

## Round 3: Application Form

# Local Government Innovation Fund

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

### LGIF: Applicant Profile

<b>Lead Applicant</b>	
<b>Project Name</b>	
<b>Type of Request</b>	
<b>Funding Request</b>	
<b>JobsOhio Region</b>	
<b>Number of Collaborative Partners</b>	

#### Office of Redevelopment

Website: <http://development.ohio.gov/Urban/LGIF.htm>

Email: [LGIF@development.ohio.gov](mailto:LGIF@development.ohio.gov)

Phone: 614 | 995 2292

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

Lead Applicant				
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
City, Township or Village			Population (2010)	
County			Population (2010)	
Did the lead applicant provide a resolution of support?		Yes (Attached)	No (In Process)	

Project Contact				
Complete the section below with information for the individual to be contacted on matters involving this application.				
	Project Contact		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	

Fiscal Officer				
Complete the section below with information for the entity and individual serving as the fiscal agent for the project.				
	Fiscal Officer		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	
Is your organization registered in OAKS as a vendor?		Yes	No	

Section 1  
Contacts

Lead Applicant		<b>Round 3</b>	
Project Name		Type of	

<b>Single Applicant</b>		
Is your organization applying as a single entity?	Yes	No
Participating Entity: (1 point) for single applicants		

<b>Collaborative Partners</b>		
Does the proposal involve other entities acting as collaborative partners?	Yes	No
<p>Applicants applying with a collaborative partner are required to show proof of the partnership with a partnership agreement signed by each partner and resolutions of support from the governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. Include these documents in the supporting documents section of the application.</p> <p>In the section below, applicants are required to identify population information and the nature of the partnership.</p> <p>Each collaborative partner should also be clearly and separately identified on pages 4-5.</p>		
Number of Collaborative Partners who signed the partnership agreement, and provided resolutions of support.		
Participating Entity: (5 points) allocated to projects with collaborative partners.		

<b>Population</b>		
The applicant is required to provide information from the 2010 U.S. Census information, available at: <a href="http://factfinder2.census.gov/">http://factfinder2.census.gov/</a>		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
	Municipality/Township	Population
Does the applicant (or collaborative partner) represent a county with a population of less than 235,000 residents?	Yes	No
	List Entity	
	County	Population
Population: (3-5 points) determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.		

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

**Nature of Partnership (2000 character limit)**

**As agreed upon in the partnership agreement, please identify the nature of the partnership, and explain how the main applicant and the partners will work together on the proposed project.**

Section 2  
Collaborative Partners

**List of Partners**

**The applicant applying with collaborative partners (defined in §1.03 of the LGIF Policies) must include the following information for each applicant:**

- **Name of collaborative partners**
- **Contact Information**
- **Population data (derived from the 2010 U.S. Census)**

**If the project involves more than 12 collaborative partners, additional forms are available on the LGIF website.**

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>								
Number 1								
Address Line 1					<b>Population</b>			
Address Line 2					Municipality /Township		Population	
City		State		Zip Code		County		Population
Email Address					Phone Number			
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No				Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No		

<b>Collaborative Partners</b>								
Number 2								
Address Line 1					<b>Population</b>			
Address Line 2					Municipality /Township		Population	
City		State		Zip Code		County		Population
Email Address					Phone Number			
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No				Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No		

<b>Collaborative Partners</b>								
Number 3								
Address Line 1					<b>Population</b>			
Address Line 2					Municipality /Township		Population	
City		State		Zip Code		County		Population
Email Address					Phone Number			
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No				Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No		

<b>Collaborative Partners</b>								
Number 4								
Address Line 1					<b>Population</b>			
Address Line 2					Municipality /Township		Population	
City		State		Zip Code		County		Population
Email Address					Phone Number			
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No				Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No		

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 5					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 6					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 7					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 8					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 9					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 10					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 11					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 12					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		Round 3	
Project Name		Type of Request	

<b>Identification of the Type of Award</b>	
<b>Targeted Approach</b>	

**Project Description (4000 character limit)**

Please provide a general description of the project. The information provided will be used for council briefings, program, and marketing materials.

Section 3  
Project Information

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Past Success</b>	Yes	No
<b>Past Success (5 points)</b>		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction, or a merger. (1000 character limit)		

<b>Scalable/Replicable Proposal</b>	Scalable	Replicable	Both
<b>Scalable/Replicable (10 points)</b>			
Provide a summary of how the applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments. (1000 character limit)			

Section 3  
Project Information

<b>Probability of Success</b>	Yes	No
<b>Probability of Success (5 points)</b>		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting a loan should provide a summary of the probability of savings from the loan request. (1000 character limit)		

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Performance Audit Implementation/Cost Benchmarking</b>	Yes	No
<b>Performance Audit/Benchmarking (5 points)</b>		
<p>If the project is the result of recommendations from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or a cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit or cost benchmarking study. (1000 character limit)</p>		

<b>Economic Impact</b>	Yes	No
<b>Economic Impact (5 points)</b>		
<p>Provide a summary of how the proposal will promote a business environment (through a private business relationship) and/or provide for community attraction. (1000 character limit)</p>		

Section 3  
Project Information

<b>Response to Economic Demand</b>	Yes	No
<b>Response to Economic Demand (5 points)</b>		
<p>Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current service level. (1000 character limit)</p>		

# Budget Information

## General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget detail may be provided in the budget narrative or in an attachment in Section 5: Supplemental Information.

### Project Budget:

- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two (2) years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Please provide documentation of all in-kind match contributions in the supporting documents section. For future in-kind match contributions, supporting documentation will be provided at a later date.

### Program Budget:

- Six (6) years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual), and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program, and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain any unusual activities or expenses, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

### Return on Investment:

- A Return on Investment calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in the budget projection sections of the application. Use the space designated for narrative to justify this calculation, using references when appropriate.

### For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years prior financial documents related to the financial health of the lead applicant (balance sheet, income statement, and a statement of cash flows).

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		<b>Type of Request</b>	

## Project Budget

### Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>

In-Kind Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>

Total Match:   
Total Sources:

### Uses of Funds

	<u>Amount</u>	<u>Revenue Source</u>
Consultant Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Legal Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Total Uses:   
Local Match Percentage:

\* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) \* 100 (10% match required)  
10-39.99% (1 point)      40-69.99% (3 points)      70% or greater (5 points)

Project Budget Narrative: Use this space to justify expenses (1200 character max).

Section 4  
Financial Information

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, and Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
<b>Contributions, Gifts, Grants, and Earned Revenue</b>			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

<b>Lead Applicant</b>		<b>Round 3</b>
<b>Project Name</b>		Type of Request

**Program Budget**

Use this space to justify the program budget and/or explain any unusual revenues or expenses (6000 characters max).

**Section 4: Financial Information Scoring**

- (5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.
- (3 points) Applicant provided complete and accurate budget information and for at least three fiscal years.
- (1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Return On Investment

Return on Investment is a performance measure used to evaluate the efficiency of an investment. To derive the expected return on investment, divide the net gains of the project by the net costs. For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning, or management study)--unless the results of this study will lead to direct savings without additional implementation costs. The gains from this project should be derived from the prior and future program budgets provided, and should be justified in the return on investment narrative.

### Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for the project. Check the box of the formula used to determine the ROI for the project. These numbers should refer to savings/revenues illustrated in projected budgets.

Do you expect cost savings from efficiency from the project?

Use this formula: 
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of the project/program?

Use this formula: 
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of the project/program?

Use this formula: 
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = \_\_\_\_\_ \* 100 =

**Return on Investment Justification Narrative:** In the space below, briefly describe the nature of the expected return on investment, using references when appropriate. (1300 character limit)

Expected Return on Investment is:

Less than 25% (10 points)
25%-74.99% (20 points)
Greater than 75% (30 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or [lgif@development.ohio.gov](mailto:lgif@development.ohio.gov)

Section 4  
Financial Information

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Loan Repayment Structure

Please outline the preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts, and an alternative funding source (in lieu of collateral). Applicants will have two years to complete the project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4  
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e. emergency, rainy day, or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
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<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Scoring Overview

### Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Applicant Self Score
<b>Population</b>	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the <b>smallest</b> population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
<b>Participating Entities</b>	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.	5		

### Section 2: Success Measures

<b>Past Success</b>	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
<b>Scalable/Replicable Proposal</b>	Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.	10		
<b>Probability of Success</b>	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

### Section 3: Significance Measures

<b>Performance Audit Implementation/Cost Benchmarking</b>	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
<b>Economic Impact</b>	Applicant demonstrates the project will a promote business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)	5		
<b>Response to Economic Demand</b>	The project responds to current substantial changes in economic demand for local or regional government services.	5		

### Section 4: Financial Measures

<b>Financial Information</b>	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	5		
<b>Local Match</b>	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
<b>Expected Return</b>	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance ) an expected return. The return must be derived from the applicant's cost basis.	30		
<b>Repayment Structure (Loan Only)</b>	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.).	5		

**Total Points**

# Additional Partners

## Local Government Innovation Fund

### LGIF: Applicant Profile

<b>Lead Applicant</b>	
<b>Project Name</b>	
<b>Type of Request</b>	

#### **Office of Redevelopment**

**Website:** <http://development.ohio.gov/Urban/LGIF.htm>

**E-mail:** [LGIF@development.ohio.gov](mailto:LGIF@development.ohio.gov)

**Phone:** 614 | 995 2292

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 15					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 36					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 37					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 38					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 4  
List of Partners

**Northeast Ohio  
Efficient GovNetwork Feasibility Study Project  
Partnership Agreement**

Sourcing Office, an Ohio-based council of governments organized under Section 167 of the Ohio Revised Code, is acting as lead applicant in the Ohio Department of Development for Local Government Innovation Fund (LGIF) grant application process. The funding will be used by the Efficient GovNetwork (EGNet) members and other key partners from the business community and supportive civic leaders to conduct a feasibility study on transforming the EGNet into a formal sustainable network organization that fosters far more widespread and permanent adoption of government collaboration as the default solution for how local governments deliver services and reduce costs.

The purpose of the EGNet feasibility study is to identify a sustainable structure for the network that meets the region's major government efficiency needs, potential cost savings and increased efficiencies through future government collaboration and innovation, and identify appropriate network services that can increase government collaboration and efficiency in the region. This feasibility project will build on the work already done by the Fund for Our Economic Future, the Civic Commons, and the members of the loosely formed EGNet and its partners. It will also examine best practice work across Ohio and in other states. Key issues to be examined include technical, management and leadership training on governmental collaboration, shared performance measure identification and development related to government efficiency, development of an open government collaboration database, and creation of an outreach program to make local governments aware of best practice models and strategies for advancing government efficiency. These models and strategies will include inter-governmental collaboration and public-private partnerships leveraging the assets and expertise of the public and private sectors.

The collaborating partners in this project will hire a project director and co-author a RFP to select an organization development consultant who will lead the network and its partners through a collaborative feasibility study. The process will also define the future services to be provided by the EGNet and its partners. Potential cost savings and operational efficiencies also will be identified. From this process, the EGNet and its partners will propose a formal structure and shared collaboration acceleration services, with anticipated returns on investment.

The primary roles of the lead applicant and collaborative partners are listed below:

The Sourcing Office

- Serve as lead applicant and fiscal agent
- Participate in organizational transformation process study
- Provide in-kind match

The Fund for Our Economic Future

- Provide efficiency and cost data on Efficient GovNetwork.
- Participate in organizational transformation process study.
- Provide matching funding.

WVIZ ideastream

- Participate in organizational transformation process study.
- Provide in-kind match.

The Center for Community Solutions

- Participate in organizational transformation process study.
- Provide in-kind match.

Cuyahoga County

- Provide sample partnership agreements.
- Provide sample resolutions of support.
- Participate in organizational transformation process study.
- Provide in-kind match.

City of Tallmadge

- Provide efficiency and cost data on Efficient GovNetwork participation.
- Participate in organizational transformation process study.
- Provide in-kind match.

Copley Township

- Participate in organizational transformation process study.
- Provide in-kind match.

City of Wadsworth

- Participate in organizational transformation process study.
- Provide in-kind match.

Summit County Public Health District

- Participate in organizational transformation process study.
- Provide in-kind match.

OneCommunity

- Participate in organizational transformation process study.
- Provide in-kind match.

Canton Regional Chamber of Commerce

- Participate in organizational transformation process study.
- Provide in-kind match.

Youngstown/Warren Regional Chamber of Commerce

- Participate in organizational transformation process study.
- Provide in-kind match.

Kent State University

- Provide case studies of shared services created through the Efficient Gove Now contest.
- Participate in organizational transformation process study.
- Provide in-kind match.

Ohio State University Extension

- Lead LGIF grant writing process.
- Participate in organizational transformation process study.
- Provide in-kind match.

Innovation Alliance

- Provide open database examples.
- Participate in organizational transformation process study.
- Provide in-kind match.

Leadership Ideas

- Participate in organizational transformation process study.
- Provide in-kind match.

**SIGNATORIES**

We, the collaborative partners on the Efficient GovNetwork Study, agree to work together in accordance with this Partnership Agreement:

-----  
*Donald J. Quenneville, Executive Director* *8/29/12*  
-----  
The Sourcing Office, Executive Director Date

The Fund for Our Economic Future, Fund President

Date

*Linda J. Williams, Senior Director*  
WVIZ ideastream

*8/28/12*  
Date

The Center for Community Solutions

Date

*Ed Fitz*

Cuyahoga County, Executive

*8/28/12*  
Date

*David G. Kline*

City of Tallmadge, Mayor

*8/30/12*  
Date

*Helen J. Humphrey*

Copley Township, President

*8-29-2012*  
Date

City of Wadsworth, Mayor

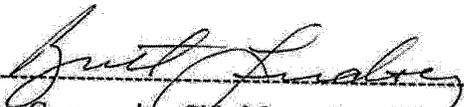
Date

*Jim Ditz*

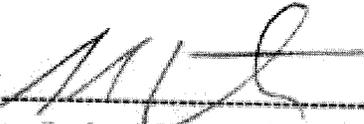
*8/24/12*

Summit County Public Health District, Health Commissioner

Date

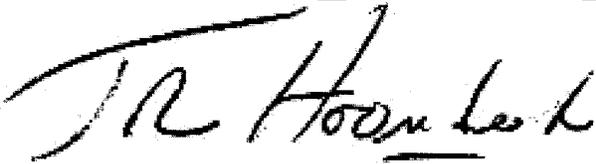
  
OneCommunity, Chief Operating Officer

8/17/12  
Date

  
Canton Regional Chamber, President and CEO SR VPA GRP SECT. Date

Youngstown/Warren Regional Chamber, President and CEO

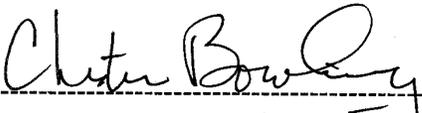
Date



8/29/2012

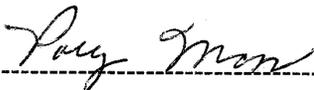
John Hoonbeek, Associate Professor, Kent State University

Date

  
Chester Bowling, Associate Professor, Ohio State University Extension

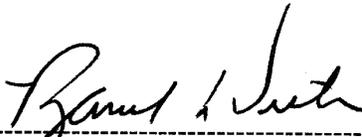
8/29/12

Date

  
Innovation Alliance, Project Director

8-29-12

Date

  
Leadership Ideas, President

8/29/12

Date

**Northeast Ohio  
Efficient GovNetwork Feasibility Study Project  
Partnership Agreement**

Sourcing Office, an Ohio-based council of governments organized under Section 167 of the Ohio Revised Code, is acting as lead applicant in the Ohio Department of Development for Local Government Innovation Fund (LGIF) grant application process. The funding will be used by the Efficient GovNetwork (EGNet) members and other key partners from the business community and supportive civic leaders to conduct a feasibility study on transforming the EGNet into a formal sustainable network organization that fosters far more widespread and permanent adoption of government collaboration as the default solution for how local governments deliver services and reduce costs.

The purpose of the EGNet feasibility study is to identify a sustainable structure for the network that meets the region's major government efficiency needs, potential cost savings and increased efficiencies through future government collaboration and innovation, and identify appropriate network services that can increase government collaboration and efficiency in the region. This feasibility project will build on the work already done by the Fund for Our Economic Future, the Civic Commons, and the members of the loosely formed EGNet and its partners. It will also examine best practice work across Ohio and in other states. Key issues to be examined include technical, management and leadership training on governmental collaboration, shared performance measure identification and development related to government efficiency, development of an open government collaboration database, and creation of an outreach program to make local governments aware of best practice models and strategies for advancing government efficiency. These models and strategies will include inter-governmental collaboration and public-private partnerships leveraging the assets and expertise of the public and private sectors.

The collaborating partners in this project will hire a project director and co-author a RFP to select an organization development consultant who will lead the network and its partners through a collaborative feasibility study. The process will also define the future services to be provided by the EGNet and its partners. Potential cost savings and operational efficiencies also will be identified. From this process, the EGNet and its partners will propose a formal structure and shared collaboration acceleration services, with anticipated returns on investment.

The primary roles of the lead applicant and collaborative partners are listed below:

The Sourcing Office

- Serve as lead applicant and fiscal agent
- Participate in organizational transformation process study
- Provide in-kind match

#### The Fund for Our Economic Future

- Provide efficiency and cost data on Efficient GovNetwork.
- Participate in organizational transformation process study.
- Provide matching funding.

#### WVIZ ideastream

- Participate in organizational transformation process study.
- Provide in-kind match.

#### The Center for Community Solutions

- Participate in organizational transformation process study.
- Provide in-kind match.

#### Cuyahoga County

- Provide sample partnership agreements.
- Provide sample resolutions of support.
- Participate in organizational transformation process study.
- Provide in-kind match.

#### City of Tallmadge

- Provide efficiency and cost data on Efficient GovNetwork participation.
- Participate in organizational transformation process study.
- Provide in-kind match.

#### Copley Township

- Participate in organizational transformation process study.
- Provide in-kind match.

#### City of Wadsworth

- Participate in organizational transformation process study.
- Provide in-kind match.

#### Summit County Public Health District

- Participate in organizational transformation process study.
- Provide in-kind match.

OneCommunity

- Participate in organizational transformation process study.
- Provide in-kind match.

Canton Regional Chamber of Commerce

- Participate in organizational transformation process study.
- Provide in-kind match.

Youngstown/Warren Regional Chamber of Commerce

- Participate in organizational transformation process study.
- Provide in-kind match.

Kent State University

- Provide case studies of shared services created through the Efficient Gove Now contest.
- Participate in organizational transformation process study.
- Provide in-kind match.

Ohio State University Extension

- Lead LGIF grant writing process.
- Participate in organizational transformation process study.
- Provide in-kind match.

Innovation Alliance (Lorain County Community College, Stark State College, & The University of Akron)

- Provide open database examples.
- Participate in organizational transformation process study.
- Provide in-kind match.

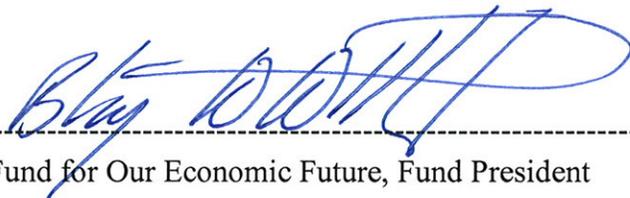
Leadership Ideas

- Participate in organizational transformation process study.
- Provide in-kind match.

**SIGNATORIES**

We, the collaborative partners on the Efficient GovNetwork Study, agree to work together in accordance with this Partnership Agreement:

-----  
The Sourcing Office, Executive Director Date



8/30/2012

-----  
The Fund for Our Economic Future, Fund President

Date

-----  
WVIZ ideastream

Date

-----  
The Center for Community Solutions

Date

-----  
Cuyahoga County, Executive

Date

-----  
City of Tallmadge, Mayor

Date

-----  
Copley Township, President

Date

-----  
City of Wadsworth, Mayor

Date

-----  
Summit County Public Health District, Health Commissioner

Date

---

OneCommunity, Executive Director

Date

---

Canton Regional Chamber, President and CEO

Date

---

Youngstown/Warren Regional Chamber, President and CEO

Date

---

John Hoornbeek, Associate Professor, Kent State University

Date

---

Chester Bowling, Associate Professor, Ohio State University Extension

Date

---

Innovation Alliance, Project Director

Date

---

Leadership Ideas, President

Date

# County Council of Cuyahoga County, Ohio

## Resolution No. R2012-0163

Sponsored by: **County Executive FitzGerald**

**A Resolution** supporting submission of applications on behalf of Cuyahoga County for third-round funding under the Local Government Innovation Fund available through the State of Ohio, Department of Development; authorizing the County Executive and Department Directors to take all steps necessary in furtherance of this goal, including, entering into partnership initiatives/memoranda of understanding with any other potential partners; and declaring the necessity that this Resolution become immediately effective.

WHEREAS, Section 3.17 of the County's Contracting and Purchasing Procedures Ordinance, Ordinance No. O2011-0044, as amended, provides that the "County Executive may apply for and accept grants on behalf of the county without specific approval from the Contracts and Purchasing Board, the Board of Control, or the County Council," and Section 4.15 provides that "[t]his Ordinance is intended to fulfill any state, federal, or other requirement for a Resolution or Ordinance granting the County Executive the authority to apply for or accept grants on behalf of the County;" and,

WHEREAS, to further demonstrate the County's support and bolster the County's applications for funding from the Local Government Innovation Fund administered by the State of Ohio, the County Executive has requested specific support from the County Council through this Resolution, in addition to the general authority granted to the County Executive in the Contracting and Purchasing Procedures Ordinance, to submit applications by County departments and agencies, where Cuyahoga County is serving as the 'primary applicant' or as a 'collaborative partner' with political subdivisions for the third round of funding from the Local Government Innovation Fund available through the State of Ohio, Department of Development; and,

WHEREAS, in accordance with the application procedures for the Local Government Innovation Fund, the State of Ohio, Department of Development, requests a resolution of support from the applicant's and collaborative partner's governing entity; and,

WHEREAS, the Local Government Innovation Fund was established to provide financial assistance to Ohio political subdivisions for planning and implementing projects that are projected to create more efficient and effective service delivery within a specific discipline of government services for one or more entities; and,

WHEREAS, through the Local Government Innovation Fund, the State of Ohio, Department of Development seeks to promote efficiency, collaboration, merger, and shared services among local governments; and,

WHEREAS, the applications are to be submitted for third round of funding to the Local Government Innovation Fund where Cuyahoga County is the 'primary applicant' or as a 'collaborative partner' in order to facilitate efficiencies in various disciplines of government service including economic development, education, information technology, and regional collaboration; and,

WHEREAS, Cuyahoga County is working collaboratively on submitting applications with a number of municipal, non-profit, and private partners across the county and region; and,

WHEREAS, the applications for the third round of Local Government Innovation Fund awards are due on September 4, 2012 to the State of Ohio, Department of Development; and,

WHEREAS, it is necessary that this Resolution become immediately effective in order to meet the application deadlines mandated by the State of Ohio, Department of Development.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:**

**SECTION 1.** The County Council hereby supports the submission of applications by County departments and agencies as the 'primary applicant' and as a 'collaborative partner' with political subdivisions for the third round of funding from the Local Government Innovation Fund available through the State of Ohio, Department of Development.

**SECTION 2.** The County Executive and Department Directors are hereby authorized to take all steps necessary in furtherance of the County's applications to the Local Government Innovation Fund, including, but not limited to, entering into partnership initiatives/memoranda of understanding, with any other potential partners.

**SECTION 3.** It is necessary that this Resolution become immediately effective, in order that critical services provided by Cuyahoga County can continue, and to continue the usual and daily operation of the County. Provided that this Resolution receives the affirmative vote of eight members of Council, this Resolution shall become immediately effective upon the signature of the County Executive.

**SECTION 4.** It is found and determined that all formal actions of this Council relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

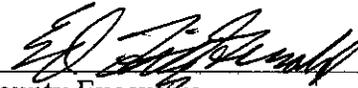
On a motion by Mr. Schron, seconded by Mr. Germana, the foregoing Resolution was duly adopted.

Yeas: Simon, Greenspan, Miller, Brady, Germana, Gallagher, Schron, Conwell, Jones, Rogers and Connally

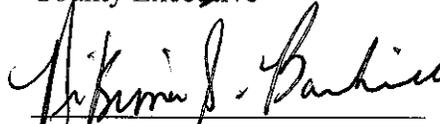
Nays: None

  
County Council President

8-28-12  
Date

  
County Executive

8-31-12  
Date

  
Deputy Clerk of Council

8/28/2012  
Date

First Reading/Referred to Committee: August 14, 2012  
Committee(s) Assigned: Economic Development & Planning

Journal CC007  
August 28, 2012



# Summit County Health District

1100 Graham Road Circle ♦ Stow, Ohio 44224-2992  
Phone: (330) 923-4891 ♦ Toll-free: 1-877-687-0002 ♦ Fax: (330) 923-7558  
[www.schd.org](http://www.schd.org)

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-I00L

Dear Ms. Walsh:

On behalf of the Summit County Board of Health please accept this letter of support for the EfficientGovNetwork Local Government Innovation Fund Grant proposal submitted to the Ohio Department of Development by the Sourcing Office and 14 collaborating partners.

We are proud to participate with the EfficientGovNetwork project, exploring innovative effort to expand and accelerate the adoption of shared services and government collaboration in the 18 county Northeast JobsOhio region. The EfficientGovNetwork (EGNet) will bring together leaders from a wide swath of government, businesses, and the nonprofit sectors to:

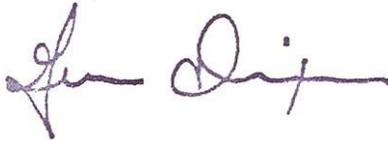
- Increase shared services and collaboration through sharing knowledge and experience gained from project already undertaken
- Provide professional government leadership development focused on shared services and collaboration
- Develop shared performance metrics
- Further develop an open government collaboration information database
- Implement a shared collaboration outreach program to draw in late adopters of shared service projects and to connect with other organizations in the region working on collaboration
- Create a faster more efficient connection with the business community

The EGNet will build on the work of several collaborative groups already underway including; the Fund for Our Economic Future through their Efficient Gov Now competition, the Civic Commons through their development of an on line presence promoting shared services, and the early adopters of shared services in Northeast Ohio who have been meeting monthly for the past two years. The EGNet proposes to create a single region wide knowledge bank and systematic communication process using an open source database for receiving and giving information relating to shared services and collaboration

At Summit County Public Health we have found these a significant audience of interest for the groundbreaking work we have done consolidating public health services and expanding cross-jurisdictional share services. We believe that the EGNNet will further leverage the capacity building effort that will significantly increase the depth of shared services in Northeast Ohio.

I encourage your support funding this worthwhile project. I believe it will represent a significant opportunity to model a sharing structure that will facilitate transformational government systems in Northeast Ohio.

Sincerely,

A handwritten signature in purple ink, appearing to read "Gene Nixon". The signature is fluid and cursive, with a prominent initial "G" and a distinct "N".

Gene Nixon  
Health Commissioner  
Summit County Public Health



Wednesday, August 29, 2012

Mr. David Kaminski  
Director of Energy and Public Affairs  
Canton Regional Chamber of Commerce  
222 Market Avenue, North  
Canton, OH 44702

Dear David:

The Stark Development Board is a partner with the Canton Regional Chamber of Commerce in promoting collaborative government in Stark County. In fact, SDB is the fiscal agent for overall private-sector efforts to encourage government innovation in Stark County.

As president and CEO of SDB, I offer my organization's support for the Local Government Innovation Fund grant application being presented by the Sourcing Office and 15 Northeast Ohio Partners. The Canton Regional Chamber is one of those 15 partners.

These partners seek funding for a feasibility study on transforming the Efficient Government Network into a more formal, sustainable alliance to foster widespread and permanent government collaboration. The partners, working with Efficient Government Network, have brought together governments throughout Northeast Ohio to work on shared services and inspire each other to build on successes.

The time has come, however, for these local governmental units, and the economic development organizations that encourage them, to find their own legs and make this a self-supporting and long-lasting vehicle for change.

Locally, SDB, the Canton Regional Chamber and others in our community have worked to encourage county government to seek efficiencies in human resources, emergency dispatching, purchasing, and information technology services. We have been conveners of discussions about city-county health district collaboration. We have spread the word about the efficiencies that local school districts and their logical partners — libraries and universities, to name but two — have achieved through joint purchasing and shared services.

We look forward to being involved in this new phase of work toward greater shared services, and we endorse this application to the Local Government Innovation Fund.

Cordially,

A handwritten signature in black ink, appearing to read 'Steve Paquette', is written over a light blue horizontal line.

Steve Paquette  
President and CEO

Stark Development Board  
116 Cleveland Avenue, N.W., Suite 600 Canton, Ohio 44702-1730  
330-453-5900 FAX 330-453-1793  
[www.starkcoohio.com](http://www.starkcoohio.com)

August 30, 2012

Ms. Thea Walsh  
Deputy Chief, Office of Redevelopment  
Ohio Department of Development  
77 South High Street, 26th Floor  
Columbus, Ohio 43215

Re: Letter of Support for the Efficient Gov Network LGIF Application

Dear Ms. Walsh:

This letter indicates Sourcing Office's support for the Efficient Gov Network's (EGN's) application for a Local Government Innovation Grant (LGIF) grant. Sourcing Office is the lead applicant for the EGN LGIF application. An official resolution supporting this grant application will be passed by the Sourcing Office Board of Directors at its September 28, 2012 meeting. This resolution will be submitted to your office shortly thereafter.

As background, Sourcing Office is a council of government, organized under Section 167 of the Ohio Revised Code, which adds value to the public sector (local governments, educational institutions, and nonprofit organizations) by providing group purchasing, shared service arrangements, and capacity-building services.

The EGN project will provide an opportunity to grow EGN in Northeast Ohio, focus its future work efforts, and strengthen the network as a formalized organization working to increase government collaboration and innovation in Northeast Ohio.

Sourcing Office believes the EGN project is consistent with Sourcing Office's mission and goals. We also believe that this project, if funded by the State of Ohio, will lead to successful outcomes related to government efficiency, government cost reduction, and enhanced government effectiveness. As the lead applicant for the project, Sourcing Office is prepared to act as the official legal and fiscal agent for the project. Don Iannone, the executive director, is committed to working as a member of the EGN team to make this project successful.

Please feel free to contact me if I can answer any questions related to letter of support.

Thank you.

Sincerely yours,

*Don Iannone*

Don Iannone  
Executive Director

cc: Stuart Chase, President, Sourcing Office Board of Directors  
Dr. Chester Bowling, Associate Professor, Ohio State University Cooperative Extension Service

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-I00L

Dear Ms. Walsh:

The purpose of this letter is to express support for the EfficientGovNetwork Local Government Innovation Fund Grant proposal submitted to the Ohio Department of Development by the Sourcing Office and 14 collaborating partners.

EfficientGovNetwork is an innovative effort to expand and accelerate the adoption of shared services and government collaboration in the 18 county Northeast JobsOhio region. The EfficientGovNetwork (EGNet) will bring leaders from government, businesses, and the nonprofit sector together to:

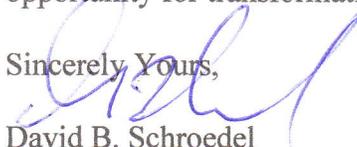
- Increase shared services and collaboration through sharing knowledge and experience gained from project already undertaken
- Provide professional government leadership development focused on shared services and collaboration
- Develop shared performance metrics
- Further develop an open government collaboration information database
- Implement a shared collaboration outreach program to draw in late adopters of shared service projects and to connect with other organizations in the region working on collaboration
- Create a faster more efficient connection with the business community

The EGNet will build on the work already done by the Fund for Our Economic Future through their Efficient Gov Now competition, the Civic Commons through their development of an on line presence promoting shared services, and the early adopters of shared services in Northeast Ohio who have been meeting monthly for the past two years. The EGNet will create a single region wide knowledge bank and systematic communication process using an open source database for receiving and giving information relating to shared services and collaboration

We believe that the EGNet represents a capacity building effort that can significantly increase both the breadth and depth of shared services in Northeast Ohio. By building on a solid base of valuable experience created by a large collaboration of early adopters the network will create and expand ongoing opportunities to reduce duplication of effort and services, reduce costs, and increase government efficiency and effectiveness.

We encourage your office to support funding this project. We believe it will represent a significant opportunity for transformational shared service arrangements in Northeast Ohio and beyond.

Sincerely Yours,



David B. Schroedel  
Economic Development Director  
City of Broadview Heights



August 31, 2012

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-100L

Dear Ms. Walsh:

The purpose of this letter is to express support for the EfficientGovNetwork Local Government Innovation Fund Grant proposal submitted to the Ohio Department of Development by the Sourcing Office and 14 collaborating partners.

EfficientGovNetwork is an innovative effort to expand and accelerate the adoption of shared services and government collaboration in the 18 county Northeast JobsOhio region. The EfficientGovNetwork (EGNet) will bring leaders from government, businesses, and the nonprofit sector together to:

- Increase shared services and collaboration through sharing knowledge and experience gained from project already undertaken
- Provide professional government leadership development focused on shared services and collaboration
- Develop shared performance metrics
- Further develop an open government collaboration information database
- Implement a shared collaboration outreach program to draw in late adopters of shared service projects and to connect with other organizations in the region working on collaboration
- Create a faster more efficient connection with the business community

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We encourage your office to support funding this project. We believe it will represent a significant opportunity for transformational shared service arrangements in Northeast Ohio and beyond.

Sincerely Yours,

A handwritten signature in blue ink that reads "Brett Lindsey".

Brett Lindsey  
Chief Operating Officer  
OneCommunity

August 31, 2012

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-I00L

Dear Ms. Walsh:

The purpose of this letter is to express support for the EfficientGovNetwork Local Government Innovation Fund Grant proposal submitted to the Ohio Department of Development by the Sourcing Office and 14 collaborating partners.

Tecquiti, LLC has been involved in a number of collaboration initiatives principally around shared technology and communications. Most recently we have been involved in preliminary planning around an extensive public performance management platform. We support the efforts of EfficientGovNetwork to foster shared services and collaboration.

EfficientGovNetwork is an innovative effort to expand and accelerate the adoption of shared services and government collaboration in the 18 county Northeast JobsOhio region. The EfficientGovNetwork (EGNet) will bring leaders from government, businesses, and the nonprofit sector together to:

- Increase shared services and collaboration through sharing knowledge and experience gained from project already undertaken
- Provide professional government leadership development focused on shared services and collaboration
- Develop shared performance metrics
- Further develop an open government collaboration information database
- Implement a shared collaboration outreach program to draw in late adopters of shared service projects and to connect with other organizations in the region working on collaboration
- Create a faster more efficient connection with the business community

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We believe that the EGNet represents a capacity building effort that can significantly increase both the breadth and depth of shared services in Northeast Ohio. By building on a solid base of valuable experience created by a large collaboration of early adopters the network will create and expand ongoing opportunities to reduce duplication of effort and services, reduce costs, and increase government efficiency and effectiveness.

We encourage your office to support funding this project. We believe it will represent a significant opportunity for transformational shared service arrangements in Northeast Ohio and beyond.

Sincerely Yours,



Daniel H. Quigg, CEO  
DHQ:DHQ

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-I00L

Dear Ms. Walsh:

Because the LGIF grant application form only allowed three spaces for in-kind service match we wanted to give the complete detail for all our in-kind match. The in-kind that we are claiming contains the following:

\$99,200 in cash provided by The Fund for Our Economic Future for EGNNet management and administration paid to the Civic Commons.

\$10,483 in services by Bethia Burke and Mary-Scott Cebul, The Fund for Our Economic Future employees, for the planning, management, and administration services.

\$20,126.28 in cash provided by The Fund for Our Economic Future for the EGNNet Regional Collaboration Conference.

\$5,683.52 in cash provided by the attendees of the EGNNet Regional Collaboration Conference.

\$6,428.05 in services provided by volunteers for planning, management, and administration services to plan and execute the EGNNet Regional Collaboration Conference. (295 hours X \$21.79 = \$6,428.05)

\$15,688.80 in services provided by members of EGNNet at monthly meetings for planning and consulting. (720 hours X \$21.79 = \$15,688.80)

\$5000 in meeting room expense at The University of Akron for a two day summit which is part of the feasibility study.

We have provided a list of attendees at the EGNNet Regional Collaboration Conference, a conference plan, and a conference budget. We have also provided email communications documenting contributions from the Fund for Our Economic Future. We are in the process of getting notarized signatures from the major contributors and will provide them during the grant cure period. Thanks for your understanding.

Sincerely Yours,

*Chester Bowling*

Chester Bowling  
Associate Professor and Extension Specialist  
Ohio State University Extension

Date: Tue, 21 Aug 2012 16:31:45 -0400  
Subject: Re: FFEF Match information - EGN  
From: Mary-Scott Cebul <ms.cebul@gmail.com>  
X-ASG-Orig-Subj: Re: FFEF Match information - EGN  
To: Bethia Burke <bburke@futurefundneo.org>  
CC: Chester Bowling <bowling.43@osu.edu>, Jill Zimon  
<jillmzimon@theciviccommons.com>

I'd say conservatively 3 hrs per month for those same 9 months plus 20 hours for conference implementation. Total is \$7050.00 of leveraged time.

Mary-Scott Cebul, Ph.D.  
440.667.1713  
[ms.cebul@gmail.com](mailto:ms.cebul@gmail.com)

From: Bethia Burke <bburke@futurefundneo.org>  
To: "bowling.43@osu.edu" <bowling.43@osu.edu>  
CC: Jill Miller Zimon <jillmzimon@theciviccommons.com>, "Mary-Scott Cebul (ms.cebul@gmail.com)" <ms.cebul@gmail.com>  
Subject: FFEF Match information - EGN  
Date: Tue, 21 Aug 2012 19:24:56 +0000

Chet-

FFEF has provided the following funding for the EfficientGovNetwork:

- September 2011-December 2011, to the Civic Commons: \$31,400
- February 2012-July 2012, to the Civic Commons: \$48,000

We have committed resources for August-December 2012 in an amount not to exceed \$19,800.

In addition, we had a contract with Kent State University for a broad scope of government work. Through this contract, they convened the first network meetings. Unfortunately, I can't break out the work of convening the network from the other work on their invoice.

As for time I'm confident that an estimate of 10 hours a month over the course of 9 months (April 2011-December 2011) is an underestimate of the amount of time I put into the effort. If that level of support is sufficient, based on my fully burdened rate, I estimate \$3433 in hours leveraged.

Mary-Scott – do you have an estimate for your time?

Bethia

Bethia Burke  
Fund for Our Economic Future  
[www.futurefundneo.org](http://www.futurefundneo.org)  
216-456-9805 (office)  
216-785-3975 (mobile)  
1360 East Ninth Street, Suite 210  
Cleveland, Ohio 44114  
[bburke@futurefundneo.org](mailto:bburke@futurefundneo.org)

Regional Collaboration Conference attendees

<b>First Name</b>	<b>Last Name</b>	<b>Company</b>
Curtis	Baker	AMATS
Michael	Fitchet	Ashtabula Township Fire Department
Tom	Steele	Ashtabula Township Fire Department
Betsy	Bashore	Auditor of State
Mate	Rogonjic	Auditor of State
William	Rouse	Auditor of State
Rita	Drew	Bazetta Township
Dennis	Lewis	Bazetta Township
Don	Urchek	Bazetta Township
Steve	Craiger	Bristol Township
Roger	French	Bristol Township
David	Kaminski	Canton Regional Chamber of Commerce
T.J.	White	Center for Local Government
Kevin	O'Brien	Center For Public Management, CSU
Lisa	Mariola	Chagrin Falls
Chris	Connelly	Champion Township
Jeff	Hovanic	Champion Township
Chris	Redick	Champion Township
Dennis	Toth	Chippewa Township
Robert	MacGregor	Chippewa Township Trustees
Karl C.	Zuber	City of Avon Lake
Duane	Whitely	City of Elyria
David	Basil	City of Hudson, Ohio
Frank	Comeriato	City of Hudson, Ohio
William	Currin	City of Hudson, Ohio
Scott	Schroyer	City of Hudson, Ohio
Vern	Blaze	City of Independence
Jina	Lingle	City of Louisville
Andy	Turowski	City of Louisville
Perry	Surgeon	City of New Franklin
Bruce	Campbell	City of North Royalton
Kim	Sperling	City of Olmsted Falls

Joseph	Bica	City of Ravenna
Kelly	Engelhart	City of Ravenna
Scott	Rainone	City of Ravenna
Lynda	Rossiter	City of Richmond Heights
Daniel	Ursu	City of Richmond Heights
Joyce	Braverman	City of Shaker Heights
Keith	Benjamin	City of South Euclid
Rick	Huston	City of South Euclid
Michael	Love	City of South Euclid
Sally	Martin	City of South Euclid
Meg	Martines	City of South Euclid
Kevin	Nietert	City of South Euclid
Dale	Germano	City of Stow
Ginger	Hatfield	City of Stow
Lisa	Paxton	City of Stow
Lloyd	Algar	City of Tallmadge
Larry	Finch	City of Twinsburg
Chris	Easton	City of Wadsworth
Robert	Pinti	City of Warren
Robert	Eyler	City of Wooster
Robert	Fowler	City of Wooster
Jim	Uhler	City of Wooster
Adam	Harvey	Cleveland Coalition
Robert	Ziol	Cleveland State University
Michael	Benson	Copley Township
Helen	Humphrys	Copley Township
Janice	Marshall	Copley Township
Michael	Mier	Copley Township
David	Sattler	Copley Township
Emily	Lundgard	Cuyahoga County
Paul	Taraba	Cuyahoga County
J. Meiring	Borcherds	Cuyahoga County Board of Health
Carol	Thaler	Cuyahoga County Planning Commission
Stan	Kosilesky	Cuyahoga County Public Works

BILL	WENDLING	EDUCATIONAL SERVICE CENTER
Emily	Garr	Fund for Our Economic Future
Anita	Stocker	Geauga County Community & Economic Development
Alison	Goebel	Greater Ohio Policy Center
Dan	Quigg	Hosted Technology Exchange LLC
kim	mascarella	howland twp
david	McCann	howland twp
paul	monroe	howland twp
james	pantalone	howland twp
Tegan	Beechey	KSU
John	Loftus	Lake County Port Authority
Ronald	Victor	Leadership Ideas
Michael	Conway	Mahoning Valley Econ. Dev. Corp.
David	Arbogast	Medina Township
W. Parker	Browne	Medina Township
Mark	Crumley	Medina Township
Linda	DeHoff	Medina Township
sarah	Gardner	Medina Township
Hal	Farrier	Mental Health and Recovery Board of Portage County
Rich	Peterson	Nimishillen Township
Joe	MacDonald	Northeast Ohio Sustainable Communities Consortium
Hunter	Morrison	Northeast Ohio Sustainable Communities Consortium
Emma	Petrie Barcelona	Northeast Ohio Sustainable Communities Consortium
Sandra	Hodge	Oberlin College
Sherri	Lippus	Olmsted Township
Brett	Lindsey	OneCommunity
Kathy	Mulcahy	Orange Village
Bruce	White	Orange Village
Bob	Zugan	Orange Village
Ben	Fauver	PAETEC
Joyce	Fetzer	Perry Township Board of Trustees
Mark	Martin	Perry Township Board of Trustees
John	Masalko	Perry Township Board of Trustees
Todd	Alexander	Plain Township Parks & Facilities

Sean	Moriarty	Plain Township Road Department
David	Akers	Sourcing Office
Laura	Chiarelli	Sourcing Office
Kyle	Kutuchief	Sourcing Office
Stuart	VanWagenen	Sourcing Office
Dr. Peter	Ferguson	Stark County government
Christina	Wagner	State of Ohio
Michael	Dalton	Summa Foundation
Linda	Fuline	Summit County Educational Service Center
Mary	Williams	Trumbull Career & Technical Center/Lakeview Local
Don	Barzak	Trumbull County Engineer's
Ken	Kubala	Trumbull County Engineer's
Herb	Laukhart	Trumbull County Engineer's
Heidi	Gartland	University Hospitals
Thomas	Brick	Village of Chagrin Falls
Marc	Thompson	Village of Ottawa Hills
Rose Ann	DeLeon	Western Reserve Port Authority
Al	Bollas	
Jerry	Hallisey	
Mark	Kochheiser	
darlene	st george	

<b>Title</b>	<b>E-mail Address</b>	<b>City</b>	<b>Attended</b>
Planning Coordinator	ARege@akronohio.gov	Akron	Yes
Fire Chief	mfitchet@atfd.net	Ashtabula	Yes
Assistant Fire Chief	tsteele@atfd.net	Ashtabula	Yes
	jlgabet@auditor.state.oh.us		Yes
	jlgabet@auditor.state.oh.us		Yes
	jlgabet@auditor.state.oh.us		Yes
Fiscal Officer	shari@regionalchamber.com	Youngstown	Yes
Fire Chief	shari@regionalchamber.com	Youngstown OH	Yes
Trustee	shari@regionalchamber.com	Youngstown	Yes
Asst. Fire Chief	toyman44402@yahoo.com	Bristolville	Yes
Fire Chief	toyman44402@yahoo.com	Bristolville	Yes
Director of Education and Government Affairs	davidk@cantonchamber.org	Canton	Yes
Management Analyst	twhite@c4lg.org	Cincinnati	Yes
Executive Director	k.e.obrien@csuohio.edu	Cleveland	Yes
			Yes
Road Department Manager	shari@regionalchamber.com	Youngstown	Yes
Trustee	shari@regionalchamber.com	Youngstown	Yes
Police Chief	shari@regionalchamber.com	Youngstown OH	Yes
Chippewa Twp. Trustee	dtoth3@aol.com	Doylestown	Yes
Trustee	robertmacgregor@macgregoraccounting.com	Doylestown	Yes
Mayor	kzuber@avonlake.org	Avon Lake,	Yes
Police Chief	msyrowski@cityofelyria.org	Elyria	Yes
City Council Ward 2 - Council President	dbasil@hudson.oh.us		Yes
Public Works Director	fcomeriato@hudson.oh.us		Yes
Mayor	wacurrin@hudson.oh.us		Yes
Asst. City Manager	sschroyer@hudson.oh.us		Yes
Finance Coordinator	blazev@independenciohio.org	Independence	Yes
Finance Director	financedirector@louisvilleohio.org	Louisville	Yes
Police Chief	policechief@louisvilleohio.org	Louisville	Yes
	psurgeon@newfranklin.org	Akron	Yes
Director of Public Safety	bcampbell@northroyalton.org	North Royalton	Yes
Finance Director	ksperling@olmstedfalls.org	Olmsted Falls	Yes

Mayor & Director of Public Safety	jbica@ci.ravenna.oh.us	Ravenna	Yes
Director of Public Service	kelly.engelhart@ci.ravenna.oh.us	Ravenna	Yes
City Councilman	shrainone@aol.com	Ravenna	Yes
Director of Finance	finance.director@richmondheightsohio.org	Richmond Heights	Yes
Mayor	mayors.office@richmondheightsohio.org	Richmond Heights	Yes
Director of Planning	joyce.braverman@shakeronline.com	Shaker Heights	Yes
Community Relations Director	mayor@seuclid.com	South Euclid	Yes
Chief of Fire	rlhuston@seuclidfire.com	South Euclid	Yes
Economic Development Coordinator	mlove@seuclid.com	South Euclid	Yes
Housing Manager	smartin@seuclid.com	South Euclid	Yes
Community Center Director	mmartines@seuclid.com	South Euclid	Yes
Chief of Police	knietert@sepolice.com	South Euclid	Yes
Manager of Information Services	dgermano@stow.oh.us	Stow	Yes
Dispatch Supervisor	ghatfield@stow.oh.us	Stow	Yes
	lpaxton@stow.oh.us	Stow	Yes
			Yes
Economic Development Director	lfinch@twinsburg.oh.us	Twinsburg	Yes
			Yes
Deputy Health Commissioner	shari@regionalchamber.com	Youngstown	Yes
Fire Chief	reyler@woosteroh.com	Wooster	Yes
Director of Administration	rfowler@woosteroh.com	Wooster	Yes
Maintenance	juhler@woosteroh.com	Wooster	Yes
	aharvey@organicmechanic.org	CLEVELAND	Yes
Center Manager	r.ziol@csuohio.edu	Cleveland	Yes
Fire Chief	mbenson@copley.oh.us	Copley	Yes
Township Trustee	hhumphrys@copley.oh.us	Copley	Yes
Fiscal Officer	jmarshall@copley.oh.us	Copley	Yes
Police Chief	mmier@copley.oh.us	Copley	Yes
System Administrator	dsattler@copley.oh.us	Copley	Yes
Special Assistant for Regional Collaboration	elundgard@cuyahogacounty.us	Cleveland	Yes
Administrator, Communications/Infrastructure	Lhunter@cuyahogacounty.us	Cleveland	Yes
Watershed Coordinator	mborcherds@ccbh.net	Parma	Yes
Program Officer	cthaller@cuyahogacounty.us	Cleveland	Yes
Planning and Finance Administrator	skosilesky@cuyahogacounty.us	Cleveland	Yes

DIRECTOR OF PRIVATE & PUBLIC PARTNERSHIPS	CINDY.GOGA@ESC-CC.ORG	VALLEY VIEW	Yes
Manager of Grants, Research & Evaluation	<a href="mailto:egarr@futurefundneo.org">egarr@futurefundneo.org</a>		Yes
Director	anitastocker@geaugaced.com	Chardon	Yes
Associate Director	agoebel@greaterohio.org	Columbus	Yes
CEO	yvonne.lindberg@htexch.com	Hudson	Yes
planning and zoning director	darlene.stgeorge@howlandtownship.org	warren	Yes
public works director	darlene.stgeorge@howlandtownship.org	warren	Yes
police chief	darlene.stgeorge@howlandtownship.org	warren	Yes
fire chief	darlene.stgeorge@howlandtownship.org	warren	Yes
Research Associate	tabeechey@gmail.com	Kent	Yes
Executive Director	jloftus@lcport.org	Painesville,	Yes
President	rvictor@leadershipideas.com	Willoughby	Yes
Executive Director	mike@mvedc.com	Youngstown	Yes
Chief of Police	darbogast@mtpd.net	Meinda	Yes
CFPS	Brownefire@aol.com	Akron	Yes
Fire Chief	mtfd2051@frontier.com	Medina	Yes
Fiscal Officer	zooldy@zoominternet.net	Medina	Yes
Trustee	mttgardner@zoominternet.net	Medina	Yes
Executive Director	half@mental-health-recovery.org	Kent	Yes
Fire Chief	tkinsley@nimishillentownship.com	Louisville	Yes
Program Manager	<a href="mailto:jmacdonald@neoscc.org">jmacdonald@neoscc.org</a>		Yes
Program Director	<a href="mailto:hmorrison@neoscc.org">hmorrison@neoscc.org</a>		Yes
Deputy Director	<a href="mailto:ebarcelona@neoscc.org">ebarcelona@neoscc.org</a>		Yes
Special Assistant to President Community & Governm	maggie.robinson@oberlin.edu	Oberlin	Yes
Trustee	slippus@olmstedtownship.org	Olmsted Township	Yes
COO	polly.tyree@onecommunity.org	Cleveland	Yes
Mayor	girardia@orangevillage.com	Orange Village	Yes
Fire Chief	girardia@orangevillage.com	Orange Village	Yes
Service Director	girardia@orangevillage.com	Orange Village	Yes
Business Development Manager	benjamin.fauver@paetec.com	Independence	Yes
Administrator	jfetzer@perrytwp.com	Massillon	Yes
Fire Chief	mmartin@perrytwp.com	Massillon	Yes
Road Superintendent	jmasalko@perrytwp.com	Massillon	Yes
Parks & Facilities Director	talexander@plaintownship.com	Canton	Yes

Project Inspector	smoriarty@plaintownship.com	Canton	Yes
	David.Akers@sourcingoffice.org	Cleveland	Yes
Membership Manager	laura.chiarelli@sourcingoffice.org	Cleveland	Yes
Account Executive	Kyle.Kutuchief@SourcingOffice.org	Cleveland	Yes
Board President	schase@stuartchase.com	Cleveland	Yes
Commissioner	pdferguson@co.stark.oh.us	Canton	Yes
Governor's Eastern Ohio Regional Liaison	jodie.cline@development.ohio.gov	Akron	Yes
Advocacy Manager	daltonm@summahealth.org	Akron	Yes
SUPERINTENDENT			Yes
School Board President	mewilliams@embarqmail.com	Cortland	Yes
Director of Gov. Affairs	shari@regionalchamber.com	Youngstown	Yes
	shari@regionalchamber.com	Youngstown	Yes
Director of Finance and Personnel	shari@regionalchamber.com	Youngstown	Yes
Vice President, Government Relations	heidi.gartland@uhhospitals.org	Cleveland	Yes
Mayor	Mayor@chagrin-falls.org	Chagrin Falls	Yes
Manager	Thompsonm@ottawahills.org	Ottawa Hills	Yes
Executive Director	RDeleon@yngairport.com	Youngstown	Yes
	mayor@newfranklin.org	Akron	Yes
	JerryHallisey@gmail.com		Yes
	mkochheiser@newfranklin.org	Akron	Yes
	darlene.stgeorge@howlandtownship.org	warren	Yes

From: Bethia Burke <bburke@futurefundneo.org>  
To: Chester Bowling <bowling.43@osu.edu>  
Subject: RE: Regional Collaboration Conference  
Date: Tue, 14 Aug 2012 23:24:28 +0000

Dollars spent by the Fund on the regional collaboration conference:  
\$20,126.28

Dollars paid by attendees:  
\$5,683.52

Total conference costs:  
\$25,809.80.

Do you also need the conference budget, or does this answer your question?

It is more difficult to estimate volunteer time spent. I am quite sure each of the chairs spent at least 10 hours on this (and I believe that is a gross under estimate), and each of the presenters had to at least spend the three hours at the conference (plus it seems reasonable to estimate a minimum of 2 hours of prep time - given that some created new presentations, that is also an under estimate). This would get us to 295 hours.

Bethia Burke  
bburke@futurefundneo.org  
216-456-9805 (office) / 216-785-3975 (mobile)

Regional Collaboration Conference Session	Co-Chair	Co-Chair	Abstract	Panelist 1	Bio 1?
Welcome	Bethia Burke	Mary-Scott Cebul	yes	Brad Whitehead	
Opening Panel: EGNet	Bethia Burke	Mary-Scott Cebul	no	John Hoornbeek	Y
Public Health & Human Services: County-wide health districts	Donna Skoda		full pres	Gene Nixon	Y
Public Works: Storm Water Management	John Hoornbeek		yes	Bob Nau	Y
Safety Services: 911 dispatch services	Jennifer Kuzma		yes	Kevin Mohr	Y
Cross Functional: Information Technology	Tom Pascarella	Brian Kelley	yes	David G. Kline	Y
Lunch Speaker: State of Ohio Legislative Changes that Enable & Incent Collaborative Action	Bethia Burke	Mary-Scott Cebul	yes	Randy Cole	Y
Public Health & Human Services: Insurance	Donna Skoda		no	Jim Dustin	N
Cross Functional: Economic Development	John Hoornbeek		yes	Dan Mamula	Y
Safety Services: Joint Fire Services	Ed Jerse		yes	Mayor Debbie Sutherland	Y
Cross-Functional: Mergers	Ed Jerse	John Loftus	yes	Paul Alsenas	Y

Panelist 2	Bio 2?	Panelist 3	Bio 3?	Panelist 4	Bio 4?		Bio 5?	Facilitator
								<i>none</i>
Ed Jerse	Y	Dave Kaminski	N	Tom Pascarella	Y			Dan Moulthrop
								Chris Thompson
Amy Holtshouse Brennan	Y	Sherry Loos	Y					John Hoornbeek
LISA N. RAFFURTY	Y	Joe Concatto	Y					Mary-Scott Cebul
Don Shoemaker	Y	Brian Kelley	Y	Dean Tondiglia	N	Matthew Radigan	N	Tom Pascarella
								Dan Moulthrop
Wendy Weaver	N							Michael Dalton
Connie Krauss	Y	Dan Smith	Y					Mike Lyons
Paul Kowe	Y	Chris Lyons	Y					Mary-Scott Cebul
Kathy Mulcahy	Y	Dan Troy	Y					Chris Thompson

pre-conf mtg?	Materials required	Materials provided
	Data & Presentation- Molly, MS & Bethia working	

## Bent, Nicole

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**From:** Chester Bowling <bowling.43@osu.edu>  
**Sent:** Sunday, October 14, 2012 5:40 PM  
**To:** lgif  
**Cc:** Don Iannone (Sourcing Office); Jill Zimon  
**Subject:** Cure—EfficientGovNetwork  
**Attachments:** Combined LGIF Application Cure.pdf; SO\_Bd Resolution\_EGN\_LGIF.pdf

Dear Ms. Walsh,

Attach is our revised LGIF grant application. The only changes we have made are to the project budget and are found on page 12 as you requested. We have also attached a resolution of support from our lead applicant as you requested.

Thanks for all your help.

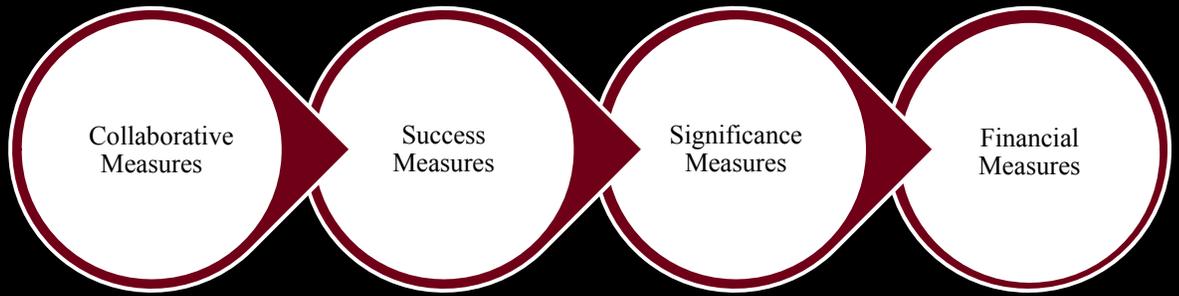
Chester Bowling

Chester J. Bowling, Ph.D.  
Extension Specialist, Community Development Associate Professor, OSU Extension  
25 Agricultural Administration Building  
2120 Fyffe Road  
Columbus, OH 43210  
Tel. 614-296-1174  
Fax 614-292-7341

"What we focus on grows"

"Wonder rather than doubt is the root of all knowledge." Abraham J. Heschel

"Just as human beings endeavor to understand and harness the power of the wind, the atom, and gravity, they might also endeavor to understand and facilitate the energies of unlimited love." The Institute for Research on Unlimited Love  
Case Western Reserve University



## Round 3: Application Form

# Local Government Innovation Fund

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

### LGIF: Applicant Profile

<b>Lead Applicant</b>	
<b>Project Name</b>	
<b>Type of Request</b>	
<b>Funding Request</b>	
<b>JobsOhio Region</b>	
<b>Number of Collaborative Partners</b>	

#### Office of Redevelopment

Website: <http://development.ohio.gov/Urban/LGIF.htm>

Email: [LGIF@development.ohio.gov](mailto:LGIF@development.ohio.gov)

Phone: 614 | 995 2292

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

Lead Applicant				
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
City, Township or Village			Population (2010)	
County			Population (2010)	
Did the lead applicant provide a resolution of support?		Yes (Attached)	No (In Process)	

Project Contact				
Complete the section below with information for the individual to be contacted on matters involving this application.				
	Project Contact		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	

Fiscal Officer				
Complete the section below with information for the entity and individual serving as the fiscal agent for the project.				
	Fiscal Officer		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	
Is your organization registered in OAKS as a vendor?		Yes	No	

Section 1  
Contacts

Lead Applicant		<b>Round 3</b>	
Project Name		Type of	

<b>Single Applicant</b>		
Is your organization applying as a single entity?	Yes	No
Participating Entity: (1 point) for single applicants		

<b>Collaborative Partners</b>		
Does the proposal involve other entities acting as collaborative partners?	Yes	No
<p>Applicants applying with a collaborative partner are required to show proof of the partnership with a partnership agreement signed by each partner and resolutions of support from the governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. Include these documents in the supporting documents section of the application.</p> <p>In the section below, applicants are required to identify population information and the nature of the partnership.</p> <p>Each collaborative partner should also be clearly and separately identified on pages 4-5.</p>		
Number of Collaborative Partners who signed the partnership agreement, and provided resolutions of support.		
Participating Entity: (5 points) allocated to projects with collaborative partners.		

<b>Population</b>		
The applicant is required to provide information from the 2010 U.S. Census information, available at: <a href="http://factfinder2.census.gov/">http://factfinder2.census.gov/</a>		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
	Municipality/Township	Population
Does the applicant (or collaborative partner) represent a county with a population of less than 235,000 residents?	Yes	No
	List Entity	
	County	Population
Population: (3-5 points) determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.		

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

**Nature of Partnership (2000 character limit)**

**As agreed upon in the partnership agreement, please identify the nature of the partnership, and explain how the main applicant and the partners will work together on the proposed project.**

Section 2 Collaborative Partners

**List of Partners**

**The applicant applying with collaborative partners (defined in §1.03 of the LGIF Policies) must include the following information for each applicant:**

- **Name of collaborative partners**
- **Contact Information**
- **Population data (derived from the 2010 U.S. Census)**

**If the project involves more than 12 collaborative partners, additional forms are available on the LGIF website.**

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 1					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 2					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 3					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 4					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 5					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 6					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 7					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 8					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 9					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 10					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 11					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 12					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Identification of the Type of Award</b>	
<b>Targeted Approach</b>	

**Project Description (4000 character limit)**

Please provide a general description of the project. The information provided will be used for council briefings, program, and marketing materials.

Section 3  
Project Information

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Past Success</b>	Yes	No
<b>Past Success (5 points)</b>		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction, or a merger. (1000 character limit)		

<b>Scalable/Replicable Proposal</b>	Scalable	Replicable	Both
<b>Scalable/Replicable (10 points)</b>			
Provide a summary of how the applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments. (1000 character limit)			

Section 3  
Project Information

<b>Probability of Success</b>	Yes	No
<b>Probability of Success (5 points)</b>		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting a loan should provide a summary of the probability of savings from the loan request. (1000 character limit)		

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Performance Audit Implementation/Cost Benchmarking</b>	Yes	No
<b>Performance Audit/Benchmarking (5 points)</b>		
If the project is the result of recommendations from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or a cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit or cost benchmarking study. (1000 character limit)		

<b>Economic Impact</b>	Yes	No
<b>Economic Impact (5 points)</b>		
Provide a summary of how the proposal will promote a business environment (through a private business relationship) and/or provide for community attraction. (1000 character limit)		

Section 3  
Project Information

<b>Response to Economic Demand</b>	Yes	No
<b>Response to Economic Demand (5 points)</b>		
Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current service level. (1000 character limit)		

# Budget Information

## General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget detail may be provided in the budget narrative or in an attachment in Section 5: Supplemental Information.

### Project Budget:

- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two (2) years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Please provide documentation of all in-kind match contributions in the supporting documents section. For future in-kind match contributions, supporting documentation will be provided at a later date.

### Program Budget:

- Six (6) years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual), and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program, and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain any unusual activities or expenses, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

### Return on Investment:

- A Return on Investment calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in the budget projection sections of the application. Use the space designated for narrative to justify this calculation, using references when appropriate.

### For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years prior financial documents related to the financial health of the lead applicant (balance sheet, income statement, and a statement of cash flows).

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		<b>Type of Request</b>	

## Project Budget

### Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>

In-Kind Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>

Total Match:   
Total Sources:

### Uses of Funds

	<u>Amount</u>	<u>Revenue Source</u>
Consultant Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Legal Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Total Uses:   
Local Match Percentage:

\* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) \* 100 (10% match required)  
10-39.99% (1 point)      40-69.99% (3 points)      70% or greater (5 points)

**Project Budget Narrative: Use this space to justify expenses (1200 character max).**

Section 4  
Financial Information

Lead Applicant		Round 3
Project Name		Type of Request

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, and Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

Lead Applicant		Round 3
Project Name		Type of Request

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
<b>Contributions, Gifts, Grants, and Earned Revenue</b>			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

<b>Lead Applicant</b>		<b>Round 3</b>
<b>Project Name</b>		Type of Request

**Program Budget**

Use this space to justify the program budget and/or explain any unusual revenues or expenses (6000 characters max).

**Section 4: Financial Information Scoring**

- (5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.
- (3 points) Applicant provided complete and accurate budget information and for at least three fiscal years.
- (1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Return On Investment

Return on Investment is a performance measure used to evaluate the efficiency of an investment. To derive the expected return on investment, divide the net gains of the project by the net costs. For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning, or management study)--unless the results of this study will lead to direct savings without additional implementation costs. The gains from this project should be derived from the prior and future program budgets provided, and should be justified in the return on investment narrative.

### Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for the project. Check the box of the formula used to determine the ROI for the project. These numbers should refer to savings/revenues illustrated in projected budgets.

Do you expect cost savings from efficiency from the project?

Use this formula: 
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of the project/program?

Use this formula: 
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of the project/program?

Use this formula: 
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = \_\_\_\_\_ \* 100 = \_\_\_\_\_

**Return on Investment Justification Narrative:** In the space below, briefly describe the nature of the expected return on investment, using references when appropriate. (1300 character limit)

Expected Return on Investment is:

Less than 25% (10 points)
25%-74.99% (20 points)
Greater than 75% (30 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or [lgif@development.ohio.gov](mailto:lgif@development.ohio.gov)

Section 4  
Financial Information

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Loan Repayment Structure

Please outline the preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts, and an alternative funding source (in lieu of collateral). Applicants will have two years to complete the project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4  
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e. emergency, rainy day, or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
--	---

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Scoring Overview

### Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Applicant Self Score
<b>Population</b>	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the <b>smallest</b> population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
<b>Participating Entities</b>	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.	5		

### Section 2: Success Measures

<b>Past Success</b>	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
<b>Scalable/Replicable Proposal</b>	Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.	10		
<b>Probability of Success</b>	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

### Section 3: Significance Measures

<b>Performance Audit Implementation/Cost Benchmarking</b>	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
<b>Economic Impact</b>	Applicant demonstrates the project will a promote business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)	5		
<b>Response to Economic Demand</b>	The project responds to current substantial changes in economic demand for local or regional government services.	5		

### Section 4: Financial Measures

<b>Financial Information</b>	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	5		
<b>Local Match</b>	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
<b>Expected Return</b>	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance ) an expected return. The return must be derived from the applicant's cost basis.	30		
<b>Repayment Structure (Loan Only)</b>	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.).	5		

**Total Points**

# Additional Partners

## Local Government Innovation Fund

### LGIF: Applicant Profile

<b>Lead Applicant</b>	
<b>Project Name</b>	
<b>Type of Request</b>	

#### **Office of Redevelopment**

**Website:** <http://development.ohio.gov/Urban/LGIF.htm>

**E-mail:** [LGIF@development.ohio.gov](mailto:LGIF@development.ohio.gov)

**Phone:** 614 | 995 2292

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
<b>Number 15</b>					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
<b>Number 36</b>					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
<b>Number 37</b>					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
<b>Number 38</b>					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 4  
List of Partners

September 28, 2012

**RESOLUTION NUMBER 2012.09.01**

**AUTHORIZING THE SOURCING OFFICE BOARD OF DIRECTORS TO GRANT ITS EXECUTIVE DIRECTOR THE AUTHORITY TO PROCEED WITH THE SUBMISSION OF AN APPLICATION TO THE STATE OF OHIO'S LOCAL GOVERNMENT INNOVATION FUND (LGIF) AS PROVIDED HEREIN.**

**WHEREAS**, Sourcing Office ("SOURCING OFFICE"), a Council of Governments under Chapter 167 of the Ohio Revised Code (ORC) and 501(c)(3) not-for-profit organization, desires to comply with all applicable laws, rules and regulations set forth by the ORC and Ohio Sunshine laws.

**WHEREAS**, SOURCING OFFICE serves public sector entities (local governments, educational institutions, and nonprofit organizations) in Northeast Ohio and other Ohio regions with group purchasing, shared services, and public sector capacity building services.

**WHEREAS**, It is the mission of SOURCING OFFICE to assist public sector entities to save money and time and innovate with collaborative solutions to problems and opportunities.

**WHEREAS**, SOURCING OFFICE (SO) and EfficientGovNetwork (EGNet) wish to apply for a Local Government Innovation Fund (LGIF) grant in the amount of \$100,000.00 from the State of Ohio for the purposes of assisting EGNet and various supporting organizations to strengthen EGNet as a resource to advance and support government efficiency and effectiveness in Northeast Ohio. SOURCING OFFICE is the lead applicant for this grant. If a grant is awarded by the State of Ohio, the role of SOURCING OFFICE will be to act as fiscal agent for the grant and serve as a collaborative partner helping EGNet achieve its project objectives.

**WHEREAS**, The intent of the EGNet feasibility study will include but may not be limited to:

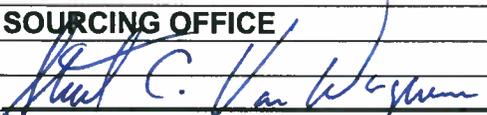
1. A determination of the region's needs for the EGNet and a review and selection of a sustainable structure for the EGNet.
2. A review of the potential for cost savings and increased efficiencies created through shared consulting services and collaboration acceleration by members of the EGNet.
3. An identification of the capacity for and feasibility of multiple shared service models of collaboration acceleration through professional leadership development, shared performance metric development, further development of an open government collaboration information database, and a shared collaboration outreach program to simultaneously connect with other organizations in the region working on collaboration and the business community.

**WHEREAS**, This assistance will focus on working with EGNet and its stakeholders through a feasibility study to identify and test strategies that would strengthen EGNet's impact on improving local government in Northeast Ohio.

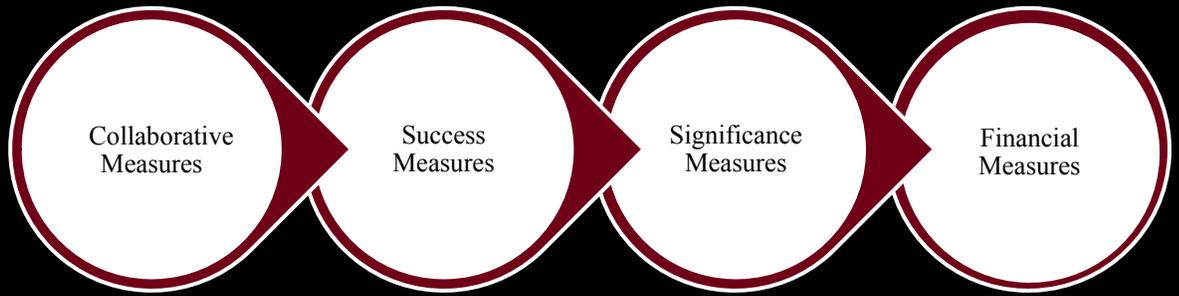


**WHEREAS**, It is anticipated that once completed, the project results would be made available by SOURCING OFFICE, EGNet, and the State of Ohio to other local governments and regions in Ohio.

**BE IT RESOLVED**, the SOURCING OFFICE Board of Directors authorizes its Executive Director to proceed with the submission of such application to the State of Ohio's Local Government Innovation Fund, to enter into partnership agreements with EGNet and other participating entities, and by way of this resolution states its commitment to this project, if funded by the State of Ohio, effective upon majority affirmative vote of this Resolution Number 2012.09.01

<b>SOURCING OFFICE</b>	<b>Attest:</b>
	
Stuart Chase Van Wagenen, President	Don Iannone, Secretary

Date Adopted: September 28, 2012



## Round 3: Application Form

# Local Government Innovation Fund

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

### LGIF: Applicant Profile

<b>Lead Applicant</b>	
<b>Project Name</b>	
<b>Type of Request</b>	
<b>Funding Request</b>	
<b>JobsOhio Region</b>	
<b>Number of Collaborative Partners</b>	

#### Office of Redevelopment

Website: <http://development.ohio.gov/Urban/LGIF.htm>

Email: [LGIF@development.ohio.gov](mailto:LGIF@development.ohio.gov)

Phone: 614 | 995 2292

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

Lead Applicant				
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
City, Township or Village			Population (2010)	
County			Population (2010)	
Did the lead applicant provide a resolution of support?		Yes (Attached)	No (In Process)	

Project Contact				
Complete the section below with information for the individual to be contacted on matters involving this application.				
	Project Contact		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	

Fiscal Officer				
Complete the section below with information for the entity and individual serving as the fiscal agent for the project.				
	Fiscal Officer		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	
Is your organization registered in OAKS as a vendor?		Yes	No	

Section 1  
Contacts

Lead Applicant		<b>Round 3</b>	
Project Name		Type of	

<b>Single Applicant</b>		
Is your organization applying as a single entity?	Yes	No
Participating Entity: (1 point) for single applicants		

<b>Collaborative Partners</b>		
Does the proposal involve other entities acting as collaborative partners?	Yes	No
<p>Applicants applying with a collaborative partner are required to show proof of the partnership with a partnership agreement signed by each partner and resolutions of support from the governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. Include these documents in the supporting documents section of the application.</p> <p>In the section below, applicants are required to identify population information and the nature of the partnership.</p> <p>Each collaborative partner should also be clearly and separately identified on pages 4-5.</p>		
Number of Collaborative Partners who signed the partnership agreement, and provided resolutions of support.		
Participating Entity: (5 points) allocated to projects with collaborative partners.		

<b>Population</b>		
The applicant is required to provide information from the 2010 U.S. Census information, available at: <a href="http://factfinder2.census.gov/">http://factfinder2.census.gov/</a>		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
	Municipality/Township	Population
Does the applicant (or collaborative partner) represent a county with a population of less than 235,000 residents?	Yes	No
	List Entity	
	County	Population
Population: (3-5 points) determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.		

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

**Nature of Partnership (2000 character limit)**

As agreed upon in the partnership agreement, please identify the nature of the partnership, and explain how the main applicant and the partners will work together on the proposed project.

Section 2 Collaborative Partners

**List of Partners**

The applicant applying with collaborative partners (defined in §1.03 of the LGIF Policies) must include the following information for each applicant:

- Name of collaborative partners
- Contact Information
- Population data (derived from the 2010 U.S. Census)

If the project involves more than 12 collaborative partners, additional forms are available on the LGIF website.

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 1					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 2					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 3					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 4					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 5					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 6					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 7					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 8					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 9					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 10					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 11					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 12					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Identification of the Type of Award</b>	
<b>Targeted Approach</b>	

**Project Description (4000 character limit)**

Please provide a general description of the project. The information provided will be used for council briefings, program, and marketing materials.

Section 3  
Project Information

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Past Success</b>	Yes	No
<b>Past Success (5 points)</b>		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction, or a merger. (1000 character limit)		

<b>Scalable/Replicable Proposal</b>	Scalable	Replicable	Both
<b>Scalable/Replicable (10 points)</b>			
Provide a summary of how the applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments. (1000 character limit)			

Section 3  
Project Information

<b>Probability of Success</b>	Yes	No
<b>Probability of Success (5 points)</b>		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting a loan should provide a summary of the probability of savings from the loan request. (1000 character limit)		

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Performance Audit Implementation/Cost Benchmarking</b>	Yes	No
<b>Performance Audit/Benchmarking (5 points)</b>		
<p>If the project is the result of recommendations from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or a cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit or cost benchmarking study. (1000 character limit)</p>		

<b>Economic Impact</b>	Yes	No
<b>Economic Impact (5 points)</b>		
<p>Provide a summary of how the proposal will promote a business environment (through a private business relationship) and/or provide for community attraction. (1000 character limit)</p>		

Section 3  
Project Information

<b>Response to Economic Demand</b>	Yes	No
<b>Response to Economic Demand (5 points)</b>		
<p>Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current service level. (1000 character limit)</p>		

# Budget Information

## General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget detail may be provided in the budget narrative or in an attachment in Section 5: Supplemental Information.

### Project Budget:

- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two (2) years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Please provide documentation of all in-kind match contributions in the supporting documents section. For future in-kind match contributions, supporting documentation will be provided at a later date.

### Program Budget:

- Six (6) years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual), and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program, and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain any unusual activities or expenses, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

### Return on Investment:

- A Return on Investment calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in the budget projection sections of the application. Use the space designated for narrative to justify this calculation, using references when appropriate.

### For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years prior financial documents related to the financial health of the lead applicant (balance sheet, income statement, and a statement of cash flows).

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		<b>Type of Request</b>	

## Project Budget

### Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>

In-Kind Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>

Total Match:   
Total Sources:

### Uses of Funds

	<u>Amount</u>	<u>Revenue Source</u>
Consultant Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Legal Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Total Uses:   
Local Match Percentage:

\* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) \* 100 (10% match required)  
10-39.99% (1 point)      40-69.99% (3 points)      70% or greater (5 points)

**Project Budget Narrative: Use this space to justify expenses (1200 character max).**

Section 4 Financial Information

Lead Applicant		Round 3
Project Name		Type of Request

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, and Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
<b>Contributions, Gifts, Grants, and Earned Revenue</b>			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

<b>Lead Applicant</b>		<b>Round 3</b>
<b>Project Name</b>		Type of Request

### Program Budget

Use this space to justify the program budget and/or explain any unusual revenues or expenses (6000 characters max).

#### Section 4: Financial Information Scoring

(5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.

(3 points) Applicant provided complete and accurate budget information and for at least three fiscal years.

(1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Return On Investment

Return on Investment is a performance measure used to evaluate the efficiency of an investment. To derive the expected return on investment, divide the net gains of the project by the net costs. For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning, or management study)--unless the results of this study will lead to direct savings without additional implementation costs. The gains from this project should be derived from the prior and future program budgets provided, and should be justified in the return on investment narrative.

### Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for the project. Check the box of the formula used to determine the ROI for the project. These numbers should refer to savings/revenues illustrated in projected budgets.

Do you expect cost savings from efficiency from the project?

Use this formula: 
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of the project/program?

Use this formula: 
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of the project/program?

Use this formula: 
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = \_\_\_\_\_ \* 100 = \_\_\_\_\_

**Return on Investment Justification Narrative:** In the space below, briefly describe the nature of the expected return on investment, using references when appropriate. (1300 character limit)

Expected Return on Investment is:

Less than 25% (10 points)
25%-74.99% (20 points)
Greater than 75% (30 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or [lgif@development.ohio.gov](mailto:lgif@development.ohio.gov)

Section 4  
Financial Information

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Loan Repayment Structure

Please outline the preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts, and an alternative funding source (in lieu of collateral). Applicants will have two years to complete the project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4  
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e. emergency, rainy day, or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
--	---

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Scoring Overview

### Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Applicant Self Score
<b>Population</b>	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the <b>smallest</b> population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
<b>Participating Entities</b>	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.	5		

### Section 2: Success Measures

<b>Past Success</b>	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
<b>Scalable/Replicable Proposal</b>	Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.	10		
<b>Probability of Success</b>	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

### Section 3: Significance Measures

<b>Performance Audit Implementation/Cost Benchmarking</b>	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
<b>Economic Impact</b>	Applicant demonstrates the project will a promote business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)	5		
<b>Response to Economic Demand</b>	The project responds to current substantial changes in economic demand for local or regional government services.	5		

### Section 4: Financial Measures

<b>Financial Information</b>	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	5		
<b>Local Match</b>	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
<b>Expected Return</b>	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance ) an expected return. The return must be derived from the applicant's cost basis.	30		
<b>Repayment Structure (Loan Only)</b>	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.).	5		

**Total Points**

# Additional Partners

## Local Government Innovation Fund

### LGIF: Applicant Profile

<b>Lead Applicant</b>	
<b>Project Name</b>	
<b>Type of Request</b>	

#### **Office of Redevelopment**

**Website:** <http://development.ohio.gov/Urban/LGIF.htm>

**E-mail:** [LGIF@development.ohio.gov](mailto:LGIF@development.ohio.gov)

**Phone:** 614 | 995 2292

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
<b>Number 15</b>					
Address Line 1				<b>Population</b>	
Address Line 2				Municipality /Township	Population
City,	State	Zip Code		County	Population
Email Address				Phone Number	
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No			Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No

<b>Collaborative Partners</b>					
<b>Number 36</b>					
Address Line 1				<b>Population</b>	
Address Line 2				Municipality /Township	Population
City,	State	Zip Code		County	Population
Email Address				Phone Number	
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No			Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No

<b>Collaborative Partners</b>					
<b>Number 37</b>					
Address Line 1				<b>Population</b>	
Address Line 2				Municipality /Township	Population
City,	State	Zip Code		County	Population
Email Address				Phone Number	
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No			Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No

<b>Collaborative Partners</b>					
<b>Number 38</b>					
Address Line 1				<b>Population</b>	
Address Line 2				Municipality /Township	Population
City,	State	Zip Code		County	Population
Email Address				Phone Number	
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No			Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No

Section 4  
List of Partners

**Northeast Ohio  
Efficient GovNetwork Feasibility Study Project  
Partnership Agreement**

Sourcing Office, an Ohio-based council of governments organized under Section 167 of the Ohio Revised Code, is acting as lead applicant in the Ohio Department of Development for Local Government Innovation Fund (LGIF) grant application process. The funding will be used by the Efficient GovNetwork (EGNet) members and other key partners from the business community and supportive civic leaders to conduct a feasibility study on transforming the EGNet into a formal sustainable network organization that fosters far more widespread and permanent adoption of government collaboration as the default solution for how local governments deliver services and reduce costs.

The purpose of the EGNet feasibility study is to identify a sustainable structure for the network that meets the region's major government efficiency needs, potential cost savings and increased efficiencies through future government collaboration and innovation, and identify appropriate network services that can increase government collaboration and efficiency in the region. This feasibility project will build on the work already done by the Fund for Our Economic Future, the Civic Commons, and the members of the loosely formed EGNet and its partners. It will also examine best practice work across Ohio and in other states. Key issues to be examined include technical, management and leadership training on governmental collaboration, shared performance measure identification and development related to government efficiency, development of an open government collaboration database, and creation of an outreach program to make local governments aware of best practice models and strategies for advancing government efficiency. These models and strategies will include inter-governmental collaboration and public-private partnerships leveraging the assets and expertise of the public and private sectors.

The collaborating partners in this project will hire a project director and co-author a RFP to select an organization development consultant who will lead the network and its partners through a collaborative feasibility study. The process will also define the future services to be provided by the EGNet and its partners. Potential cost savings and operational efficiencies also will be identified. From this process, the EGNet and its partners will propose a formal structure and shared collaboration acceleration services, with anticipated returns on investment.

The primary roles of the lead applicant and collaborative partners are listed below:

The Sourcing Office

- Serve as lead applicant and fiscal agent
- Participate in organizational transformation process study
- Provide in-kind match

The Fund for Our Economic Future

- Provide efficiency and cost data on Efficient GovNetwork.
- Participate in organizational transformation process study.
- Provide matching funding.

WVIZ ideastream

- Participate in organizational transformation process study.
- Provide in-kind match.

The Center for Community Solutions

- Participate in organizational transformation process study.
- Provide in-kind match.

Cuyahoga County

- Provide sample partnership agreements.
- Provide sample resolutions of support.
- Participate in organizational transformation process study.
- Provide in-kind match.

City of Tallmadge

- Provide efficiency and cost data on Efficient GovNetwork participation.
- Participate in organizational transformation process study.
- Provide in-kind match.

Copley Township

- Participate in organizational transformation process study.
- Provide in-kind match.

City of Wadsworth

- Participate in organizational transformation process study.
- Provide in-kind match.

Summit County Public Health District

- Participate in organizational transformation process study.
- Provide in-kind match.

OneCommunity

- Participate in organizational transformation process study.
- Provide in-kind match.

Canton Regional Chamber of Commerce

- Participate in organizational transformation process study.
- Provide in-kind match.

Youngstown/Warren Regional Chamber of Commerce

- Participate in organizational transformation process study.
- Provide in-kind match.

Kent State University

- Provide case studies of shared services created through the Efficient Gove Now contest.
- Participate in organizational transformation process study.
- Provide in-kind match.

Ohio State University Extension

- Lead LGIF grant writing process.
- Participate in organizational transformation process study.
- Provide in-kind match.

Innovation Alliance

- Provide open database examples.
- Participate in organizational transformation process study.
- Provide in-kind match.

Leadership Ideas

- Participate in organizational transformation process study.
- Provide in-kind match.

**SIGNATORIES**

We, the collaborative partners on the Efficient GovNetwork Study, agree to work together in accordance with this Partnership Agreement:

-----  
*Donald J. Quenneville, Executive Director* *8/29/12*  
-----  
The Sourcing Office, Executive Director Date

The Fund for Our Economic Future, Fund President

Date

*Linda J. Williams, Senior Director*  
WVIZ ideastream

*8/28/12*  
Date

The Center for Community Solutions

Date

*Ed Fitz*

Cuyahoga County, Executive

*8/28/12*  
Date

*David G. Kline*

City of Tallmadge, Mayor

*8/30/12*  
Date

*Helen J. Humphreys*

Copley Township, President

*8-29-2012*  
Date

City of Wadsworth, Mayor

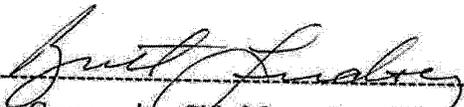
Date

*Jim Ditz*

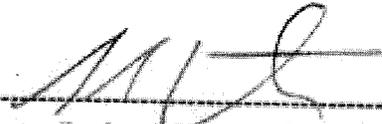
Summit County Public Health District, Health Commissioner

Date

*8/24/12*

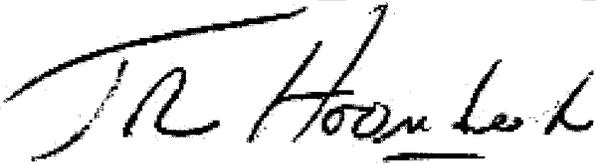
  
OneCommunity, Chief Operating Officer

8/17/12  
Date

 STEVEN J. KATZ  
Canton Regional Chamber, President and CEO SR VPA GRP SECT. Date

Youngstown/Warren Regional Chamber, President and CEO

Date



8/29/2012

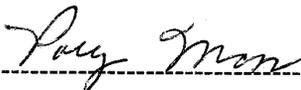
John Hoonbeek, Associate Professor, Kent State University

Date

  
Chester Bowling, Associate Professor, Ohio State University Extension

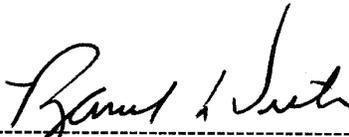
8/29/12

Date

  
Innovation Alliance, Project Director

8-29-12

Date

  
Leadership Ideas, President

8/29/12

Date

**Northeast Ohio**  
**Efficient GovNetwork Feasibility Study Project**  
**Partnership Agreement**

Sourcing Office, an Ohio-based council of governments organized under Section 167 of the Ohio Revised Code, is acting as lead applicant in the Ohio Department of Development for Local Government Innovation Fund (LGIF) grant application process. The funding will be used by the Efficient GovNetwork (EGNet) members and other key partners from the business community and supportive civic leaders to conduct a feasibility study on transforming the EGNet into a formal sustainable network organization that fosters far more widespread and permanent adoption of government collaboration as the default solution for how local governments deliver services and reduce costs.

The purpose of the EGNet feasibility study is to identify a sustainable structure for the network that meets the region's major government efficiency needs, potential cost savings and increased efficiencies through future government collaboration and innovation, and identify appropriate network services that can increase government collaboration and efficiency in the region. This feasibility project will build on the work already done by the Fund for Our Economic Future, the Civic Commons, and the members of the loosely formed EGNet and its partners. It will also examine best practice work across Ohio and in other states. Key issues to be examined include technical, management and leadership training on governmental collaboration, shared performance measure identification and development related to government efficiency, development of an open government collaboration database, and creation of an outreach program to make local governments aware of best practice models and strategies for advancing government efficiency. These models and strategies will include inter-governmental collaboration and public-private partnerships leveraging the assets and expertise of the public and private sectors.

The collaborating partners in this project will hire a project director and co-author a RFP to select an organization development consultant who will lead the network and its partners through a collaborative feasibility study. The process will also define the future services to be provided by the EGNet and its partners. Potential cost savings and operational efficiencies also will be identified. From this process, the EGNet and its partners will propose a formal structure and shared collaboration acceleration services, with anticipated returns on investment.

The primary roles of the lead applicant and collaborative partners are listed below:

The Sourcing Office

- Serve as lead applicant and fiscal agent
- Participate in organizational transformation process study
- Provide in-kind match

#### The Fund for Our Economic Future

- Provide efficiency and cost data on Efficient GovNetwork.
- Participate in organizational transformation process study.
- Provide matching funding.

#### WVIZ ideastream

- Participate in organizational transformation process study.
- Provide in-kind match.

#### The Center for Community Solutions

- Participate in organizational transformation process study.
- Provide in-kind match.

#### Cuyahoga County

- Provide sample partnership agreements.
- Provide sample resolutions of support.
- Participate in organizational transformation process study.
- Provide in-kind match.

#### City of Tallmadge

- Provide efficiency and cost data on Efficient GovNetwork participation.
- Participate in organizational transformation process study.
- Provide in-kind match.

#### Copley Township

- Participate in organizational transformation process study.
- Provide in-kind match.

#### City of Wadsworth

- Participate in organizational transformation process study.
- Provide in-kind match.

#### Summit County Public Health District

- Participate in organizational transformation process study.
- Provide in-kind match.

OneCommunity

- Participate in organizational transformation process study.
- Provide in-kind match.

Canton Regional Chamber of Commerce

- Participate in organizational transformation process study.
- Provide in-kind match.

Youngstown/Warren Regional Chamber of Commerce

- Participate in organizational transformation process study.
- Provide in-kind match.

Kent State University

- Provide case studies of shared services created through the Efficient Gove Now contest.
- Participate in organizational transformation process study.
- Provide in-kind match.

Ohio State University Extension

- Lead LGIF grant writing process.
- Participate in organizational transformation process study.
- Provide in-kind match.

Innovation Alliance (Lorain County Community College, Stark State College, & The University of Akron)

- Provide open database examples.
- Participate in organizational transformation process study.
- Provide in-kind match.

Leadership Ideas

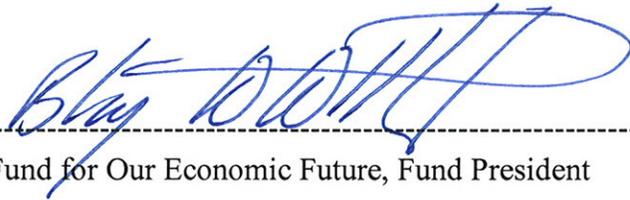
- Participate in organizational transformation process study.
- Provide in-kind match.

**SIGNATORIES**

We, the collaborative partners on the Efficient GovNetwork Study, agree to work together in accordance with this Partnership Agreement:

-----  
The Sourcing Office, Executive Director

Date



---

8/30/2012

The Fund for Our Economic Future, Fund President

Date

---

WVIZ ideastream

Date

---

The Center for Community Solutions

Date

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Cuyahoga County, Executive

Date

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City of Tallmadge, Mayor

Date

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Copley Township, President

Date

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City of Wadsworth, Mayor

Date

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Summit County Public Health District, Health Commissioner

Date

---

OneCommunity, Executive Director

Date

---

Canton Regional Chamber, President and CEO

Date

---

Youngstown/Warren Regional Chamber, President and CEO

Date

---

John Hoornbeek, Associate Professor, Kent State University

Date

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Chester Bowling, Associate Professor, Ohio State University Extension

Date

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Innovation Alliance, Project Director

Date

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Leadership Ideas, President

Date

# County Council of Cuyahoga County, Ohio

## Resolution No. R2012-0163

Sponsored by: **County Executive FitzGerald**

**A Resolution** supporting submission of applications on behalf of Cuyahoga County for third-round funding under the Local Government Innovation Fund available through the State of Ohio, Department of Development; authorizing the County Executive and Department Directors to take all steps necessary in furtherance of this goal, including, entering into partnership initiatives/memoranda of understanding with any other potential partners; and declaring the necessity that this Resolution become immediately effective.

WHEREAS, Section 3.17 of the County's Contracting and Purchasing Procedures Ordinance, Ordinance No. O2011-0044, as amended, provides that the "County Executive may apply for and accept grants on behalf of the county without specific approval from the Contracts and Purchasing Board, the Board of Control, or the County Council," and Section 4.15 provides that "[t]his Ordinance is intended to fulfill any state, federal, or other requirement for a Resolution or Ordinance granting the County Executive the authority to apply for or accept grants on behalf of the County;" and,

WHEREAS, to further demonstrate the County's support and bolster the County's applications for funding from the Local Government Innovation Fund administered by the State of Ohio, the County Executive has requested specific support from the County Council through this Resolution, in addition to the general authority granted to the County Executive in the Contracting and Purchasing Procedures Ordinance, to submit applications by County departments and agencies, where Cuyahoga County is serving as the 'primary applicant' or as a 'collaborative partner' with political subdivisions for the third round of funding from the Local Government Innovation Fund available through the State of Ohio, Department of Development; and,

WHEREAS, in accordance with the application procedures for the Local Government Innovation Fund, the State of Ohio, Department of Development, requests a resolution of support from the applicant's and collaborative partner's governing entity; and,

WHEREAS, the Local Government Innovation Fund was established to provide financial assistance to Ohio political subdivisions for planning and implementing projects that are projected to create more efficient and effective service delivery within a specific discipline of government services for one or more entities; and,

WHEREAS, through the Local Government Innovation Fund, the State of Ohio, Department of Development seeks to promote efficiency, collaboration, merger, and shared services among local governments; and,

WHEREAS, the applications are to be submitted for third round of funding to the Local Government Innovation Fund where Cuyahoga County is the 'primary applicant' or as a 'collaborative partner' in order to facilitate efficiencies in various disciplines of government service including economic development, education, information technology, and regional collaboration; and,

WHEREAS, Cuyahoga County is working collaboratively on submitting applications with a number of municipal, non-profit, and private partners across the county and region; and,

WHEREAS, the applications for the third round of Local Government Innovation Fund awards are due on September 4, 2012 to the State of Ohio, Department of Development; and,

WHEREAS, it is necessary that this Resolution become immediately effective in order to meet the application deadlines mandated by the State of Ohio, Department of Development.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:**

**SECTION 1.** The County Council hereby supports the submission of applications by County departments and agencies as the 'primary applicant' and as a 'collaborative partner' with political subdivisions for the third round of funding from the Local Government Innovation Fund available through the State of Ohio, Department of Development.

**SECTION 2.** The County Executive and Department Directors are hereby authorized to take all steps necessary in furtherance of the County's applications to the Local Government Innovation Fund, including, but not limited to, entering into partnership initiatives/memoranda of understanding, with any other potential partners.

**SECTION 3.** It is necessary that this Resolution become immediately effective, in order that critical services provided by Cuyahoga County can continue, and to continue the usual and daily operation of the County. Provided that this Resolution receives the affirmative vote of eight members of Council, this Resolution shall become immediately effective upon the signature of the County Executive.

**SECTION 4.** It is found and determined that all formal actions of this Council relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

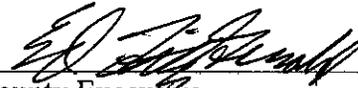
On a motion by Mr. Schron, seconded by Mr. Germana, the foregoing Resolution was duly adopted.

Yeas: Simon, Greenspan, Miller, Brady, Germana, Gallagher, Schron, Conwell, Jones, Rogers and Connally

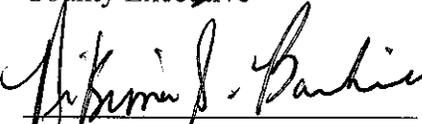
Nays: None

  
County Council President

8-28-12  
Date

  
County Executive

8-31-12  
Date

  
Deputy Clerk of Council

8/28/2012  
Date

First Reading/Referred to Committee: August 14, 2012  
Committee(s) Assigned: Economic Development & Planning

Journal CC007  
August 28, 2012



# Summit County Health District

1100 Graham Road Circle ♦ Stow, Ohio 44224-2992  
Phone: (330) 923-4891 ♦ Toll-free: 1-877-687-0002 ♦ Fax: (330) 923-7558  
[www.schd.org](http://www.schd.org)

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-I00L

Dear Ms. Walsh:

On behalf of the Summit County Board of Health please accept this letter of support for the EfficientGovNetwork Local Government Innovation Fund Grant proposal submitted to the Ohio Department of Development by the Sourcing Office and 14 collaborating partners.

We are proud to participate with the EfficientGovNetwork project, exploring innovative effort to expand and accelerate the adoption of shared services and government collaboration in the 18 county Northeast JobsOhio region. The EfficientGovNetwork (EGNet) will bring together leaders from a wide swath of government, businesses, and the nonprofit sectors to:

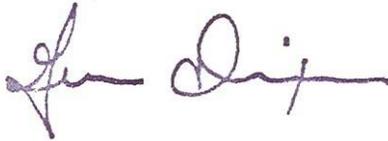
- Increase shared services and collaboration through sharing knowledge and experience gained from project already undertaken
- Provide professional government leadership development focused on shared services and collaboration
- Develop shared performance metrics
- Further develop an open government collaboration information database
- Implement a shared collaboration outreach program to draw in late adopters of shared service projects and to connect with other organizations in the region working on collaboration
- Create a faster more efficient connection with the business community

The EGNet will build on the work of several collaborative groups already underway including; the Fund for Our Economic Future through their Efficient Gov Now competition, the Civic Commons through their development of an on line presence promoting shared services, and the early adopters of shared services in Northeast Ohio who have been meeting monthly for the past two years. The EGNet proposes to create a single region wide knowledge bank and systematic communication process using an open source database for receiving and giving information relating to shared services and collaboration

At Summit County Public Health we have found these a significant audience of interest for the groundbreaking work we have done consolidating public health services and expanding cross-jurisdictional share services. We believe that the EGNNet will further leverage the capacity building effort that will significantly increase the depth of shared services in Northeast Ohio.

I encourage your support funding this worthwhile project. I believe it will represent a significant opportunity to model a sharing structure that will facilitate transformational government systems in Northeast Ohio.

Sincerely,

A handwritten signature in purple ink, appearing to read "Gene Nixon". The signature is fluid and cursive, with a prominent initial "G" and a distinct "N".

Gene Nixon  
Health Commissioner  
Summit County Public Health



Wednesday, August 29, 2012

Mr. David Kaminski  
Director of Energy and Public Affairs  
Canton Regional Chamber of Commerce  
222 Market Avenue, North  
Canton, OH 44702

Dear David:

The Stark Development Board is a partner with the Canton Regional Chamber of Commerce in promoting collaborative government in Stark County. In fact, SDB is the fiscal agent for overall private-sector efforts to encourage government innovation in Stark County.

As president and CEO of SDB, I offer my organization's support for the Local Government Innovation Fund grant application being presented by the Sourcing Office and 15 Northeast Ohio Partners. The Canton Regional Chamber is one of those 15 partners.

These partners seek funding for a feasibility study on transforming the Efficient Government Network into a more formal, sustainable alliance to foster widespread and permanent government collaboration. The partners, working with Efficient Government Network, have brought together governments throughout Northeast Ohio to work on shared services and inspire each other to build on successes.

The time has come, however, for these local governmental units, and the economic development organizations that encourage them, to find their own legs and make this a self-supporting and long-lasting vehicle for change.

Locally, SDB, the Canton Regional Chamber and others in our community have worked to encourage county government to seek efficiencies in human resources, emergency dispatching, purchasing, and information technology services. We have been conveners of discussions about city-county health district collaboration. We have spread the word about the efficiencies that local school districts and their logical partners — libraries and universities, to name but two — have achieved through joint purchasing and shared services.

We look forward to being involved in this new phase of work toward greater shared services, and we endorse this application to the Local Government Innovation Fund.

Cordially,

A handwritten signature in black ink, appearing to read 'Steve Paquette', is written over a light blue horizontal line.

Steve Paquette  
President and CEO

Stark Development Board  
116 Cleveland Avenue, N.W., Suite 600 Canton, Ohio 44702-1730  
330-453-5900 FAX 330-453-1793  
[www.starkcoohio.com](http://www.starkcoohio.com)

August 30, 2012

Ms. Thea Walsh  
Deputy Chief, Office of Redevelopment  
Ohio Department of Development  
77 South High Street, 26th Floor  
Columbus, Ohio 43215

Re: Letter of Support for the Efficient Gov Network LGIF Application

Dear Ms. Walsh:

This letter indicates Sourcing Office's support for the Efficient Gov Network's (EGN's) application for a Local Government Innovation Grant (LGIF) grant. Sourcing Office is the lead applicant for the EGN LGIF application. An official resolution supporting this grant application will be passed by the Sourcing Office Board of Directors at its September 28, 2012 meeting. This resolution will be submitted to your office shortly thereafter.

As background, Sourcing Office is a council of government, organized under Section 167 of the Ohio Revised Code, which adds value to the public sector (local governments, educational institutions, and nonprofit organizations) by providing group purchasing, shared service arrangements, and capacity-building services.

The EGN project will provide an opportunity to grow EGN in Northeast Ohio, focus its future work efforts, and strengthen the network as a formalized organization working to increase government collaboration and innovation in Northeast Ohio.

Sourcing Office believes the EGN project is consistent with Sourcing Office's mission and goals. We also believe that this project, if funded by the State of Ohio, will lead to successful outcomes related to government efficiency, government cost reduction, and enhanced government effectiveness. As the lead applicant for the project, Sourcing Office is prepared to act as the official legal and fiscal agent for the project. Don Iannone, the executive director, is committed to working as a member of the EGN team to make this project successful.

Please feel free to contact me if I can answer any questions related to letter of support.

Thank you.

Sincerely yours,

*Don Iannone*

Don Iannone  
Executive Director

cc: Stuart Chase, President, Sourcing Office Board of Directors  
Dr. Chester Bowling, Associate Professor, Ohio State University Cooperative Extension Service

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-I00L

Dear Ms. Walsh:

The purpose of this letter is to express support for the EfficientGovNetwork Local Government Innovation Fund Grant proposal submitted to the Ohio Department of Development by the Sourcing Office and 14 collaborating partners.

EfficientGovNetwork is an innovative effort to expand and accelerate the adoption of shared services and government collaboration in the 18 county Northeast JobsOhio region. The EfficientGovNetwork (EGNet) will bring leaders from government, businesses, and the nonprofit sector together to:

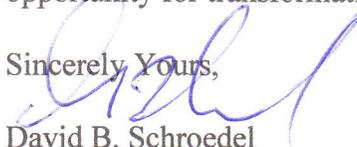
- Increase shared services and collaboration through sharing knowledge and experience gained from project already undertaken
- Provide professional government leadership development focused on shared services and collaboration
- Develop shared performance metrics
- Further develop an open government collaboration information database
- Implement a shared collaboration outreach program to draw in late adopters of shared service projects and to connect with other organizations in the region working on collaboration
- Create a faster more efficient connection with the business community

The EGNet will build on the work already done by the Fund for Our Economic Future through their Efficient Gov Now competition, the Civic Commons through their development of an on line presence promoting shared services, and the early adopters of shared services in Northeast Ohio who have been meeting monthly for the past two years. The EGNet will create a single region wide knowledge bank and systematic communication process using an open source database for receiving and giving information relating to shared services and collaboration

We believe that the EGNet represents a capacity building effort that can significantly increase both the breadth and depth of shared services in Northeast Ohio. By building on a solid base of valuable experience created by a large collaboration of early adopters the network will create and expand ongoing opportunities to reduce duplication of effort and services, reduce costs, and increase government efficiency and effectiveness.

We encourage your office to support funding this project. We believe it will represent a significant opportunity for transformational shared service arrangements in Northeast Ohio and beyond.

Sincerely Yours,



David B. Schroedel  
Economic Development Director  
City of Broadview Heights



August 31, 2012

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-100L

Dear Ms. Walsh:

The purpose of this letter is to express support for the EfficientGovNetwork Local Government Innovation Fund Grant proposal submitted to the Ohio Department of Development by the Sourcing Office and 14 collaborating partners.

EfficientGovNetwork is an innovative effort to expand and accelerate the adoption of shared services and government collaboration in the 18 county Northeast JobsOhio region. The EfficientGovNetwork (EGNet) will bring leaders from government, businesses, and the nonprofit sector together to:

- Increase shared services and collaboration through sharing knowledge and experience gained from project already undertaken
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We encourage your office to support funding this project. We believe it will represent a significant opportunity for transformational shared service arrangements in Northeast Ohio and beyond.

Sincerely Yours,

A handwritten signature in blue ink that reads "Brett Lindsey".

Brett Lindsey  
Chief Operating Officer  
OneCommunity

August 31, 2012

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-I00L

Dear Ms. Walsh:

The purpose of this letter is to express support for the EfficientGovNetwork Local Government Innovation Fund Grant proposal submitted to the Ohio Department of Development by the Sourcing Office and 14 collaborating partners.

Tecquiti, LLC has been involved in a number of collaboration initiatives principally around shared technology and communications. Most recently we have been involved in preliminary planning around an extensive public performance management platform. We support the efforts of EfficientGovNetwork to foster shared services and collaboration.

EfficientGovNetwork is an innovative effort to expand and accelerate the adoption of shared services and government collaboration in the 18 county Northeast JobsOhio region. The EfficientGovNetwork (EGNet) will bring leaders from government, businesses, and the nonprofit sector together to:

- Increase shared services and collaboration through sharing knowledge and experience gained from project already undertaken
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We encourage your office to support funding this project. We believe it will represent a significant opportunity for transformational shared service arrangements in Northeast Ohio and beyond.

Sincerely Yours,



Daniel H. Quigg, CEO  
DHQ:DHQ

Thea J. Walsh, Deputy Chief  
Office of Redevelopment  
77 South High Street, P.O. Box 1001  
Columbus, Ohio 43216-I00L

Dear Ms. Walsh:

Because the LGIF grant application form only allowed three spaces for in-kind service match we wanted to give the complete detail for all our in-kind match. The in-kind that we are claiming contains the following:

\$99,200 in cash provided by The Fund for Our Economic Future for EGNNet management and administration paid to the Civic Commons.

\$10,483 in services by Bethia Burke and Mary-Scott Cebul, The Fund for Our Economic Future employees, for the planning, management, and administration services.

\$20,126.28 in cash provided by The Fund for Our Economic Future for the EGNNet Regional Collaboration Conference.

\$5,683.52 in cash provided by the attendees of the EGNNet Regional Collaboration Conference.

\$6,428.05 in services provided by volunteers for planning, management, and administration services to plan and execute the EGNNet Regional Collaboration Conference. (295 hours X \$21.79 = \$6,428.05)

\$15,688.80 in services provided by members of EGNNet at monthly meetings for planning and consulting. (720 hours X \$21.79 = \$15,688.80)

\$5000 in meeting room expense at The University of Akron for a two day summit which is part of the feasibility study.

We have provided a list of attendees at the EGNNet Regional Collaboration Conference, a conference plan, and a conference budget. We have also provided email communications documenting contributions from the Fund for Our Economic Future. We are in the process of getting notarized signatures from the major contributors and will provide them during the grant cure period. Thanks for your understanding.

Sincerely Yours,

*Chester Bowling*

Chester Bowling  
Associate Professor and Extension Specialist  
Ohio State University Extension

Date: Tue, 21 Aug 2012 16:31:45 -0400  
Subject: Re: FFEF Match information - EGN  
From: Mary-Scott Cebul <ms.cebul@gmail.com>  
X-ASG-Orig-Subj: Re: FFEF Match information - EGN  
To: Bethia Burke <bburke@futurefundneo.org>  
CC: Chester Bowling <bowling.43@osu.edu>, Jill Zimon  
<jillmzimon@theciviccommons.com>

I'd say conservatively 3 hrs per month for those same 9 months plus 20 hours for conference implementation. Total is \$7050.00 of leveraged time.

Mary-Scott Cebul, Ph.D.  
440.667.1713  
[ms.cebul@gmail.com](mailto:ms.cebul@gmail.com)

From: Bethia Burke <bburke@futurefundneo.org>  
To: "bowling.43@osu.edu" <bowling.43@osu.edu>  
CC: Jill Miller Zimon <jillmzimon@theciviccommons.com>, "Mary-Scott Cebul (ms.cebul@gmail.com)" <ms.cebul@gmail.com>  
Subject: FFEF Match information - EGN  
Date: Tue, 21 Aug 2012 19:24:56 +0000

Chet-

FFEF has provided the following funding for the EfficientGovNetwork:

- September 2011-December 2011, to the Civic Commons: \$31,400
- February 2012-July 2012, to the Civic Commons: \$48,000

We have committed resources for August-December 2012 in an amount not to exceed \$19,800.

In addition, we had a contract with Kent State University for a broad scope of government work. Through this contract, they convened the first network meetings. Unfortunately, I can't break out the work of convening the network from the other work on their invoice.

As for time I'm confident that an estimate of 10 hours a month over the course of 9 months (April 2011-December 2011) is an underestimate of the amount of time I put into the effort. If that level of support is sufficient, based on my fully burdened rate, I estimate \$3433 in hours leveraged.

Mary-Scott – do you have an estimate for your time?

Bethia

Bethia Burke  
Fund for Our Economic Future  
[www.futurefundneo.org](http://www.futurefundneo.org)  
216-456-9805 (office)  
216-785-3975 (mobile)  
1360 East Ninth Street, Suite 210  
Cleveland, Ohio 44114  
[bburke@futurefundneo.org](mailto:bburke@futurefundneo.org)

Regional Collaboration Conference attendees

<b>First Name</b>	<b>Last Name</b>	<b>Company</b>
Curtis	Baker	AMATS
Michael	Fitchet	Ashtabula Township Fire Department
Tom	Steele	Ashtabula Township Fire Department
Betsy	Bashore	Auditor of State
Mate	Rogonjic	Auditor of State
William	Rouse	Auditor of State
Rita	Drew	Bazetta Township
Dennis	Lewis	Bazetta Township
Don	Urchek	Bazetta Township
Steve	Craiger	Bristol Township
Roger	French	Bristol Township
David	Kaminski	Canton Regional Chamber of Commerce
T.J.	White	Center for Local Government
Kevin	O'Brien	Center For Public Management, CSU
Lisa	Mariola	Chagrin Falls
Chris	Connelly	Champion Township
Jeff	Hovanic	Champion Township
Chris	Redick	Champion Township
Dennis	Toth	Chippewa Township
Robert	MacGregor	Chippewa Township Trustees
Karl C.	Zuber	City of Avon Lake
Duane	Whitely	City of Elyria
David	Basil	City of Hudson, Ohio
Frank	Comeriato	City of Hudson, Ohio
William	Currin	City of Hudson, Ohio
Scott	Schroyer	City of Hudson, Ohio
Vern	Blaze	City of Independence
Jina	Lingle	City of Louisville
Andy	Turowski	City of Louisville
Perry	Surgeon	City of New Franklin
Bruce	Campbell	City of North Royalton
Kim	Sperling	City of Olmsted Falls

Joseph	Bica	City of Ravenna
Kelly	Engelhart	City of Ravenna
Scott	Rainone	City of Ravenna
Lynda	Rossiter	City of Richmond Heights
Daniel	Ursu	City of Richmond Heights
Joyce	Braverman	City of Shaker Heights
Keith	Benjamin	City of South Euclid
Rick	Huston	City of South Euclid
Michael	Love	City of South Euclid
Sally	Martin	City of South Euclid
Meg	Martines	City of South Euclid
Kevin	Nietert	City of South Euclid
Dale	Germano	City of Stow
Ginger	Hatfield	City of Stow
Lisa	Paxton	City of Stow
Lloyd	Algar	City of Tallmadge
Larry	Finch	City of Twinsburg
Chris	Easton	City of Wadsworth
Robert	Pinti	City of Warren
Robert	Eyler	City of Wooster
Robert	Fowler	City of Wooster
Jim	Uhler	City of Wooster
Adam	Harvey	Cleveland Coalition
Robert	Ziol	Cleveland State University
Michael	Benson	Copley Township
Helen	Humphrys	Copley Township
Janice	Marshall	Copley Township
Michael	Mier	Copley Township
David	Sattler	Copley Township
Emily	Lundgard	Cuyahoga County
Paul	Taraba	Cuyahoga County
J. Meiring	Borcherds	Cuyahoga County Board of Health
Carol	Thaler	Cuyahoga County Planning Commission
Stan	Kosilesky	Cuyahoga County Public Works

BILL	WENDLING	EDUCATIONAL SERVICE CENTER
Emily	Garr	Fund for Our Economic Future
Anita	Stocker	Geauga County Community & Economic Development
Alison	Goebel	Greater Ohio Policy Center
Dan	Quigg	Hosted Technology Exchange LLC
kim	mascarella	howland twp
david	McCann	howland twp
paul	monroe	howland twp
james	pantalone	howland twp
Tegan	Beechey	KSU
John	Loftus	Lake County Port Authority
Ronald	Victor	Leadership Ideas
Michael	Conway	Mahoning Valley Econ. Dev. Corp.
David	Arbogast	Medina Township
W. Parker	Browne	Medina Township
Mark	Crumley	Medina Township
Linda	DeHoff	Medina Township
sarah	Gardner	Medina Township
Hal	Farrier	Mental Health and Recovery Board of Portage County
Rich	Peterson	Nimishillen Township
Joe	MacDonald	Northeast Ohio Sustainable Communities Consortium
Hunter	Morrison	Northeast Ohio Sustainable Communities Consortium
Emma	Petrie Barcelona	Northeast Ohio Sustainable Communities Consortium
Sandra	Hodge	Oberlin College
Sherri	Lippus	Olmsted Township
Brett	Lindsey	OneCommunity
Kathy	Mulcahy	Orange Village
Bruce	White	Orange Village
Bob	Zugan	Orange Village
Ben	Fauver	PAETEC
Joyce	Fetzer	Perry Township Board of Trustees
Mark	Martin	Perry Township Board of Trustees
John	Masalko	Perry Township Board of Trustees
Todd	Alexander	Plain Township Parks & Facilities

Sean	Moriarty	Plain Township Road Department
David	Akers	Sourcing Office
Laura	Chiarelli	Sourcing Office
Kyle	Kutuchief	Sourcing Office
Stuart	VanWagenen	Sourcing Office
Dr. Peter	Ferguson	Stark County government
Christina	Wagner	State of Ohio
Michael	Dalton	Summa Foundation
Linda	Fuline	Summit County Educational Service Center
Mary	Williams	Trumbull Career & Technical Center/Lakeview Local
Don	Barzak	Trumbull County Engineer's
Ken	Kubala	Trumbull County Engineer's
Herb	Laukhart	Trumbull County Engineer's
Heidi	Gartland	University Hospitals
Thomas	Brick	Village of Chagrin Falls
Marc	Thompson	Village of Ottawa Hills
Rose Ann	DeLeon	Western Reserve Port Authority
Al	Bollas	
Jerry	Hallisey	
Mark	Kochheiser	
darlene	st george	

<b>Title</b>	<b>E-mail Address</b>	<b>City</b>	<b>Attended</b>
Planning Coordinator	ARege@akronohio.gov	Akron	Yes
Fire Chief	mfitchet@atfd.net	Ashtabula	Yes
Assistant Fire Chief	tsteele@atfd.net	Ashtabula	Yes
	jlgabet@auditor.state.oh.us		Yes
	jlgabet@auditor.state.oh.us		Yes
	jlgabet@auditor.state.oh.us		Yes
Fiscal Officer	shari@regionalchamber.com	Youngstown	Yes
Fire Chief	shari@regionalchamber.com	Youngstown OH	Yes
Trustee	shari@regionalchamber.com	Youngstown	Yes
Asst. Fire Chief	toyman44402@yahoo.com	Bristolville	Yes
Fire Chief	toyman44402@yahoo.com	Bristolville	Yes
Director of Education and Government Affairs	davidk@cantonchamber.org	Canton	Yes
Management Analyst	twhite@c4lg.org	Cincinnati	Yes
Executive Director	k.e.obrien@csuohio.edu	Cleveland	Yes
			Yes
Road Department Manager	shari@regionalchamber.com	Youngstown	Yes
Trustee	shari@regionalchamber.com	Youngstown	Yes
Police Chief	shari@regionalchamber.com	Youngstown OH	Yes
Chippewa Twp. Trustee	dtoth3@aol.com	Doylestown	Yes
Trustee	robertmacgregor@macgregoraccounting.com	Doylestown	Yes
Mayor	kzuber@avonlake.org	Avon Lake,	Yes
Police Chief	msyrowski@cityofelyria.org	Elyria	Yes
City Council Ward 2 - Council President	dbasil@hudson.oh.us		Yes
Public Works Director	fcomeriato@hudson.oh.us		Yes
Mayor	wacurrin@hudson.oh.us		Yes
Asst. City Manager	sschroyer@hudson.oh.us		Yes
Finance Coordinator	blazev@independenceohio.org	Independence	Yes
Finance Director	financedirector@louisvilleohio.org	Louisville	Yes
Police Chief	policechief@louisvilleohio.org	Louisville	Yes
	psurgeon@newfranklin.org	Akron	Yes
Director of Public Safety	bcampbell@northroyalton.org	North Royalton	Yes
Finance Director	ksperling@olmstedfalls.org	Olmsted Falls	Yes

Mayor & Director of Public Safety	jbica@ci.ravenna.oh.us	Ravenna	Yes
Director of Public Service	kelly.engelhart@ci.ravenna.oh.us	Ravenna	Yes
City Councilman	shrainone@aol.com	Ravenna	Yes
Director of Finance	finance.director@richmondheightsohio.org	Richmond Heights	Yes
Mayor	mayors.office@richmondheightsohio.org	Richmond Heights	Yes
Director of Planning	joyce.braverman@shakeronline.com	Shaker Heights	Yes
Community Relations Director	mayor@seuclid.com	South Euclid	Yes
Chief of Fire	rlhuston@seuclidfire.com	South Euclid	Yes
Economic Development Coordinator	mlove@seuclid.com	South Euclid	Yes
Housing Manager	smartin@seuclid.com	South Euclid	Yes
Community Center Director	mmartines@seuclid.com	South Euclid	Yes
Chief of Police	knietert@sepolice.com	South Euclid	Yes
Manager of Information Services	dgermano@stow.oh.us	Stow	Yes
Dispatch Supervisor	ghatfield@stow.oh.us	Stow	Yes
	lpaxton@stow.oh.us	Stow	Yes
			Yes
Economic Development Director	lfinch@twinsburg.oh.us	Twinsburg	Yes
			Yes
Deputy Health Commissioner	shari@regionalchamber.com	Youngstown	Yes
Fire Chief	reyler@woosteroh.com	Wooster	Yes
Director of Administration	rfowler@woosteroh.com	Wooster	Yes
Maintenance	juhler@woosteroh.com	Wooster	Yes
	aharvey@organicmechanic.org	CLEVELAND	Yes
Center Manager	r.ziol@csuohio.edu	Cleveland	Yes
Fire Chief	mbenson@copley.oh.us	Copley	Yes
Township Trustee	hhumphrys@copley.oh.us	Copley	Yes
Fiscal Officer	jmarshall@copley.oh.us	Copley	Yes
Police Chief	mmier@copley.oh.us	Copley	Yes
System Administrator	dsattler@copley.oh.us	Copley	Yes
Special Assistant for Regional Collaboration	elundgard@cuyahogacounty.us	Cleveland	Yes
Administrator, Communications/Infrastructure	Lhunter@cuyahogacounty.us	Cleveland	Yes
Watershed Coordinator	mborcherds@ccbh.net	Parma	Yes
Program Officer	cthaller@cuyahogacounty.us	Cleveland	Yes
Planning and Finance Administrator	skosilesky@cuyahogacounty.us	Cleveland	Yes

DIRECTOR OF PRIVATE & PUBLIC PARTNERSHIPS	CINDY.GOGA@ESC-CC.ORG	VALLEY VIEW	Yes
Manager of Grants, Research & Evaluation	<a href="mailto:egarr@futurefundneo.org">egarr@futurefundneo.org</a>		Yes
Director	anitastocker@geaugaced.com	Chardon	Yes
Associate Director	agoebel@greaterohio.org	Columbus	Yes
CEO	yvonne.lindberg@htexch.com	Hudson	Yes
planning and zoning director	darlene.stgeorge@howlandtownship.org	warren	Yes
public works director	darlene.stgeorge@howlandtownship.org	warren	Yes
police chief	darlene.stgeorge@howlandtownship.org	warren	Yes
fire chief	darlene.stgeorge@howlandtownship.org	warren	Yes
Research Associate	tabeechey@gmail.com	Kent	Yes
Executive Director	jloftus@lcport.org	Painesville,	Yes
President	rvictor@leadershipideas.com	Willoughby	Yes
Executive Director	mike@mvedc.com	Youngstown	Yes
Chief of Police	darbogast@mtpd.net	Meinda	Yes
CFPS	Brownefire@aol.com	Akron	Yes
Fire Chief	mtfd2051@frontier.com	Medina	Yes
Fiscal Officer	zooldy@zoominternet.net	Medina	Yes
Trustee	mttgardner@zoominternet.net	Medina	Yes
Executive Director	half@mental-health-recovery.org	Kent	Yes
Fire Chief	tkinsley@nimishillentownship.com	Louisville	Yes
Program Manager	<a href="mailto:jmacdonald@neoscc.org">jmacdonald@neoscc.org</a>		Yes
Program Director	<a href="mailto:hmorrison@neoscc.org">hmorrison@neoscc.org</a>		Yes
Deputy Director	<a href="mailto:ebarcelona@neoscc.org">ebarcelona@neoscc.org</a>		Yes
Special Assistant to President Community & Governm	maggie.robinson@oberlin.edu	Oberlin	Yes
Trustee	slippus@olmstedtownship.org	Olmsted Township	Yes
COO	polly.tyree@onecommunity.org	Cleveland	Yes
Mayor	girardia@orangevillage.com	Orange Village	Yes
Fire Chief	girardia@orangevillage.com	Orange Village	Yes
Service Director	girardia@orangevillage.com	Orange Village	Yes
Business Development Manager	benjamin.fauver@paetec.com	Independence	Yes
Administrator	jfetzer@perrytwp.com	Massillon	Yes
Fire Chief	mmartin@perrytwp.com	Massillon	Yes
Road Superintendent	jmasalko@perrytwp.com	Massillon	Yes
Parks & Facilities Director	talexander@plaintownship.com	Canton	Yes

Project Inspector	smoriarty@plaintownship.com	Canton	Yes
	David.Akers@sourcingoffice.org	Cleveland	Yes
Membership Manager	laura.chiarelli@sourcingoffice.org	Cleveland	Yes
Account Executive	Kyle.Kutuchief@SourcingOffice.org	Cleveland	Yes
Board President	schase@stuartchase.com	Cleveland	Yes
Commissioner	pdferguson@co.stark.oh.us	Canton	Yes
Governor's Eastern Ohio Regional Liaison	jodie.cline@development.ohio.gov	Akron	Yes
Advocacy Manager	daltonm@summahealth.org	Akron	Yes
SUPERINTENDENT			Yes
School Board President	mewilliams@embarqmail.com	Cortland	Yes
Director of Gov. Affairs	shari@regionalchamber.com	Youngstown	Yes
	shari@regionalchamber.com	Youngstown	Yes
Director of Finance and Personnel	shari@regionalchamber.com	Youngstown	Yes
Vice President, Government Relations	heidi.gartland@uhhospitals.org	Cleveland	Yes
Mayor	Mayor@chagrin-falls.org	Chagrin Falls	Yes
Manager	Thompsonm@ottawahills.org	Ottawa Hills	Yes
Executive Director	RDeleon@yngairport.com	Youngstown	Yes
	mayor@newfranklin.org	Akron	Yes
	JerryHallisey@gmail.com		Yes
	mkochheiser@newfranklin.org	Akron	Yes
	darlene.stgeorge@howlandtownship.org	warren	Yes

From: Bethia Burke <bburke@futurefundneo.org>  
To: Chester Bowling <bowling.43@osu.edu>  
Subject: RE: Regional Collaboration Conference  
Date: Tue, 14 Aug 2012 23:24:28 +0000

Dollars spent by the Fund on the regional collaboration conference:  
\$20,126.28

Dollars paid by attendees:  
\$5,683.52

Total conference costs:  
\$25,809.80.

Do you also need the conference budget, or does this answer your question?

It is more difficult to estimate volunteer time spent. I am quite sure each of the chairs spent at least 10 hours on this (and I believe that is a gross under estimate), and each of the presenters had to at least spend the three hours at the conference (plus it seems reasonable to estimate a minimum of 2 hours of prep time - given that some created new presentations, that is also an under estimate). This would get us to 295 hours.

Bethia Burke  
bburke@futurefundneo.org  
216-456-9805 (office) / 216-785-3975 (mobile)

Regional Collaboration Conference Session	Co-Chair	Co-Chair	Abstract	Panelist 1	Bio 1?
Welcome	Bethia Burke	Mary-Scott Cebul	yes	Brad Whitehead	
Opening Panel: EGNet	Bethia Burke	Mary-Scott Cebul	no	John Hoornbeek	Y
Public Health & Human Services: County-wide health districts	Donna Skoda		full pres	Gene Nixon	Y
Public Works: Storm Water Management	John Hoornbeek		yes	Bob Nau	Y
Safety Services: 911 dispatch services	Jennifer Kuzma		yes	Kevin Mohr	Y
Cross Functional: Information Technology	Tom Pascarella	Brian Kelley	yes	David G. Kline	Y
Lunch Speaker: State of Ohio Legislative Changes that Enable & Incent Collaborative Action	Bethia Burke	Mary-Scott Cebul	yes	Randy Cole	Y
Public Health & Human Services: Insurance	Donna Skoda		no	Jim Dustin	N
Cross Functional: Economic Development	John Hoornbeek		yes	Dan Mamula	Y
Safety Services: Joint Fire Services	Ed Jerse		yes	Mayor Debbie Sutherland	Y
Cross-Functional: Mergers	Ed Jerse	John Loftus	yes	Paul Alsenas	Y

Panelist 2	Bio 2?	Panelist 3	Bio 3?	Panelist 4	Bio 4?		Bio 5?	Facilitator
								<i>none</i>
Ed Jerse	Y	Dave Kaminski	N	Tom Pascarella	Y			Dan Moulthrop
								Chris Thompson
Amy Holtshouse Brennan	Y	Sherry Loos	Y					John Hoornbeek
LISA N. RAFFURTY	Y	Joe Concatto	Y					Mary-Scott Cebul
Don Shoemaker	Y	Brian Kelley	Y	Dean Tondiglia	N	Matthew Radigan	N	Tom Pascarella
								Dan Moulthrop
Wendy Weaver	N							Michael Dalton
Connie Krauss	Y	Dan Smith	Y					Mike Lyons
Paul Kowe	Y	Chris Lyons	Y					Mary-Scott Cebul
Kathy Mulcahy	Y	Dan Troy	Y					Chris Thompson

pre-conf mtg?	Materials required	Materials provided
	Data & Presentation- Molly, MS & Bethia working	

## Bent, Nicole

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**From:** Chester Bowling <bowling.43@osu.edu>  
**Sent:** Sunday, October 14, 2012 5:40 PM  
**To:** lgif  
**Cc:** Don Iannone (Sourcing Office); Jill Zimon  
**Subject:** Cure—EfficientGovNetwork  
**Attachments:** Combined LGIF Application Cure.pdf; SO\_Bd Resolution\_EGN\_LGIF.pdf

Dear Ms. Walsh,

Attach is our revised LGIF grant application. The only changes we have made are to the project budget and are found on page 12 as you requested. We have also attached a resolution of support from our lead applicant as you requested.

Thanks for all your help.

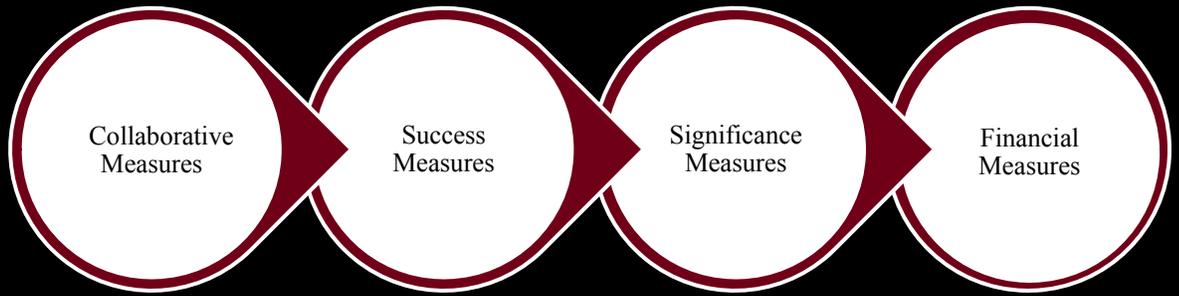
Chester Bowling

Chester J. Bowling, Ph.D.  
Extension Specialist, Community Development Associate Professor, OSU Extension  
25 Agricultural Administration Building  
2120 Fyffe Road  
Columbus, OH 43210  
Tel. 614-296-1174  
Fax 614-292-7341

"What we focus on grows"

"Wonder rather than doubt is the root of all knowledge." Abraham J. Heschel

"Just as human beings endeavor to understand and harness the power of the wind, the atom, and gravity, they might also endeavor to understand and facilitate the energies of unlimited love." The Institute for Research on Unlimited Love  
Case Western Reserve University



## Round 3: Application Form

# Local Government Innovation Fund

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

### LGIF: Applicant Profile

<b>Lead Applicant</b>	
<b>Project Name</b>	
<b>Type of Request</b>	
<b>Funding Request</b>	
<b>JobsOhio Region</b>	
<b>Number of Collaborative Partners</b>	

#### Office of Redevelopment

Website: <http://development.ohio.gov/Urban/LGIF.htm>

Email: [LGIF@development.ohio.gov](mailto:LGIF@development.ohio.gov)

Phone: 614 | 995 2292

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

Lead Applicant				
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
City, Township or Village			Population (2010)	
County			Population (2010)	
Did the lead applicant provide a resolution of support?		Yes (Attached)	No (In Process)	

Project Contact				
Complete the section below with information for the individual to be contacted on matters involving this application.				
	Project Contact		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	

Fiscal Officer				
Complete the section below with information for the entity and individual serving as the fiscal agent for the project.				
	Fiscal Officer		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	
Is your organization registered in OAKS as a vendor?		Yes	No	

Section 1  
Contacts

Lead Applicant		<b>Round 3</b>	
Project Name		Type of	

<b>Single Applicant</b>		
Is your organization applying as a single entity?	Yes	No
Participating Entity: (1 point) for single applicants		

<b>Collaborative Partners</b>		
Does the proposal involve other entities acting as collaborative partners?	Yes	No
<p>Applicants applying with a collaborative partner are required to show proof of the partnership with a partnership agreement signed by each partner and resolutions of support from the governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. Include these documents in the supporting documents section of the application.</p> <p>In the section below, applicants are required to identify population information and the nature of the partnership.</p> <p>Each collaborative partner should also be clearly and separately identified on pages 4-5.</p>		
Number of Collaborative Partners who signed the partnership agreement, and provided resolutions of support.		
Participating Entity: (5 points) allocated to projects with collaborative partners.		

<b>Population</b>		
The applicant is required to provide information from the 2010 U.S. Census information, available at: <a href="http://factfinder2.census.gov/">http://factfinder2.census.gov/</a>		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
	Municipality/Township	Population
Does the applicant (or collaborative partner) represent a county with a population of less than 235,000 residents?	Yes	No
	List Entity	
	County	Population
Population: (3-5 points) determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.		

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

**Nature of Partnership (2000 character limit)**

As agreed upon in the partnership agreement, please identify the nature of the partnership, and explain how the main applicant and the partners will work together on the proposed project.

Section 2 Collaborative Partners

**List of Partners**

The applicant applying with collaborative partners (defined in §1.03 of the LGIF Policies) must include the following information for each applicant:

- Name of collaborative partners
- Contact Information
- Population data (derived from the 2010 U.S. Census)

If the project involves more than 12 collaborative partners, additional forms are available on the LGIF website.

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 1					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 2					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 3					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 4					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 5					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 6					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 7					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 8					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 9					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 10					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 11					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 12					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		Round 3	
Project Name		Type of Request	

<b>Identification of the Type of Award</b>	
<b>Targeted Approach</b>	

**Project Description (4000 character limit)**

Please provide a general description of the project. The information provided will be used for council briefings, program, and marketing materials.

Section 3  
Project Information

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Past Success</b>	Yes	No
<b>Past Success (5 points)</b>		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction, or a merger. (1000 character limit)		

<b>Scalable/Replicable Proposal</b>	Scalable	Replicable	Both
<b>Scalable/Replicable (10 points)</b>			
Provide a summary of how the applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments. (1000 character limit)			

Section 3  
Project Information

<b>Probability of Success</b>	Yes	No
<b>Probability of Success (5 points)</b>		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting a loan should provide a summary of the probability of savings from the loan request. (1000 character limit)		

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Performance Audit Implementation/Cost Benchmarking</b>	Yes	No
<b>Performance Audit/Benchmarking (5 points)</b>		
<p>If the project is the result of recommendations from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or a cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit or cost benchmarking study. (1000 character limit)</p>		

<b>Economic Impact</b>	Yes	No
<b>Economic Impact (5 points)</b>		
<p>Provide a summary of how the proposal will promote a business environment (through a private business relationship) and/or provide for community attraction. (1000 character limit)</p>		

Section 3  
Project Information

<b>Response to Economic Demand</b>	Yes	No
<b>Response to Economic Demand (5 points)</b>		
<p>Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current service level. (1000 character limit)</p>		

# Budget Information

## General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget detail may be provided in the budget narrative or in an attachment in Section 5: Supplemental Information.

### Project Budget:

- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two (2) years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Please provide documentation of all in-kind match contributions in the supporting documents section. For future in-kind match contributions, supporting documentation will be provided at a later date.

### Program Budget:

- Six (6) years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual), and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program, and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain any unusual activities or expenses, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

### Return on Investment:

- A Return on Investment calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in the budget projection sections of the application. Use the space designated for narrative to justify this calculation, using references when appropriate.

### For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years prior financial documents related to the financial health of the lead applicant (balance sheet, income statement, and a statement of cash flows).

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		<b>Type of Request</b>	

## Project Budget

### Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>

In-Kind Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>

Total Match:   
Total Sources:

### Uses of Funds

	<u>Amount</u>	<u>Revenue Source</u>
Consultant Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Legal Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Total Uses:

Local Match Percentage:

\* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) \* 100 (10% match required)  
10-39.99% (1 point)      40-69.99% (3 points)      70% or greater (5 points)

Project Budget Narrative: Use this space to justify expenses (1200 character max).

Section 4  
Financial Information

Lead Applicant		Round 3
Project Name		Type of Request

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, and Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
<b>Contributions, Gifts, Grants, and Earned Revenue</b>			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

<b>Lead Applicant</b>		<b>Round 3</b>
<b>Project Name</b>		Type of Request

**Program Budget**

Use this space to justify the program budget and/or explain any unusual revenues or expenses (6000 characters max).

**Section 4: Financial Information Scoring**

- (5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.
- (3 points) Applicant provided complete and accurate budget information and for at least three fiscal years.
- (1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Return On Investment

Return on Investment is a performance measure used to evaluate the efficiency of an investment. To derive the expected return on investment, divide the net gains of the project by the net costs. For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning, or management study)--unless the results of this study will lead to direct savings without additional implementation costs. The gains from this project should be derived from the prior and future program budgets provided, and should be justified in the return on investment narrative.

### Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for the project. Check the box of the formula used to determine the ROI for the project. These numbers should refer to savings/revenues illustrated in projected budgets.

Do you expect cost savings from efficiency from the project?

Use this formula: 
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of the project/program?

Use this formula: 
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of the project/program?

Use this formula: 
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = \_\_\_\_\_ \* 100 = \_\_\_\_\_

**Return on Investment Justification Narrative:** In the space below, briefly describe the nature of the expected return on investment, using references when appropriate. (1300 character limit)

Expected Return on Investment is:

Less than 25% (10 points)
25%-74.99% (20 points)
Greater than 75% (30 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or [lgif@development.ohio.gov](mailto:lgif@development.ohio.gov)

Section 4  
Financial Information

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Loan Repayment Structure

Please outline the preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts, and an alternative funding source (in lieu of collateral). Applicants will have two years to complete the project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4  
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e. emergency, rainy day, or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
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<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Scoring Overview

### Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Applicant Self Score
<b>Population</b>	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the <b>smallest</b> population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
<b>Participating Entities</b>	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.	5		

### Section 2: Success Measures

<b>Past Success</b>	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
<b>Scalable/Replicable Proposal</b>	Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.	10		
<b>Probability of Success</b>	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

### Section 3: Significance Measures

<b>Performance Audit Implementation/Cost Benchmarking</b>	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
<b>Economic Impact</b>	Applicant demonstrates the project will a promote business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)	5		
<b>Response to Economic Demand</b>	The project responds to current substantial changes in economic demand for local or regional government services.	5		

### Section 4: Financial Measures

<b>Financial Information</b>	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	5		
<b>Local Match</b>	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
<b>Expected Return</b>	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance ) an expected return. The return must be derived from the applicant's cost basis.	30		
<b>Repayment Structure (Loan Only)</b>	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.).	5		

**Total Points**

# Additional Partners

## Local Government Innovation Fund

### LGIF: Applicant Profile

<b>Lead Applicant</b>	
<b>Project Name</b>	
<b>Type of Request</b>	

#### **Office of Redevelopment**

**Website:** <http://development.ohio.gov/Urban/LGIF.htm>

**E-mail:** [LGIF@development.ohio.gov](mailto:LGIF@development.ohio.gov)

**Phone:** 614 | 995 2292

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 15					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 36					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 37					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 38					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City,	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 4  
List of Partners

September 28, 2012

**RESOLUTION NUMBER 2012.09.01**

**AUTHORIZING THE SOURCING OFFICE BOARD OF DIRECTORS TO GRANT ITS EXECUTIVE DIRECTOR THE AUTHORITY TO PROCEED WITH THE SUBMISSION OF AN APPLICATION TO THE STATE OF OHIO'S LOCAL GOVERNMENT INNOVATION FUND (LGIF) AS PROVIDED HEREIN.**

**WHEREAS**, Sourcing Office ("SOURCING OFFICE"), a Council of Governments under Chapter 167 of the Ohio Revised Code (ORC) and 501(c)(3) not-for-profit organization, desires to comply with all applicable laws, rules and regulations set forth by the ORC and Ohio Sunshine laws.

**WHEREAS**, SOURCING OFFICE serves public sector entities (local governments, educational institutions, and nonprofit organizations) in Northeast Ohio and other Ohio regions with group purchasing, shared services, and public sector capacity building services.

**WHEREAS**, It is the mission of SOURCING OFFICE to assist public sector entities to save money and time and innovate with collaborative solutions to problems and opportunities.

**WHEREAS**, SOURCING OFFICE (SO) and EfficientGovNetwork (EGNet) wish to apply for a Local Government Innovation Fund (LGIF) grant in the amount of \$100,000.00 from the State of Ohio for the purposes of assisting EGNet and various supporting organizations to strengthen EGNet as a resource to advance and support government efficiency and effectiveness in Northeast Ohio. SOURCING OFFICE is the lead applicant for this grant. If a grant is awarded by the State of Ohio, the role of SOURCING OFFICE will be to act as fiscal agent for the grant and serve as a collaborative partner helping EGNet achieve its project objectives.

**WHEREAS**, The intent of the EGNet feasibility study will include but may not be limited to:

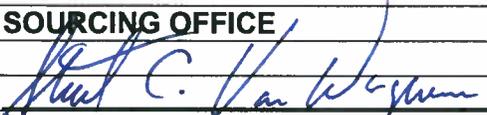
1. A determination of the region's needs for the EGNet and a review and selection of a sustainable structure for the EGNet.
2. A review of the potential for cost savings and increased efficiencies created through shared consulting services and collaboration acceleration by members of the EGNet.
3. An identification of the capacity for and feasibility of multiple shared service models of collaboration acceleration through professional leadership development, shared performance metric development, further development of an open government collaboration information database, and a shared collaboration outreach program to simultaneously connect with other organizations in the region working on collaboration and the business community.

**WHEREAS**, This assistance will focus on working with EGNet and its stakeholders through a feasibility study to identify and test strategies that would strengthen EGNet's impact on improving local government in Northeast Ohio.



**WHEREAS**, It is anticipated that once completed, the project results would be made available by SOURCING OFFICE, EGNet, and the State of Ohio to other local governments and regions in Ohio.

**BE IT RESOLVED**, the SOURCING OFFICE Board of Directors authorizes its Executive Director to proceed with the submission of such application to the State of Ohio's Local Government Innovation Fund, to enter into partnership agreements with EGNet and other participating entities, and by way of this resolution states its commitment to this project, if funded by the State of Ohio, effective upon majority affirmative vote of this Resolution Number 2012.09.01

<b>SOURCING OFFICE</b>	<b>Attest:</b>
	
Stuart Chase Van Wagenen, President	Don Iannone, Secretary

Date Adopted: September 28, 2012