

Local Government Innovation Fund Project Selection Methodology

Completeness and Eligibility Review

Eligibility Item	Description	Complete	Incomplete
Financial Information	<i>Did the applicant include each of the following documents: 1) Three years of financial history (income statement, balance sheet and statement of cash flows); 2) The amount and type of funds requested; 3) The percentage of local matching funds available; 4) Information about in-kind contributions; 5) At least three years of financial projections; 6) If applicable, a description of the expected savings?</i>		
Executed Partnership Agreement	<i>Did the applicant include an executed partnership agreement that 1) separately lists each of the partners involved in the project, 2) outlines the nature of the partnership, and 3) explains how the main applicants and partners will work together on the proposed project?</i>		
Resolution(s) of Support	<i>Did the applicant include a resolution of support from its governing entity? If the application includes collaborative partners, is there a resolution of support for each of the collaborative partners named in the application?</i>		
Demonstration of Match Requirement	<i>Did the applicant demonstrate a match investment equal to at least 10 percent of the total costs of the eligible project? (Please note, match investments may include any combination of local, public or private funds).</i>		
Complete and Eligible	<i>Is the application complete and eligible for review?</i>		

Local Government Innovation Fund Project Selection Methodology

Section 1: Financing Measures

Financing Measures	Description	Criteria	Max Points
Financial Information	<i>Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.</i>	Applicant provides a thorough, detailed and complete financial information	5
		Applicant provided more than minimum requirements but did not provide additional justification or support	3
		Applicant provided minimal financial information	1
		Total Possible Points	5
Repayment Structure (Loan Only)	<i>Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.)</i>	Applicant clearly demonstrates a secondary repayment source.	5
		Applicant does not have a secondary repayment source.	0
		Total Possible Points	5
Local Match	<i>Percentage of local matching funds being contributed to the project. This may include in-kind contributions.</i>	70% or greater	5
		40-69.99%	3
		10-39.99%	1
		Total Possible Points	5
Total Points Available		15	

Section 2: Collaborative Measures

Collaborative Measures	Description	Criteria	Points
Population	<i>Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.</i>	Applicant (or collaborative partner) is not a county and has a population of less than 20,000 residents	5
		Applicant (or collaborative partner) is a county but has less than 235,000	5
		Applicant (or collaborative partner) is not a county but has a population 20,001 or greater.	3
		Applicant (or collaborative partner) is a county with a population of 235,001 residents or more	3
		Total Possible Points	5
Participating Entities	<i>Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.</i>	More than one applicant	5
		Single applicant	1
		Total Possible Points	5
Total Points Available		10	

Local Government Innovation Fund Project Selection Methodology

Section 3: Success Measures

Success Measures	Description	Criteria	Points
Expected Return	<i>Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance) an expected return. The return must be derived from the applicant's cost basis. The expected return is ranked in one of the following percentage categories:</i>	75% or greater	30
		25.01% to 74.99%	20
		Less than 25%	10
		Total Possible Points	30
Past Success	<i>Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.</i>	Yes	5
		No	0
		Total Possible Points	5
Scalable/Replicable Proposal	<i>Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.</i>	The project is both scalable and replicable	10
		The project is either scalable or replicable	5
		Does not apply	0
		Total Possible Points	10
Probability of Success	<i>Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.</i>	Provided	5
		Not Provided	0
		Total Possible Points	5
Total Points Available		50	

Section 4: Significance Measures

Significance Measures	Description	Criteria	Points Assigned
Performance Audit Implementation/Cost Benchmarking	<i>The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.</i>	Project implements a recommendation from an audit or is informed by benchmarking	5
		Project does not implement a recommendation from an audit and is not informed by benchmarking	0
		Total Possible Points	5
Economic Impact	<i>Applicant demonstrates the project will promote a business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)</i>	Applicant clearly demonstrates economic impact	5
		Applicant mentions but does not prove economic impact	3
		Applicant does not demonstrate an economic impact	0
		Total Possible Points	5
Response to Economic Demand	<i>The project responds to current substantial changes in economic demand for local or regional government services.</i>	Yes	5
		No	0
		Total Possible Points	5
Total Points Available		15	

Section 5: Council Measures

Council Measures	Description	Criteria	Points Assigned
Council Preference	<i>Council Ranking for Competitive Rounds</i>	The applicant demonstrates innovation or inventiveness with the project	10
		Total Possible Points	10
Total Points Available		10	
		Total Points	100
		Total Points Possible	100