

Ashtabula County
Educational Service
Center

Name of Project
Consolidating Student
Transportation in the
Ashtabula County School
Districts

TAB 1: CONTACT INFORMATION

Name of Main Applicant: Ashtabula County Educational Service Center

Address of Main Applicant: 4200 State Road
Ashtabula, OH 44004

Phone/Fax: Phone: (440) 576-9023
Fax: (440) 576-3065

Email Address: john.rubesich@neomin.org

Applicant Contact: John M. Rubesich
Superintendent

County: Ashtabula County

TAB 2: COLLABORATIVE PARTNERS

Name of Collaborative Partner: Community Bus Services, Incorporated

Address: 11 Federal Plaza Central, Suite 908
Youngstown, OH 44503

Phone/Fax: Phone: (330) 743-7726 Ext. 2015
Fax: (330) 743-9303

Email Address: tthomas@com-bus.com

Name of Collaborative Partner: Trumbull County Educational Service Center

Address: 6000 Youngstown Warren Road
Niles, OH 44446-4603

Phone/Fax: Phone: (330) 505.2800
Fax: (330) 505.2814

Email Address: robert.marino@neomin.org

Nature of Partnership: Seek educational funding for a feasibility study

Schools

Ashtabula Area City School District
2630 West 13th Street
Ashtabula, OH 44004
Phone: (440) 992-1202
Fax: (440) 992-1209
E-mail: joseph.donatone@neomin.org

Ashtabula County Board of Developmental Disabilities
2505 South Ridge East
Ashtabula, OH 44004
Phone: (440) 224-2155
Fax: (440) 224-0678
E-Mail: anne.zeitler@ashtabuladd.org

Ashtabula County Career and Technical Center
1565 State Route 167
Jefferson, OH 44047
Phone: (440) 576-6015
Fax: (440) 576-5732
E-mail: jerome.brockway@atech.edu

Buckeye Local School District
3436 Edgewood Drive
Ashtabula, OH 44004
Phone: (440) 998-4411
Fax: (440) 992-8369
E-mail: nancy.l.williams@neomin.org

Conneaut Area City School District
400 Mill Street, Suite B
Conneaut, OH 44030
Phone: (440) 593-7200
Fax: (440) 593-6253
E-mail: khouston@cacsk12.org

Geneva Area City School District
135 South Eagle Street
Geneva, OH 44041
Phone: (440) 466-4831
Fax: (440) 466-0908
E-mail: mary.zappitelli@neomin.org

Grand Valley Local School District
1111 Grand Valley Avenue, West, Suite A
Orwell, OH 44076
Phone: (440) 437-6260
Fax: (440) 437-1025
E-mail: william.nye@neomin.org

Jefferson Area Local School District
121 South Poplar Street
Jefferson, OH 44047
Phone: (440) 576-9180
Fax: (440) 576-9876
E-mail: douglas.hladek@neomin.org

Pymatuning Valley Local School District
P. O. Box 290
Andover, OH 44003
Phone: (440) 293-6488
Fax: (440) 293-7654
E-mail: alex.geordan@neomin.org

Business

Community Bus Services, Incorporated
11 Federal Plaza Central, Suite 908
Youngstown, OH 44503
Phone: (330) 743-7726 Ext. 2015
Fax: (330) 743-9303
E-Mail: tthomas@com-bus.com

The **Ashtabula County Educational Service Center** and the **Trumbull County Educational Service Center** are members of Ohio's statutorily created system that provides leadership, professional development, creativity, innovation, technical support and assistance to meet the customer-driven needs of school districts, their students, and the state of Ohio. Educational Service Centers have elected boards to ensure proper public oversight and accountability. Both Educational Service Centers maximize federal, state, and local dollars to provide services to the school districts of Ashtabula and Trumbull counties. Collaborative ventures include special education services, student programs, cooperative endeavors, high quality professional development, and community partnerships.

Community Bus Services, Incorporated was incorporated in the State of Ohio on July 23, 1982. Terrence V. Thomas, President/CEO, and Richard M. Thomas, the Secretary/Treasurer own the Company. Community Bus Services, Inc. operates student transportation service throughout Northeast & Central Ohio in Cuyahoga, Franklin, Lake, Mahoning and Trumbull counties. Our school bus passenger experience focuses on special needs transportation, including the medically fragile population, but also includes regular-education transportation operations, as well as transportation management and vehicle maintenance services.

Community Bus Services, Inc. traces its beginnings to 1933 when founder James F. Thomas first began providing contract Youngstown City Schools special needs students with transportation using station wagons. By 1975, the family enterprise had grown to 11 vans. Then, in 1982, Mr. Thomas was awarded a citywide contract to provide transportation for students with special needs in Youngstown and the fleet was expanded to 40 school buses. The company was then incorporated as Special Busing. In 1990 James Thomas passed ownership of the company to his sons, Terry and Richard, while maintaining an active role in the company in an advisory capacity.

Since 1990, the company has grown to its present fleet size of over 200 buses operating from four facilities in Columbus, Madison, Youngstown, and Warren, Ohio. The company name was changed from Special Busing, Inc. to Community Bus Services, Inc. on May 15, 1998 to better reflect its expanded focus on serving the transportation needs of the entire community and providing regular education student transportation service as well as special education transportation service.

Community Bus Services, Inc. is organized into various work units and departments to ensure efficient and cost-effective functioning and control. Employees' particular duties, obligations, and areas of responsibility are defined in their position descriptions, operational and personnel manuals, and/or by assignment and direction of supervisory and management associates. Employees are primarily responsible to their immediate supervisor for the completion of specific work assignments and the quality, quantity, and timeliness of such work duties.

Driver training, with an emphasis on safety and student behavior management, is our primary focus at CBS. Our program is continually reviewed and is improved upon and updated as needed to ensure our customers they are provided with the best-trained drivers available.

When a prospective driver submits an application, a thorough review of driving records and verification of the technical requirements necessary to operating a vehicle is conducted. Extensive criminal background investigations are done, and each driver is tested for substance use. After selection, every driver, regardless of previous experience, is required to attend intensive training seminars on defensive driving, emergency procedures, mobility assistance, passenger securement, first aid, CPR, blood borne pathogens, vehicle security and student behavior management.

Establishing and maintaining ongoing communications with Board members, District management personnel, parents, students and school administrators are regular activities for CBS management and staff. Because of our longstanding experience with transporting special needs students, we create Individualized Transportation Plans based on each student's Individualized Education Plans, and thus have regular meetings with parents and District personnel.

CBS personnel are familiar with and have used many computerized transportation planning and routing software applications, including TransFinder, Trapeze, STM, PtMS, Edulog, and Ecotran.

Community Bus Services, Inc. personnel are adept with all aspects of providing and supporting transportation service including trip reservations, routing, scheduling, and dispatching.

Community Bus Services, Inc. has been operating and maintaining its own vehicle fleet as well as other agency's vehicles successfully for many years. Our staff of highly trained ASE-certified maintenance technicians uniquely qualifies Community Bus Services, Inc. for any bus repair or maintenance procedure.

The following page summarizes our current student transportation services contract most relevant to carrying out a shared services engagement:

Trumbull County Educational Service Center
6000 Youngstown-Warren Road
Niles, OH 44446

Contract Person - Mr. Michael Hanshaw
Title - Superintendent
Telephone - (330) 505-2800 ext. 115
(330) 505-2814 fax
Type of Service Provided - Door to Door Service for Disabled
School Students
Number of Vehicles - 25
Vehicle Maintenance - All Aspects
Contract Term - 7/1/08 to 6/30/13
Annual Trips - 82,800
Hours/Days of Operation - M-F 5:00 am - 5:15 pm
On-site Employees - 60

CBS began operations for the Trumbull County Educational Service Center on July 1, 1993 providing door-to-door service for approximately 230 students with disabilities traveling to programs outside of their home districts. The system utilizes 21 vehicles operating around 3,880 miles per day throughout Trumbull County. In-house vehicle maintenance is utilized for the maintenance of these vehicles. At the present time, the system is being utilized by eighteen Trumbull County school districts under a co-operative agreement. CBS and the TCESC have renewed the contract commencing July 1, 2008 for an additional five years.

Throughout the entire term of this relationship, CBS has provided TCESC with review and analysis of the operations of service to the districts, providing for ongoing process improvements to be made. CBS has developed and taken on responsibility for routing, billings to the districts on behalf of TCESC, and crafting agreements with the City of Niles for provision of public transit service to TCESC, among other activities, all resulting in continued improvements to service efficiency and reductions in cost to TCESC and the eighteen school districts for special education transportation services.

TAB 3: PROJECT INFORMATION

Identification of Award:

We are seeking a feasibility study grant.

Identification of One Targeted Approach:

Efficiency

Ability to Replicate:

The implementation process of this initiative allows for multiple entry points into the program based on readiness and the level of commitment to the project. Thus, the program is being continuously replicated.

In addition, the participating public and private sector partners will reach out to other entities (public, private, government) within or out of Ashtabula and Trumbull counties to help develop a similar program aligned to their needs.

Identification of Larger Consolidation:

This is not part of a larger consolidation effort.

Identification of Past Success on Innovation:

Cooperative Purchasing, Pre-Service School Bus Driver Training Program (includes seven counties), Random Drug Testing Program for all of Ashtabula County bus drivers, Virtual Learning Academy in Ashtabula and Trumbull counties, and the Trumbull County STEM Conference.

Due to a request from the school districts in Ashtabula County, we have formed Building Bridges School. Building Bridges provides an educational option for Ashtabula County special education and regular education students in kindergarten through grade 12 with behavioral concerns. Unlike traditional school settings, Building Bridges focuses on mental health services in addition to academics. Students receive individual and small group counseling in their classrooms. We offer structured classroom environments through the use of visual supports and behavioral strategies. Students participate in sensory integration activities to improve body awareness and body organizational skills which benefit their ability to attend and focus. This saves the districts about approximately 50% of the cost instead of sending them out of the county for these services.

Project Description:

At the request of its 30 school districts, the Ashtabula and Trumbull County Educational Service Centers are coordinating an effort to develop a countywide consolidated transportation model.

We would like to use Community Bus Services to conduct a feasibility study to determine if this model could work to save money as other districts in other area have done. The team members are charged with designing a more efficient, consolidated transportation model that will generate cost savings in the 18 to 25 percent range by:

- standardization of buses, fuel systems, processes, and supplies
- centralization of facilities, administration, and overhead
- optimization of routing, staging, inventory strategies, and industry best practices, and
- budgetary control of compensation and benefits
- central substitute driver support.

It will be a multi-step process. First, we'll determine our needs and design a model to meet those needs. Then, the local school districts will decide if the model can be adapted internally or if it will need to be sent out for a bid.

The design will be based on countywide participation, but ultimately each district will have to determine the extent of its participation. The districts in Ashtabula and Trumbull counties already cooperate or share services in many areas such as cooperative purchasing, curriculum design, professional development, special education, speech therapists, psychologists, occupational therapists, physical therapists, school bus driver training, substitute teachers, and an alternative school for emotionally disturbed students. As a group, districts participate in those services operated by the Ashtabula and Trumbull County Educational Service Centers.

This is just one more service that we are considering.

To be fiscally responsible, our schools must look at all possibilities. These possibilities could be district wide, region wide, or multi-county wide. Each local district's ultimate responsibility is teaching and learning. The goal is to help them manage scarce resources in ways that maximize programming and opportunities for students.

The Ashtabula and Trumbull County Educational Service Centers are regional educational service centers that work with the public schools in Ashtabula and Trumbull counties to promote continuous improvement of achievement for all students.

Key Facts

- Many fiscal and political pressures are challenging our schools today, including: maintaining quality educational programs in the midst of shrinking resources, making budget reductions due to lower state funding levels and declining enrollment, and addressing legislation on consolidating services.
- Over the last several years, we have cut budgets and consolidated services while striving to maintain the quality of educational programming. participating in countywide programs to examine and implement areas in which our schools can economize by sharing or consolidating services.
- Community Bus Services model to develop a potential alternative to privatization of school transportation services. It will consider all potential savings that can be realized from one, countywide network. It will examine all efficiencies—not just personnel costs.
- The goal is to maintain the quality and safety of transportation services while creating a more efficient, consolidated operation that will generate cost savings in the 18 to 25 percent range through:
 - standardization of buses, fuel systems, processes and supplies
 - centralization of facilities, substitute call in, administration and overhead
 - optimization of routing, staging, inventory strategies and industry best practices, and
 - budgetary control of compensation and benefits.
- The purpose of this work is to design a countywide transportation network. It is not an academic study but a real, workable model to be implemented upon approval of our local school boards.
- The feasibility study will be completed before the end of the calendar year. Once complete, the model will be forwarded to each of the nine local boards of education for a decision about each district's participation

How will our schools benefit?

Under this consolidated system, all school districts in Ashtabula and Trumbull counties can continue to provide students with safe, reliable transportation to and from school because of the cost savings made possible by this countywide model. In addition to a safe, efficient, cost effective service, participating districts will benefit from:

- Countywide routing for special education transportation
- Single fuel vendor and fuel type (bulk purchasing)
- Common fleet and equipment specifications (bulk purchasing and maintenance/parts standardization)
- Single inventory for parts purchasing and supplies enabling interchangeability, fewer storage needs, faster access to parts, lower price via bulk purchase
- Reduced empty-bus miles

- Implementation of a registered-rider program
- Single routing software with global positioning (for improved routing, tracking, safety and management)
- Common, standard routing and safety guidelines
- Central substitute tracking
- Consolidated and shared maintenance facilities
- Standard driver-evaluation system
- Single administrative and employment structure.

All efficiencies will be made in accordance with applicable state and federal rules and laws.

TAB 4: FINANCIAL DOCUMENTATION

Identifying and Surveying of stakeholders	\$ 5,000.00
Interviewing of service users and providers	\$ 5,000.00
Collecting and analyzing student data	\$ 5,000.00
Identifying and assessing transportation resources and needs	\$ 5,000.00
Identifying points of service overlap/redundancy and gaps	\$ 5,000.00
Developing and testing proposed solutions	\$ 10,000.00
Legal review of collective bargaining agreements & service contracts	\$ 15,000.00
Identifying and assessing current technology	\$ 15,000.00
Identifying and assessing software and networking alternatives	<u>\$ 35,000.00</u>
Total	\$ 100,000.00

All clerical work, paper and copying cost will be provided by the Ashtabula and Trumbull County Educational Service Centers

TAB 5: SUPPORTING DOCUMENTATION

MEMORANDUM OF UNDERSTANDING (MOU)

Between

Trumbull County Educational Services Center

And

Ashtabula County Educational Services Center

And

Community Bus Services. Inc.

I. Introduction

Pursuant to Ohio Revised Code, Sections 189.01 through 189.10, as created by House Bill 371, the State of Ohio established the Local Government Innovation Fund (LGIF), which designated funding for the provision of financial assistance to Ohio political subdivisions for the planning and implementation of collaboration projects that will create efficient and effective service delivery through improved efficiency, shared services, co-production, and/or merger. The Ohio Department of Development (ODOD) is responsible for administering the Local Government Innovation Fund (LGIF) for the State of Ohio.

The Trumbull County Educational Service Center, the Ashtabula County Educational Service Center, and Community Bus Services, Inc. shall be the designated collaborative partners to this Memorandum of Understanding.

II. Purpose of the MOU

The Memorandum of Understanding (MOU) is to identify the designated collaborative partners among various political subdivisions in Ashtabula and Trumbull Counties that have agreed to participate in a management investigation assessing the feasibility of and developing and implementing a proposed shared services project. The project is a feasibility and planning study investigating the ultimate development and implementation of a shared services transportation model that incorporates the testing of transportation management software to most effectively and efficiently enable that to occur that is available for deployment in a centralized hosting model. Further, the MOU serves to identify the roles and responsibilities of the designated partners.

III. Terms of the MOU

The parties agree to as follows:

The designated partners shall submit a single grant application to the Ohio Department of Development (ODOD) requesting LGIF funding for completion of a feasibility and planning study investigating the ultimate development and implementation of a shared services transportation model that incorporates the testing of transportation management software to most effectively and efficiently enable that to occur that is available for deployment in a centralized hosting model.

The designated partners require one of the partners to be designated as the Lead Agency solely for the purpose of submitting the application and for the execution of the grant agreement if LGIF grant funding is awarded for the proposed project. The Ashtabula County Educational Service Center shall serve as the Lead Agency only for the purposes stated by the Ohio Department of Development, which are: (1) to serve as the authorized representative of the eligible project in all matters related to any funds awarded through the Local Government Innovation Fund program; and (2) be solely responsible for all project management responsibilities with respect to the Eligible Project.

Community Bus Services, Inc. agrees to provide the required 10% of the project cost which shall service as local match to the total grant, such total grant amount not to exceed \$100,000.

The partner agencies agree to collaborate on the proposed project for the purpose of:

1. Improving the efficacy of transportation service delivery in Trumbull and Ashtabula Counties.
2. Increase efficiency in each of the designated partners' efforts.
3. Generating cost savings for each partner agency though a collaborative effort.
4. Establishing a pilot project that will allow for the incorporation of additional participants in the program.

The designated partners agree to share any data and information required to successfully complete the LGIF grant proposal submission and if funds are awarded, to commit the resources and time needed to support the development, implementation and completion of the proposed project.

The designated partners agree to act to assure submission of the LGIF grant proposal by the date of the submission deadline.

Should LGIF grant funds be awarded, the designated partners agree to continue all necessary collaboration to ensure the development and implementation of the proposed project.

IV. Period of the MOU

The partner agencies herein agree that this Memorandum of Understanding shall remain in effect from the date of its signing through the end of the grant period as specified in the grant agreement to be issued by the Ohio Department of Development, if grant funding is awarded.

V. Modification of the MOU

This Memorandum of Understanding may be modified or amended by written agreement of the designated partner agencies. A request for an amendment to this Memorandum of Understanding may be initiated by any of the designated partner agencies through written notification of each of the other partner agencies to this Memorandum of Understanding.

Any of the designated partner agencies may withdraw its participation in this Memorandum of Understanding by sending written notification to each of the other partner agencies to this Memorandum of Understanding.

Now, therefore, the Trumbull County Educational Service Center, the Ashtabula County Educational Service Center, and Community Bus Services, Inc. do hereby agree to the aforementioned terms of this Memorandum of Understanding as of this ____ day of February, 2012, as evidenced by the following signatures:

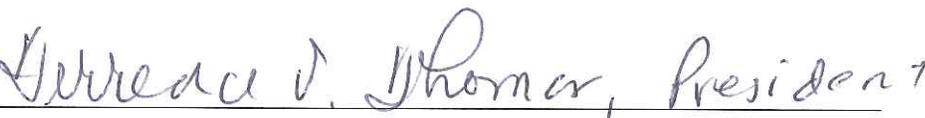
For the Trumbull County Educational Service Center:

 *Dr. Robert H. Hanch* *Asst. Supt.*

For the Ashtabula County Educational Service Center:



For Community Bus Services, Inc.:



Ashtabula County Local Education Agencies

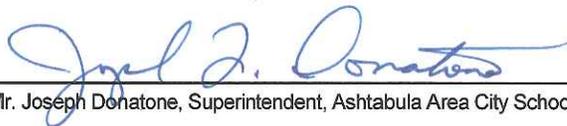
February 16, 2012

Dear Sir or Madam:

The Ashtabula County educational agencies are pleased to write this letter of support for the Ashtabula County Educational Service Center's proposal for the Local Government Innovative Grant for a consolidated student transportation system for all school districts in Ashtabula County. This proposal will address the need to develop a more effective and cost efficient school transportation system. The ACESC has a long history of collaborating with and advocating for the districts in Ashtabula County. They have been leaders in school reform and school improvement in our county. The ACESC has lead efforts in short cycle assessments, special education services, technology awareness and its use to analyze data and enrich the classroom. They have developed successful consortia for random drug testing for school transportation employees, cooperative purchasing, precertification for a seven county area for bus drivers, entry year/resident educator training, staff development for educators, and other joint ventures. The most recent have been providing occupational and physical therapy services in a cost effective manner to the districts and the creation of a school, upon the districts' request, to serve emotionally disturbed students in county saving the districts thousands of dollars. Additionally, they bring to the region outside staff development presenters to reinforce the initiatives that they implement.

The following LEA's in Ashtabula County strongly support the ACESC's proposal to develop an internship program for the students and businesses in Ashtabula County.

Sincerely,



Mr. Joseph Donatone, Superintendent, Ashtabula Area City Schools



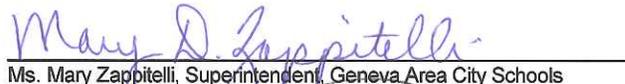
Ms. Anne Zeitler, Superintendent, Ashtabula County Bd of DD



Ms. Nancy Williams, Superintendent, Buckeye Local Schools



Mr. Kent Houston, Superintendent, Conneaut Area City Schools



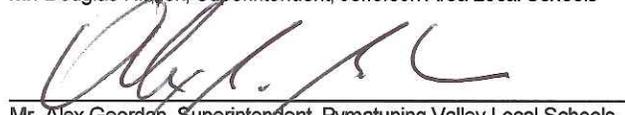
Ms. Mary Zappitelli, Superintendent, Geneva Area City Schools



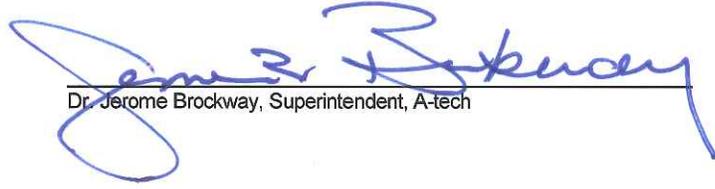
Mr. William Nye, Superintendent, Grand Valley Local Schools



Mr. Douglas Hladek, Superintendent, Jefferson Area Local Schools



Mr. Alex Geordan, Superintendent, Pymatuning Valley Local Schools



Dr. Jerome Brockway, Superintendent, A-tech

Ohio County Profiles

Prepared by the Office of Policy, Research and Strategic Planning

Ashtabula County

Established: Act - June 7, 1807
2010 Population: 101,497
Land Area: 702.7 square miles
County Seat: Jefferson Village
Named for: Native American word meaning "river of many fish"



Taxes

Taxable value of real property	\$1,766,411,270
Residential	\$1,148,721,640
Agriculture	\$292,891,720
Industrial	\$79,701,890
Commercial	\$241,934,880
Mineral	\$3,161,140
Ohio income tax liability	\$43,758,008
Average per return	\$987.97

Land Use/Land Cover

	Percent
Urban (Residential/Commercial/Industrial/ Transportation and Urban Grasses)	6.86%
Cropland	31.59%
Pasture	4.30%
Forest	38.54%
Open Water	1.68%
Wetlands (Wooded/Herbaceous)	17.00%
Bare/Mines	0.02%

Largest Places

	Census 2010	Census 2000
Ashtabula city	19,124	20,962
Conneaut city	12,841	12,485
Geneva city	6,215	6,595
Jefferson village	3,120	3,572
North Kingsville village	2,923	2,658
Orwell village	1,660	1,519
Roaming Shores village	1,508	1,239
Geneva-on-the-Lake village	1,288	1,545
Andover village	1,145	1,269
Rock Creek village	529	584

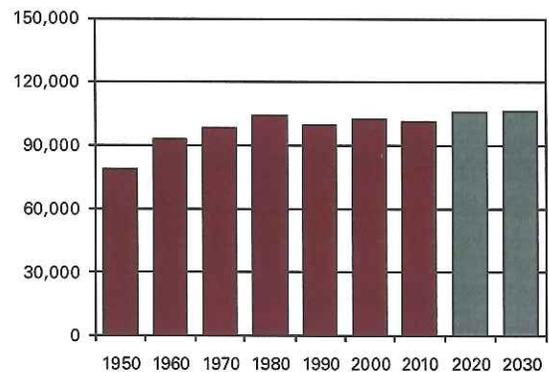
Total Population

Census

1800		1880	37,139	1950	78,695
1810		1890	43,655	1960	93,067
1820	7,382	1900	51,448	1970	98,237
1830	14,584	1910	59,547	1980	104,215
1840	23,724	1920	65,545	1990	99,821
1850	28,767	1930	68,361	2000	102,728
1860	31,814	1940	68,674	2010	101,497
1870	32,517				

Projected

2020	106,090
2030	106,420



Population by Race	Number	Percent
ACS Total Population	101,375	100.0%
White	95,148	93.9%
African-American	3,160	3.1%
Native American	233	0.2%
Asian	245	0.2%
Pacific Islander	8	0.0%
Other	781	0.8%
Two or More Races	1,800	1.8%
Hispanic (may be of any race)	3,237	3.2%
Total Minority	8,545	8.4%

Educational Attainment	Number	Percent
Persons 25 years and over	69,078	100.0%
No high school diploma	11,221	16.2%
High school graduate	31,329	45.4%
Some college, no degree	13,399	19.4%
Associate degree	4,163	6.0%
Bachelor's degree	5,949	8.6%
Master's degree or higher	3,017	4.4%

Family Type by Employment Status	Number	Percent
Total Families	26,655	100.0%
Married couple, husband and wife in labor force	10,301	38.6%
Married couple, husband in labor force, wife not	4,240	15.9%
Married couple, wife in labor force, husband not	1,960	7.4%
Married couple, husband and wife not in labor force	3,757	14.1%
Male householder, in labor force	1,341	5.0%
Male householder, not in labor force	581	2.2%
Female householder, in labor force	3,104	11.6%
Female householder, not in labor force	1,371	5.1%

Household Income	Number	Percent
Total Households	39,039	100.0%
Less than \$10,000	3,504	9.0%
\$10,000 to \$19,999	5,338	13.7%
\$20,000 to \$29,999	5,525	14.2%
\$30,000 to \$39,999	4,573	11.7%
\$40,000 to \$49,999	4,325	11.1%
\$50,000 to \$59,999	3,423	8.8%
\$60,000 to \$74,999	4,575	11.7%
\$75,000 to \$99,999	3,963	10.2%
\$100,000 to \$149,999	2,882	7.4%
\$150,000 to \$199,999	613	1.6%
\$200,000 or more	318	0.8%
Median household income	\$41,498	

Percentages may not sum to 100% due to rounding.

Population by Age	Number	Percent
ACS Total Population	101,375	100.0%
Under 5 years	6,188	6.1%
5 to 17 years	18,194	17.9%
18 to 24 years	7,915	7.8%
25 to 44 years	25,350	25.0%
45 to 64 years	28,679	28.3%
65 years and more	15,049	14.8%
Median Age	40.3	

Family Type by Presence of Own Children Under 18	Number	Percent
Total Families	26,655	100.0%
Married-couple families with own children	7,960	29.9%
Male householder, no wife present, with own children	1,035	3.9%
Female householder, no husband present, with own children	2,468	9.3%
Families with no own children	15,192	57.0%

Poverty Status of Families By Family Type by Presence Of Related Children	Number	Percent
Total Families	26,655	100.0%
Family income above poverty level	23,544	88.3%
Family income below poverty level	3,111	11.7%
Married couple, with related children	856	27.5%
Male householder, no wife present, with related children	324	10.4%
Female householder, no husband present, with related children	1,191	38.3%
Families with no related children	740	23.8%

Ratio of Income To Poverty Level	Number	Percent
Population for whom poverty status is determined	98,021	100.0%
Below 50% of poverty level	7,674	7.8%
50% to 99% of poverty level	8,114	8.3%
100% to 149% of poverty level	11,530	11.8%
150% to 199% of poverty level	11,857	12.1%
200% of poverty level or more	58,846	60.0%

Geographical Mobility	Number	Percent
Population aged 1 year and older	100,518	100.0%
Same house as previous year	85,592	85.2%
Different house, same county	9,619	9.6%
Different county, same state	3,001	3.0%
Different state	2,085	2.1%
Abroad	221	0.2%

Travel Time To Work

	Number	Percent
Workers 16 years and over	41,564	100.0%
Less than 15 minutes	15,020	36.1%
15 to 29 minutes	12,724	30.6%
30 to 44 minutes	6,555	15.8%
45 to 59 minutes	3,361	8.1%
60 minutes or more	3,904	9.4%
Mean travel time	25.1 minutes	

Housing Units

	Number	Percent
Total housing units	45,727	100.0%
Occupied housing units	39,039	85.4%
Owner occupied	28,257	72.4%
Renter occupied	10,782	27.6%
Vacant housing units	6,688	14.6%

Year Structure Built

	Number	Percent
Total housing units	45,727	100.0%
Built 2005 or later	528	1.2%
Built 2000 to 2004	2,552	5.6%
Built 1990 to 1999	5,013	11.0%
Built 1980 to 1989	2,668	5.8%
Built 1970 to 1979	6,775	14.8%
Built 1960 to 1969	4,105	9.0%
Built 1950 to 1959	6,177	13.5%
Built 1940 to 1949	3,135	6.9%
Built 1939 or earlier	14,774	32.3%
Median year built	1958	

Value for Specified Owner-Occupied Housing Units

	Number	Percent
Specified owner-occupied housing units	28,257	100.0%
Less than \$20,000	1,348	4.8%
\$20,000 to \$39,999	949	3.4%
\$40,000 to \$59,999	1,600	5.7%
\$60,000 to \$79,999	3,122	11.0%
\$80,000 to \$99,999	4,159	14.7%
\$100,000 to \$124,999	4,104	14.5%
\$125,000 to \$149,999	3,661	13.0%
\$150,000 to \$199,999	4,983	17.6%
\$200,000 to \$299,999	3,018	10.7%
\$300,000 to \$499,999	1,060	3.8%
\$500,000 to \$999,999	189	0.7%
\$1,000,000 or more	64	0.2%
Median value	\$118,000	

House Heating Fuel

	Number	Percent
Occupied housing units	39,039	100.0%
Utility gas	24,049	61.6%
Bottled, tank or LP gas	2,483	6.4%
Electricity	6,282	16.1%
Fuel oil, kerosene, etc	3,606	9.2%
Coal, coke or wood	1,934	5.0%
Solar energy or other fuel	595	1.5%
No fuel used	90	0.2%

Percentages may not sum to 100% due to rounding.

Gross Rent

	Number	Percent
Specified renter-occupied housing units	10,782	100.0%
Less than \$100	41	0.4%
\$100 to \$199	480	4.5%
\$200 to \$299	417	3.9%
\$300 to \$399	653	6.1%
\$400 to \$499	1,694	15.7%
\$500 to \$599	1,748	16.2%
\$600 to \$699	1,571	14.6%
\$700 to \$799	1,354	12.6%
\$800 to \$899	671	6.2%
\$900 to \$999	579	5.4%
\$1,000 to \$1,499	647	6.0%
\$1,500 or more	40	0.4%
No cash rent	887	8.2%
Median gross rent	\$596	
Median gross rent as a percentage of household income	29.6	

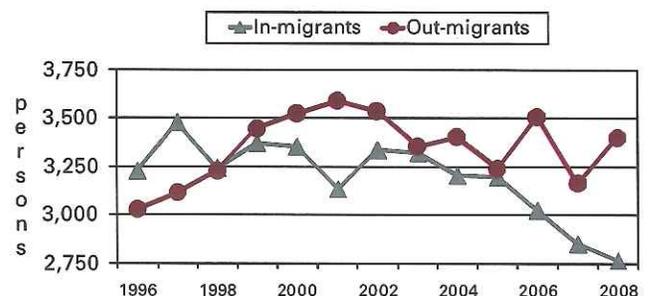
Selected Monthly Owner Costs for Specified Owner-Occupied Housing Units

	Number	Percent
Specified owner-occupied housing units with a mortgage	18,061	100.0%
Less than \$400	300	1.7%
\$400 to \$599	925	5.1%
\$600 to \$799	2,422	13.4%
\$800 to \$999	3,766	20.9%
\$1,000 to \$1,249	3,427	19.0%
\$1,250 to \$1,499	2,739	15.2%
\$1,500 to \$1,999	3,018	16.7%
\$2,000 to \$2,999	1,260	7.0%
\$3,000 or more	204	1.1%
Median monthly owners cost	\$1,118	
Median monthly owners cost as a percentage of household income	24.1	

Vital Statistics

	Number	Rate
Births / rate per 1,000 women aged 15 to 44	1,204	62.8
Teen births / rate per 1,000 females 15-19	160	49.6
Deaths / rate per 100,000 population	1,100	1,087.6
Marriages / rate per 1,000 population	278	2.7
Divorces / rate per 1,000 population	370	3.6

Migration



Agriculture

Land in farms (acres)	159,000
Number of farms	1,090
Average size (acres)	146
Total cash receipts	\$68,552,000
Per farm	\$62,892

Education

Public schools	36
Students (Average Daily Membership)	16,242
Expenditures per student	\$9,045
Student-teacher ratio	18.8
Graduation rate	89.5
Teachers (Full Time Equivalent)	928.8
Non-public schools	4
Students	412
4-year public universities	0
Branches	1
2-year public colleges	0
Private universities and colleges	0
Public libraries (Main / Branches)	8 / 1

Transportation

Registered motor vehicles	113,382
Passenger cars	71,082
Noncommercial trucks	21,342
Total license revenue	\$2,853,931.21
Interstate highway miles	28.69
Turnpike miles	0.00
U.S. highway miles	85.58
State highway miles	250.06
County, township, and municipal road miles	1,318.16
Commercial airports	3

Voting

Number of precincts	127
Number of registered voters	65,801
Voted in 2010 election	30,902
Percent turnout	47.0%

Health Care

Physicians (MDs & DOs)	67
Registered hospitals	3
Number of beds	299
Licensed nursing homes	19
Number of beds	1,809
Licensed residential care	4
Number of beds	271
Adults with employer-based insurance	64.1%
Children with employer-based insurance	58.6%

State Parks, Forests, Nature Preserves, And Wildlife Areas

Areas/Facilities	11
Acreage	8,126.76

Communications

Television stations	0
Radio stations	7
Daily newspapers	1
Circulation	16,400

Crime

Total crimes reported in Uniform Crime Report	512
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Finance

FDIC insured financial institutions (HQs)	2
Assets (000)	\$371,294
Branch offices	35
Institutions represented	9

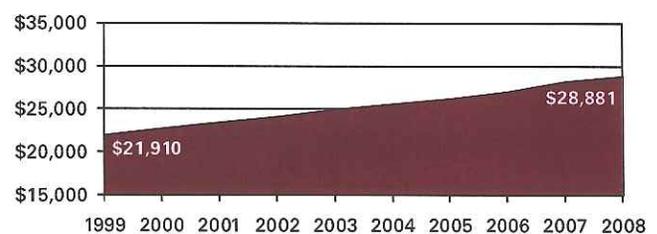
Transfer Payments

Total transfer payments	\$783,840,000
Payments to individuals	\$766,838,000
Retirement and disability	\$281,454,000
Medical payments	\$355,629,000
Income maintenance (Supplemental SSI, family assistance, food stamps, etc)	\$69,988,000
Unemployment benefits	\$19,423,000
Veterans benefits	\$13,746,000
Federal education and training assistance	\$15,394,000
Other payments to individuals	\$11,204,000
Total personal income	\$2,916,210,000
Dependency ratio	26.9%

Federal Expenditures

Direct expenditures or obligations	\$689,231,894
Retirement and disability	\$315,141,658
Other direct payments	\$219,222,989
Grant awards	\$106,346,606
Highway planning and construction	\$17,120,085
Temporary assistance to needy families	\$6,586,964
Medical assistance program	\$58,616,230
Procurement contract awards	\$26,248,859
Dept. of Defense	\$21,507,033
Salary and wages	\$22,271,782
Dept. of Defense	\$3,092,000
Other federal assistance	\$94,705,047
Direct loans	\$4,293,791
Guaranteed loans	\$58,854,842
Insurance	\$31,556,414

Per Capita Personal Income



Civilian Labor Force

	2005	2006	2007	2008	2009
Civilian labor force	50,400	49,800	49,600	49,100	49,100
Employed	46,800	46,500	46,100	45,200	42,600
Unemployed	3,600	3,300	3,400	3,900	6,500
Unemployment rate	7.1	6.6	6.9	8.0	13.3

Establishments, Employment, and Wages by Sector: 2008

Industrial Sector	Number of Establishments	Average Employment	Total Wages	Average Weekly Wage
Private Sector	2,059	26,461	\$803,868,548	\$584
Goods-Producing	410	8,611	\$355,167,729	\$793
Natural Resources and Mining	23	148	\$4,192,420	\$545
Construction	211	907	\$32,726,546	\$694
Manufacturing	177	7,556	\$318,248,763	\$810
Service-Providing	1,648	17,850	\$448,700,819	\$483
Trade, Transportation and Utilities	529	5,770	\$155,280,703	\$518
Information	24	395	\$13,244,678	\$645
Financial Services	185	827	\$26,902,051	\$625
Professional and Business Services	220	1,445	\$41,499,749	\$552
Education and Health Services	233	5,625	\$165,735,619	\$567
Leisure and Hospitality	254	2,918	\$32,079,486	\$211
Other Services	203	868	\$13,934,236	\$309
Federal Government		229	\$11,316,128	\$949
State Government		315	\$13,010,792	\$795
Local Government		4,647	\$157,804,626	\$653

Private Sector total includes Unclassified establishments not shown.

Change Since 2003

Private Sector	-5.3%	-5.2%	10.9%	17.0%
Goods-Producing	-12.2%	-14.1%	-0.6%	15.8%
Natural Resources and Mining	0.0%	0.0%	36.6%	36.9%
Construction	-16.9%	-20.9%	-8.5%	15.7%
Manufacturing	-6.8%	-13.5%	0.0%	15.5%
Service-Producing	-3.5%	-0.2%	22.0%	22.3%
Trade, Transportation and Utilities	-7.0%	2.9%	23.3%	19.9%
Information	-4.0%	-17.5%	0.0%	21.2%
Financial Services	4.5%	-22.6%	-6.9%	20.2%
Professional and Business Services	-8.3%	-10.0%	19.6%	32.7%
Education and Health Services	6.4%	14.0%	36.0%	19.4%
Leisure and Hospitality	-1.2%	-10.1%	5.9%	17.9%
Other Services	-7.3%	-8.1%	10.5%	20.2%
Federal Government		-7.7%	8.4%	17.0%
State Government		15.4%	24.5%	8.0%
Local Government		-5.1%	7.0%	12.8%

Business Numbers

	2004	2005	2006	2007	2008
Business starts	185	174	172	132	142
Active businesses	2,067	2,065	2,002	1,881	1,859

Major Employers

Ashtabula Area City Schools	Govt
Ashtabula County Govt	Govt
Ashtabula County Medical Center	Serv
Brown Memorial Hospital	Serv
Cascade Ohio Inc	Mfg
Kennametal Inc	Mfg
Masco/KraftMaid Cabinetry	Mfg
Molded Fiber Glass Companies	Mfg
Premix Inc	Mfg

Residential

Construction

	2005	2006	2007	2008	2009
Total units	214	227	135	117	66
Total valuation (000)	\$33,157	\$35,211	\$20,365	\$16,519	\$11,646
Total single-unit bldgs	214	227	135	96	66
Average cost per unit	\$154,939	\$155,114	\$150,850	\$150,197	\$176,462
Total multi-unit bldg units	0	0	0	21	0
Average cost per unit	\$0	\$0	\$0	\$100,000	\$0

Ohio County Profiles

Prepared by the Office of Policy, Research and Strategic Planning

Trumbull County

Established: Proclamation - July 10, 1800
2010 Population: 210,312
Land Area: 615.8 square miles
County Seat: Warren City
Named for: Jonathan Trumbull, Connecticut Governor



Taxes

Taxable value of real property	\$3,306,888,960
Residential	\$2,424,269,740
Agriculture	\$244,169,570
Industrial	\$147,508,730
Commercial	\$482,516,460
Mineral	\$8,424,460
Ohio income tax liability	\$112,049,675
Average per return	\$1,141.51

Land Use/Land Cover

	Percent
Urban (Residential/Commercial/Industrial/ Transportation and Urban Grasses)	16.47%
Cropland	28.43%
Pasture	3.40%
Forest	42.26%
Open Water	2.72%
Wetlands (Wooded/Herbaceous)	6.64%
Bare/Mines	0.09%

Largest Places

	Census 2010	Census 2000
Warren city	41,557	46,832
Niles city	19,266	20,932
Girard city	9,958	10,902
Hubbard city	7,874	8,284
Cortland city	7,104	6,830
Newton Falls city	4,795	5,002
Lordstown village	3,417	3,633
McDonald village	3,263	3,481
West Farmington village	499	519
Orangeville village	197	189

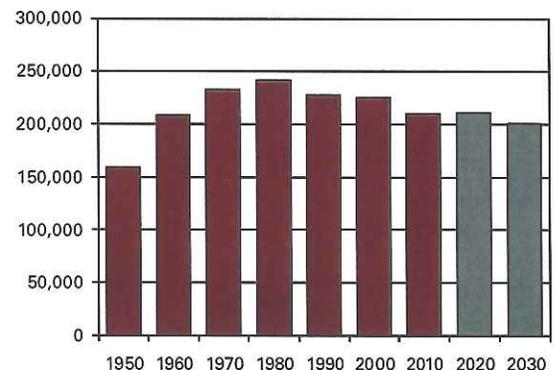
Total Population

Census

1800	1,302	1880	44,880	1950	158,915
1810	8,671	1890	42,373	1960	208,526
1820	15,546	1900	46,591	1970	232,579
1830	26,153	1910	52,766	1980	241,863
1840	38,107	1920	83,920	1990	227,813
1850	30,490	1930	123,063	2000	225,116
1860	30,656	1940	132,315	2010	210,312
1870	38,659				

Projected

2020	211,100
2030	200,990



Population by Race	Number	Percent
ACS Total Population	213,350	100.0%
White	191,257	89.6%
African-American	17,423	8.2%
Native American	401	0.2%
Asian	987	0.5%
Pacific Islander	0	0.0%
Other	405	0.2%
Two or More Races	2,877	1.3%
Hispanic (may be of any race)	2,206	1.0%
Total Minority	23,420	11.0%

Educational Attainment	Number	Percent
Persons 25 years and over	148,283	100.0%
No high school diploma	20,850	14.1%
High school graduate	67,773	45.7%
Some college, no degree	27,585	18.6%
Associate degree	8,588	5.8%
Bachelor's degree	16,046	10.8%
Master's degree or higher	7,441	5.0%

Family Type by Employment Status	Number	Percent
Total Families	57,568	100.0%
Married couple, husband and wife in labor force	19,199	33.4%
Married couple, husband in labor force, wife not	8,718	15.1%
Married couple, wife in labor force, husband not	3,839	6.7%
Married couple, husband and wife not in labor force	10,069	17.5%
Male householder, in labor force	2,709	4.7%
Male householder, not in labor force	1,189	2.1%
Female householder, in labor force	7,473	13.0%
Female householder, not in labor force	4,372	7.6%

Household Income	Number	Percent
Total Households	87,790	100.0%
Less than \$10,000	7,323	8.3%
\$10,000 to \$19,999	12,177	13.9%
\$20,000 to \$29,999	11,162	12.7%
\$30,000 to \$39,999	10,612	12.1%
\$40,000 to \$49,999	9,738	11.1%
\$50,000 to \$59,999	7,709	8.8%
\$60,000 to \$74,999	9,979	11.4%
\$75,000 to \$99,999	9,873	11.2%
\$100,000 to \$149,999	6,914	7.9%
\$150,000 to \$199,999	1,366	1.6%
\$200,000 or more	937	1.1%
Median household income	\$42,407	

Percentages may not sum to 100% due to rounding.

Population by Age	Number	Percent
ACS Total Population	213,350	100.0%
Under 5 years	11,947	5.6%
5 to 17 years	36,047	16.9%
18 to 24 years	17,073	8.0%
25 to 44 years	51,218	24.0%
45 to 64 years	61,535	28.8%
65 years and more	35,530	16.7%
Median Age	41.8	

Family Type by Presence of Own Children Under 18	Number	Percent
Total Families	57,568	100.0%
Married-couple families with own children	14,360	24.9%
Male householder, no wife present, with own children	1,686	2.9%
Female householder, no husband present, with own children	6,663	11.6%
Families with no own children	34,859	60.6%

Poverty Status of Families By Family Type by Presence of Related Children	Number	Percent
Total Families	57,568	100.0%
Family income above poverty level	51,432	89.3%
Family income below poverty level	6,136	10.7%
Married couple, with related children	892	14.5%
Male householder, no wife present, with related children	570	9.3%
Female householder, no husband present, with related children	3,259	53.1%
Families with no related children	1,415	23.1%

Ratio of Income To Poverty Level	Number	Percent
Population for whom poverty status is determined	208,851	100.0%
Below 50% of poverty level	13,978	6.7%
50% to 99% of poverty level	15,344	7.3%
100% to 149% of poverty level	18,868	9.0%
150% to 199% of poverty level	22,774	10.9%
200% of poverty level or more	137,887	66.0%

Geographical Mobility	Number	Percent
Population aged 1 year and older	211,105	100.0%
Same house as previous year	190,583	90.3%
Different house, same county	14,892	7.1%
Different county, same state	3,466	1.6%
Different state	2,078	1.0%
Abroad	86	0.0%

Travel Time To Work	Number	Percent
Workers 16 years and over	87,481	100.0%
Less than 15 minutes	30,251	34.6%
15 to 29 minutes	35,084	40.1%
30 to 44 minutes	12,272	14.0%
45 to 59 minutes	4,413	5.0%
60 minutes or more	5,461	6.2%
Mean travel time	22.4 minutes	

Housing Units	Number	Percent
Total housing units	97,093	100.0%
Occupied housing units	87,790	90.4%
Owner occupied	65,337	74.4%
Renter occupied	22,453	25.6%
Vacant housing units	9,303	9.6%

Year Structure Built	Number	Percent
Total housing units	97,093	100.0%
Built 2005 or later	821	0.8%
Built 2000 to 2004	3,522	3.6%
Built 1990 to 1999	8,432	8.7%
Built 1980 to 1989	6,792	7.0%
Built 1970 to 1979	16,298	16.8%
Built 1960 to 1969	14,605	15.0%
Built 1950 to 1959	18,236	18.8%
Built 1940 to 1949	8,610	8.9%
Built 1939 or earlier	19,777	20.4%
Median year built	1961	

Value for Specified Owner-Occupied Housing Units	Number	Percent
Specified owner-occupied housing units	65,337	100.0%
Less than \$20,000	3,195	4.9%
\$20,000 to \$39,999	3,237	5.0%
\$40,000 to \$59,999	4,870	7.5%
\$60,000 to \$79,999	8,784	13.4%
\$80,000 to \$99,999	11,821	18.1%
\$100,000 to \$124,999	9,558	14.6%
\$125,000 to \$149,999	7,169	11.0%
\$150,000 to \$199,999	9,080	13.9%
\$200,000 to \$299,999	5,254	8.0%
\$300,000 to \$499,999	1,696	2.6%
\$500,000 to \$999,999	495	0.8%
\$1,000,000 or more	178	0.3%
Median value	\$102,000	

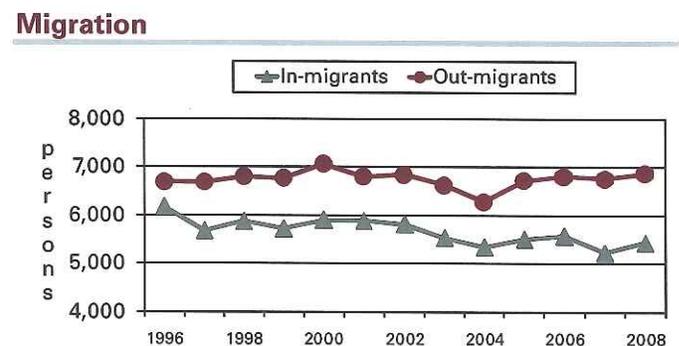
House Heating Fuel	Number	Percent
Occupied housing units	87,790	100.0%
Utility gas	71,097	81.0%
Bottled, tank or LP gas	2,149	2.4%
Electricity	7,814	8.9%
Fuel oil, kerosene, etc	3,669	4.2%
Coal, coke or wood	2,206	2.5%
Solar energy or other fuel	625	0.7%
No fuel used	230	0.3%

Percentages may not sum to 100% due to rounding.

Gross Rent	Number	Percent
Specified renter-occupied housing units	22,453	100.0%
Less than \$100	324	1.4%
\$100 to \$199	1,016	4.5%
\$200 to \$299	875	3.9%
\$300 to \$399	1,319	5.9%
\$400 to \$499	3,065	13.7%
\$500 to \$599	4,816	21.4%
\$600 to \$699	3,231	14.4%
\$700 to \$799	2,232	9.9%
\$800 to \$899	1,848	8.2%
\$900 to \$999	940	4.2%
\$1,000 to \$1,499	912	4.1%
\$1,500 or more	314	1.4%
No cash rent	1,561	7.0%
Median gross rent	\$578	
Median gross rent as a percentage of household income	28.7	

Selected Monthly Owner Costs for Specified Owner-Occupied Housing Units	Number	Percent
Specified owner-occupied housing units with a mortgage	39,923	100.0%
Less than \$400	593	1.5%
\$400 to \$599	3,055	7.7%
\$600 to \$799	5,662	14.2%
\$800 to \$999	8,074	20.2%
\$1,000 to \$1,249	8,675	21.7%
\$1,250 to \$1,499	5,664	14.2%
\$1,500 to \$1,999	5,149	12.9%
\$2,000 to \$2,999	2,561	6.4%
\$3,000 or more	490	1.2%
Median monthly owners cost	\$1,074	
Median monthly owners cost as a percentage of household income	22.9	

Vital Statistics	Number	Rate
Births / rate per 1,000 women aged 15 to 44	2,351	61.8
Teen births / rate per 1,000 females 15-19	270	40.6
Deaths / rate per 100,000 population	2,439	1,142.5
Marriages / rate per 1,000 population	1,181	5.4
Divorces / rate per 1,000 population	785	3.6



Agriculture

Land in farms (acres)	126,000
Number of farms	960
Average size (acres)	131
Total cash receipts	\$57,653,000
Per farm	\$60,055

Education

Public schools	76
Students (Average Daily Membership)	32,929
Expenditures per student	\$9,398
Student-teacher ratio	18.6
Graduation rate	83.3
Teachers (Full Time Equivalent)	1,970.7
Non-public schools	11
Students	1,773
4-year public universities	0
Branches	1
2-year public colleges	0
Private universities and colleges	0
Public libraries (Main / Branches)	7 / 6

Transportation

Registered motor vehicles	239,551
Passenger cars	159,069
Noncommercial trucks	34,612
Total license revenue	\$6,234,099.87
Interstate highway miles	23.02
Turnpike miles	10.69
U.S. highway miles	32.14
State highway miles	303.20
County, township, and municipal road miles	1,567.29
Commercial airports	2

Voting

Number of precincts	238
Number of registered voters	149,685
Voted in 2010 election	74,386
Percent turnout	49.7%

Health Care

Physicians (MDs & DOs)	360
Registered hospitals	2
Number of beds	559
Licensed nursing homes	20
Number of beds	1,856
Licensed residential care	10
Number of beds	660
Adults with employer-based insurance	59.0%
Children with employer-based insurance	50.5%

State Parks, Forests, Nature Preserves, And Wildlife Areas

Areas/Facilities	4
Acreage	14,776.71

Communications

Television stations	0
Radio stations	2
Daily newspapers	1
Circulation	44,500

Crime

Total crimes reported in Uniform Crime Report	7,283
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Finance

FDIC insured financial institutions (HQs)	3
Assets (000)	\$3,737,327
Branch offices	64
Institutions represented	14

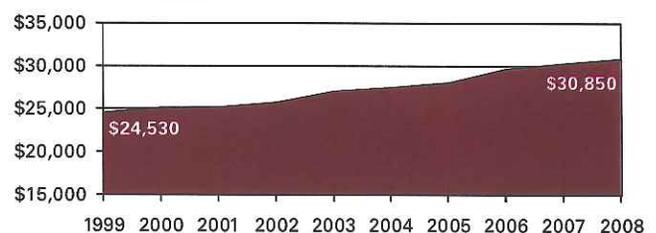
Transfer Payments

Total transfer payments	\$1,664,813,000
Payments to individuals	\$1,629,113,000
Retirement and disability	\$654,765,000
Medical payments	\$727,028,000
Income maintenance (Supplemental SSI, family assistance, food stamps, etc)	\$126,162,000
Unemployment benefits	\$39,507,000
Veterans benefits	\$26,760,000
Federal education and training assistance	\$34,076,000
Other payments to individuals	\$20,815,000
Total personal income	\$6,514,265,000
Dependency ratio	25.6%

Federal Expenditures

Direct expenditures or obligations	\$1,474,265,918
Retirement and disability	\$721,969,528
Other direct payments	\$482,200,928
Grant awards	\$202,963,792
Highway planning and construction	\$12,535,034
Temporary assistance to needy families	\$14,434,536
Medical assistance program	\$120,092,597
Procurement contract awards	\$27,233,017
Dept. of Defense	\$19,389,825
Salary and wages	\$39,898,653
Dept. of Defense	\$2,185,000
Other federal assistance	\$203,373,921
Direct loans	\$3,056,729
Guaranteed loans	\$92,607,461
Insurance	\$107,709,731

Per Capita Personal Income



Civilian Labor Force

	2005	2006	2007	2008	2009
Civilian labor force	105,300	105,800	106,000	105,700	107,200
Employed	98,200	99,300	99,400	97,800	92,500
Unemployed	7,100	6,500	6,600	7,900	14,700
Unemployment rate	6.7	6.2	6.2	7.5	13.8

Establishments, Employment, and Wages by Sector: 2008

Industrial Sector	Number of Establishments	Average Employment	Total Wages	Average Weekly Wage
Private Sector	4,440	66,099	\$2,446,896,069	\$712
Goods-Producing	779	18,440	\$1,131,834,198	\$1,180
Natural Resources and Mining	21	97	\$2,877,312	\$569
Construction	479	2,710	\$103,000,317	\$731
Manufacturing	279	15,633	\$1,025,956,569	\$1,262
Service-Providing	3,661	47,659	\$1,315,061,871	\$531
Trade, Transportation and Utilities	1,088	15,353	\$440,605,155	\$552
Information	50	676	\$31,808,317	\$904
Financial Services	450	2,841	\$91,924,872	\$622
Professional and Business Services	607	6,438	\$186,870,081	\$558
Education and Health Services	562	12,654	\$439,001,756	\$667
Leisure and Hospitality	500	7,498	\$85,315,258	\$219
Other Services	397	2,190	\$39,288,131	\$345
Federal Government		466	\$24,257,477	\$1,001
State Government		790	\$37,347,502	\$909
Local Government		8,625	\$325,122,302	\$725

Private Sector total includes Unclassified establishments not shown.

Change Since 2003

Private Sector	-3.5%	-11.6%	-6.8%	5.3%
Goods-Producing	-11.0%	-27.9%	-23.5%	6.0%
Natural Resources and Mining	-27.6%	-31.2%	-20.6%	15.2%
Construction	-12.3%	-0.1%	21.2%	21.4%
Manufacturing	-7.0%	-31.2%	-26.3%	7.1%
Service-Producing	-1.8%	-3.1%	14.7%	18.5%
Trade, Transportation and Utilities	-4.0%	-9.4%	6.2%	17.2%
Information	11.1%	-48.1%	-13.4%	66.8%
Financial Services	1.1%	-12.2%	-10.0%	2.5%
Professional and Business Services	-2.9%	-1.0%	15.8%	17.0%
Education and Health Services	2.6%	12.6%	38.2%	22.8%
Leisure and Hospitality	2.2%	-1.1%	12.4%	13.5%
Other Services	-8.1%	-7.2%	5.0%	13.1%
Federal Government		-6.0%	2.9%	9.5%
State Government		-9.2%	0.3%	10.3%
Local Government		-10.3%	7.3%	19.4%

Business Numbers

	2004	2005	2006	2007	2008
Business starts	328	328	407	294	311
Active businesses	3,733	3,724	3,705	3,517	3,444

Major Employers

Delphi Corp	Mfg
Forum Health	Serv
General Motors Corp	Mfg
Giant Eagle Inc	Trade
HM Health Services	Serv
Sears Holdings/Kmart Corp	Trade
Severstal Warren Inc	Mfg
Trumbull County Government	Govt
Warren City Schools	Govt
West Corp	Serv

Residential

Construction	2005	2006	2007	2008	2009
Total units	449	304	320	231	60
Total valuation (000)	\$63,635	\$49,419	\$43,269	\$25,909	\$8,711
Total single-unit bldgs	350	242	152	83	46
Average cost per unit	\$158,531	\$176,978	\$182,095	\$183,118	\$166,764
Total multi-unit bldg units	99	62	168	148	14
Average cost per unit	\$82,310	\$106,290	\$92,798	\$72,367	\$74,286

Local Government Innovation Fund Program

Application Scoring

Lead Applicant	Ashtabula County Educational Service Center
Project Name	A Consolidated Student Transportation System for the Ashl 

<input checked="" type="checkbox"/>	Grant Application
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or

<input type="checkbox"/>	Loan Application
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The Local Government Innovation Fund Council
77 South High Street
P.O. Box 1001
Columbus, Ohio 43216-1001
(614) 995-2292

Local Government Innovation Fund Project Scoring Sheet

Section 1: Financing Measures

Financing Measures	Description	Criteria	Max Points	Applicant Self Score	Validated Score
Financial Information	<i>Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.</i>	Applicant provides a thorough, detailed and complete financial information	5	<input checked="" type="radio"/>	
		Applicant provided more than minimum requirements but did not provide additional justification or support	3	<input type="radio"/>	
		Applicant provided minimal financial information	1	<input type="radio"/>	
		Points	5	0	
Repayment Structure (Loan Only)	<i>Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency rainy day, or contingency fund, etc.).</i>	Applicant clearly demonstrates a secondary repayment source.	5	<input type="radio"/>	
		Applicant does not have a secondary repayment source.	0	<input type="radio"/>	
		Points	0	0	
Local Match	<i>Percentage of local matching funds being contributed to the project. This may include in-kind contributions.</i>	70% or greater	5	<input type="radio"/>	
		40-69.99%	3	<input type="radio"/>	
		10-39.99%	1	<input checked="" type="radio"/>	
		Points	1	0	
Total Section Points				6	0

Section 2: Collaborative Measures

Collaborative Measures	Description	Criteria	Max Points	Applicant Self Score	Validated Score
Population	<i>Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.</i>	Applicant (or collaborative partner) is not a county and has a population of less than 20,000 residents	5	<input checked="" type="radio"/>	
		Applicant (or collaborative partner) is a county but has less than 235,000	5	<input type="radio"/>	
		Applicant (or collaborative partner) is not a county but has a population 20,001 or greater.	3	<input type="radio"/>	
		Applicant (or collaborative partner) is a county with a population of 235,001 residents or more	3	<input type="radio"/>	
		Points	5	0	
Participating Entities	<i>Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.)</i>	More than one applicant	5	<input checked="" type="radio"/>	
		Single applicant	1	<input type="radio"/>	
		Points	5	0	
Total Section Points				10	0

Local Government Innovation Fund Project Scoring Sheet

Section 3: Success Measures

Success Measures	Description	Criteria	Points	Applicant Self Score	Validated Score
Expected Return	<i>Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance) an expected return. The return must be derived from the applicant's cost basis. The expected return is ranked in one of the following percentage categories:</i>	75% or greater	30	<input checked="" type="radio"/>	
		25.01% to 74.99%	20	<input type="radio"/>	
		Less than 25%	10	<input type="radio"/>	
		Points	30	0	
Past Success	<i>Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.</i>	Yes	5	<input checked="" type="radio"/>	
		No	0	<input type="radio"/>	
		Points	5	0	
Scalable/Replicable Proposal	<i>Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.</i>	The project is both scalable and replicable	10	<input checked="" type="radio"/>	
		The project is either scalable or replicable	5	<input type="radio"/>	
		Does not apply	0	<input type="radio"/>	
		Points	10	0	
Probability of Success	<i>Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.</i>	Provided	5	<input checked="" type="radio"/>	
		Not Provided	0	<input type="radio"/>	
		Points	5	0	
Total Section Points				50	0

Section 4: Significance Measures

Significance Measures	Description	Criteria	Points Assigned	Applicant Self Score	Validated Score
Performance Audit Implementation /Cost Benchmarking	<i>The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.</i>	Project implements a recommendation from an audit or is informed by benchmarking	5	<input checked="" type="radio"/>	
		Project does not implement a recommendation from an audit and is not informed by benchmarking	0	<input type="radio"/>	
		Points	5	0	
Economic Impact	<i>Applicant demonstrates the project will a promote business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)</i>	Applicant clearly demonstrates economic impact	5	<input checked="" type="radio"/>	
		Applicant mentions but does not prove economic impact	3	<input type="radio"/>	
		Applicant does not demonstrate an economic impact	0	<input type="radio"/>	
		Points	5	0	
Response to Economic Demand	<i>The project responds to current substantial changes in economic demand for local or regional government services.</i>	Yes	5	<input checked="" type="radio"/>	
		No	0	<input type="radio"/>	
		Points	5	0	
Total Section Points				15	0

Section 5: Council Measures			
Council Measures	Description	Criteria	Points Assigned
Council Preference	Council Ranking for Competitive Rounds	The Applicant Does Not Fill Out This Section; This is for the Local Government Innovation Fund Council only. The points for this section is based on the applicant demonstrating innovation or inventiveness with the project	
Total Section Points (10max)			

Scoring Summary		
	Applicant Self Score	Validated Score
Section 1: Financing Measures	6	0
Section 2: Collaborative Measures	10	0
Section 3: Success Measures	50	0
Section 4: Significance Measures	15	0
Total Base Points:		
	81	0

Reviewer Comments



April 2, 2012

John Rubesich
Ashtabula County Educational Service Center:ACESC
4200 State Road
Ashtabula, Ohio 44004

RE: Application Cure Letter

Dear John Rubesich:

The Ohio Department of Development (Development) has received and is currently reviewing your application for Round 1 of Local Government Innovation Fund program. During this review Development has determined that additional information is needed for your application. The identified item(s) requiring your attention are listed on the attached page(s). Please respond only to the issues raised. Failure to fully address all the identified items could lead to a competitive score reduction or ineligibility for Round 1 of the Local Government Innovation Fund program. **A written response from the applicant to this completeness review is due to Development no later than 5:00 p.m. on April 30, 2012.** Please send the response in a single email to lgif@development.ohio.gov and include "Cure—Project Name" in the subject line.

While this cure letter represents the additional information needed for Development review, the Local Government Innovation Council continues to reserve the right to request additional information about your application.

Thank you once again for your participation in Local Government Innovation program. Please contact the Office of Redevelopment at lgif@development.ohio.gov or 614-995-2292 if you have further questions regarding your application or the information requested in this letter.

Sincerely,

Thea J. Walsh, AICP
Deputy Chief, Office of Redevelopment
Ohio Department of Development

Local Government Innovation Fund Completeness Review

Applicant: Ashtabula County Educational Service Center
Project Name: Consolidating Student Transportation
Request Type: Grant

Issues for Response

1. Match

A minimum of 10% match is required for all projects. Matching funds must be 10% of the **total project cost** (not 10% of the funding request). Please document your 10% match and provide evidence of the contribution.

For **in-kind contributions**, please provide documentation as outlined in section 2.06 of the Local Government Innovation Fund program policies. Certification of in-kind contributions may only be made for past investments. Anticipated in-kind contributions must be certified **after** the contribution is made.

2. Budget

Please provide a line item budget that includes at minimum: 1) the sources of all funds being contributed to the project include **all** sources—cash, in-kind, etc.; 2) the uses of all funds (provide a line item for each use); 3) the total project costs (including the funding request **and** the local match. Please be sure that all uses of funds are eligible expenses as set forth in the program guidelines.

Example:

Collaboration Village's Project Budget

Sources of Funds

LGIF Request	\$100,000
Match Contribution (10%)	\$ 11,111
Total	\$111,111

Uses of Funds

Consultant Fees for Study	\$111,111
Total	\$111,111

Total Project Cost: \$111,111

3. Financial Documentation

Financial history is required from all applicants. Please provide the most recent **three** years of financial history.

Please provide financial projections for your funding request. For grant requests, applicants must at minimum, estimate the anticipated savings they are expecting to realize as a result of the study. For loan projects, please provide projections for at least three years to help demonstrate the savings achieved and the repayment source for the loan.

4. Population Information and Documentation

Please provide documentation supporting population information provided using the 2010 U.S. Census. To access census information, you may visit the following website <http://factfinder2.census.gov/faces/nav/jsf/pages/index.xhtml>.

5. Resolutions of Support

Resolutions of support must be provided by the governing body of the main applicant and each collaborative partner. If the collaborative partner is a private entity with no governing body, a letter of support **for the project** is required.

TAB 4: FINANCIAL DOCUMENTATION

Identifying and Surveying of stakeholders	\$ 5,000.00
Interviewing of service users and providers	\$ 5,000.00
Collecting and analyzing student data	\$ 5,000.00
Identifying and assessing transportation resources and needs	\$ 5,000.00
Identifying points of service overlap/redundancy and gaps	\$ 5,000.00
Developing and testing proposed solutions	\$ 10,000.00
Legal review of collective bargaining agreements & service contracts	\$ 15,000.00
Identifying and assessing current technology	\$ 15,000.00
Identifying and assessing software and networking alternatives	<u>\$ 35,000.00</u>
Total LGIF Request	\$ 100,000.00
All clerical work, paper and copying cost will be provided by the Ashtabula and Trumbull County Educational Service Centers	\$ 10,000.00
Community Busing Contribution	\$ 10,000.00
TOTAL PROJECT COST	\$ 120,000.00