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8(a)

The Program was created in 1974 to help minority and other small disadvantaged businesses to grow through a program of federal contracting preferences and set-asides. Through the 8(a) Program, eligible firms can be awarded government contract on a sole-source, non-competitive basis.

ARC- Appalachian Regional Commission

The Appalachian Regional Commission is a federal-state partnership that works with the people of Appalachia to create opportunities for self-sustaining economic development and improved quality of life.

ASBDC – America’s Small Business Development Center

America’s Small Business Development Center is the most comprehensive small business assistance network in the United States and its territories. The mission of the network is to help new entrepreneurs realize their dream of business ownership, and to assist existing businesses to remain competitive in the complex marketplace of an ever-changing global economy. In short, your success is our business Hosted by leading universities, colleges, and state economic development agencies, and funded in part through a partnership with the U.S. Small Business Administration, approximately 1,000 service centers are available to provide no-cost consulting and low-cost training

BIC – Business Information Center

Business Information Centers provide on-site counseling services, computers, self-help software, Internet access, and other reference materials. BICs are a core element of One Stop Capital Shops, although many are stand-alone centers operating in Empowerment Zones/Enterprise Communities

BWC- Bureau of Workers Compensation

Since 1912, Ohio's workers' compensation system has helped employers and employees cope with workplace injuries by providing medical and compensation benefits for work-related injuries, diseases and deaths. BWC has a central office in Columbus and 16 customer service offices located across the state.

CBA – Certified Business Advisor

A person who becomes certified in the SBDC in order to provide assurance to clients and funding partners that all business advisors in the SBDC network have the business skills, competency and knowledge to effectively counsel, guide and inform entrepreneurs. When you become a CBA, it serves as a review of knowledge obtained through education and experience. CBA is, in essence, a proficiency exam, and reaffirms the business advisor’s knowledge in business basics.

CCR- Central Contractor Registration

CCR is the primary vendor database for the U.S. Federal Government. The CCR collects, validates, stores, and disseminates data in support of agency acquisition missions. Both current and potential government vendors as required to register in CCR in order to be awarded contracts by the government.

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CDBG- Community Development Block Grant

Community Development Block Grant funds are provided to the City through the U.S. Department of Housing and Urban Development (HUD). Funds are granted to non-profit agencies that provide housing and supportive services to families with low to moderate incomes. The Human Services Office works with the Human Services Commission to allocate funds and with HUD to assure that all CDBG-funded activities are in compliance with federal regulations.

CPI- Consumer Price Index

The CPI program produces monthly data on changes in the prices paid by urban consumers for a representative basket of goods and services. On a seasonally adjusted basis the Consumer Price Index for All Urban Consumers rose 1.1 percent in June after increasing 0.6 percent in May. The index for all items less food and energy increased 0.3 percent, following an increase of 0.2 percent in May.

DAS- Department of Administrative Services

The Department of Administrative Services contributes directly to the success of state agencies, boards and commissions as well as local governments and state universities by providing our quality services, specialized support and innovative solutions. Being customer services representatives, DAS team members continually look for ways to improve our work processes and final products. We listen earnestly to customers and empower team members to make a positive difference.

DETA – (SBA’S) Defense Economic Transition Assistance

SBA's Defense Economic Transition Assistance program is designed to help eligible small business contractors to transition from defense to civilian markets. A small business is eligible if it has been detrimentally impacted by the closure (or substantial reduction) of a Department of Defense (DoD) installation, or the termination (or substantial reduction) of a Department of Defense Program on which the small business was a prime contractor, subcontractor, or supplier at any tier. In addition a business can be deemed eligible if it is located in community that has been detrimentally impacted by these same actions.

DVBE- Disabled Veteran-Owned Business Enterprise

A small business that is at least 51% owned and controlled by a service-disabled veteran of the military. The service connected disability can be 0% compensation.

EDA- Economic Development Administration

The Economic Development Administration (EDA) was established to generate jobs, help retain existing jobs, and stimulate industrial and commercial growth in economically distressed areas of the United States. EDA assistance is available to rural and urban areas of the Nation experiencing high unemployment, low income, or other severe economic distress.

EDMIS – (SBA’s) Entrepreneurial Development Management Information System

Entrepreneurial Development Management Information Systems are needed to collect information using a uniform method in order to provide appropriate business counseling and training programs and to report to Congress and the President on these programs. Respondents are small business

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owners and potential small business owners from throughout the U.S. and the territories also SBA staff and resource partners.

ESBD- Entrepreneurship and Small Business Division

The Entrepreneurship and Small Business Division provides assistance to business owners in order to encourage both the starting up and the expanding of small businesses throughout the State of Ohio. The 1st Stop Business Connection provides entrepreneurs with the information required to start a business and the Small Business Development Centers of Ohio (SBDC) program supports the in-depth counseling services to small business owners through the SBDC network of local service providers

FAR- Federal Acquisition Regulations

FAR is a roadmap for doing business with the government. The FAR was established to codify uniform policies for acquisition of supplies and services by executive agencies. It is issued and maintained jointly, pursuant to the OFPP Reauthorization Act, under the statutory authorities granted to the Secretary of Defense, Administrator of General services and the Administration. Statutory authorities to issue and revise the FAR have been delegated to the Procurement Executives in DoD, GSA, and NASA.

FAST – Federal and State Technology Grant

Administered by SBA's Office of Technology (OT), FAST is a competitive grants program that allows a state to receive funding in the form of a grant to provide an array of services in support of the Small Business Innovation and Research (SBIR) program. Organizations and individuals in every state (including state economic development agencies, small business development centers, or any other entity involved in the development of small technology firms) are eligible to participate in the FAST program. The program originated in recognition by the Congress that because programs to foster economic development among small high-technology firms vary widely among States, a need exists to improve the participation of small technology firms in the innovation and commercialization of new technology.

HUBZone- Historically Underutilized Business Zone

The HUBZone empowerment Contracting program provides federal contracting opportunities for qualified small businesses located in distressed area. Fostering the growth of these federal contractors as viable businesses, for the long term, helps to empower communities, create jobs, and attract private investment. A small business must meet all of the following criteria to qualify for the HUBZone program; it must be located in a "historically underutilized business zone" or HUBZone; it must be owned and controlled by one or more U.S. Citizens, and; at least 35% of its employees must reside in a HUBZone.

HUD- Housing and Urban Development

HUD's mission is to increase homeownership, support community development and increase access to affordable housing free from discrimination. To fulfill this mission, HUD will embrace high standards of ethics, management and accountability and forge new partnerships--particularly with faith-based and community organizations--that leverage resources and improve HUD's ability to be effective on the community level.

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ITAC – International Trade Assistance Center

Located in six Small Business Development Centers throughout the state, the International Trade Assistance Center program offers many different services some of which are expert business consulting, market readiness assessment, and overseas trade shows and mission access. The ITAC program is a working partnership between the U.S. Department of Commerce's Commercial Service Department and the Ohio Department of Development. The program increases Ohio's business presence and competitiveness in international markets through increased sales, revenues, productions and job creation.

KTS- Keys To Success

The Award recognizes the achievements and economic contributions of some of Ohio's outstanding women business owners. The Women's Excellence in Enterprise Award celebrates a select group of women-owned businesses that have shown outstanding financial and operational strength. This year's honors are being awarded in the following categories: Manufacturing/Technology; Service; Community Leadership; and Rising Star (given to a company in business for less than five years).

MCBAP – Minority Contractor's Business Assistance Program

The Minority Contractor's Business Assistance Program provides outreach for the Minority Business Enterprise Division into the minority business community. The MCBAP offices assist minority entrepreneurs with loan and bond packaging services, management, technical, financial and contract procurement assistance

MEP – Manufacturing Extension Partnerships

MEP is a national network with hundreds of specialists who understand the needs of manufacturers. For the past 17 years, they have worked with thousands of manufacturers delivering \$1.3 billion in cost savings annually and \$6.25 billion in increased or retained sales in one year. MEP provides companies with services and access to public and private resources that enhance growth, improve productivity, and expand capacity. We work with companies willing to invest in their future, to make improvements in the short term, and position themselves to be stronger long-term competitors both domestically and international

MSBDC – Manufacturing Small Business Development Center

The MSBDC program promotes business development through increased market opportunities and small business transactions while linking technology-based businesses throughout Ohio.

MWBE- Minority or Woman-owned Business Enterprise

A small business that is at least 51% owned and controlled by a woman or minority. On a federal level, Congress considers a minority-owned business as generally anyone other than white. The business must be owned at least 51% controlled by one or more minorities. Women are not considered minorities.

NFIB- National Federation of Independent Business

The National Federation of Independent Business is the nation's leading small business association, with offices in Washington, D.C., and all 50 state capitals. NFIB's powerful networks

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of grassroots activists send their views directly to state and federal lawmakers through our unique member-only ballot, thus playing a critical role in supporting America's free enterprise system.

OAE – Ohio Award for Excellence

The award recognizes organizations who exhibit a strong commitment to continuous improvement. The award process promotes the awareness of performance excellence as an increasing element in competitiveness and also encourages information sharing of successful performance strategies and benefits derived from using these strategies.

OBI- Office of Business Initiative

This Office administers programs designed to provide information, education, and training to prospective and existing small business owners. These include the Service Corps of Retired Executives (SCORE) and Business Information Centers (BICs).

ODA- Ohio Department of Agriculture

The mission of the Ohio Department of Agriculture is to provide regulatory protection to producers, agribusinesses, and the consuming public; to promote Ohio agricultural products in domestic and international markets; and to educate the citizens of Ohio about our agricultural industry.

ODC- Ohio Department of Commerce

The Ohio Department of Commerce is one of the state's chief regulatory agencies. It enforces a variety of regulations including but not limited to cemeteries, liquor control, and private investigators. The department's vision is to enhance Ohio's future by providing fair, consistent regulation that balances maximum benefit for the public with minimal intrusion on business. The department's mission is to fulfill our legal obligations to safeguard the public, while striving to regulate commerce in a reasonable, fair and efficient manner.

ODE- Ohio Department of Education

The State Board of Education and the Ohio Department of Education work toward educational reform in Ohio by making sure that what parents expect of students is taught in classrooms and measured by assessments. Their commitment is to make sure that all students reach high levels of achievement, including students with disabilities, limited English proficiency and low socioeconomic status, and those from all major ethnic and racial groups.

ODJFS- Ohio Department of Job and Family Services

The Ohio Department of Jobs and Family Services' mission is to strive to help Ohioans improve the quality of their lives by developing a comprehensive strategic plan. This plan is unique because it links the agency's measurement system directly to the goals and objectives involved in the plan. This linkage ensures alignment throughout the agency, better use of limited resources and agency wide accountability

ODOD – Ohio Department of Development

The Department of Development promotes economic opportunities to improve the profits and prosperity of Ohio's citizens. The Department acting in a support role provides financial,

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informational, and technical assistance to those making an investment in Ohio's future. As a cabinet level agency, the Department oversees a full portfolio of programs including: business attraction and retention, small business growth, technology commercialization, export promotion, travel promotion, energy efficiency, affordable housing, community infrastructure, downtown revitalization and Brownfield clean-up.

OEO- Ohio Energy Office

The Ohio Energy Office works with individuals, communities, non-profit organizations, businesses large and small, industry, and other government agencies to achieve its VISION: a robust economy supported by multiple energy sources, energy efficiency, and advanced technology with added value for the quality of life for all Ohioans.

OHCP- Office of Housing and Community Partnerships

The Office of Housing and Community Partnerships (OHCP) provides financial and technical assistance to units of local government and nonprofit organizations in Ohio for project activities which benefit low- and moderate-income citizens.

OHFA – Ohio Housing Finance Agency

The Ohio Housing Finance Agency is a body corporate and politic, performing essential governmental functions of the state. The mission of the agency includes but is not limited to assisting with the financing, refinancing, production, development, and preservation of safe, decent, and affordable housing for occupancy by low- and moderate-income persons; provision of rental assistance and housing services for low- and moderate income persons; allocating all state and federal funds in accordance with applicable state and federal laws, including Section 42 of the Internal Revenue Code; and promoting community development, economic stability, and growth within Ohio. To accomplish this mission, the agency shall work with persons eligible for its programs, nonprofit organizations and for-profit housing development entities, public entities, and lending institutions. The agency may review conformity with its programs and monitor a recipient's use of funds it provides to assure compliance.

OMB – Office of Management and Budget

The Office of Budget and Management (OBM) is a cabinet-level agency within the executive branch of the Ohio state government. The mission of OBM is to provide financial management and policy analysis to help ensure the responsible use of state resources. In fulfilling its mission, OBM coordinates, develops, and monitors agency operating and capital budgets, and reviews, processes, and reports financial transactions made by state agencies.

OSAC- (ODJFS) Ohio State Apprenticeship Council

Ohio has over 900 Registered Apprenticeship programs that teach high-level skills for today's work-place. Each program includes, at minimum, 2000 hours of structured on-the-job training and 144 hours per year of related technical instructions.

OSBP- Office of Small Business Programs

The OSBP administers the Department of Labor's responsibility to ensure procurement opportunities for small businesses, small disadvantaged businesses, women-owned small

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businesses, HUBZone businesses, and businesses owned by service-disabled veterans. OSBP serves as the Department's Ombudsman for small businesses under the Small Business Regulatory Enforcement Fairness Act (SBREFA).

OSCS- One Stop Capital Shop

The One Stop Capital Shop (OSCS) Initiative was created in 1994 to provide support for the Empowerment Zone Initiative, an effort to revitalize distressed inner cities and rural communities. A partnership between SBA and local communities, the OSCSs offer small business assistance from readily accessible retail locations. Each OSCS includes a BIC and provides counseling from SCORE volunteers. In addition, each OSCS can refer small business owners to various private sector lenders for assistance with financing. As of August 1, 2000, there were 20 OSCSs operating nationwide. SBA typically provides a small number of computers and staff for each OSCS, but funds for leased space are usually provided by other governmental or private sector partners.

PTAC – Procurement Technical Assistance Center

Procurement Technical Assistance Centers strive to maximize contracting dollars in awards to Ohio's small and disadvantaged businesses by supporting and training qualified contractors. Their goals include giving help to minority, small and disadvantaged businesses to be competitive and effective in securing government contracts and sub-contracts, the maximization of partnerships between small and disadvantaged businesses with prime contractors, positively impact Ohio's economy through improved business activity and sales as well as the creation, retention and expansion of jobs, and building strong and knowledgeable contractors through targeted training and one to one assistance

RBEG- (USDA's) Rural Business Enterprise Grant

Through the RBEG program, USDA Rural Development provides grant funds for precisely-targeted technical assistance, training, feasibility studies, and other activities that support the development of small business enterprises in rural areas. Technical assistance/problem-solving proposals are encouraged over real estate and revolving loan fund projects.

RLF- Revolving Loan Fund

A revolving loan fund is a fund that takes federal or state dollars and distributes them to low-moderate income small business owners. The point is to give out the money to one business and when repayment is achieved, redistribute those same dollars to another business in need.

SBA – US Small Business Administration

The U.S. Small Business Administration (SBA) was created in 1953 as an independent agency of the federal government to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. We recognize that small business is critical to our economic recovery and strength, to building America's future, and to helping the United States compete in today's global marketplace. Although SBA has grown and evolved in the years since it was established in 1953, the bottom line mission remains the same. The SBA helps Americans start, build and grow businesses. Through an extensive network of field offices and partnerships with public and private organizations, SBA delivers its services to people throughout the United States, Puerto Rico, the U. S. Virgin Islands and Guam.

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SBDC – Small Business Development Center

The Small Business Development Center program is a cooperative effort of the private sector, the educational community, and Federal, State, and local governments to enhance economic development by providing small businesses with management and technical assistance. Created by legislation in 1980, the program now oversees 58 SBDC's in the United States and its territories, with a network of over 1000 service locations. In each state, a lead organization sponsors the SBDC and coordinates services offered through sub-centers and satellite locations at educational institutions, chambers of commerce, and economic development corporations. All SBDC's are required to obtain non-Federal funding at least equal to the amount provided by SBA. Alternative sources include State legislatures, private sector foundations and grants, chambers of commerce, economic development corporations, and public and private educational institutions.

SBI- Strategic Business Investment

The Ohio Department of Development's Strategic Business Investment Division works to create, retain and expand job opportunities for all Ohioans. The Division focuses on issues affecting Ohio's economy and provides a variety of business development resources to help Ohio remain at the forefront of economic development. The Division offers companies direct financial assistance in the form of low-interest loans, grants, bonds, and state and local tax incentives. The Division also offers assistance with employee training and infrastructure development.

SBIR – Small Business Innovative Research

SBIR is a highly competitive program that encourages small business to explore their technological potential and provides the incentive to profit from its commercialization. By including qualified small businesses in the nation's R&D arena, high-tech innovation is stimulated and the United States gains entrepreneurial spirit as it meets its specific research and development needs.

SBLO- Small Business Liaison Officer

Person working in an agency or company tasked with assisting small businesses to business with that agency or company.

SBREFA- Small Business Regulatory Enforcement Fairness Act

SBREFA requires federal agencies to make currently existing pamphlets, handbooks, and other compliance materials available to small businesses through a central source.

SCORE- Service Corps of Retired Executives

Started in 1964, SCORE is the oldest OED program and uses approximately 11,000 volunteers in over 380 chapters to provide free advice to small business entrepreneurs and prospective entrepreneurs on virtually every aspect of managing a small business. SCORE counselors are located at SBA district offices, BIC's, some SBDC's, and other establishments.

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SDB- Small Disadvantaged Business Concern

SBA certifies SDBs to make them eligible for special bidding benefits. SDBs are at least 51% owned by one or more individuals who are both socially and economically disadvantaged. This can include a publicly-owned business that has at least 51% of its stock unconditionally owned by one or more socially and economically disadvantaged individuals and whose management and daily business is controlled by on or more such individuals.

USDA- United States Department of Agriculture

The USDA is a federal agency that has plans of ultimately expanding markets for agricultural products and support international economic development, further developing alternative markets for agricultural products and activities, providing financing needed to help expand job opportunities and improve housing, utilities and infrastructure in rural America, enhancing food safety by taking steps to reduce the prevalence of food borne hazards from farm to table, improving nutrition and health by providing food assistance and nutrition education and promotion, and managing and protecting America's public and private lands working cooperatively with other levels of government and the private sector.

USEAC – US Export Assistance Center

They are one-stop shops ready to provide your small- or medium-sized business with local export assistance. Receive personalized assistance by professionals from the U.S. Small Business Administration, the U.S. Department of Commerce, the U.S. Export-Import Bank and other public and private organizations. It's a partnership that makes it easier to get the help you need to compete and succeed in the global marketplace.

VOB- Veteran-Owned Business

A small business that is at least 51% owned and controlled by a veteran of the military.