

First Suburbs Consortium

Grant Application to the Local Government Innovation Fund

February 29, 2012

Section 1 Contact Information

Main Applicant:

First Suburbs Consortium
Attn: Jennifer Kuzma, Director
Cleveland Heights City Hall
40 Severance Circle
Cleveland Heights, OH 44118
Phone: 216-291-8854
Fax: 216-291-3705
jkuzma@clvhts.com

A population of 444,954 is served in the 19 First Suburb Consortium member municipalities within Cuyahoga County.

Section 2 Collaborative Partners

First Suburbs Consortium

c/o: Jennifer Kuzma
40 Severance Circle
Cleveland Heights, Ohio 44118
Ph: 216-291-8854
Fax: 216-291-3705
jkuzma@clvhts.com

The First Suburbs Consortium is the lead applicant for the LGIF grant request. Primarily serving as fiscal agent to the Program, the FSC will additionally provide marketing resources and a forum for collaboration between mayors of the program's partnering cities.

First Suburbs Development Council

c/o: Jennifer Kuzma
40 Severance Circle
Cleveland Heights, Ohio 44118
Ph: 216-291-8854
Fax: 216-291-3705
jkuzma@clvhts.com

Staff of the First Suburbs Development Council will assist staff of the Northeast Ohio Advanced Energy District in the implementation of the Program in partnership with the First Suburbs Consortium and municipalities listed below.

Northeast Ohio Advanced Energy District

c/o: Athan Barkoukis, Director
40 Severance Circle
Cleveland Heights, Ohio 44118
Ph: 216-291-8855
Fax: 216-291-3705
athan@neoaed.org

The Northeast Ohio Advanced Energy District will be the primary responsible entity implementing day to day operations of the Program in partnership with the First Suburbs Consortium, First Suburbs Development Council and municipalities listed below.

AMB Logical Alternatives, LLC

c/o: Athan Barkoukis
6450 Manchester Road
Parma, Ohio 44129
Ph: 440-821-8911
Athan.barkoukis@gmail.com

Serve as independent contractor to the First Suburbs Development Council as Director to the Northeast Ohio Advanced Energy District. The contractor's primary role is to manage partners and oversee development, launch and on-going administration of the Program.

List of 14 First Suburb Consortium Member Municipalities that are Municipal Program Partners:

Member Cities of the First Suburbs Consortium, First Suburbs Development Council and Northeast Ohio Advanced Energy District. The Cities will work with the First Suburbs Consortium to market the Program, and other member cities of the Northeast Ohio Advanced Energy District to implement the Program. The primary function of each City will be to levy special assessments on participating properties within its geographic area. Population data for each municipality is listed and the complete 2010 US Census Data for each is enclosed in 'Attachment H.'

City of Bedford (Population: 13,074)

c/o: Mike Mallis
165 Center Road
Bedford, Ohio 44146
Ph: (440) 232-1600
Fax: (440) 735-6681
mmallis@bedfordoh.gov

City of Bedford Heights (Population: 10,751)

c/o: Marty Divito
5661 Perkins Road
Bedford Heights, Ohio 44146
Ph: (440) 786-3200
Fax: (440) 786-3217
mdivito@bedfordheights.gov

City of Berea (Population: 19,093)

c/o: Rebecca Corrigan
99 South Rocky River Drive
Berea, Ohio 44017
Ph: (440) 826-4727
Fax: (440) 243-5036
rebecca@bereacdc.org

City of Brooklyn (Population: 11,169)

c/o: Fran Migliorino
7619 Memphis Avenue
Brooklyn, Ohio 44144
Ph: (216) 351-2133
Fax: (216) 351-7601
fmigliorino@brooklynohio.gov

City of Brook Park (Population: 19,212)

c/o: Michelle Boczek
6161 Engle Road

Brook Park, Ohio 44142
Ph: (216) 433-7059
Fax: (216) 433-7043
mboczek@cityofbrookpark.com

City of Cleveland Heights (Population: 46,121)

c/o: Howard Thompson
40 Severance Circle
Cleveland Heights, Ohio 44118
Ph: (216) 291-4857
Fax: (216) 291-3705
hthompson@clvhts.com

City of Euclid (Population: 48,920)

c/o: Frank Pietravoia
585 East 222nd Street
Euclid, Ohio 44123
Ph: (216) 289-8158
Fax: (216) 289-8184
fpietravoia@cityofeuclid.com

City of Fairview Park (Population: 16,826)

c/o: Jim Kennedy
20777 Lorain Road
Fairview Park, Ohio 44126
Ph: (440) 356-4412
Fax: (440) 356-9077
dirofservice@fairviewpark.org

City of Garfield Heights (Population: 28,849)

c/o: Noreen Kuban
5407 Turney Road
Garfield Heights, Ohio 44125
Ph: (216) 475-1100
Fax: (216) 475-1124
nkuban@garfieldhts.org

City of Lakewood (Population: 52,131)

c/o: Dru Siley
12650 Detroit Avenue
Lakewood, Ohio 44107
Ph: (216) 529-6635
Fax: (216) 529-5936
dsiley@lakewoodoh.net

City of Parma (Population: 81,601)

c/o: Shelley Cullins
6611 Ridge Road

Parma, Ohio 44129
Ph: (440) 885-8860
Fax: (440) 885-8012
scullins@cityofparma-oh.gov

City of South Euclid (Population: 22,295)

c/o: Michael Love
1349 South Green Road
South Euclid, Ohio 44121
Ph: (216) 381-0400
Fax: (216) 381-0364
mlove@seuclid.com

City of University Heights (Population: 13,539)

c/o: Mayor Susan Infeld
2300 Warrensville Center Road
University Heights, Ohio 44118
Ph: (216) 932-7800
Fax: (216) 932-8531
mayor@universityheights.com

City of Warrensville Heights (Population: 13,542)

c/o: Pequita Hansberry
4301 Warrensville Center Road
Warrensville Heights, Ohio 44128
Ph: (216) 587-1450
Fax: (216) 587-1154
phansberry@cityofwarrensville.com

List of Non-First Suburbs Consortium Members that are Municipal Program Partners:

City of Cleveland (Population: 396,815)

c/o: Tracey Nichols
601 Lakeside Avenue, Room 210
Cleveland, Ohio 44114
Ph: (216) 664-3611
Fax: (216) 664-3681
tnichols2@city.cleveland.oh.us

Member of the Northeast Ohio Advanced Energy District. The City will work with the First Suburbs Consortium and First Suburbs Development Council to market the Program, and other member cities of the Northeast Ohio Advanced Energy District to implement the Program. The primary function of the City will be to levy special assessments on participating properties within its geographic area.

Section 3 Project Information

Project Name:

Implementation of a Property Assessed Clean Energy Program in Northeast Ohio

Project Description:

The First Suburbs Consortium (FSC) is submitting this application for consideration of the Local Government Innovation Fund for the implementation of a Property Assessed Clean Energy (PACE) Program in Northeast Ohio.

In 2008, an idea was born to leverage an old and proven funding mechanism (land secured special improvement districts) and tack on an 'energy component,' thereby providing a solution to the largest problem facing the energy efficiency and renewable energy industries – overcoming high capital costs. These new energy special improvement districts are now referred to as Property Assessed Clean Energy (PACE) Programs. Nationally, over 39,000 special improvement secured districts exist and have been in place since Benjamin Franklin established the first opt-in fire service in 1736. These districts are safe and a familiar tool of municipal finance for street paving, parks, water and sewer systems, etc.

The expansion of this financing model to include energy projects allows a property owner to implement improvements without a large up-front cash payment. The cash is provided through proceeds after issuing a micro-bond. The property owners that voluntarily participate repay their improvement costs over a set time period, typically 10-20 years. Repayment is gathered through property assessments, which are secured by the property itself and paid as an addition to the owner's property tax bill.

PACE caught the attention of communities across the country and over the past three years 27 states have passed PACE enabling legislation. Fortunately, Ohio recognized the importance of this newly emerging program and passed its own authorizing legislation through Ohio House Bill 1 enacted in July, 2009 for solar electric and solar hot water projects, and Ohio Senate Bill 232 enacted June 2010 for energy efficiency, wind, biomass, or gasification projects. By late fall 2009 and into early 2010, members of the First Suburbs Consortium and First Suburbs Development Council (FSDC) and began focusing resources to develop their own PACE Program. Members felt the organization's mission and goals align well with the benefits of such a program by strengthening the capacity to advance development and re-development projects; work on projects that attract and augment economic opportunities; and help cut costs and increase revenue to retain and expand businesses in the inner-ring suburbs.

Realizing the importance of maximizing benefits across the region, 14 member-municipalities of the FSC partnered in the first true collaborative effort with the City of Cleveland to develop a new entity that would implement a commercial and industrial PACE Program. In 2010 the concept of a PACE Program was one of four winning ideas voted on by residents of Northeast Ohio in the EfficientGovNow contest to help fund establishment of this new organization. In December 2010 the Northeast Ohio Advanced Energy District (AED) was officially incorporated as a non-profit organization. Initial member municipalities include Bedford, Bedford Heights, Berea, Brooklyn, Brook Park, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid University Heights, and Warrensville Heights. These cities combined comprise 62% of the population in Cuyahoga County, and

include an estimated 21,000 business establishments, of which ~10,000 are in low-moderate income areas¹.

The creation of the AED established the first energy special improvement district in Ohio designed specifically to address energy improvements. The AED Board is represented by the Economic Development or Planning Director within each of the initial 15 member municipalities while FSC/FSDC Director, Jennifer Kuzma, and AED Director, Athan Barkoukis, oversee its daily operations.

The FSC and FSDC focused its resources to develop the AED because the organization's missions and goals align with a PACE Program's benefits and because it will provide a solution to reduce operating expenses, which is a need often discussed by businesses in the membership territory. Specifically, the PACE Program provides the following:

- Extends the use of land-secured financing districts to fund energy efficiency and renewable energy improvements on commercial, industrial and tax-exempt properties;
- Attaches the obligation to repay the cost of improvements through a special assessment to the property, not the individual borrower;
- Structured to ensure the annual savings from energy improvements will be greater than the additional annual assessment on the property;
- Helps increase profit margins and the cash positive position of property owners should lower the risk for mortgage lenders and offer an opportunity, especially for owners of older buildings, to reinvest in their property;
- Participation is 100% voluntary - those property owners that choose to participate in the 15 participating communities pay the costs of the additional assessment;
- Acts as a regional economic, community development, retention and attraction tool given the limited availability of financing programs for energy projects across the rest of the state.

Throughout 2011 and into 2012, staff are working to develop the PACE Program. The AED will provide \$125 million in available financing to commercial and industrial property owners in the member municipalities upon Program launch. In the interim, marketing efforts have focused on identifying property owners who would be ideal candidates to participate in the first year's pilot round of funded projects.

Award Type

The FSC is seeking a \$100,000 grant award to assist in process implementation of the PACE Program.

Problem Statement:

An aging building stock in Cleveland and inner-ring suburbs compounded by few financial options for capital intensive energy infrastructure upgrades limits investment opportunities for property owners, challenges economic development initiatives and exacerbates negative environmental and health issues in the community.

¹ Data extrapolated from the 2010 US Census. Business 'establishments' are defined to be single physical locations at which business is conducted.

Targeted Approach to Innovation:

In order to supply a solution to the identified problem, the FSC and FSDC have created the Northeast Ohio Advanced Energy District (AED). The AED will provide a much needed shared service approach in implementing the PACE Program to the benefit of the 15 political subdivisions in Northeast Ohio.

Stage one in developing the AED exemplifies collaboration among the 15 initial member cities. It would have been much simpler for each of the 15 cities to internally create their own PACE Programs. But as a consequence of acting alone, all the cities would have duplicated expenses and efforts by each hiring the staffing and expertise needed to develop and administer a successful program. From the onset, it was seen that working together to create a regional funding mechanism would bring immediate cost-saving benefits to each city as time spent researching and creating legal documents, policies and practices would only need to be created once and shared among the cities.

Stage two in developing the PACE Program itself and its on-going administration will provide additional and tremendous cost savings for the 15 cities. However, in order to finalize program development and continue to provide this service the FSC requires greater financial capacity in the short term.

Anticipated Return on Investment

By consolidating resources the PACE Program will assist cities in increasing local revenue, creating jobs and keeping businesses in Cleveland and inner ring communities. The initial start up cost to create the AED and develop the PACE Program has been \$165,500 (Note, our expenses are less than the initial start-up cost to develop similar PACE Programs across the country in which individual cities or counties have born costs ranging from \$200,000 to \$700,000). Thus, the collective initial savings for the 15 municipalities in developing the AED to serve all the cities is estimated at \$2.3 million dollars. Second, the estimated on-going annual administration fees (\$125,000 first year, \$150,000 second year and \$175,000 third year) as the Program grows adds \$1.75 million dollars in cost savings in the first year, \$2.1 million in year two and \$2.45 million in year three.

Second, economic analyses of the active commercial programs in the US can be extrapolated to provide local data on our PACE Program's return on investment. The ECONorthwest 2011 report has found that \$1 million in funding within each program will generate on average \$10 million in gross economic output, \$1 million in combined federal, state and local tax revenue and 60 jobs.² A snapshot of our potential market for solar projects on large properties (assuming penetration of 15% industrial, 7.5% retail and 5% office space) yields ~\$35 million in financing over the next three years. A snapshot of our potential market for small/mid size properties (assuming penetration of 1% of small/mid size properties and projects combining both energy efficiency and renewable energy) yields ~\$17.5 million in financing over the next three years. Thus, a total program financing amount of \$52.5 million over the next three years would yield \$525 million in gross economic output, \$52.5 million in combined federal, state and local tax revenues and thousands of jobs.

Furthermore, the PACE Program will help property owners directly by saving on energy costs and indirectly by improving the work environment and boosting productivity. The combined direct and indirect benefits will greatly increase profit margins and allow property owners to reinvest in their business and the community. Focusing specifically on direct benefits, an analysis of multiple local

² *Economic Impact Analysis of Property Assessed Clean Energy Programs (PACE)*. ECONorthwest. April 2011.

sample energy project case studies found the estimated 20 year net benefit to property owners to range from \$100,000 to \$1.5 million dollars. Data is not available on financial returns for indirect benefits but would certainly factor into a property owner's return on investment.

Probability of Success

Risk is inevitable in taking the leap from an entrepreneurial idea to the creation of a new product or service. A considerable investment in time, money and resources have been directed in the first stage of creating the AED and in the second stage of developing the PACE Program housed within it. The Board was successful in overcoming the first step and the Board is extremely proud to say the AED is the first energy special improvement district created in Ohio and one of two multi-jurisdictional programs nationwide. Because the Board took the first step to create the AED from the ground up, the process has also created a tremendous sense of ownership and has reinforced each cities' commitment to make the PACE Program a success for the region. Additionally, the community recognized the success in developing the AED as the FSDC was a finalist in TeamNEO's Economic Development Plus Award ceremony for its 'cross-border collaboration' efforts in June 2011.

As further evidence to the eventual success in finalizing the development process, launching and administering the PACE Program for the long-term, our partners have invested two years to bring this program to market in Northeast Ohio . In the AED's **2011 Year in Review & 2012 Outlook** report, Board Chair Shelley Cullins was quoted as saying, "2012 holds the promise of actual clean energy projects constructed in the core city and the first ring suburbs! Our hope is to be able to roll out the programs by end of Q1, and see construction begin soon after. Our partners are eager to get to work and our message will be loud and clear. We are here, we can provide a unique financing mechanism for property owners, we can create jobs, retain businesses, upgrade facilities and drive green economic growth!" Success of this unique PACE Program will truly expand investment in clean energy technologies across Northeast Ohio for years to come.

Delivering a program that fosters investment in renewable and energy efficient technologies is especially important for the state of Ohio and its investor-owned utilities, which are required to provide 12.5% of their retail electricity supply from renewable energy resources and reduce energy consumption 22% by 2025 as defined in the Ohio Renewable Portfolio Standard. The law also mandates half of the renewable energy requirement must be met by in-state facilities, including benchmark requirements for the 0.5% solar electric carve-out. Increasing community awareness and energy literacy, engaging commercial & industrial property owners and providing a funding mechanism to finance projects are proven critical to increase distributive generation capacity, decrease energy demand and drive deployment of clean energy systems.

On the national front, in October 2011, San Francisco Mayor Edwin Lee had these remarks regarding the launch of their new commercial PACE program. "GreenFinance SF-Commercial is the next big step forward in San Francisco's efforts to dramatically reduce energy use and carbon emissions. We are excited about the potential to unlock an enormous amount of private investment – from a wide range of sources – and create thousands of local construction jobs..."

There is also mounting national quantitative evidence to support the success of PACE Programs. Across the US, 27 states have passed PACE enabling legislation; 6 commercial programs are active in the US (Ann Arbor, MI; Boulder County, CO; Placer County, CA; Palm Desert, CA; Sonoma County, CA; and LA County, CA). Since October 2011, these programs have financed over 80 commercial projects totaling

more than \$10 million in approved funding.⁴ The average commercial project, which has focused predominantly in energy efficiency upgrades, is \$138,000 and ranges between \$2,000 - \$2.3 million.³ Sonoma County's combined residential/commercial program has funded 1,800 projects worth \$54 million⁴.

Both local and national evidence point to the success of our PACE Program, especially in light of the limited number of existing funding options for contractors and property owners. Our PACE Program will provide subsequent job creation, build the local capacity of a green collar labor force and help transition Northeast Ohio municipalities toward a diversified energy portfolio and sustainable economy.

Scalability

From the onset the FSDC Board had the vision of expanding the Program to include other cities in Northeast Ohio. A more expansive community membership opens opportunities to fund an array of projects while adding to the AED's financial stability. The Board is currently exploring options with Cuyahoga County Staff in an effort to provide these benefits to all municipalities throughout the County. Lessons learned through administering the PACE Program among the initial member cities during the first year's pilot round of projects should help achieve a more adaptable and far reaching initiative.

A Larger Consolidation Effort

The First Suburbs Consortium was formed in 1996 by elected officials of older suburbs in response to the recognition that government policies and practices promote development of new communities at the outer edges of metropolitan regions over the redevelopment and maintenance of older communities. The FSC is a major government-led advocacy organization working to revitalize mature, developed communities and raise public and political awareness of the problems and inequities associated with urban sprawl and disinvestment. The First Suburbs Consortium's current goals include educating and securing action from local and state leaders to improve the challenges facing the member communities and creating and implementing unique initiatives and programs to address the current needs of the member communities, including the Northeast Ohio Advanced Energy District.

The First Suburbs Development Council (FSDC) was formed and incorporated as a 501(c) 3 non-profit organization in 2002. Its formation was a result of a task force comprised of economic development officials of the member cities and representatives from the Cuyahoga County's Department of Development and Planning Commission charged with designing a program to address economic development issues and augment each of the member cities re-development efforts. The committee engaged to develop a framework for the program by soliciting input from development practitioners, regional economic development agencies and foundations.

The regional framework of collaboration provided by the FSDC offers technical assistance, expertise and resources to member cities to 1) strengthen their capacity to advance development and re-development projects; 2) work together on projects that attract and augment economic opportunities; 3) assist with marketing member communities; 4) enhance the cities' quality of life.

³ *Policy Brief – Property Assessed Clean Energy (PACE) Financing – Update on Commercial Programs*. Renewable Funding, Clinton Climate Initiative & Lawrence Berkeley National Lab. March 23, 2011.

⁴ <http://www.sonomacountyenergy.org/>

The FSDC's goals for 2012 include the following:

1. Implement economic development initiatives that build upon previous strategic thinking and concrete experience of organization, specifically the development of the Northeast Ohio Advanced Energy District, a property assessed clean energy program.
2. Assist member-municipalities to market their available commercial, industrial and residential sites via the First Suburbs Development Council website and through advertisements placed in trade publications.
3. Nurture existing and establish new relationships among the 16 member municipalities to lay the foundation for future collaborative efforts among neighboring communities, as an organization and with other Northeast Ohio entities

Past Success on an Innovation Project

The member communities of the First Suburbs Development Council have worked collaboratively since 2002 to create and implement joint marketing opportunities, educational outreach to the development professionals in Northeast Ohio and program creation to provide solutions to shared needs including the widely successful Housing Enhancement Loan Program in Cuyahoga County, storefront renovation programs and vacant and abandoned housing programs.

Local Demand for Regional Government Services

The First Suburbs organizations and municipalities were the first in Northeast Ohio to embrace the notion of regionalism. These groups have proven that by working together, sharing information and creating a united front, we ourselves can improve those conditions which harm our communities' health. We have set the stage for true regional government services by providing a successful starting place for this notion to grow and take root.

Improved Business Environment / Community Attraction

The thrust of the PACE Program focuses heavily on providing a service that will channel awareness to interest and committed action. In the midst of recovering from the economic downturn, an increasing number of contractors and property owners will be relying on our Program as the source of credible information and financial incentives for energy retrofits. The localized financing program and associated savings provide positive cash flow, increased building value, and increased marketing and PR value for property owners. These aggregate benefits can help retain businesses in Cleveland and inner ring communities while creating and retaining jobs.

Our targeted commercial and industrial market and access to \$125 million dollars in project financing should aid in attracting new business to the region. TeamNEO's Q3 2011 Plus Review indicated 9.1% vacancy of industrial space in Northeast Ohio. The limited availability of financing programs for energy retrofits across the rest of the state may persuade property owners looking at relocating to Northeast Ohio to consider investing and renovating existing building stock in the member cities. Rather than pursuing new construction the region can leverage its existing resources and reduce the number of abandoned facilities.

Furthermore, the PACE Program provides considerable health, environmental and social impacts. Nationally, nearly 35-40% of carbon dioxide emissions come from buildings. In 2010, approximately one-third of the total US delivered energy was consumed in the industrial sector and in Ohio ~90% of our electric demand is sourced from coal. Given our region's heavily manufacturing and industrial based economy that relies significantly on fossil fuels for energy generation it is no surprise a 2005 US EPA Report found the air quality in Cuyahoga County to be in full non-attainment with national standards. Corollary, the 2010 County Rankings ranked Cuyahoga County 69th out of 88 Ohio counties while in 2009, the Ohio Department of Health found Cuyahoga County to be experiencing an increasing trend in chronic diseases, lower respiratory issues among them.

Provided that 75% of the US building stock is ripe for retrofits, there is a large opportunity locally to reduce emissions and improve community health by investing in more sustainable energy efficiency and renewable energy projects on commercial and industrial buildings. The social well-being of individuals will be increased through the benefit of a positive work environment, tenant/occupant satisfaction and in many cases a better indoor environmental quality situation provided by upgrades financed through our PACE Program.

Section 4 Financial Documentation

See the following information and attachments pertaining to the requested financial information in Section 4.

Balance Sheets (2009, 2010, 2011): Attachment A

Income Statements (2009, 2010, 2011): Attachment B

Statement of Cash Flow:

As the fiscal agent for the First Suburbs Consortium, the City of Cleveland Heights is not able to produce a statement of cash flows documenting only First Suburbs Consortium funds. Reports produced for 2009-2011 show the entire statement of cash flows for all City of Cleveland Heights financial activity. Due to the large size of the documents, the statement of cash flows are not provided herein, but can be produced and submitted upon further request by State of Ohio Department of Development.

Program Budget: Attachment C

Information provided in Attachment D – Program Budget indicates the amount of local matching funds for the Program. These funds are derived from the annual membership dues of First Suburbs Development Council municipalities. Of the annual \$125,000 program budget, \$25,000 in dues are earmarked specifically to provide financial assistance to the PACE Program, a match of 20%.

3 Year Financial Projections: Attachment D

Information provided in Attachment D – 3 Year Financial Projections indicates both of the following:

- 1) Projected Program Expense and Savings
 - a. Annual Administration fees increase each year as the Program grows and additional resources are required. However, as the program grows, expenses are offset by increasing revenue generated from more projects being financed

- 2) Projected Amount Financed through the Program and Projected Economic Benefit
 - a. Amount financed separated by entity type (large/small commercial)
 - b. Further description provided in “Section 3 – Return on Investment”

Section 5 Supporting Documentation

See the following information and attachments pertaining to the requested supporting documentation in Section 5.

Executed Partnership Agreements: Attachment E

Agreements are currently being circulated for execution by each of partnering signatory agents, including 15 municipal mayors. These agreements will be submitted to ODOD prior to the April deadline.

Resolution of Support: Attachment F

2010 US Census Data: Attachment G

Self Score Assessment: Attachment H

Note, fields in Section 1 and Section 2 of the revised form are not accurately calculated, nor reflected in the Total Base Points.

Attachment A
Income Statements
2009, 2010, 2011

New World Systems
 DATE 2/27/12
 TIME 10:26:30

F I N A N C I A L M A N A G E M E N T
 INCOME STATEMENT - MONTH ENDING 12/31/2009

PAGE 1
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 TRAG02

COMPARATIVE REVENUES		CURRENT REVENUES	Y-T-D REVENUES	ESTIMATED REVENUES	ESTIMATED LESS PCT. Y-T-D REVENUES USED	PRIOR YEAR TOTAL REVENUES
Fund . . . : 203	First Sub	.00	850.00	.00	850.00-	43,970.00-
Department: 2109	First Sub	.00	.00	.00	.00	.00
	Intergov't	.00	.00	.00	.00	.00
	All Oth Rv	.00	.00	.00	.00	.00
	Oth Fin Sr	.00	.00	.00	.00	.00
	Department TOTALS	.00	850.00	.00	850.00-	43,970.00-
	TOTAL REVENUES	.00	850.00	.00	850.00-	43,970.00-

New World Systems
 DATE 2/27/12
 TIME 10:26:30

F I N A N C I A L M A N A G E M E N T
 INCOME STATEMENT - MONTH ENDING 12/31/2009

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 TRAGUZ

COMPARATIVE EXPENDITURES	CURRENT EXPENDITURES	Y-T-D EXPENDITURES	ESTIMATED APPROPRIATIONS	ENCUMBRANCES	Y-T-D ESTIMATED LESS PCT. USED	PRIOR YEAR TOTAL EXPENSES
Fund . . . : 203 First Sub						
Department: 2109 First Sub						
Pers Serv	1,823.86	23,208.11	23,200.00	.00	8.11- 100%	20,622.70
Fringe Ben	372.67	9,348.74	9,285.00	.00	63.74- 101%	9,352.62
O.T.P.S.	229.38	3,700.90	10,130.00	.00	6,429.10 37%	24,086.24
Capital	.00	1,195.70	1,250.00	.00	54.30 96%	.00
Department TOTALS :	2,425.91	37,453.45	43,865.00	.00	6,411.55 85%	54,061.56
TOTAL EXPENDITURES :	2,425.91	37,453.45	43,865.00	.00	6,411.55 85%	54,061.56
Fund NET GAIN/ <LOSS> :	< 2,425.91 >	< 36,603.45 >	< 43,865.00 >			
GRAND TOTALS :	< 2,425.91 >	< 36,603.45 >	< 43,865.00 >			

Attachment A : Pg 2 of 6

New World Systems
 DATE 2/27/12
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F I N A N C I A L M A N A G E M E N T
 INCOME STATEMENT - MONTH ENDING 12/31/2010

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 TRAGUZ

COMPARATIVE REVENUES	CURRENT REVENUES			ESTIMATED REVENUES			ESTIMATED LESS Y-T-D REVENUES USED	PCT. TOTAL REVENUES	PRIOR YEAR REVENUES
	Y-T-D	ESTIMATED	REVENUES	Y-T-D	ESTIMATED	REVENUES			
Fund . . . : 203	First Sub								850.00-
Department: 2109	First Sub	1,500.00	22,500.00	1,500.00	22,500.00	0%	0%	850.00-	
Intergov't		.00	.00	.00	.00	0%	0%	.00	
All Oth Rv		.00	7,693.65	.00	7,693.65	0%	0%	.00	
Oth Fin Sr									
Department TOTALS		1,500.00	30,193.65	1,500.00	30,193.65	0%	0%	850.00-	
TOTAL REVENUES		1,500.00	30,193.65	1,500.00	30,193.65	0%	0%	850.00-	

Attachment A : Pg 3 of 6

New World Systems
 DATE 2/27/12
 TIME 10:27:06

F I N A N C I A L M A N A G E M E N T
 INCOME STATEMENT - MONTH ENDING 12/31/2010

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COMPARATIVE EXPENDITURES	CURRENT EXPENDITURES	Y-T-D EXPENDITURES	ESTIMATED APPROPRIATIONS	ENCUMBRANCES	Y-T-D ESTIMATED LESS EXPENSES USED	PCT. USED	PRIOR YEAR TOTAL EXPENSES
Fund . . . : 203 First Sub							
Department: 2109 First Sub							
Pers Serv	1,840.38	26,167.78	24,825.00	.00	1,342.78	105%	23,208.11
Fringe Ben	723.05	9,690.19	9,693.00	.00	2.81	100%	9,348.74
O.T.P.S.	.00	8,958.72	11,380.00	.00	2,421.28	79%	3,700.90
Capital	.00	.00	.00	.00	.00	0%	1,195.70
Department TOTALS	2,563.43	44,816.69	45,898.00	.00	1,081.31	98%	37,453.45
TOTAL EXPENDITURES	2,563.43	44,816.69	45,898.00	.00	1,081.31	98%	37,453.45
Fund NET GAIN/LOSS	< 1,063.43 >	< 14,623.04 >	< 45,898.00 >				
GRAND TOTALS	< 1,063.43 >	< 14,623.04 >	< 45,898.00 >				

Attachment A : Pg 4 of 6

New World Systems
 DATE 2/27/12
 TIME 10:27:15

F I N A N C I A L M A N A G E M E N T
 INCOME STATEMENT - MONTH ENDING 12/31/2011

PAGE 1
 GL2270
 TRAG02

COMPARATIVE REVENUES	CURRENT REVENUES	Y-T-D REVENUES	ESTIMATED REVENUES	ESTIMATED LESS PCT. Y-T-D REVENUES USED		PRIOR YEAR TOTAL REVENUES
				51,259.72	0%	
Fund . . . : 203	First Sub	.00	26,625.00	.00	0%	22,500.00-
Department: 2109	First Sub	.00	.00	.00	0%	.00
Intergov't		.00	24,634.72	.00	0%	7,693.65-
All Oth Rv		.00		.00	0%	
Oth Fin Sr		.00		.00	0%	
Department TOTALS		.00	51,259.72	.00	0%	30,193.65-
TOTAL REVENUES		.00	51,259.72	.00	0%	30,193.65-

Attachment A : Pg 5 of 6

New World Systems
 DATE 2/27/12
 TIME 10:27:15

F I N A N C I A L M A N A G E M E N T
 INCOME STATEMENT - MONTH ENDING 12/31/2011

PAGE 2
 GH2270
 TRAGUZ

COMPARATIVE EXPENDITURES	CURRENT EXPENDITURES	Y-T-D EXPENDITURES	ESTIMATED APPROPRIATIONS	ENCUMBRANCES	Y-T-D ESTIMATED LESS PCT. Y-T-D EXPENSES USED	PRIOR YEAR TOTAL EXPENSES
Fund . . . : 203 First Sub						
Department: 2109 First Sub						
Per's Serv	2,129.62	27,623.47	28,500.00	.00	876.53	26,167.78
Fringe Ben	806.05	9,759.61	11,000.00	.00	1,240.39	9,690.19
O.T.P.S.	2,426.73	9,435.16	9,500.00	.00	64.84	8,958.72
Capital	.00	.00	.00	.00	.00	.00
Department TOTALS	5,362.40	46,818.24	49,000.00	.00	2,181.76	44,816.69
TOTAL EXPENDITURES	5,362.40	46,818.24	49,000.00	.00	2,181.76	44,816.69
Fund NET GAIN/<LOSS>	< 5,362.40>	4,441.48	< 49,000.00>			
GRAND TOTALS :	< 5,362.40>	4,441.48	< 49,000.00>			

Attachment A : Pg 6 of 6

Attachment B
Balance Sheets
2009, 2010, 2011

New World Systems
DATE 2/27/12
TIME 10:27:27

F I N A N C I A L M A N A G E M E N T

BALANCE SHEET

PAGE 1
GL2260
TRAGUZ

MONTH END DATE: 12/31/2009

CURRENT Y-T-D
BALANCE

Fund . . . : 203 First Sub
CATEGORY : A Governmentl
TYPE . . . : B Spec Rev

Current Assets
Cash
70,337.10
Current As TOTALS :
70,337.10
TOTAL ASSETS :
70,337.10

Current Liabilities
Accounts Payable
Due To Other Funds
Current Li TOTALS :
282.22
Fund Balance
Reserved: Encumbrances
Fund Balance: Unreserved
Fund Balan TOTALS :
70,054.88
70,054.88
TOTAL LIABILITIES AND FUND EQUITY :
70,337.10

***** ASSETS *****
***** LIABILITIES AND FUND EQUITY *****

Attachment B: Pg 1 of 3

MONTH END DATE: 12/31/2010

CURRENT Y-T-D
 BALANCE

Fund . . . : 203 First Sub
 CATEGORY : A Governmentl
 TYPE . . . : B Spec Rev

Current Assets
 Cash
 Current As TOTALS :
 TOTAL ASSETS :

***** ASSETS *****
 50,841.20
 50,841.20
 50,841.20

Current Liabilities
 Accounts Payable
 Due To Other Funds
 Current Li TOTALS :
 Fund Balance
 Reserved: Encumbrances
 Fund Balance: Unreserved
 Fund Balan TOTALS :
 TOTAL LIABILITIES AND FUND EQUITY :

***** LIABILITIES AND FUND EQUITY *****
 .00
 284.78-
 284.78-
 .00
 50,556.42-
 50,556.42-
 50,841.20-

Attachment B : Pg 2 of 3

BALANCE SHEET

CURRENT Y-T-D
BALANCE

MONTH END DATE: 12/31/2011

Fund . . . : 203 First Sub
CATEGORY : A Governmentl
TYPE . . . : B Spec Rev

Current Assets
Cash
Current As TOTALS :
TOTAL ASSETS :
***** ASSETS *****

Current Liabilities
Accounts Payable
Due To Other Funds
Current Li TOTALS :
Fund Balance
Reserved: Encumbrances
Fund Balance: Unreserved
Fund Balan TOTALS :
TOTAL LIABILITIES AND FUND EQUITY :
***** LIABILITIES AND FUND EQUITY *****

A Hack ment B : Pg 3 of 3

Attachment "C"

Program Budget

PROJECT INCOME	Anticipated	Committed	Total
Government Grants	\$100,000	\$0	\$100,000
Foundations (Other)	\$0	\$0	\$0
Corporations	\$0	\$0	\$0
United Way or other federated campaigns	\$0	\$0	\$0
Individual contributions	\$0	\$0	\$0
Fundraising events and products	\$0	\$0	\$0
Membership Income	\$12,000	\$13,000	\$25,000
Endowed income	\$0	\$0	\$0
Government contracts	\$0	\$0	\$0
Fees / Earned Income	\$0	\$0	\$0
Miscellaneous Income	\$0	\$0	\$0
TOTAL	\$112,000	\$13,000	\$125,000

PROJECT EXPENSES	Budgeted
Salaries and wages	\$0
Benefits and Payroll Taxes	\$0
Consultants	\$50,000
Professional Services - Legal	\$55,000
Professional Services - IT	\$5,000
Travel	\$3,000
Equipment	\$2,000
Office Supplies/Materials	\$1,500
Printing	\$0
Utilities	\$1,000
Postage and mailing	\$500
Rent/Occupancy	\$0
Marketing	\$5,000
Miscellaneous	\$2,000
TOTAL	\$125,000

Attachment "D"

3-Year Financial Projections

PROJECTED PROGRAM EXPENSES	Year 1	Year 2	Year 3	Total
Annual Administration	\$125,000	\$150,000	\$175,000	\$450,000
PROJECTED PROGRAM SAVINGS				
Annual Administration*	\$1,750,000	\$2,100,000	\$2,450,000	\$6,300,000

PROJECTED AMOUNT FINANCED	Year 1	Year 2	Year 3	Total
Large Commercial	\$5,000,000	\$10,000,000	\$20,000,000	\$35,000,000
Small Commercial	\$2,500,000	\$5,000,000	\$10,000,000	\$17,500,000
TOTAL	\$7,500,000	\$15,000,000	\$30,000,000	\$52,500,000
PROJECTED BENEFIT				
Gross Economic Output**	\$75,000,000	\$150,000,000	\$300,000,000	\$525,000,000
Federal, State & Local Tax Revenue***	\$7,500,000	\$15,000,000	\$30,000,000	\$52,500,000
TOTAL	\$82,500,000	\$165,000,000	\$330,000,000	\$577,500,000

*Collective savings for 15 municipalities by operating the program through one entity rather than individually

** ECONorthwest 2011 Report: \$1 million in funding within a PACE Program will generate on average \$10 million in gross economic output

***ECONorthwest 2011 Report: 1:1 ratio in PACE Program project financing amount vs combined federal, state and local tax revenue

Attachment E

Northeast Ohio Advanced Energy District Partnership Agreement

The City of _____, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

(Name of Signatory Authority)

Signature

Date

Attachment F

First Suburbs Consortium Resolution No. 2012-02

WHEREAS, the First Suburbs Consortium member communities of Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights, partnering with the City of Cleveland, have come together to form the Northeast Ohio Advanced Energy District to provide financing for energy efficiency and advanced energy improvements on commercial and industrial properties through a special improvement district as provided for in Ohio House Bill 1 enacted in July, 2009 and Ohio Senate Bill 232 enacted June 2010; and

WHEREAS, the first round of pilot projects will be implemented in 2012 and reviewed to determine the possible expansion of the district to include additional municipalities in future project rounds; and

WHEREAS, the First Suburbs Consortium will initiate a proposal to the Local Government Innovation Fund as a lead agency; and

NOW THEREFORE, BE IT RESOLVED, by the First Suburbs Consortium, State of Ohio, that:

SECTION 1: The First Suburbs Consortium member communities and the City of Cleveland will participate in a Local Government Innovation Fund grant request participating as eligible partners with the Northeast Ohio Advanced Energy District and AMB Logical Alternatives, LLC; and

SECTION 2, That the fifteen member communities will participate in the evaluation process established by Northeast Ohio Advanced Energy District to implement and determine the process of opening the Northeast Ohio Advanced Energy District to additional member communities within Cuyahoga County; and

SECTION 3, that the First Suburbs Consortium hereby authorizes and directs the Chairman and/or his designee to take appropriate action to implement this Resolution.

Passed: February 29, 2012



Mayor Bill Cervenik
FSC Chair

Attachment G
2010 US Census Data



DP-1

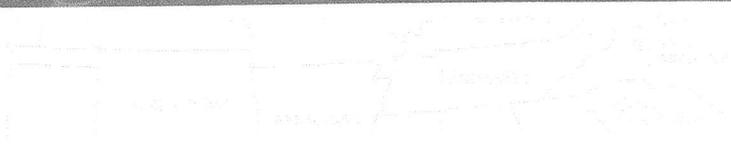
Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Bedford city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	13,074	100.0
Under 5 years	703	5.4
5 to 9 years	759	5.8
10 to 14 years	789	6.0
15 to 19 years	830	6.3
20 to 24 years	658	5.0
25 to 29 years	842	6.4
30 to 34 years	782	6.0
35 to 39 years	812	6.2
40 to 44 years	893	6.8
45 to 49 years	1,043	8.0
50 to 54 years	1,081	8.3
55 to 59 years	893	6.8
60 to 64 years	764	5.8
65 to 69 years	531	4.1
70 to 74 years	426	3.3
75 to 79 years	400	3.1
80 to 84 years	428	3.3
85 years and over	440	3.4
Median age (years)	41.9	(X)
16 years and over	10,670	81.6
18 years and over	10,307	78.8
21 years and over	9,864	75.4
62 years and over	2,649	20.3
65 years and over	2,225	17.0
Male population	5,985	45.8
Under 5 years	340	2.6
5 to 9 years	408	3.1
10 to 14 years	390	3.0
15 to 19 years	416	3.2
20 to 24 years	334	2.6
25 to 29 years	383	2.9
30 to 34 years	361	2.8
35 to 39 years	355	2.7
40 to 44 years	422	3.2
45 to 49 years	485	3.7
50 to 54 years	495	3.8
55 to 59 years	411	3.1
60 to 64 years	341	2.6
65 to 69 years	221	1.7
70 to 74 years	169	1.3
75 to 79 years	154	1.2
80 to 84 years	155	1.2
85 years and over	145	1.1



DP-1

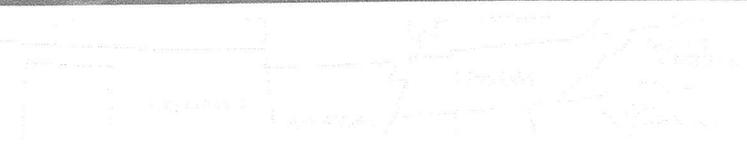
Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Bedford Heights city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	10,751	100.0
Under 5 years	549	5.1
5 to 9 years	544	5.1
10 to 14 years	629	5.9
15 to 19 years	745	6.9
20 to 24 years	608	5.7
25 to 29 years	676	6.3
30 to 34 years	584	5.4
35 to 39 years	574	5.3
40 to 44 years	680	6.3
45 to 49 years	775	7.2
50 to 54 years	880	8.2
55 to 59 years	915	8.5
60 to 64 years	788	7.3
65 to 69 years	562	5.2
70 to 74 years	440	4.1
75 to 79 years	382	3.6
80 to 84 years	237	2.2
85 years and over	183	1.7
Median age (years)	43.3	(X)
16 years and over	8,893	82.7
18 years and over	8,607	80.1
21 years and over	8,174	76.0
62 years and over	2,273	21.1
65 years and over	1,804	16.8
Male population	4,937	45.9
Under 5 years	286	2.7
5 to 9 years	256	2.4
10 to 14 years	327	3.0
15 to 19 years	393	3.7
20 to 24 years	294	2.7
25 to 29 years	319	3.0
30 to 34 years	258	2.4
35 to 39 years	264	2.5
40 to 44 years	317	2.9
45 to 49 years	347	3.2
50 to 54 years	366	3.4
55 to 59 years	415	3.9
60 to 64 years	330	3.1
65 to 69 years	250	2.3
70 to 74 years	201	1.9
75 to 79 years	159	1.5
80 to 84 years	102	0.9
85 years and over	53	0.5



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Berea city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	19,093	100.0
Under 5 years	947	5.0
5 to 9 years	892	4.7
10 to 14 years	977	5.1
15 to 19 years	1,821	9.5
20 to 24 years	2,261	11.8
25 to 29 years	1,182	6.2
30 to 34 years	1,073	5.6
35 to 39 years	972	5.1
40 to 44 years	1,143	6.0
45 to 49 years	1,261	6.6
50 to 54 years	1,489	7.8
55 to 59 years	1,307	6.8
60 to 64 years	1,115	5.8
65 to 69 years	761	4.0
70 to 74 years	607	3.2
75 to 79 years	497	2.6
80 to 84 years	416	2.2
85 years and over	372	1.9
Median age (years)	37.1	(X)
16 years and over	16,089	84.3
18 years and over	15,608	81.7
21 years and over	13,751	72.0
62 years and over	3,316	17.4
65 years and over	2,653	13.9
Male population	9,111	47.7
Under 5 years	471	2.5
5 to 9 years	455	2.4
10 to 14 years	505	2.6
15 to 19 years	866	4.5
20 to 24 years	1,118	5.9
25 to 29 years	583	3.1
30 to 34 years	520	2.7
35 to 39 years	502	2.6
40 to 44 years	560	2.9
45 to 49 years	585	3.1
50 to 54 years	734	3.8
55 to 59 years	646	3.4
60 to 64 years	529	2.8
65 to 69 years	321	1.7
70 to 74 years	234	1.2
75 to 79 years	215	1.1
80 to 84 years	163	0.9
85 years and over	104	0.5



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Brook Park city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	19,212	100.0
Under 5 years	867	4.5
5 to 9 years	1,027	5.3
10 to 14 years	1,314	6.8
15 to 19 years	1,320	6.9
20 to 24 years	964	5.0
25 to 29 years	942	4.9
30 to 34 years	1,042	5.4
35 to 39 years	1,132	5.9
40 to 44 years	1,353	7.0
45 to 49 years	1,541	8.0
50 to 54 years	1,633	8.5
55 to 59 years	1,217	6.3
60 to 64 years	1,053	5.5
65 to 69 years	948	4.9
70 to 74 years	905	4.7
75 to 79 years	912	4.7
80 to 84 years	607	3.2
85 years and over	435	2.3
Median age (years)	43.8	(X)
16 years and over	15,724	81.8
18 years and over	15,174	79.0
21 years and over	14,472	75.3
62 years and over	4,409	22.9
65 years and over	3,807	19.8
Male population	9,224	48.0
Under 5 years	434	2.3
5 to 9 years	530	2.8
10 to 14 years	668	3.5
15 to 19 years	672	3.5
20 to 24 years	518	2.7
25 to 29 years	485	2.5
30 to 34 years	503	2.6
35 to 39 years	577	3.0
40 to 44 years	632	3.3
45 to 49 years	732	3.8
50 to 54 years	850	4.4
55 to 59 years	577	3.0
60 to 64 years	496	2.6
65 to 69 years	406	2.1
70 to 74 years	371	1.9
75 to 79 years	384	2.0
80 to 84 years	262	1.4
85 years and over	127	0.7



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Brooklyn city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	11,169	100.0
Under 5 years	483	4.3
5 to 9 years	568	5.1
10 to 14 years	652	5.8
15 to 19 years	738	6.6
20 to 24 years	572	5.1
25 to 29 years	746	6.7
30 to 34 years	670	6.0
35 to 39 years	700	6.3
40 to 44 years	758	6.8
45 to 49 years	824	7.4
50 to 54 years	900	8.1
55 to 59 years	736	6.6
60 to 64 years	678	6.1
65 to 69 years	566	5.1
70 to 74 years	452	4.0
75 to 79 years	411	3.7
80 to 84 years	368	3.3
85 years and over	347	3.1
Median age (years)	42.9	(X)
16 years and over	9,322	83.5
18 years and over	9,040	80.9
21 years and over	8,624	77.2
62 years and over	2,541	22.8
65 years and over	2,144	19.2
Male population	5,384	48.2
Under 5 years	247	2.2
5 to 9 years	273	2.4
10 to 14 years	347	3.1
15 to 19 years	426	3.8
20 to 24 years	279	2.5
25 to 29 years	347	3.1
30 to 34 years	342	3.1
35 to 39 years	332	3.0
40 to 44 years	355	3.2
45 to 49 years	403	3.6
50 to 54 years	451	4.0
55 to 59 years	349	3.1
60 to 64 years	333	3.0
65 to 69 years	251	2.2
70 to 74 years	220	2.0
75 to 79 years	158	1.4
80 to 84 years	137	1.2
85 years and over	134	1.2



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Cleveland city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	396,815	100.0
Under 5 years	28,095	7.1
5 to 9 years	25,911	6.5
10 to 14 years	26,292	6.6
15 to 19 years	30,637	7.7
20 to 24 years	30,407	7.7
25 to 29 years	28,749	7.2
30 to 34 years	25,247	6.4
35 to 39 years	24,057	6.1
40 to 44 years	25,498	6.4
45 to 49 years	29,385	7.4
50 to 54 years	30,341	7.6
55 to 59 years	25,398	6.4
60 to 64 years	19,302	4.9
65 to 69 years	13,630	3.4
70 to 74 years	10,917	2.8
75 to 79 years	9,142	2.3
80 to 84 years	7,122	1.8
85 years and over	6,685	1.7
Median age (years)	35.7	(X)
16 years and over	311,157	78.4
18 years and over	299,158	75.4
21 years and over	279,342	70.4
62 years and over	58,264	14.7
65 years and over	47,496	12.0
Male population	190,285	48.0
Under 5 years	14,035	3.5
5 to 9 years	13,028	3.3
10 to 14 years	13,299	3.4
15 to 19 years	15,301	3.9
20 to 24 years	14,545	3.7
25 to 29 years	13,563	3.4
30 to 34 years	12,287	3.1
35 to 39 years	11,768	3.0
40 to 44 years	12,663	3.2
45 to 49 years	14,429	3.6
50 to 54 years	15,041	3.8
55 to 59 years	12,624	3.2
60 to 64 years	8,998	2.3
65 to 69 years	5,958	1.5
70 to 74 years	4,515	1.1
75 to 79 years	3,597	0.9
80 to 84 years	2,588	0.7
85 years and over	2,046	0.5



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Cleveland Heights city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	46,121	100.0
Under 5 years	2,810	6.1
5 to 9 years	2,660	5.8
10 to 14 years	2,883	6.3
15 to 19 years	3,102	6.7
20 to 24 years	3,685	8.0
25 to 29 years	4,234	9.2
30 to 34 years	3,162	6.9
35 to 39 years	2,899	6.3
40 to 44 years	2,530	5.5
45 to 49 years	2,673	5.8
50 to 54 years	3,142	6.8
55 to 59 years	3,166	6.9
60 to 64 years	2,929	6.4
65 to 69 years	2,018	4.4
70 to 74 years	1,406	3.0
75 to 79 years	1,109	2.4
80 to 84 years	871	1.9
85 years and over	842	1.8
Median age (years)	35.8	(X)
16 years and over	37,163	80.6
18 years and over	35,841	77.7
21 years and over	33,969	73.7
62 years and over	7,891	17.1
65 years and over	6,246	13.5
Male population	21,487	46.6
Under 5 years	1,452	3.1
5 to 9 years	1,348	2.9
10 to 14 years	1,485	3.2
15 to 19 years	1,529	3.3
20 to 24 years	1,885	4.1
25 to 29 years	2,073	4.5
30 to 34 years	1,462	3.2
35 to 39 years	1,328	2.9
40 to 44 years	1,172	2.5
45 to 49 years	1,210	2.6
50 to 54 years	1,378	3.0
55 to 59 years	1,369	3.0
60 to 64 years	1,271	2.8
65 to 69 years	898	1.9
70 to 74 years	592	1.3
75 to 79 years	408	0.9
80 to 84 years	344	0.7
85 years and over	283	0.6



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Euclid city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	48,920	100.0
Under 5 years	2,859	5.8
5 to 9 years	2,944	6.0
10 to 14 years	3,221	6.6
15 to 19 years	3,425	7.0
20 to 24 years	2,613	5.3
25 to 29 years	2,820	5.8
30 to 34 years	2,846	5.8
35 to 39 years	3,098	6.3
40 to 44 years	3,117	6.4
45 to 49 years	3,720	7.6
50 to 54 years	4,072	8.3
55 to 59 years	3,591	7.3
60 to 64 years	2,798	5.7
65 to 69 years	1,985	4.1
70 to 74 years	1,611	3.3
75 to 79 years	1,404	2.9
80 to 84 years	1,310	2.7
85 years and over	1,486	3.0
Median age (years)	41.0	(X)
16 years and over	39,190	80.1
18 years and over	37,697	77.1
21 years and over	35,946	73.5
62 years and over	9,379	19.2
65 years and over	7,796	15.9
Male population	21,902	44.8
Under 5 years	1,416	2.9
5 to 9 years	1,480	3.0
10 to 14 years	1,635	3.3
15 to 19 years	1,753	3.6
20 to 24 years	1,212	2.5
25 to 29 years	1,269	2.6
30 to 34 years	1,242	2.5
35 to 39 years	1,319	2.7
40 to 44 years	1,374	2.8
45 to 49 years	1,670	3.4
50 to 54 years	1,768	3.6
55 to 59 years	1,598	3.3
60 to 64 years	1,256	2.6
65 to 69 years	816	1.7
70 to 74 years	661	1.4
75 to 79 years	537	1.1
80 to 84 years	473	1.0
85 years and over	423	0.9



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Fairview Park city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	16,826	100.0
Under 5 years	997	5.9
5 to 9 years	929	5.5
10 to 14 years	1,010	6.0
15 to 19 years	969	5.8
20 to 24 years	715	4.2
25 to 29 years	1,039	6.2
30 to 34 years	1,157	6.9
35 to 39 years	1,101	6.5
40 to 44 years	1,073	6.4
45 to 49 years	1,272	7.6
50 to 54 years	1,409	8.4
55 to 59 years	1,275	7.6
60 to 64 years	1,048	6.2
65 to 69 years	774	4.6
70 to 74 years	636	3.8
75 to 79 years	518	3.1
80 to 84 years	471	2.8
85 years and over	433	2.6
Median age (years)	42.3	(X)
16 years and over	13,671	81.2
18 years and over	13,270	78.9
21 years and over	12,793	76.0
62 years and over	3,458	20.6
65 years and over	2,832	16.8
Male population	8,067	47.9
Under 5 years	502	3.0
5 to 9 years	464	2.8
10 to 14 years	537	3.2
15 to 19 years	497	3.0
20 to 24 years	360	2.1
25 to 29 years	503	3.0
30 to 34 years	583	3.5
35 to 39 years	553	3.3
40 to 44 years	524	3.1
45 to 49 years	605	3.6
50 to 54 years	671	4.0
55 to 59 years	634	3.8
60 to 64 years	488	2.9
65 to 69 years	336	2.0
70 to 74 years	260	1.5
75 to 79 years	212	1.3
80 to 84 years	198	1.2
85 years and over	140	0.8



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Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Garfield Heights city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	28,849	100.0
Under 5 years	1,780	6.2
5 to 9 years	1,906	6.6
10 to 14 years	2,104	7.3
15 to 19 years	2,261	7.8
20 to 24 years	1,600	5.5
25 to 29 years	1,649	5.7
30 to 34 years	1,833	6.4
35 to 39 years	1,921	6.7
40 to 44 years	1,828	6.3
45 to 49 years	2,059	7.1
50 to 54 years	2,133	7.4
55 to 59 years	1,854	6.4
60 to 64 years	1,472	5.1
65 to 69 years	1,040	3.6
70 to 74 years	855	3.0
75 to 79 years	758	2.6
80 to 84 years	820	2.8
85 years and over	976	3.4
Median age (years)	38.5	(X)
16 years and over	22,574	78.2
18 years and over	21,645	75.0
21 years and over	20,439	70.8
62 years and over	5,273	18.3
65 years and over	4,449	15.4
Male population	13,270	46.0
Under 5 years	885	3.1
5 to 9 years	970	3.4
10 to 14 years	1,097	3.8
15 to 19 years	1,158	4.0
20 to 24 years	774	2.7
25 to 29 years	786	2.7
30 to 34 years	841	2.9
35 to 39 years	868	3.0
40 to 44 years	853	3.0
45 to 49 years	928	3.2
50 to 54 years	1,002	3.5
55 to 59 years	866	3.0
60 to 64 years	658	2.3
65 to 69 years	447	1.5
70 to 74 years	350	1.2
75 to 79 years	264	0.9
80 to 84 years	295	1.0
85 years and over	228	0.8



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Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Lakewood city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	52,131	100.0
Under 5 years	3,023	5.8
5 to 9 years	2,640	5.1
10 to 14 years	2,792	5.4
15 to 19 years	2,818	5.4
20 to 24 years	3,904	7.5
25 to 29 years	5,936	11.4
30 to 34 years	4,562	8.8
35 to 39 years	3,806	7.3
40 to 44 years	3,529	6.8
45 to 49 years	3,629	7.0
50 to 54 years	3,830	7.3
55 to 59 years	3,324	6.4
60 to 64 years	2,608	5.0
65 to 69 years	1,662	3.2
70 to 74 years	1,192	2.3
75 to 79 years	964	1.8
80 to 84 years	972	1.9
85 years and over	940	1.8
Median age (years)	35.4	(X)
16 years and over	43,131	82.7
18 years and over	41,916	80.4
21 years and over	40,285	77.3
62 years and over	7,198	13.8
65 years and over	5,730	11.0
Male population	25,613	49.1
Under 5 years	1,551	3.0
5 to 9 years	1,318	2.5
10 to 14 years	1,456	2.8
15 to 19 years	1,444	2.8
20 to 24 years	1,916	3.7
25 to 29 years	2,966	5.7
30 to 34 years	2,341	4.5
35 to 39 years	1,946	3.7
40 to 44 years	1,810	3.5
45 to 49 years	1,833	3.5
50 to 54 years	1,874	3.6
55 to 59 years	1,672	3.2
60 to 64 years	1,251	2.4
65 to 69 years	774	1.5
70 to 74 years	508	1.0
75 to 79 years	375	0.7
80 to 84 years	336	0.6
85 years and over	242	0.5



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Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Parma city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	81,601	100.0
Under 5 years	4,491	5.5
5 to 9 years	4,358	5.3
10 to 14 years	4,755	5.8
15 to 19 years	5,107	6.3
20 to 24 years	4,922	6.0
25 to 29 years	5,478	6.7
30 to 34 years	5,117	6.3
35 to 39 years	4,974	6.1
40 to 44 years	5,353	6.6
45 to 49 years	6,076	7.4
50 to 54 years	6,333	7.8
55 to 59 years	5,668	6.9
60 to 64 years	4,566	5.6
65 to 69 years	3,459	4.2
70 to 74 years	2,929	3.6
75 to 79 years	2,666	3.3
80 to 84 years	2,540	3.1
85 years and over	2,809	3.4
Median age (years)	41.5	(X)
16 years and over	66,987	82.1
18 years and over	64,916	79.6
21 years and over	61,944	75.9
62 years and over	16,976	20.8
65 years and over	14,403	17.7
Male population	39,272	48.1
Under 5 years	2,304	2.8
5 to 9 years	2,164	2.7
10 to 14 years	2,484	3.0
15 to 19 years	2,600	3.2
20 to 24 years	2,474	3.0
25 to 29 years	2,737	3.4
30 to 34 years	2,580	3.2
35 to 39 years	2,569	3.1
40 to 44 years	2,606	3.2
45 to 49 years	3,019	3.7
50 to 54 years	3,104	3.8
55 to 59 years	2,744	3.4
60 to 64 years	2,149	2.6
65 to 69 years	1,587	1.9
70 to 74 years	1,207	1.5
75 to 79 years	1,073	1.3
80 to 84 years	966	1.2
85 years and over	905	1.1



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Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: South Euclid city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	22,295	100.0
Under 5 years	1,224	5.5
5 to 9 years	1,363	6.1
10 to 14 years	1,637	7.3
15 to 19 years	1,995	8.9
20 to 24 years	1,375	6.2
25 to 29 years	1,271	5.7
30 to 34 years	1,420	6.4
35 to 39 years	1,546	6.9
40 to 44 years	1,391	6.2
45 to 49 years	1,541	6.9
50 to 54 years	1,816	8.1
55 to 59 years	1,588	7.1
60 to 64 years	1,256	5.6
65 to 69 years	836	3.7
70 to 74 years	591	2.7
75 to 79 years	475	2.1
80 to 84 years	488	2.2
85 years and over	482	2.2
Median age (years)	37.9	(X)
16 years and over	17,717	79.5
18 years and over	16,946	76.0
21 years and over	15,702	70.4
62 years and over	3,604	16.2
65 years and over	2,872	12.9
Male population	10,172	45.6
Under 5 years	633	2.8
5 to 9 years	673	3.0
10 to 14 years	798	3.6
15 to 19 years	1,017	4.6
20 to 24 years	742	3.3
25 to 29 years	572	2.6
30 to 34 years	622	2.8
35 to 39 years	678	3.0
40 to 44 years	610	2.7
45 to 49 years	678	3.0
50 to 54 years	795	3.6
55 to 59 years	670	3.0
60 to 64 years	511	2.3
65 to 69 years	381	1.7
70 to 74 years	241	1.1
75 to 79 years	192	0.9
80 to 84 years	189	0.8
85 years and over	170	0.8



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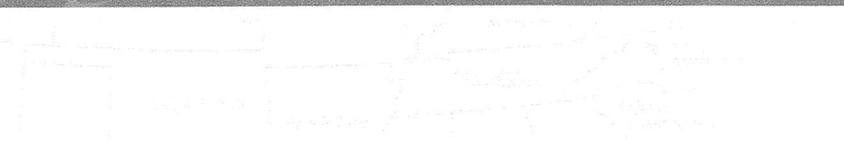
Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: University Heights city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	13,539	100.0
Under 5 years	1,058	7.8
5 to 9 years	836	6.2
10 to 14 years	740	5.5
15 to 19 years	1,409	10.4
20 to 24 years	1,697	12.5
25 to 29 years	866	6.4
30 to 34 years	1,040	7.7
35 to 39 years	851	6.3
40 to 44 years	734	5.4
45 to 49 years	636	4.7
50 to 54 years	727	5.4
55 to 59 years	682	5.0
60 to 64 years	681	5.0
65 to 69 years	451	3.3
70 to 74 years	312	2.3
75 to 79 years	245	1.8
80 to 84 years	292	2.2
85 years and over	282	2.1
Median age (years)	30.7	(X)
16 years and over	10,753	79.4
18 years and over	10,463	77.3
21 years and over	8,868	65.5
62 years and over	1,958	14.5
65 years and over	1,582	11.7
Male population	6,452	47.7
Under 5 years	530	3.9
5 to 9 years	434	3.2
10 to 14 years	380	2.8
15 to 19 years	680	5.0
20 to 24 years	863	6.4
25 to 29 years	414	3.1
30 to 34 years	507	3.7
35 to 39 years	405	3.0
40 to 44 years	363	2.7
45 to 49 years	285	2.1
50 to 54 years	329	2.4
55 to 59 years	297	2.2
60 to 64 years	306	2.3
65 to 69 years	204	1.5
70 to 74 years	137	1.0
75 to 79 years	105	0.8
80 to 84 years	108	0.8
85 years and over	105	0.8



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Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/profiletd.pdf>.

GEO: Warrensville Heights city, Ohio

Subject	Number	Percent
SEX AND AGE		
Total population	13,542	100.0
Under 5 years	926	6.8
5 to 9 years	885	6.5
10 to 14 years	901	6.7
15 to 19 years	973	7.2
20 to 24 years	930	6.9
25 to 29 years	862	6.4
30 to 34 years	724	5.3
35 to 39 years	693	5.1
40 to 44 years	717	5.3
45 to 49 years	828	6.1
50 to 54 years	926	6.8
55 to 59 years	891	6.6
60 to 64 years	921	6.8
65 to 69 years	751	5.5
70 to 74 years	598	4.4
75 to 79 years	415	3.1
80 to 84 years	312	2.3
85 years and over	289	2.1
Median age (years)	39.2	(X)
16 years and over	10,647	78.6
18 years and over	10,218	75.5
21 years and over	9,676	71.5
62 years and over	2,875	21.2
65 years and over	2,365	17.5
Male population	5,776	42.7
Under 5 years	461	3.4
5 to 9 years	463	3.4
10 to 14 years	468	3.5
15 to 19 years	472	3.5
20 to 24 years	416	3.1
25 to 29 years	342	2.5
30 to 34 years	295	2.2
35 to 39 years	284	2.1
40 to 44 years	299	2.2
45 to 49 years	341	2.5
50 to 54 years	354	2.6
55 to 59 years	325	2.4
60 to 64 years	348	2.6
65 to 69 years	291	2.1
70 to 74 years	259	1.9
75 to 79 years	164	1.2
80 to 84 years	116	0.9
85 years and over	78	0.6

Attachment H
Application Self Scoring

Local Government Innovation Fund Program

Application Scoring

Lead Applicant	First Suburbs Consortium
Project Name	Implementation of a Property Assessed Clean Energy Prog

<input checked="" type="checkbox"/>	Grant Application
-------------------------------------	--------------------------

or

<input type="checkbox"/>	Loan Application
--------------------------	-------------------------

The Local Government Innovation Fund Council
77 South High Street
P.O. Box 1001
Columbus, Ohio 43216-1001
(614) 995-2292

Local Government Innovation Fund Project Scoring Sheet

Section 1: Financing Measures

Financing Measures	Description	Criteria	Max Points	Applicant Self Score	Validated Score
Financial Information	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	Applicant provides a thorough, detailed and complete financial information	5	<input checked="" type="radio"/>	
		Applicant provided more than minimum requirements but did not provide additional justification or support	3	<input type="radio"/>	
		Applicant provided minimal financial information	1	<input type="radio"/>	
		Points			5
Repayment Structure (Loan Only)	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency rainy day, or contingency fund, etc.).	Applicant clearly demonstrates a secondary repayment source.	5	<input type="radio"/>	
		Applicant does not have a secondary repayment source.	0	<input type="radio"/>	
		Points			0
Local Match	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	70% or greater	5	<input type="radio"/>	
		40-69.99%	3	<input type="radio"/>	
		10-39.99%	1	<input checked="" type="radio"/>	
		Points			1
Total Section Points				6	0

Section 2: Collaborative Measures

Collaborative Measures	Description	Criteria	Max Points	Applicant Self Score	Validated Score
Population	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.	Applicant (or collaborative partner) is not a county and has a population of less than 20,000 residents	5	<input type="radio"/>	
		Applicant (or collaborative partner) is a county but has less than 235,000	5	<input type="radio"/>	
		Applicant (or collaborative partner) is not a county but has a population 20,001 or greater.	3	<input checked="" type="radio"/>	
		Applicant (or collaborative partner) is a county with a population of 235,001 residents or more	3	<input type="radio"/>	
		Points			0
Participating Entities	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.)	More than one applicant	5	<input checked="" type="radio"/>	
		Single applicant	1	<input type="radio"/>	
		Points			5
Total Section Points				5	0

Local Government Innovation Fund Project Scoring Sheet

Section 3: Success Measures

Success Measures	Description	Criteria	Points	Applicant Self Score	Validated Score
Expected Return	<i>Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance) an expected return. The return must be derived from the applicant's cost basis. The expected return is ranked in one of the following percentage categories:</i>	75% or greater	30	<input checked="" type="radio"/>	
		25.01% to 74.99%	20	<input type="radio"/>	
		Less than 25%	10	<input type="radio"/>	
		Points		30	0
Past Success	<i>Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.</i>	Yes	5	<input checked="" type="radio"/>	
		No	0	<input type="radio"/>	
		Points		5	0
Scalable/Replicable Proposal	<i>Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.</i>	The project is both scalable and replicable	10	<input checked="" type="radio"/>	
		The project is either scalable or replicable	5	<input type="radio"/>	
		Does not apply	0	<input type="radio"/>	
		Points		10	0
Probability of Success	<i>Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.</i>	Provided	5	<input checked="" type="radio"/>	
		Not Provided	0	<input type="radio"/>	
		Points		5	0
Total Section Points				50	0

Section 4: Significance Measures

Significance Measures	Description	Criteria	Points Assigned	Applicant Self Score	Validated Score
Performance Audit Implementation /Cost Benchmarking	<i>The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.</i>	Project implements a recommendation from an audit or is informed by benchmarking	5	<input type="radio"/>	
		Project does not implement a recommendation from an audit and is not informed by benchmarking	0	<input checked="" type="radio"/>	
		Points		0	0
Economic Impact	<i>Applicant demonstrates the project will promote business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)</i>	Applicant clearly demonstrates economic impact	5	<input checked="" type="radio"/>	
		Applicant mentions but does not prove economic impact	3	<input type="radio"/>	
		Applicant does not demonstrate an economic impact	0	<input type="radio"/>	
		Points		5	0
Response to Economic Demand	<i>The project responds to current substantial changes in economic demand for local or regional government services.</i>	Yes	5	<input checked="" type="radio"/>	
		No	0	<input type="radio"/>	
		Points		5	0
Total Section Points				10	0

Section 5: Council Measures			
Council Measures	Description	Criteria	Points Assigned
Council Preference	Council Ranking for Competitive Rounds	The Applicant Does Not Fill Out This Section; This is for the Local Government Innovation Fund Council only. The points for this section is based on the applicant demonstrating innovation or inventiveness with the project	
Total Section Points (10max)			

Scoring Summary			
		Applicant Self Score	Validated Score
Section 1: Financing Measures		0	0
Section 2: Collaborative Measures		0	0
Section 3: Success Measures		50	0
Section 4: Significance Measures		10	0
Total Base Points:		60	0

Reviewer Comments
From Applicant: Fields in Section 1 and Section 2 are not accurately calculated in this form, nor accurately reflected in the Total Base Points.

Attachment "C"

Program Budget

PROJECT INCOME	Anticipated	Committed	Total
Government Grants	\$100,000	\$0	\$100,000
Foundations (Other)	\$0	\$0	\$0
Corporations	\$0	\$0	\$0
United Way or other federated campaigns	\$0	\$0	\$0
Individual contributions	\$0	\$0	\$0
Fundraising events and products	\$0	\$0	\$0
Membership Income	\$12,000	\$13,000	\$25,000
Endowed income	\$0	\$0	\$0
Government contracts	\$0	\$0	\$0
Fees / Earned Income	\$0	\$0	\$0
Miscellaneous Income	\$0	\$0	\$0
TOTAL	\$112,000	\$13,000	\$125,000

PROJECT EXPENSES	Budgeted
Salaries and wages	\$0
Benefits and Payroll Taxes	\$0
Consultants	\$50,000
Professional Services - Legal	\$55,000
Professional Services - IT	\$5,000
Travel	\$3,000
Equipment	\$2,000
Office Supplies/Materials	\$1,500
Printing	\$0
Utilities	\$1,000
Postage and mailing	\$500
Rent/Occupancy	\$0
Marketing	\$5,000
Miscellaneous	\$2,000
TOTAL	\$125,000

Attachment F

First Suburbs Consortium Resolution No. 2012-02

WHEREAS, the First Suburbs Consortium member communities of Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights, partnering with the City of Cleveland, have come together to form the Northeast Ohio Advanced Energy District to provide financing for energy efficiency and advanced energy improvements on commercial and industrial properties through a special improvement district as provided for in Ohio House Bill 1 enacted in July, 2009 and Ohio Senate Bill 232 enacted June 2010; and

WHEREAS, the first round of pilot projects will be implemented in 2012 and reviewed to determine the possible expansion of the district to include additional municipalities in future project rounds; and

WHEREAS, the First Suburbs Consortium will initiate a proposal to the Local Government Innovation Fund as a lead agency; and

NOW THEREFORE, BE IT RESOLVED, by the First Suburbs Consortium, State of Ohio, that:

SECTION 1: The First Suburbs Consortium member communities and the City of Cleveland will participate in a Local Government Innovation Fund grant request participating as eligible partners with the Northeast Ohio Advanced Energy District and AMB Logical Alternatives, LLC; and

SECTION 2, That the fifteen member communities will participate in the evaluation process established by Northeast Ohio Advanced Energy District to implement and determine the process of opening the Northeast Ohio Advanced Energy District to additional member communities within Cuyahoga County; and

SECTION 3, that the First Suburbs Consortium hereby authorizes and directs the Chairman and/or his designee to take appropriate action to implement this Resolution.

Passed: February 29, 2012



Mayor Bill Cervenik
FSC Chair

Resolution No. 2012-02

WHEREAS, the First Suburbs Consortium member communities of Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights, partnering with the City of Cleveland, have come together to form the Northeast Ohio Advanced Energy District to provide financing for energy efficiency and advanced energy improvements on commercial and industrial properties through a special improvement district as provided for in Ohio House Bill 1 enacted in July, 2009 and Ohio Senate Bill 232 enacted June 2010; and

WHEREAS, the first round of pilot projects will be implemented in 2012 and reviewed to determine the possible expansion of the district to include additional municipalities in future project rounds; and

WHEREAS, the First Suburbs Consortium will initiate a proposal to the Local Government Innovation Fund as a lead agency; and

NOW THEREFORE, BE IT RESOLVED, by the First Suburbs Consortium, State of Ohio, that:

SECTION 1: The First Suburbs Consortium member communities and the City of Cleveland will participate in a Local Government Innovation Fund grant request participating as eligible partners with the Northeast Ohio Advanced Energy District and AMB Logical Alternatives, LLC; and

SECTION 2, That the fifteen member communities will participate in the evaluation process established by Northeast Ohio Advanced Energy District to implement and determine the process of opening the Northeast Ohio Advanced Energy District to additional member communities within Cuyahoga County; and

SECTION 3, that the First Suburbs Consortium hereby authorizes and directs the Chairman and/or his designee to take appropriate action to implement this Resolution.

DANIEL S. POCEK, Mayor of Bedford
Name


Signature

3/1/12
Date

Attachment E
Northeast Ohio Advanced Energy District
Partnership Agreement

The City of Berea, Ohio, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

Mayor Cyril Kleem

(Name of Signatory Authority)

Cyril Kleem
Signature

4-12-12

Date



City of Cleveland

Frank G. Jackson, Mayor

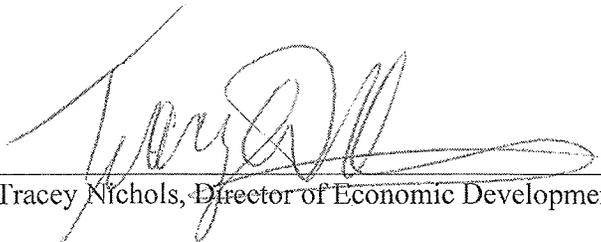
Department of Economic Development
Tracey A. Nichols, Director
601 Lakeside Avenue, Room 210
Cleveland, Ohio 44114-1070
216/664-2406
www.city.cleveland.oh.us

**Northeast Ohio Advanced Energy District
Partnership Agreement**

The City of Cleveland, as an honorary member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.



Tracey Nichols, Director of Economic Development

4/12/12

Date

**Northeast Ohio Advanced Energy District
Partnership Agreement**

The City of Cleveland Heights, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

ROBERT C DOWNEY

(Name of Signatory Authority)

Robert C. Downey

Signature

Date

3/2/12

Northeast Ohio Advanced Energy District Partnership Agreement

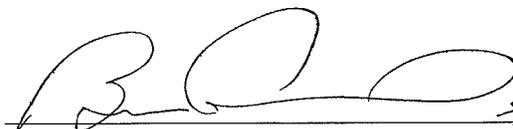
The City of Euclid, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

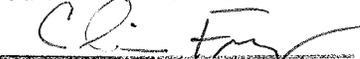
Bill Cervenik, Mayor

(Name of Signatory Authority)


Signature

3/5/12
Date

APPROVED AS TO FORM


DIRECTOR OF LAW
CITY OF EUCLID, OHIO

**Northeast Ohio Advanced Energy District
Partnership Agreement**

The City of Fairview Park, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

Eileen Ann Patton, Mayor
(Name of Signatory Authority)

Eileen A Patton 3/2/12
Signature Date

Northeast Ohio Advanced Energy District Partnership Agreement

The City of GAYFIELD HEIGHTS, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

NORSEEN M. KUBAN

(Name of Signatory Authority)

Norseen M. Kuban 4/30/2012

Signature

Date

**Northeast Ohio Advanced Energy District
Partnership Agreement**

The City of Lakewood, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

Don Siley

(Name of Signatory Authority)

[Handwritten Signature]
Signature

4/24/12
Date

Northeast Ohio Advanced Energy District Partnership Agreement

The City of South Euclid, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

Georgine Welo, Mayor
(Name of Signatory Authority)

Georgine Welo 3-6-12

Signature Date

**Northeast Ohio Advanced Energy District
Partnership Agreement**

The City of University Heights, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

Susan K. Infeld
(Name of Signatory Authority)

<u>Susan K. Infeld</u>	<u>4-10-12</u>
Signature	Date

**Northeast Ohio Advanced Energy District
Partnership Agreement**

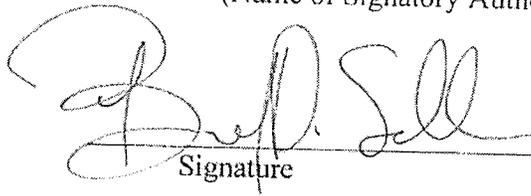
The City of **Warrensville Heights**, as a member of the First Suburbs Consortium and First Suburbs Development Council, is partnering with the cities of:

Bedford, Bedford Heights, Berea, Brook Park, Brooklyn, Cleveland, Cleveland Heights, Euclid, Fairview Park, Garfield Heights, Lakewood, Parma, South Euclid, University Heights and Warrensville Heights

to establish, launch, market, and implement a Property Assessed Clean Energy (PACE) Program through the Northeast Ohio Advanced Energy District. The PACE Program provides a mechanism to finance energy efficiency improvements and alternative energy projects on commercial and industrial properties located within the partner cities.

Bradley D. Sellers

(Name of Signatory Authority)


Signature

3-5-12

Date



April 2, 2012

Jennifer Kruzmad
First Suburb Consortium
Cleveland Heights City Hall
40 Severance Circle Hall
Cleveland Heights, Ohio 44118

RE: Application Cure Letter

Dear Jennifer Kruzmad:

The Ohio Department of Development (Development) has received and is currently reviewing your application for Round 1 of Local Government Innovation Fund program. During this review Development has determined that additional information is needed for your application. The identified item(s) requiring your attention are listed on the attached page(s). Please respond only to the issues raised. Failure to fully address all the identified items could lead to a competitive score reduction or ineligibility for Round 1 of the Local Government Innovation Fund program. **A written response from the applicant to this completeness review is due to Development no later than 5:00 p.m. on April 30, 2012.** Please send the response in a single email to lgif@development.ohio.gov and include "Cure—Project Name" in the subject line.

While this cure letter represents the additional information needed for Development review, the Local Government Innovation Council continues to reserve the right to request additional information about your application.

Thank you once again for your participation in Local Government Innovation program. Please contact the Office of Redevelopment at lgif@development.ohio.gov or 614-995-2292 if you have further questions regarding your application or the information requested in this letter.

Sincerely,

Thea J. Walsh, AICP
Deputy Chief, Office of Redevelopment
Ohio Department of Development

Local Government Innovation Fund Completeness Review

Applicant: The First Suburb Consortium
Project Name: Implementation of a Property Assessed Clean Energy Program
Request Type: Grant

Issues for Response

1. Match

A minimum of 10% match is required for all projects. Matching funds must be 10% of the **total project cost** (not 10% of the funding request). Please document your 10% match and provide evidence of the contribution.

For **in-kind contributions**, please provide documentation as outlined in section 2.06 of the Local Government Innovation Fund program policies. Certification of in-kind contributions may only be made for past investments. Anticipated in-kind contributions must be certified **after** the contribution is made.

2. Budget

Please provide a line item budget that includes at minimum: 1) the sources of all funds being contributed to the project include **all** sources—cash, in-kind, etc.; 2) the uses of all funds (provide a line item for each use); 3) the total project costs (including the funding request **and** the local match. Please be sure that all uses of funds are eligible expenses as set forth in the program guidelines.

Example:

Collaboration Village's Project Budget

Sources of Funds

LGIF Request	\$100,000
Match Contribution (10%)	\$ 11,111
Total	\$111,111

Uses of Funds

Consultant Fees for Study	\$111,111
Total	\$111,111

Total Project Cost: \$111,111

3. Resolutions of Support

Resolutions of support must be provided by the governing body of the main applicant and each collaborative partner. If the collaborative partner is a private entity with no governing body, a letter of support **for the project** is required.

4. Partnership Agreements

Partnership agreements must be signed by all parties listed as collaborative partners. Please provide a partnership agreement that at minimum: 1) lists all collaborative partners; 2) lists the nature of the partnership; and 3) is signed by all parties. Please note, partnership agreements must be specific to the project for which funding is requested.