ABB has seven primary divisions: automation, power generation, power transmission power distribution, oil-gas & petrochemicals, products & contracting and financial services.

ABB significantly increased it's investment in Ohio when the company acquired Elsag Bailey Process Automation N.V. in 1998. The companies Ohio operations primarily involve process automation systems and control instruments. ABB employs over 2,300 in Ohio in four facilities located in Mentor, Wickliffe, Columbus and Massilon.



## ABB Automation

### Asea Brown Boveri Ltd. Facts and Highlights:

- **Corporate Headquarters: Zurich, Switzerland**
- **Primary Sector: Engineering, Energy, Technology Support Services**
- **Revenues in 1999 (millions): \$24,681**
- **Global Employment: 164,154**
- **Ohio Employment: 2,321**
- **Ohio as a Percentage of Global Employment: 1.4%**
- **ABB operates over 600 facilities in more than 100 countries**
- **Europe is ABB's primary theater of operations, in 1998 54% of the company's revenues originated in Europe, the Americas accounted for approximately 22% of the group's revenues in 1998**
- **ABB ranks either 1st or 2nd globally in every aspect of the company's industrial automation activities**

