

Ewards '10 – Ohio Governor's Excellence in Exports

David Joyce
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GE ... a tradition of excellence

- 118-year-old, growth company
- Only company Listed on Dow Jones Index today that was in original list in 1896
- Built on a foundation of innovation, leadership and performance
- \$157B in annual revenues (2009)
- \$5.2B R&D budget (2009)



1892



2010

A U.S. company ... winning globally

GE in 2009

\$157B revenues

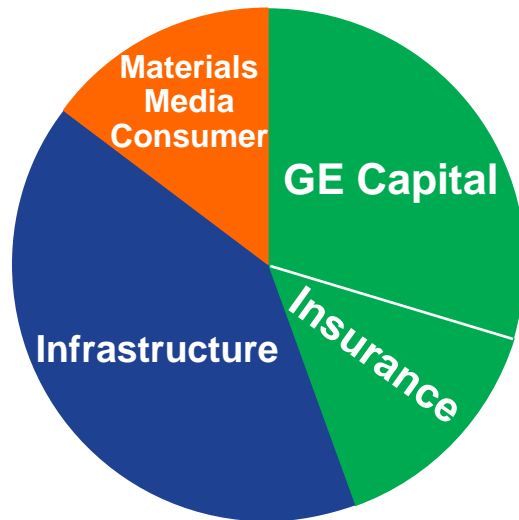
\$84B int'l revenues

- GE businesses designed to win globally
- Operations in over 100 countries
- 136,000+ US employees
- Key partnerships with local players driving market share

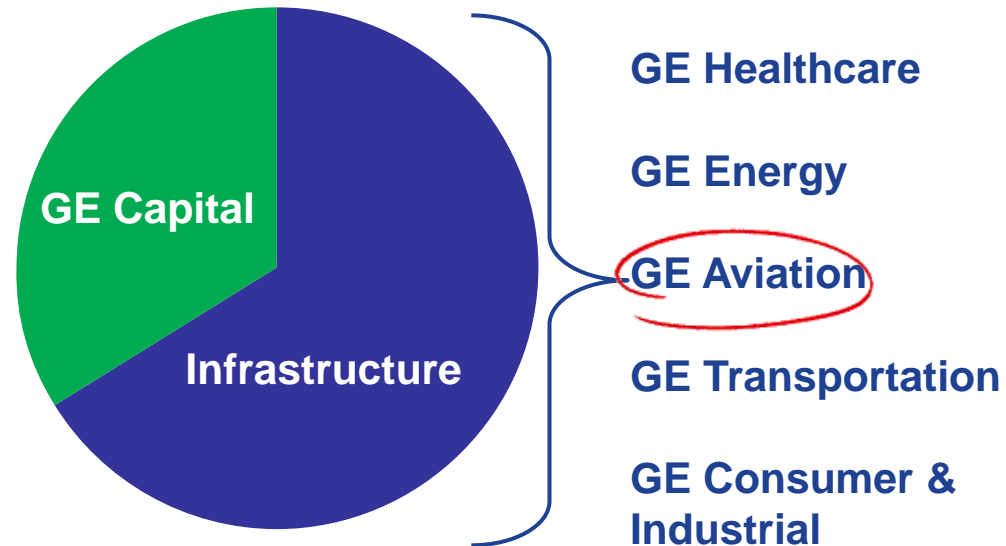
Simple & strong portfolio

(% of earnings)

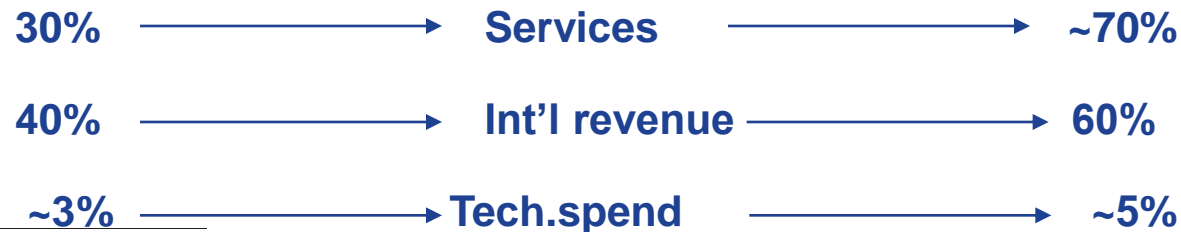
Early decade



Future



Industrial



GE Aviation portfolio ... \$18.7B

2009 revenues

Commercial engines

\$4.1*



Commercial engine

Services \$7.1*



Military engines

& services \$4.2*



Systems \$2.9



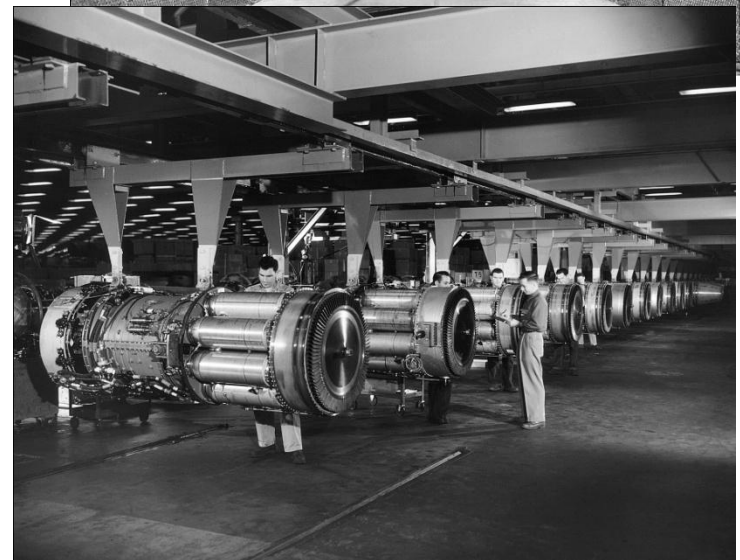
Business & General Aviation \$0.4



A leading aviation technology business

An Ohio company **winning globally**

- Preferred power in airline service
 - 1.2 Billion passengers ('09)
- Preferred power in military theater
 - Largest producer of engines for our troops
- Over 50% of Ohio's exports channeled through GE Aviation

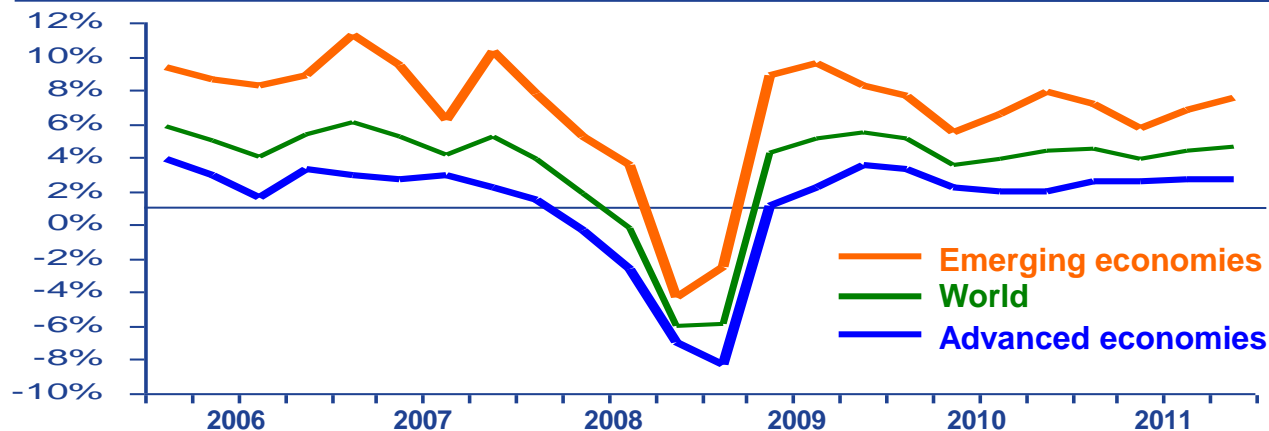


Global: Where growth is

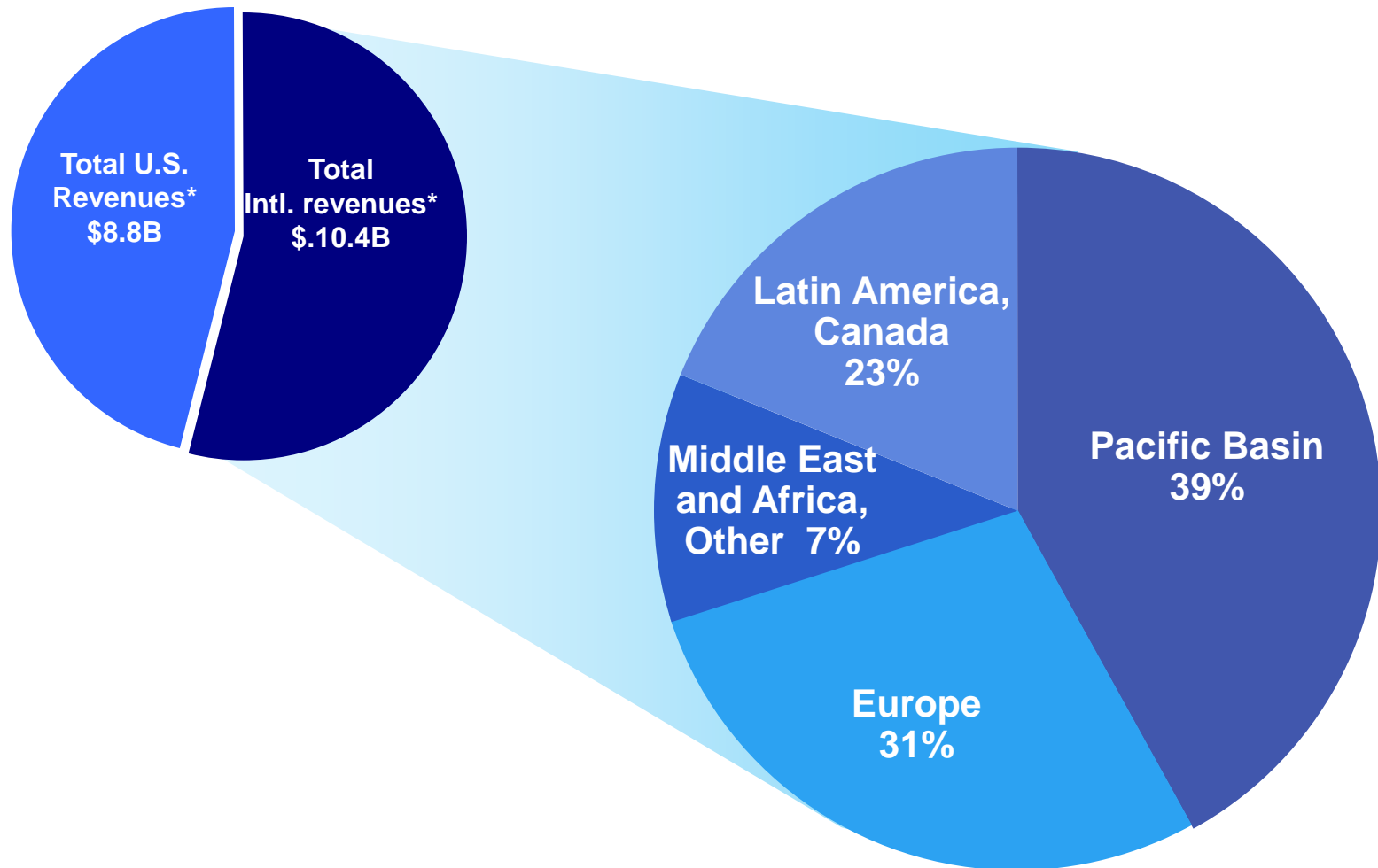
- Emerging markets are out-performing developing economies
 - China, India, Brazil – 5-11% GDP growth
 - U.S., Russia, Canada – 3-5%
 - Germany, U.K., Japan – 0-3%

GDP growth

Real GDP growth, quarter-over-quarter, annualized



GE Aviation in global markets



Participating in global trade through international manufacturers



Airplane and airline customers are largely outside of the U.S.

...and international customers



**Airplane and airline customers
are largely outside of the U.S.**

Relationships with international partners drive growth at home

- Market access
- Government collaboration
- Global perspective & talent
- Local capabilities

HONDA

SAMSUNG TECHWIN



**VOLVO
AERO**

Avio
propulsione aerospaziale



Snecma
SAFRAN Group

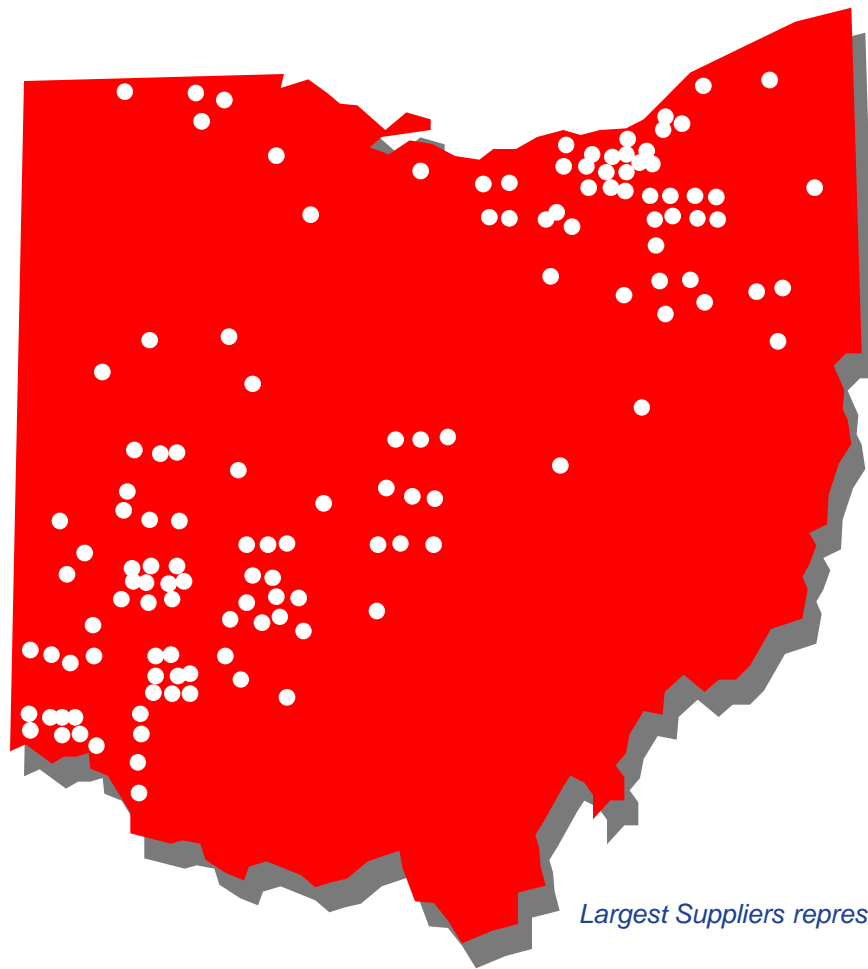
IHI

TEI

Techspace Aero
SAFRAN Group

Suppliers accessing global markets through GE Aviation

- ~1,000 Ohio suppliers to GE Aviation
- Over 5,000 suppliers in the US in 44 states



GE Aviation across Ohio

- ~8700 employees
- 45,000 annual volunteer hours in Ohio
- Annual contributions **+\$12 million**
 - \$4M for education – Cincinnati Public Schools, Aiken HS, Scholarships
 - \$5.1M for health and human services – GE's largest United Way contributor
 - \$1M for arts and culture
 - \$0.5M for civic/community development
 - \$1.8M for individual employee donations and matching gifts
- Active member in Ohio and Cincinnati-area civic and aerospace organizations



GE's "American Renewal"

Investing in America & American workers to compete globally

- Investing in US manufacturing technology & capability
- Financing small & medium sized companies. Helping them grow
- Doubling our hiring on US campuses
- Bringing in jobs back to the USA

Ohio supports GE Aviation

Knowing our representatives has helped us greatly



Governor
Ted Strickland



Representative
Steve L. Driehaus



Representative
Jean Schmidt



Representative
Michael L. Turner



Representative
Jim Jordan



Representative
Robert A. Latta



Representative
Charlie Wilson



Senator
George V. Voinovich



Representative
Steve Austria



Representative
John A. Boehner



Representative
Marcy Kaptur



Representative
Dennis J. Kucinich



Representative
Marcia L. Fudge



Representative
Patrick J. Tiberi



Senator
Sherrod Brown



Representative
Betty Sutton



Representative
Steven C. LaTourette



Representative
Mary Jo Kilroy



Representative
John A. Boccieri



Representative
Tim Ryan



Representative
Zack Space

Interested in working with GE Aviation?

Email us:

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Upcoming Supplier Symposiums in Ohio

- Contact Susan Green (susan.green@ge.com)

Toledo Supplier Symposium

Sept. 28

University of Toledo

Airbus Supplier Summit

Nov. 15

Fawcett Center, Ohio State University



imagination at work